



Canadian Imperial Business Network (CIBN) Membership Form and Sales Contract

Dr. _____ Mr. _____ Mrs. _____ Ms. _____ Please Print Name _____

Company: _____

Industry Description: _____ Birthday _____

Address: _____ Postal Code _____

Phone: _____ Cell: _____ Fax: _____

Email: _____ Website: _____

Introduction by: Renewal _____ Email _____ LinkedIn _____ Telemarketer _____ Member invite _____ Other _____

Which chapter are you joining? _____ Today's Date _____



Corporate Business Club \$697.20 Membership includes all the above and:

- Your blogs and articles can be posted on the CIBN blogsite! Extra posting for your exposure and online marketing impact.
- Special discounts and opportunities presented by fellow Members and CIBN Sponsors.
- Business Expo Opportunities at Member Prices (approximately 50% off)
- Attend at least 3 major networking events each year for free! The Business Builder Summit, The Leadership Summit and the December Mixer are free for our Level 1 Members.
- You can post business related events on our event page at www.cibnconnect.com/events
- You get to attend a Networking Boot Camp for FREE as a new member!

Membership amount attached _____ Method of payment _____

Card # _____ Expiry date _____ CVS _____

Payment notes _____ Initial _____

Note I accept that the monthly room fees are extra, to be paid on or about the first of each month via credit card. I accept that if I miss 3 consecutive weeks of meetings, with or without notice, I must reapply, at no charge to return to my club providing the position has not yet been filled. I accept that there are absolutely no refunds under any circumstances as my membership fees go to administrative fees and advertising for the network. I accept that I must give 60 days written notice to terminate my weekly involvement in my club, and I will be charged for one month after I have given notice. There are no annual renewal fees. Initial _____

Signed _____ Date _____

Make cheques payable to "The Canadian Imperial Business Network" and if a representative is not immediately available at an event call Janis McLiesh at 403-478-1716.

The duties of every Member:

- Be on time each week.
- Give at least 2 referrals each month to your fellow Members.
- Invite people to come to the club to fill in open positions. Bring 2 new members per year.
- Visit members in their workplace so you can learn what they do and give them great referrals.
- Pass out the business cards of your fellow members whenever you can and say something good about them when you do so.
- Pay monthly room fees at the beginning of each month whether you eat or not, and whether you attend or not. These are room fees, or networking fees. They pay for the chair and the exclusivity of your industry position. They are not related to the meal that you eat for free. That is why they are a 100% tax deduction.
- Arrange for someone to take your place and read a short statement about your business should you be away during the month. Other members count on your chair being full even when you are absent. For this reason your spot will be sold if you vacate it longer than 3 weeks.
- Shut your cell phones and other electronic devices OFF during the meeting. There is a \$1 fine that is donated to charity for allowing a cell phone to ring and anyone using these devices for the duration of the meeting will be asked to leave by the club President.
- Provide good quality service to other members. Other members want to refer you, however if your work is less than excellent it will be difficult to do so. Handle all business with integrity so it reflects well on you, on fellow members and on the CIBN. Make amends if necessary quickly and completely.
- Give fellow members preference and opportunity to do business with you.
- Refrain from giving leads directly to visitors. They are to be handed to the Club President and then given to the visitor once they join.
- Follow up on the referrals that you are given immediately.
- Give your infomercial in exactly the time given. Stick to the point and ask directly for the kind of lead that you are looking for.
- Put into your networking what you want to receive from your networking.
- Be a big thinker and look for the greater good of your fellow members, your club and the CIBN.
- Smile. We only allow "Happy Capitalists" in our clubs.

I _____ have read and understand the responsibilities of becoming a CIBN member. I understand that I can be removed from my club or my membership level for not upholding these responsibilities or for any illegal or unethical behavior that may reflect upon the CIBN or any of our members.

Signed _____ Date _____

Witnessed by _____ Date _____