

## **Prime Contractor Spotlight: How SCEC Builds Stronger Subcontractor Pipelines**

State Contracting and Engineering Corp (SCEC), under the leadership of President Paul Carty, exemplifies what it means to be a committed partner in advancing small business participation. As a graduate of the Small Business Enterprise (SBE) Program, SCEC understands the importance of meeting—or exceeding—SBE goals across its contracts. Their proactive approach includes regular outreach opportunities for SBE subcontractors and the implementation of a robust SBE outreach plan designed to expand bidding entry points and foster meaningful subcontractor engagement. For subcontractors, The SCEC team’s approach reflects a commitment to transparency, preparation, and long-term partnership, demonstrating that intentional outreach, early engagement, and ongoing collaboration are practical strategies any prime can implement to strengthen subcontractor participation.

SCEC’s commitment extends beyond compliance to capacity-building. They are a consistent contributor to training initiatives in collaboration with the SDPBC Office of Small Business Development, ensuring subcontractors are equipped with the knowledge and tools to compete and succeed. This dedication earned SCEC the 2025 OpEx Prime Contractor Outreach Excellence Award, recognizing their outstanding efforts to engage and empower small business subcontractors. Guided by their core values—Loyalty, Collaboration, Integrity, Passion, and Evolve—SCEC continues to set a high standard for inclusive and impactful contracting practices. Through these principles, SCEC continues to demonstrate how primes can drive performance while creating meaningful opportunities for subcontractors across all tiers.