



National Indian Gaming Association Seminar Series Institute  
In conjunction with the 2021 Indian Gaming Tradeshow and Convention  
Presents:

## **"Tribal Cannabis Industry: An Overview"**

**Wednesday, July 21, 2021**

**Certified One-Day training**

### **AGENDA**

8:00am – 9:00am

Breakfast

9:00am – 10:30am

#### **Foundations of the Tribal Cannabis Industry**

- a) Current and Projected Future State of the Tribal Cannabis Industry
- b) Cannabis, Marijuana, and Hemp Defined
- c) Tribal Hemp Business Opportunities and Risks; Farm Bill Discussion; USDA Regulations
- d) Legality and Jurisdictional Issues Regarding Hemp

*Presented by: Seth Pearman, Jeff Doctor, Tina Braithwaite, Lael Echo-Hawk*

10:30am – 10:45am

BREAK

10:45am – 12:15pm

#### **Political, Legal, and Sovereignty Issues – Tribal Marijuana Related Businesses**

- a) Political Insights: Starting a Marijuana Related Businesses
- b) Legal Insights: Tribal Law, City/County Ordinances, State Law, and Federal Law Considerations
- c) Legal Entity Formation Considerations
- d) Community Support and Lobbying Efforts
- e) Compacting Considerations

*Presented by: Allyson Mitchell, Lael Echo-Hawk, Mark Levitan, Seth Pearman*

12:15pm – 1:15pm

BREAK

1:15pm – 2:45pm

#### **Tribal Marijuana Business Development**

- a) Overview of Grow, Processing, Testing, and Retail Dispensary Opportunities for Tribes
- b) Victories and Disappointments experienced by Tribes Operating Marijuana Related Businesses
- c) Impact on Other Tribal Activities: Gaming, Federal Grants and Contracts, etc.
- d) Use of Outside Managers and Consultants: Pros vs. Cons
- e) Banking and Cash Management
- f) Point of Sale and Inventory Control Systems; State Seed-to-Sale Tracking
- g) Employee and Personnel Considerations

*Presented by: Jeff Doctor, Travis Nabahe, David Vialpando*

2:45pm – 3:00pm

BREAK

3:00pm – 4:30pm

**Regulating Tribal Cannabis Businesses**

- a) Development of a Tribal Cannabis Code
- b) Risk Assessment and Development of a System of Internal Controls
- c) Monitoring Activities
- d) Vendor and Key Management Licensing Considerations
- e) Regulatory Relationships with State and Local Law Enforcement Agencies
- f) Financial Audit and Agreed-Upon Procedures Engagements by CPAs, BSA Compliance, Excise Taxes, Fraud Considerations, and Regulatory Compliance

*Presented by: David Vialpando, Mark Levitan, Ryan Burns, Allyson Mitchell*

**Cannabis Session Presenters:**

**Mark Levitan**, *Attorney, Owner at Levitan Law*

**Ryan Burns**, *CPA, Partnered at Blue Bird CPA's*

**Seth Pearman**, *Attorney, General Flandreau Santee Sioux Tribe*

**Travis Nabahe**, *General Manager, Three Nations Management Corporation*

**Tina Braithwaite**, *Owner at Sovereign Nations Cannabis Consulting LLC*

**Allyson Mitchell**, *Board of Directors Chair for St. Regis Mohawk Marijuana Advisory Board*

**Lael Echo-Hawk**, *Principal, MThirtySix, PLLC*

**David Vialpando**, *MBA, CFE, CPP, CFCS, Executive Director, Pokagon Band of Potawatomi Gaming Commission*

**Jeff Doctor**, *Founder, Turtle Island Corporation*