

Account Representative, Uniforms

Our Uniforms division is growing and Genumark is looking for our new Account Representative to join the team.

WHO YOU ARE

Your professional toolbox contains creativity, curiosity, compassion, and courage. You love to build relationships and collaborate with clients to bring programs to life. You're energized by solving problems, telling stories through product, and building trust along the way.

You commit. You do what you say you'll do. When faced with a challenge, you've got a "Yes!" attitude and a focus on finding solutions. You're organized, resourceful, and thrive in a fast-paced environment. You're personable, open-minded, and comfortable learning new systems and technologies.

You bring a balanced approach to sales—someone who can support existing accounts with care while also having the confidence and ambition to build toward new business development. You're adaptable across industries, curious about how different brands show up in the world, and ready for every day to look a little different.

If you can think it, we can probably make it—so creativity should be woven into everything you do.

ABOUT THE ROLE

Our Uniforms division works with major national brands whose people interact with their communities every day. The right uniform program doesn't just outfit a team—it helps tell a brand's story.

As an Account Representative, you will work alongside and support the Senior Director in managing client relationships, delivering exceptional service, and ensuring programs run smoothly from concept through delivery. You will assist in maintaining and growing existing accounts while gradually developing your own prospecting and business development skills. This role is designed for someone who is motivated by growth, confident in client interactions, and excited to develop into a more active sales contributor over time.

In this role, you will:

- Support the Senior Director in managing key uniform accounts and maintaining excellent client service
- Assist in developing, presenting, and refining uniform program proposals
- Collaborate closely with Production, Design, Procurement, and Program teams
- Coordinate projects from idea to delivery, ensuring timelines and expectations are met

- Build strong supplier relationships and stay current on uniform trends, materials, and innovations
- Gradually grow into a more proactive sales function, identifying and nurturing potential new business opportunities

WHAT YOU GET

We're not just offering a job—we're offering a platform for your success. Our operational, design, and procurement support teams are exceptional, helping you focus on what you do best: building relationships and driving meaningful brand impact.

We offer a competitive compensation package commensurate with experience, along with flexible hybrid work options.

You will join a collaborative, supportive team that loves what we do—and loves doing it together.

HOW TO APPLY:

Ready to bring your experience, creativity, and passion for service to our team?

Apply here: [Genumark Career Centre](#)

We can't wait to meet you.

This posting represents a current vacancy and Genumark does not use Artificial Intelligence (AI) tools to screen, assess, and/or select candidates..

Genumark is proud to be an Equal Opportunity Employer supporting diversity in all of our business practices.

We are proud to provide employment accommodation during the recruitment process. Should you require any accommodation, please indicate this on your application and we will work with you to meet your accessibility needs.

We appreciate all applicants for their interest in joining Genumark. While we review all submissions, only candidates selected for an interview will be contacted.