



Chairman's Club
2020
Stockholm
Sweden



GRAND HÔTEL

STOCKHOLM SWEDEN

June 25th
thru
July 2nd, 2020

ManhattanLife's 2020 Chairman's Club Conference

Top 10 Qualifiers with \$2,500,000 Minimum in Paid Premiums
Qualification Period is May 1, 2019 through April 30, 2020



September 29 - October 3, 2020

Montage
HOTELS & RESORTS

ManhattanLife's President's Club Conference

Next 8 Qualifiers with \$2,500,000 Minimum in Paid Premiums

Qualifications for Both Conferences*

1. The qualification period will be from May 1, 2019 to April 30, 2020. Only paid premium produced during the qualification period will count for conference qualification. Applications and premium must be received in the Annuity Operations Office no later than April 30, 2020. Final qualification numbers will not be available until Monday, May 11th, 2020.
2. Renewal premium deposits into an existing annuity contract will not generate conference credit.
3. The Company will confirm qualification for the conference by a personal invitation to the associate.
4. Only active contracted and producing associates in good standing at the time of the conference will be eligible to attend the conference.
5. Business written on an associate's own life or on immediate family members will not be eligible for qualification for the conference. Immediate family members include spouse, mother, father, brother, sister, mother-in-law, father-in-law, brother-in-law, sister-in-law, and children.
6. Business written on another associate or family member in the agency will not be eligible for qualification for the conference.
7. Production credit is not transferable among associates or agency managers.
8. Multiple associate qualifications are not allowed.
9. If an associate qualifies for the conference on a personal, agency basis, the associate will only be awarded one qualification.
10. Cash will not be paid in lieu of attending the conference.
11. The qualifying associate will be allowed to bring their spouse or guest. Children are welcome at the expense of the associate.
12. The Company reserves the right to modify or cancel the event if deemed necessary.
13. In accordance with IRS rules and regulations, associates attending our Chairman/President's Club Conferences will receive 1099 earnings for the fair market value of the trip. Please consult your tax advisor if you have any questions concerning your income reporting requirements.
14. Any exceptions to the above guidelines or special requests must be approved by the Director of Marketing of the Company.

* Qualifiers who get ticketed and subsequently cancelled are responsible for all charges incurred.