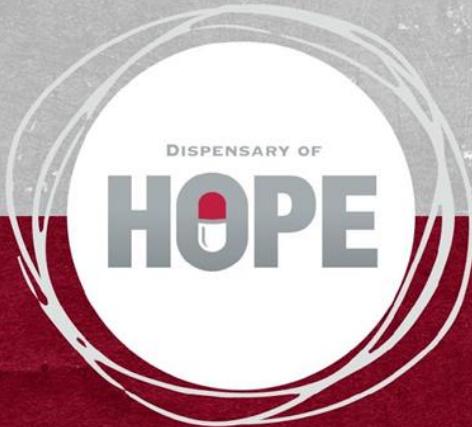


# Insulin and Inhaler Savings & Available Resources



CONNECTING ABUNDANCE WITH NEED

# Agenda

1. Inhaler Savings
2. Insulin Savings & Resources
  - i. Novo Nordisk Patient Assistance Program
  - ii. NovoMedLink
  - iii. Sanofi Patient Assistance Program
  - iv. Lilly Cares Patient Assistance Program
  - v. Blink Health

# Inhalers

# Spiriva Hospital-to-Home Program

- Ensures that patients receive uninterrupted therapy between being discharged from the hospital and 30 days after.
- Eligibility
  - Patients discharged from the hospital needing the medication in order to continue therapy
  - A free 30 day supply and educational and saving resources are delivered to the patient's home within 1 business day
  - Patients are eligible to participate in this program up to twice a year.
- How to Apply:
  - Patients can be enrolled by fax or online, but must be enrolled by a practicing physician.
  - Prescriptions for Spiriva can either be e-prescribed, faxed, or called in.
  - Both patient and physician will receive support calls within 48 hours after enrollment.
- Website: <https://hcp.spiriva.com/hospital-home-program>

# Incruse Savings (ELLIPTA)

- Two offers are available:
  - Free 30 day supply (with voucher)
  - Pay no more than \$10/month on Incruse for 12 months
- Who is eligible:
  - Patient must be 18 years of age or older
  - Patients who have primary insurance, but insurance may not cover the full cost of the prescription
  - Patients without insurance coverage
  - Eligible patients **without** insurance will receive up to \$100 off on each 30 day supply.
  - Any patient with government funded insurances or under government funded programs are **NOT** eligible to receive aid.
- Website: <https://www.incruse.com/incruse-savings-and-offers/>



# Breo Savings (GlaxoSmithKline)

- Two different offers:
  - First 30 day prescription is free
    - Patients with or without insurance are eligible to participate.
    - Pharmacy cannot submit to government funded insurance in addition to the free offer
    - Patients with government funded insurance programs are **NOT** eligible to receive aid.
    - Patients without insurance will receive up to \$100 off on each 30 day supply.
  - Pay no more than \$10/month for 12 months on a 30 day prescription
- How to sign up:
  - Go to their website (<http://www.mybreo.com>)
  - *“Saving and Offers”*
  - Fill the application
  - Submit
- Website: <https://www.mybreo.com/copd/savings.html>



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# Insulin Patient Assistance Programs

# Novo Nordisk Patient Assistance Programs (PAP)

- Provides a free 120 day supply of medication sent to the prescriber's office that can be picked up by the patient at his or her convenience.
- Eligibility
  - Patient must be a US citizen or a legal resident
  - Cannot have or qualify for any prescription coverage, Medicare, Medicaid, or Veterans' Affairs benefits
  - Patient's total income must be  $\leq$  300% of the Federal Poverty Level
  - If the patient has applied for Medicare, they must have been denied for the Low Income Subsidy (LIS) program
  - If the patient is eligible for Medicaid, they must have been denied by the program
- Website: <http://www.novonordisk-us.com/patients/patient-assistance-programs/diabetes-care.html>

# How to Apply for Novo Nordisk PAP

- Patient must print and fill out application found on the Novo Nordisk website
- Proof of income, copy of the previous year's federal tax return, 2 current paycheck stubs, a copy of W-2 or 1099 Form, and Medicare Part D coverage gap documentation (if applicable) should be included with the application.
- How to send in the application:
  - Patients can fax their documents to (866)-441-4190
  - Patients can also mail a hard copy of their documents and application to: Novo Nordisk Inc., PO Box 370, Somerville, NJ 08876
- Medical records are not to be included with the application

# Examples of Insulin Produced by Novo Nordisk

- Tresiba FlexTouch
- Victoza
- Levemir (vial and FlexPen)
- Novolog (vial and FlexPen)
- Novolog Mix 70/30 (vial and FlexPen)
- Novolin N and Novolin R

# NovoMedLink

- Complimentary drug samples to licensed practitioners for appropriate patients.
- Sample requests can be found on the website online and faxed in after completion.
- Sample requests can be processed every 30 days.
- Website: <https://www.novomedlink.com/diabetes-product-support/novo-nordisk-samples.html>

# NovoMedLink

- Who is eligible :

- Patients get samples through provider
- Patients must be on one of the supplied medications including:
  - Levemir (vial or FlexPen)
  - GlucaGen
  - Tresiba FlexTouch
  - Novolog (vial or FlexPen)
  - Novolog Mix 70/30 (vial or FlexPen)
  - Victoza
  - Vagifem
  - NovoFine Pen Needles

# Sanofi Patient Assistance Program

- Who is eligible:
  - Patient must be a U.S. citizen or resident and be under the care of a licensed healthcare provider
  - Annual household income of  $\leq$  250% of the current Federal Poverty Level
  - Patient is eligible for up to 12 months of assistance
    - Patients can re-apply on a yearly basis if longer assistance is required
- Website: <http://www.sanofipatientconnection.com/>

# How to apply for Sanofi:

- Download and print an application from their website (<http://www.sanofi.us>)
- If you do not have access to a computer, you may begin the application process by calling the program, toll free, at 1-888-VISITSPC (1-888-847-4877)
- Your healthcare provider may also submit applications through these methods or online through the provider portal.

