

Join the Schoolcraft College APEX Accelerator
in collaboration with the Michigan Alliance of APEX Accelerators for:

Meet the Expert DCAA - Elements of an Adequate Proposal

Overview:

Winning government contracts hinges on submitting strong compliant proposals. But navigating the complexities of proposal preparation and ensuring adequacy can be daunting.

Join DCAA expert, Peggy Galindo, and the Michigan Alliance of APEX Accelerators (MAAA) as we discuss the proposal adequacy checklist and gain the clarity and confidence to craft proposals that meet all government standards with ease.

Gain a comprehensive understanding of all proposal cost elements, including direct labor, material, subcontracts, Other Direct Costs (ODCs), and indirect rates and obtain practical guidance on what to consider when trying to justify each cost element.

Takeaways: Gain a clear definition of "proposal adequacy" within the context of government contracting, the webinar will emphasize aligning proposal content with specific evaluation criteria used by government agencies and will highlight frequent mistakes that lead to proposal rejection, such as lack of clarity, inconsistencies, or inadequate proof points.



Details

DATE: September 3, 2026

TIME: 9:00 AM - 10:30 AM EDT

LOCATION: Virtual Training

SUBJECT MATTER EXPERT:

Peggy Galindo

Customer Specialist - Small Business Coordinator
DCAA - HQ - Ft. Belvoir, VA

REGISTER

No cost to attend, but registration is required.



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