

### CERTS OVERVIEW

2,100 +/- APPLICATIONS

1,461 GRANTS (71%)

600 +/- DECLINED (29%)

\$1,975,000 WAS DISTRIBUTED

**\$8.4 BILLION IN LOST REVENUE** (MOTORCOACH, SCHOOL BUS, PASSENGER VESSEL, PILOTAGE)

**\$1.4 MILLION AVERAGE GRANT (\$928,009 MOTORCOACH)** (50 RECEIVED MINIMUM OF \$20K)

**77% OF APPLICANTS WERE MOTORCOACH COMPANIES**

### REVENUE DISTRIBUTION:

**53% MOTORCOACH CARRIERS**

29% SCHOOL BUS

18% PASSENGER VESSEL

>1% PILOTAGE

### DEMOGRAPHICS

**22.8% WOMEN OWNED BUSINESS**

**33.4% MINORITY OWNED BUSINESS**

**6.9% VETERAN OWNED**

**93% CLASSIFIED AS "SMALL BUSINESS" BASED ON SBA GUIDELINES**

