



Dear Valued Customer,

We are happy to announce that the new 2018 Drapery Hardware Catalog and Retail Price Lists from The Finial Company has arrived! This new collection features more than 50 new steel and resin finial designs, 10 new hand painted finishes, and an assortment of finials and collars that allow for over 400 unique combinations for all your design needs!

***All products are available for order. New Pricing effective November 1, 2018.***

## **NEW Drapery Hardware Catalog & Retail Price List Overview:**

### ***NEW Metal Tab:***

#### ***Modern Metal Collection:***

The new Modern Metal Collection features clean lines and trend right acrylic styles in 5 contemporary metal finishes.

16 new modern metal and acrylic finial designs with 3 Mix & Match Collars in 1-1/8" and 1-3/8" combine to create up to 400 unique design combinations.

#### ***1 -3/8" Metal Collection:***

Inspired by a modern interpretation of traditional silhouettes, the 1-3/8" Metal Collection features 9 transitional finial designs in, 8 plated designer finishes. All the products in the 1-3/8" metal collection can be custom painted in any of the 50 standard hand painted finishes from The Finial Company for a 30% surcharge.

### ***Steel Tab:***

#### ***Steel Hardware:***

The steel collection features 9 new finial designs that span across a breadth of steel diameters. The new designs feature cleaner lines, elegant details and new glass designs to compliment a range of home decor styles.

### ***Outdoor Hardware:***

Outdoor Hardware is now included in the Steel Collection tab. New item numbers indicate products in the Outdoor Hardware Collection and pricing now includes the 20% upcharge for Outdoor Hardware.

### ***Custom Solutions Tab:***

This tab features the extensive custom capabilities offered to you such as: custom pole returns, unique bracket styles or projections, custom designs arched window installations, and custom painted finishes.

### ***Custom Finishing:***

Standard Finishes from The Finial Company that have been discontinued and are not shown in the 2018 Drapery Hardware Catalog are now considered to be Custom Finishes and custom finishing fees will apply. Please see the Retail Price List for a full list of custom finishing fees and other retail fees for Custom Solutions products.

### ***Wood & Resin Tab:***

The Wood & Resin tab features classic and timeless finial designs that never go out of style and more than 40 new beautifully sculpted fmial designs to choose from.

### ***Traverse Systems Tab:***

Light Duty, Heavy Duty and motorized feature new fascia options. This section is now arranged in a user-friendly format complete with order forms to use as guidelines when placing the order.

