



Mark Walker's story is one of humble beginnings and extraordinary success. Raised in Spokane, Washington, he pursued his education at the University of Washington before embarking on a remarkable entrepreneurial journey. In 1980, Mark founded Walker's Furniture with a clear purpose: to build a successful business that could make a positive impact on society and advance the kingdom of God. What started as a modest venture has since flourished into a thriving enterprise, with thirteen furniture stores and over 200 employees. With annual retail sales exceeding \$70 million, Mark's business acumen and dedication to his vision have made Walker's Furniture a pillar of the community. Beyond his professional endeavors, Mark finds fulfillment in his role as a devoted husband to Pam, a loving father to two daughters, and a proud grandfather to seven grandchildren. Together, Mark and Pam are passionate about supporting ministries that are making a difference, both locally and globally. As a sought-after speaker, Mark shares his insights on partnering with God in life and business at conferences across the nation and around the world.

EXPERTISE

- Entrepreneurship
- Business leadership
- Philanthropy
- Non-profits

CREDENTIALS

- Founder and CEO of a chain of highly successful furniture stores, generating over \$70 million in annual revenue
- Board member, [Restore 7](#)
- Board Member of [Christian Center for Public Life](#)
- Spent a decade as Director of [International Association of Healing Rooms](#)
- Experienced speaker and leader

AVAILABILITY

- Widely available Monday—Friday mornings, via Zoom or phone
- Mark alternates between Pacific time (Spokane, WA) and Hawaiian time (Maui, HI)

WHY I WROTE THIS BOOK ...

“God’s plan from the beginning has always been to bless people so they can become blessings. God entered the covenant with Abraham and his descendants to be a blessing to nations. Isaac experienced a hundredfold increase during a drought. Joseph and Daniel started basically as slaves and were promoted to key positions alongside their kings. Esther was hated and despised in her community, yet she became a queen with great influence. Jesus instructed his disciples to distribute what they had, five loaves and two fish. It multiplied so that everyone was fed. When the disciples fished all night and caught nothing, Jesus directed them to launch their boats and let their nets down. They caught so many fish, their nets nearly broke. Jesus revealed his kingdom strategies for multiplication even after the disciples’ confusion and discouragement because of the cross. Throughout Scripture, you see God’s heart to multiply His people’s influence in order to help others. This book will remind you that when you partner with God, the possibilities are endless.”

DOWNLOADS

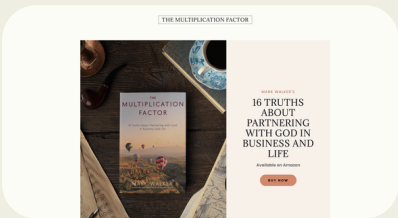
- [Mark Walker headshot](#)
- [Book cover image](#)
- [Manuscript PDF](#)

BOOK TRAILER

Click below to get an introduction to Mark Walker, and see the book trailer for [The Multiplication Factor](#).



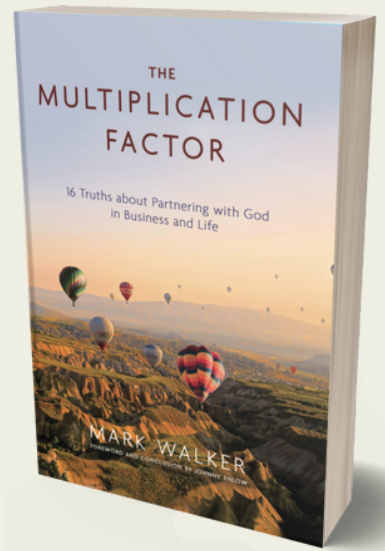
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ABOUT THE BOOK

Fedd Books
(March 5, 2024)

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How do we partner with God to bring about success in our professional lives and when we do, how do we cultivate a spirit of generosity to multiply those blessings, point others to the Gospel and change the world?

When we partner with God, He won't only provide the seeds, He'll multiply them beyond what we ever could've imagined. In *The Multiplication Factor*, author, CEO and philanthropist Mark Walker calls on decades of experience as well as countless testimonies to reveal how God's promises can not only transform lives, but bring about a multiplication of blessings. During an economically sensitive time, this book comes with a faith-filled dose of not only inspiration, but actionable tactics to partnering with God in your business, relationships and daily life. For anyone who has been feeling stagnant, hopeless or falling victim to the "sky is falling" mentality of the masses — or struggling with a scarcity mindset — Mark is prepared to open you to God's daily availability to partner with you to bring success, happiness and a multiplication of blessings for yourself and those you touch with your work.

