



Spring Greetings from Florida

The boating community in Southwest Florida has enjoyed a very active season, much due to the mild weather and the success of the many boat shows and marine related activities that abound throughout the winter months. Even though there has been a slight slowdown, it appears that the flurry of sales will be extending well into the summer months.

With the blessing of such wonderful business in the past months, I would like to take this opportunity to extend my sincere appreciation to all those that supported my efforts: the yacht brokers and dealers and their hard-working staffs, insurance agencies, marine surveyors, all our wonderful banks and their staffs, marina operations and most of all my great coworkers in the home office that make me look like a genius. Without all the daily effort and attention to the details that are required from these people, the ultimate goal of an efficient loan closing could not be achieved. But most of all I wish to thank all my clients, new and old that entrust their business to me and provide much welcomed referrals.

Happy Easter and Spring to you all,

Susan Cunningham

