



Group Buys overview

Q3 2022

July 1 – September 30, 2022

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What are Group Buys?

Vizient Group Buys offer members limited-time opportunities to realize **incremental savings** and **enhanced contract value** on selected products and services from Vizient contracts.

They are a valuable tool to help members **manage supply spend** – with no enrollment or commitment required.

Scale drives value

When member purchase volume is combined through Group Buys, Vizient can negotiate not only price savings but also significant value-added benefits – many of which cannot be locally negotiated.

Multiple paths to value

- Better starting-point price
- Incremental member returns
- Additional nonprice value

Service
discounts

Flexible
delivery dates

Free
shipping

Free
installation

Extended
warranties

Biomed
training

Special
financing

Upgrade
value

Q3 2022

Group Buy opportunities

Q3 at a glance

Effective dates:	July 1 – September 30, 2022
Number of categories:	38
Number of suppliers:	19
Categories represent:	Diagnostic imaging, capital equipment, medical, surgical, food, laboratory, purchased services

Category highlights

- Siemens Diagnostics Chemistry
- Draeger Patient Monitoring
- Draeger Anesthesia
- Draeger OR Lights and Booms
- Draeger Ventilators
- Arjo Patient Lifts
- Advanced Sterilization Products Low Temp Sterilizers

Q3 Featured Supplier: Siemens Healthineers

Siemens offers up to **34%** off contract pricing in **10** capital and imaging categories during Q3 2022.

- Cardiovascular imaging systems (XR0705)
- C-arms (XR0532)
- Clinical informatics (XR0607)
- CT scanner systems and mobile CT scanners (XR0676)
- General radiography and urology (XR0722)
- Hemodynamic and electrophysiology monitors (XR0594)
- Mammography equipment (XR0654)
- MRI systems (XR0885)
- Ultrasound systems (XR0434)
- Molecular Imaging (XR0896)

Also available are payment options, service discounts, software upgrades, trade-in allowances, multi-unit discounts, extended warranty and other added value. Refer to the [Group Buys page](#) on vizientinc.com for details. Contact the supplier's national account manager to request a proposal.

Q3 Food Group Buys

Order up success with savings in **13** food and foodservice categories during Q3.

- General Mills Breads Doughs & Batter Biscuit Dough (FD3563)
- Kellogg's Cereal (Ready-to-Eat) (FD2370)
- Kraft Heinz Condiments - Mayonnaise (FD1860)
- Kraft Heinz Condiments - Ketchup (FD1640)
- Kraft Heinz Condiments - Mustard (FD1660)
- Sysco Produce (FD9077)
- Sysco Seafood (Seafood, Shell Fish and FinFish) (FD3124)
- Sysco Desserts - Cakes, Pies & Cobblers (FD3334)
- Sysco Distribution Kitchen Supplies (FD3081)
- US Foods Breads, Dough & Batter (Frozen Bread) (FD3572)
- US Foods Desserts - Cakes, Pies, & Cobblers (FD3335)
- US Foods Pantry Food (FD9031)
- US Foods Foodservice Equipment & Supplies (FD91220)

Additional Q3 Group Buys

Value highlights include:

Save up to \$14,000 off contract price on **Siemens chemistry** analyzers (LB0153)

Save up to 76% off contract price on **ASP STERRAD 100NX** and STERRAD NX systems with trade-in (CE3101)

Draeger offers up to 8% off contract price on 4 capital equipment contracts

AMD Medicom (MS4144) up to 20% off contract price on VersaGown Chemo isolation gowns

- Arjo patient lifts (CE7462)
- Agiliti surgical laser (SV1830)
- Advanced Sterilization Products low temp sterilizers (CE3101)
- Cardinal Health laboratory centrifuges (DL0131)
- Draeger anesthesia machines (CE7151)
- Draeger or lights columns and booms (CE7206)
- Draeger patient monitoring (CE3031)
- Draeger ventilators (CE7292)
- Seca rehab products (MS6680)
- Siemens Diagnostics chemistry and immunochemistry (LB0153)
- Sizewise bariatric beds (CE3355)
- Standard Textile reusable textiles (MS4560)
- Subtle Medical artificial intelligence imaging (XR0900)

Starting August 1st – Ansell exam gloves (MS4559)

Let's work together

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groupbuy@vizientinc.com

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