

TOUR NEW HOMES

JUNE 3-4 & 10-11 HOMES ARE OPEN FROM 1-5









# PARADE 4 HOMES

The official Parade of Homes Guidebook is a full-color, glossy magazine featuring each unique home on the Parade. This year

the guidebook will be distributed in each home on the Parade, in 50+ retail locations in the Greater New Orleans area, and will be available online year-round. Attendees are homeowners looking to buy new, remodel, or simply refresh their homes.

#### **DEADLINES:**

Advertising Space/Materials/Prepayment: April, 6, 2018 Parade of Homes Event:. June 2-3, June 9-10

| ADVERTISING RATES/SIZES:                                                            | HBA Member | Non-Member |
|-------------------------------------------------------------------------------------|------------|------------|
| Full Page (Full bleed: 8.625 X 11.125, Trim 8.375 X 10.875, Live 7.875 X 10.375)    | \$1,200    | +25%       |
| 1/2 Page (Horizontal: 7.875 X 4.9375 bordered, Verticol: 3.75 X 10.125 bordered     | ) \$780    | +25%       |
| 1/4 Page (3.7 5 X 4.94 bordered)                                                    | \$490      | +25%       |
| I /8 Page (3.75 X 2.34 bordered)                                                    | \$290      | +25%       |
| Page 3, 5, Inside Front/Back Cover (Some as Full Page)                              | \$1,800    | +25%       |
| 2-Page Spread (Full bleed: 16.75"x10.875"Trim 16.75 X 10.875, live 15.75 X 9.875    | ) \$2,100  | +25%       |
| Front Cover and 1 to 2 page Feature Articles (inquire for pricing and availability) | )          |            |

#### **MECHANICALS:**

For best quality keep all ad content at a resolution of 300dpi or higher. Please save ads at exact size with no trim or bleed marks

#### SPONSORSHIP CONTACT INFORMATION:

Lauren Galliano, Home Builders Association of Greater New Orleans E-mai I: Lauren@Home-Builders.org Phone: 504-837-2700

#### **ADVERTISING CONTACT INFORMATION:**

JAK MARKETING SOLUTIONS Jan Autin 985-264-8748

Magazines to be delivered to over 50 Prime Locations throughout Greater New Orleans 2 weeks prior to first weekend of Parade of Homes event.



## **Parade of Homes**

\*Pages extracted from HBAGNO Marketing Brochure. Contact HBAGNO for full brochure.

The Parade of Homes is a 'super open house' in which HBA builders showcase their new homes throughout a 7-parish area. Visitors tour these homes to shop for their next new home, or for ideas in renovating their existing home. This event is marketed heavily to the public, and a great way for our members to market themselves to a group outside the industry.

## **Sponsorship Opportunities**

Sponsorship benefits may be negotiated. www.nolaPOH.org had 8,000+ unique visitors during the 2017 Parade of Homes campaign. HBAGNO's Facebook page received 20,000+ impressions by 14,000+ unique users.

Presenting Sponsor (Limit 1, Members Only)......\$5,000

- Full Page Ad in Guidebook
- Logo on Cover
- Distribution of Materials in every home during the Parade of Homes
- Logo Link on Parade of Homes Webpage
- Company Name or Logo on all Press Releases and Promotional Materials

| Supporting Sponsor | \$2,500 |
|--------------------|---------|
| Non-Members        | \$3,500 |

- Full Page Ad in Guidebook
- · Logo link on Parade of Homes Webpage
- Company Name or Logo on all Press Releases and Promotional Materials

| Map Sponsor (Limit 5, non-competing). | \$1,000 |
|---------------------------------------|---------|
| Non-Members                           | \$2,000 |

- Logo on Guidebook Map (5,000 copies distributed)
- Logo link on Parade of Homes Webpage



20-25 houses on Parade of Homes



200-300 vistors reported per weekend



5,000 guidebooks distributed



8,000+ unique web visitors

20,000+ social media impressions

### **Parade of Homes**

# **Builders & Developers (Members Only)**

Each home entered in the Parade is featured on a Full Page in the Guidebook. The Parade of Homes is advertised through radio and newspaper advertising, as well as via a PR campaign including a strong presence on social media and local TV news outlets. Final Deadline to enter a home or fixed site in Wednesday, April 4, 2018. Parade builders in 2016 & 2017 reported up to 400-500 visitors per weekend.



| Refundable Deposit                                                | \$1,000 per Company      |
|-------------------------------------------------------------------|--------------------------|
| Entry Fee Before February 7th                                     | \$2,100                  |
| Entry Fee After February 7th                                      |                          |
| Additional Home(s)                                                | \$1,500 each             |
| Fixed Site Sponsors (Must have at least 3 homes in 1 development) |                          |
| Fixed Site Entry Before February 7th                              | \$8,000 (up to 5 homes)  |
| Each Additional Home Before February 7th                          | \$1,000                  |
| Fixed Site Entry After February 7th                               | \$10,000 (up to 5 homes) |
| Each Additional Home After February 7th                           | \$1,500                  |

# Advertise in both annual publications!

## **Parade of Homes Guidebook Advertising**



## Home Source, the Official Membership Directory and Homeowner Resource Guide

10,000 copies printed annually, mailed to all HBAGNO members, distributed at 50+ retail locations, at New Orleans Home & Garden Show, during Parade of Homes, and by request.

Contact Brooke LeBlanc, Renaissance Publishing .......504.830.7242