

# PNW MARITIME Farm to Foreign



## Earl Dixon Director of Export Terminal United Grain Corporation

Earl Dixon, director of United Grain Corporation's Vancouver Export Terminal, has been with the company since 2010. He oversees a team of 20 staff members and a union workforce of longshoremen and electricians, coordinating operations across internal and external partners to ensure efficient terminal activities. Among his accomplishments, he successfully managed record grain volumes during the uncertainty of COVID-19 and played a key role in negotiating a key labor contract.

With over 33 years of transportation and logistics experience, Earl joined UGC for the unique challenges it offered compared to his earlier career in trucking. Having grown up with a father who was a union member, he values fostering mutual respect with union workforces. Earl also serves on the Merchants Exchange Board of Directors, contributing to the nonprofit's support services for river customers. A graduate of the University of Oregon with a degree in German literature, Earl enjoys playing the blues harp and spending time with his wife, their three sons, and their grandsons.

