

## DO NOT OVERLOOK ABC COST SAVING OPPORTUNITIES

### Membership does not cost, it saves!

All businesses are focused on operating as efficiently as possible and seeking cost saving opportunities. ABC has many tangible cost savings programs available to help support efforts to reduce operating costs. Go to <http://www.abc.org/en-us/membership/memberdiscounts.aspx> for more information about the cost savings opportunities. During 2016 NH/VT members saved over \$500,000 by participating in various cost savings programs. Some high-lighted programs that are of interest and being taken advantage of by many members include:

**PHONE AND DATA SERVICE DISCOUNT (VERIZON)** – ABC has signed an agreement to offer ABC contractor member firms up to a 22 percent discount on monthly cell phone calling plans and data services. Family members of corporate subscribers that sign on to the ABC plan also will be eligible for discounts of 15 percent on their personal lines. The ABC program applies to both existing and new subscribers.

**VEHICLE DISCOUNTS** – ABC members can take advantage of the discounts on General Motors vehicles offered through ABC. ABC members are eligible for discounts of between \$500 - \$1000 on cars, SUVs, trucks and vans. It's important to note that these discounts are over and above the best price from your favorite local dealer, including on top of any other GM incentive already in place.

**FORD** fleet customers who are ABC members can enjoy between \$500 to \$3500 savings in addition to their fleet program pricing.

**CHRYSLER** ABC members and their employees that use their vehicle for day-to-day business use can combine this stackable cash allowance with current retail incentives and choose an ON THE JOBTM program allowance. That can make this offer worth up to \$1,500 or more.

**FEDEX** – Save up to 29% on overnight envelopes, packages and shipments.

**WORKERS COMPENSATION GROUP TRUST** - The ABC Workers' Comp Trust was formed in 1994 in response to the rapidly rising cost and unpredictability of workers' compensation insurance. Fund year 2015 was the Groups safest year to date! Over \$3.5 Million in dividends were paid or are currently payable to Group members. The Trust provides coverage to members representing more than \$60 million of payroll. Call ABC 603 226 4789.

**DENTAL INSURANCE** – Over 60% of ABC employers provide dental insurance and contribute on average 50% of the employee's premium. The ABC Dental program is comprehensive and the pricing is competitive. Call ABC 603-226-4789 to save!

*Please contact ABC with any questions concerning the cost savings opportunities.*