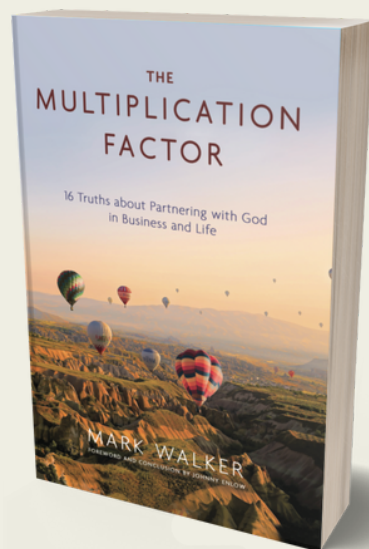
RELEVANCE

- Everyone wants to live a life of significance.
- Hundreds of thousands of new businesses open each year. Many of those business owners are people of faith who are not partnering with God in their venture.
- Millions of people struggle with a **scarcity** mindset and in tough times, a spirit of **generosity** can be hard to come by.
- In a world where many people are seeking both spiritual and financial fulfillment, this book offers a unique perspective on how to achieve both. Most people compartmentalize those areas of their lives, but that shouldn't be the case.
- In a time where there is so much **division** and polarization, this book promotes a message of **unity**, collaboration and generosity. And in emphasizing the importance of multiplying our blessings, it points people to the Gospel.
- Instead of becoming influencers in the marketplace, many Christians just retreat into the **Christian subculture**.
- There is a desperate need today for anointing in business and culture.
- In a culture that often values material success above all else, this book offers a refreshing and much-needed reminder that true success is about more than just making money. It provides a valuable counter-narrative to the dominant culture of **individualism** and **consumerism**.
- Mark challenges the prevailing narrative of **self-reliance** and individual achievement by emphasizing a deep reliance on God's partnership.
- Discipline and faith go hand in hand and Mark's story exemplifies how daily rhythms of prayer and relationship with God can bring fulfillment in day to day business, when **we so often feel rudderless or stuck**.
- Millions exhaust themselves professionally, but don't understand that God offers them **rest** in that part of their lives, too.
- In an increasingly secular society, Christians may encounter conflicts with customers, employees, and even the law, as they try to balance their faith with the demands of the marketplace.
- With the current **political climate** being so polarized, Christian business owners may find it difficult to take a stand on certain issues without alienating a portion of their customer base.

SUGGESTED QUESTIONS

- How is the way that you highlight God's power in this book different from "prosperity gospel" messaging?
- What does it mean to 'activate God's promises' in our lives?
- What advice would you give to someone who is starting a business today?
- What is 'the multiplication factor'?
- You started a business to support and share the Gospel, you say. For anyone who'd like to do the same thing, how exactly do you build in a line item for that on the budget? How do you decide how much goes where or to what causes? How do we plug Him into our 'business plan'?
- How do we cultivate a spirit of generosity?
- What are some common misconceptions people have about the role of faith in business?
- How can fear keep us from embracing God's offer of partnership in our personal and professional lives?
- What's been the single most important thing you've done in your professional life? What was the one thing you've done consistently that has changed everything for you?
- What advice do you offer in the book for readers to maintain a consistent and faithful partnership with God?
- How do you address the idea of surrender and trust in the book, and what advice do you have for readers struggling with letting go and fully trusting in God's plan for their businesses and careers?
- For ambitious individuals, how does the book advise on finding a balance between personal ambition and aligning with God's plan?
- How is humility part of finding success alongside God?
- How has your faith evolved as you've experienced increases in responsibility and financial success throughout your career?
- How does your faith impact your daily and long-term business decisions, from payroll to supply chains?
- How do you identify and evaluate the ministry-minded causes and organizations you support?
- For someone contemplating the entrepreneurial journey, what advice would you give regarding the integration of faith and business principles, especially in the crucial early phases of starting a new venture?

ENDORSEMENTS



“Almost everything God does on earth is intended to be done with and through his children who understand their roles as ambassadors of his kingdom and much of it needs funding. God wants to rebuild cities and nations, eradicate disease, end famines, quiet wars, establish justice, heal wounds and recreate societies to reflect His Kingdom. Of course, this requires people who reflect His Kingdom and embody His ways, not just in the church, but everywhere else. That's why every calling is important— including the calling to succeed in business. This is a far cry from the prosperity gospel. Scripture strongly warns against seeking wealth for its own sake, prioritizing it above God's Kingdom, making it an idol and distorting its legitimate uses. The Scripture also gives us numerous examples of God blessing His people financially and promising to increase what they receive so they can increase what they *give*. He wants good stewards in His Kingdom to use their gifts to become greater and greater channels of financial blessing. Contrary to many teachings over the centuries, poverty is not spiritual. *Giving* is. And God wants many of His people to grow, so they can become more extravagant givers. Mark Walker is a humble man who is understated and just about every way. He admits to many mistakes and failures throughout his career, but as he demonstrates, the point is not to be perfect – it's to be faithful. To notice when you've left God out of the picture or missed what He was saying and to learn what you can from those experiences and keep returning to the faithful partnership. God always keeps His promises and invites us to grow in our understanding of how He works. Mark and Pam are great picture of what partnership with God looks like.”

—**Johnny Enlow**
Author, Co-Founder, Restore7

“Mark Walker's book proclaims the mission of every believer to walk in the grace and power of God in any and every vocation. Business has never been an exception.”

—**Heidi G. Baker, Ph.D.**
Co-founder and Executive Chairman of the Board, Iris Global

“In *The Multiplication Factor*, Mark Walker clearly presents the two different systems that operate on the Earth today. The Kingdom of God is His way of doing and being right that we, as Christians, should strive for. Success is not asset-based or time-driven, but rather purpose-based and eternity-driven. This amazing journey is recorded in detail for our benefit. Don't miss the journey.”

—**Charlie E. Lewis**
Kingdom School & Ministry