# Examples of Sanofi Insulin Products:

- ADLYXIN (lixisenatide injection 20 mcg)
- Apidra (insulin glulisine [rDNA origin] injection)
- Lantus (insulin glargine injection)
- SOLIQUA 100/33 (insulin glargine and lixisenatide injection) 100 Units/mL and 33 mcg/mL
- Toujeo (insulin glargine injection) U-300

# Lilly Cares: Eli Lilly's Patient Assistance Program

- Patients can receive up to a 1 year's worth of medication in shipments of 120 day supplies.
- Eligibility
  - Permanent, legal resident of the United States
  - Not enrolled or eligible for Medicaid or VA benefits
  - If eligible for Medicare Part D, must be enrolled and have spent over \$1,100 on medication the past calendar year
  - Have to be prescribed a medication that is covered under Lilly Cares
  - Household is under the Annual Income Limit
- Website: <http://www.lillycares.com/aboutlillycares.aspx>

# Lilly Cares Household Income Guidelines

## Household Income Guidelines:

- The total number of people in the household includes yourself and each of your dependents.
- Total yearly income includes incomes from all earners in your household.
- To qualify, your total yearly income cannot exceed the values listed below.

Number of People in Your Home	1	2	3	4	5	6	7	8
Total Yearly Income (48 Contiguous States and DC)	\$35,640	\$48,060	\$60,480	\$72,900	\$85,320	\$97,740	\$110,190	\$122,670
Alaska	\$44,520	\$60,060	\$75,600	\$91,140	\$106,680	\$122,220	\$137,760	\$153,360
Hawaii	\$41,010	\$55,290	\$69,570	\$83,850	\$98,130	\$112,410	\$126,690	\$141,030

For each additional person add:

48 Contiguous States & D.C.: \$12,480

Alaska: \$15,600

Hawaii: \$14,340

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# How to Apply for Lilly Cares

- Patients must download the application online or can request it by calling 1-800-545-6962
- Patient and prescriber must fill out the application and send completed application as well as proof of income
- Patients can receive an optional text alert after application has been approved

# What Lilly Products Are Covered

**Group A:** For patients who are eligible for and have enrolled in Medicare Part D **OR** have no insurance.

- Cialis® (tadalafil)
- Cymbalta® (duloxetine delayed-release capsules)
- Effient® (prasugrel)
- Evista® (raloxifene hydrochloride)
- Forteo® (teriparatide [rDNA origin] injection)
- Glucagon™ (glucagon for injection [rDNA origin])
- Humalog® (insulin lispro injection)
- Humulin® (human insulin [rDNA origin])
- Prozac® (fluoxetine)
- ReoPro® (abciximab)
- Straterra® (atomoxetine)
- Symbyax® (olanzapine and fluoxetine)
- Taltz® (ixekizumab)
- Trulicity® (dulaglutide)
- Zyprexa®/Zyprexa® Intramuscular/Zyprexa®Relprevv™/Zyprexa®Zydis (olanzapine)

# Blink Health



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# Blink Health Program

- How does it work?
  - Patients go online through the app on their phone, and type in the name of their medication.
    - There are no membership fees or no monthly premiums
  - Patients pay for their prescriptions online and will receive a “Blink Card” to either print off or have on their phone via text or email
    - Valid date of birth must match on the Blink Card as well as the prescription.
  - Patients fill their prescriptions at a pharmacy like they normally would, but show the Blink Card for processing information for \$0 charge at the counter.
- Patients pay online via the website or the app and pick up prescriptions at a local pharmacy

# Blink Health Program

- Medications are offered by Blink Health at discounted prices (some up to 90% off)
- Examples include:
  - Zocor (Generic) AWP: ~~30.52\$~~  
Blink Health Price: 4.91\$ (84% off)
  - Prilosec (Generic) AWP: ~~173.12\$~~  
Blink Health Price: 9.92\$ (94% off)
- Who is eligible?
  - Patients without insurance
  - When the Blink price is less than your commercial plan copay
  - Medicare patients
  - Patient doesn't have to be legal resident or citizen
  - No proof of income needed

# Blink Health Program and Residency

- Patients would not have to be documented residents in order to receive discounts
- Only concern would be ability of patients to pay for medications without a debit/credit card.
  - Possible for patients to purchase Visa gift cards at a local store and pay for medications with the card.

# How Does Blink Provide These Prices?

- Blink provides a network of over 25 million people
- Prices are researched and compared and the best price between pharmacies is chosen.
- Blink combines patients together to leverage purchasing power in order to assure that patients are receiving the lowest possible price.

# 40% Off Lilly Insulins with Blink

- Beginning in 2017, Blink has partnered with Eli Lilly to provide 40% off insulins.
  - Discounted prices will take effect January 1, 2017
    - Discounts will be honored at over 67,000 pharmacies nationwide.
- Main goal is to increase the availability and affordability of insulin
  - This increase in affordability can lead to increased patient adherence.
- Website: <https://www.blinkhealth.com/press-release-2016-12-13>

# What Does the Blink/Lilly Program Include?

- Humalog® (insulin lispro injection 100 units/mL)
  - One of the most widely prescribed insulins
- Humulin® U100 formulations (insulin human injection 100 units/mL)
- Basaglar® (insulin glargine injection 100 units/mL)

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