

# De'Andre Valencia

## Senior Vice President & Legal Policy Officer

Building Industry Association of Southern California, Los Angeles/Ventura Chapter

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Advocacy and policy expert De'Andre Valencia was thrilled to return home and rejoin the Building Industry Association of Southern California in March 2022 as Senior Vice President & Legal Policy Officer leading the association's Los Angeles/Ventura Chapter. He will guide his team to continue their fight in advocating to solve California's housing affordability crisis, while also paving the path to the American dream of home ownership for more everyday Californians.

De'Andre previously served BIASC's Los Angeles/Ventura Chapter as Director of Government Affairs, managing all legislative and policy issues that affected residential development and affordability throughout Los Angeles County. He built relationships with coalition partners to leverage influence, developed the chapter's political action strategic plan, and managed various committees focused on sustainability, political resources, Asian development, and emerging leaders of tomorrow.

In September 2017, De'Andre's hard-charging advocacy work earned him the opportunity to join the Los Angeles County Business Federation "BizFed," one of the region's largest business advocacy groups. Today, the grassroots business alliance represents more than 415,000 companies with that employ 5 million Californians. As BizFed's Chief Advocacy Officer, De'Andre led his policy team to secure key legislative victories across all policy areas: housing, energy, water, anti-poverty, responsible governance, infrastructure, transportation, health care, education, and broadband, to name a few. These wins resulted in numerous positive outcomes for the broad business community and all Southern California residents. De'Andre also worked tirelessly to shepherd state bills through the legislative process. His efforts resulted in policies that streamlined housing production, ensured water quality for all, and uplifted small business owners.

During his tenure with BizFed, De'Andre was also tapped to serve as President of the BizFed Political Action Committee. BizFed PAC is the only business political action committee that is laser-focused on local elections across all 88 cities in Los Angeles County. De'Andre and his team identified and supported moderate, business-friendly, pro-jobs candidates who are committed to protecting and promoting the health of our economy. Under De'Andre's leadership, BizFed PAC supported nearly 60 successful candidates who were elected to office.

De'Andre previously held the position of President/CEO of Valencia & Associates, overseeing the firm's daily operations and cultivating relationships with key legislators and staffers throughout the San Gabriel Valley and the Greater Los Angeles area to support the goals of his clients. De'Andre was successful in winning 21 out of 27 political campaigns.

De'Andre stays active in the community and civic spheres. He has served on various commissions for the city of Pomona, including the Planning, Vehicle Parking District, and Charter Review commissions. He is a proud graduate of the University of La Verne, where he earned a Bachelor's in Political Science.