

# Pitch Herkimer County

## Meet the Judges!

### Hilarie Pirger - M&T Bank



Hilarie has over 10 years of Banking experience working with both Retail and Business Banking customers in Central New York. She currently manages Business Relationships in the Mohawk Valley, covering various M&T Bank offices in Herkimer and Oneida Counties. Hilarie is a graduate of SUNY Geneseo with a Bachelor's degree in Business Administration. She also received her MBA in Technology Management from SUNY Polytechnic Institute with a concentration in Business Management. Hilarie is also a graduate of the Leadership Mohawk Valley Class of 2017. In addition to her role at M&T Bank, Hilarie volunteers her time with the United Way of the Mohawk Valley as a committee member for both Emerging Leaders United as well as their Resource Development Committee.

### Cory Albrecht - AIM



Since 2007, Cory has been assisting manufacturers in the Mohawk Valley Region through the New York State Manufacturing Extension Partnership Program. This program provides manufacturing and technology development services to the small and medium sized manufacturers in Oneida, Herkimer, Fulton, Montgomery, Schoharie and Hamilton Counties. Currently, Cory is the Director of MVCC's Advanced Institute for Manufacturing (AIM). In this role, Cory will be working with over 700 Mohawk Valley Regional manufacturers and helping them increase their competitiveness and grow their businesses. Cory is very active in advancing technology and developing ideas for new products and services throughout the region.

### Tim Fitzgerald - Mohawk Valley EDGE



Tim Fitzgerald has been an employee of Mohawk Valley EDGE for over seven years. As part of his responsibilities as Associate Vice President of Economic Development, Tim oversees EDGE's annual business outreach program, which is the central component of the organization's business retention and expansion strategy. He also engages in project development, by working with both existing and new businesses to help them succeed in their plans for growth. This means aligning both technical and financial resources, and working with other local stakeholders such as municipalities to help move projects forward. He attended Utica College and earned a Bachelor's degree in Government and Politics in 2011. He went on to earn his Master of Public Administration degree from Binghamton University in 2013.

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## *Meet the Judges!*

**Steven Naegele - CTM**



Steven has been the CEO of Custom Tool & Model Corp for 26 years, ensuring that quality products are being manufactured right here in Herkimer County. Steven earned a Bachelor's degree in Electrical Engineering from Rensselaer Polytechnic Institute in 1989 and began his career as a Computer Systems Engineer in Troy, Michigan. After 6 years, Steven returned to Frankfort, NY to take over the family business and has been establishing CTM as a powerhouse in the manufacturing industry. Even working with NASA on the Phoenix Mars Lander Mission putting parts on Mars in 2008!

**Dave Casullo - Rock City Development**



ROCK CITY DEVELOPMENT, LLC



David is the author of **Leading the High-Energy Culture: What the Best CEOs Do to Create an Atmosphere Where Employees Flourish** (McGraw Hill). Within weeks of its release in March 2012, the book became a bestselling book in Human Resources and Leadership on Amazon.com. His experience as a successful business leader and entrepreneur give him credibility with executive leaders in the C-suite as well as with emerging leaders in key roles throughout organizations. David has traveled the world, met and worked with leaders at all levels including top executives in Fortune 500 organizations. He has had the opportunity to meet people from a variety of cultures and regions, and through those experiences, has come to realize that we all share a common goal – to discover and harness our own personal purpose.

