



JUST SOLD!

NATIONAL STORAGE PARTNERS • SELF-STORAGE INVESTMENT SALES



Burtco Portfolio

Ludlow, Chester & Mt Holly, VT

THREE-PROPERTY PORTFOLIO

This is a three property Vermont portfolio Burtco Self Storage

Sale Price:	\$3,500,000
Number of Units:	245
Lot Size:	4 Acres
Building Size:	32,650 NRSF
Occupancy:	97%

Extra Space Storage

37 River St | Waltham, MA 02453

This Extra Space Storage (owned) Location is a conversion. It is approximately 89% leased and has been continuously operated as a self storage facility almost 30 years with strong historical occupancy & cash flow. Total of 373 storage units. Freight Elevator, Loading Docks, Rental Center and Moving Supply Store.

Sale Price:	\$4,700,000
Number of Units:	373
Lot Size:	32,518 SF
Building Size:	33,771 GSF



NATIONAL STORAGE PARTNERS

500 Lexington St. Unit 4 • Woburn, MA 01801
781.696.6241

Extra Space Storage

37 River St • Waltham, MA 02453



CONNIE NEVILLE

National Director

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Direct: 781.696.6241

MA #141888

PROFESSIONAL BACKGROUND

Connie Neville, J.D., is a Self-Storage Specialist and National Director of National Storage Partners, specializing in the purchase and sale of self-storage facilities across New England. With extensive expertise in brokerage, development, and management, she is a trusted advisor to owners, investors, and operators in the self-storage sector. Connie is pleased to partner with industry leaders Hans Hardisty, MBA, CCIM, and Nick Malagisi, SIOR, along with a talented team of professionals.

Before joining National Storage Partners, Connie founded and led SVN | C.M. Neville & Associates, a nationally recognized and award-winning full-service brokerage firm. As Co-Chair of the Self-Storage Product Council at SVN, she facilitated the sale of over 2.5 million square feet of self-storage properties valued at more than \$148 million across Massachusetts, Connecticut, Rhode Island, New Hampshire, Maine, and New York. She also represented regional banks and lenders in the disposition of troubled loans and foreclosed properties as part of the SVN Asset Recovery Team.

A recognized leader in the industry, Connie is an active member of the National Self Storage Association (SSA), the Northeast Self Storage Association (NeSSA), the Maine Self Storage Association (MESSA), and the New Hampshire Self Storage Association (NHSSA). Connie holds a Juris Doctor from Northeastern University School of Law, a master's degree from George Washington University, and a bachelor's degree from Skidmore College. Her experience as a litigator and negotiator gives her a distinct advantage in effectively navigating and closing deals.

EDUCATION

Northeastern University School of Law (JD)
George Washington University (Masters)
Skidmore College (BA)

MEMBERSHIPS

SSA
NeSSA
MESSA