

Director of Development Position Overview

About The Children's Center for Hope and Healing:

The Children's Center for Hope and Healing provides comprehensive support and healing for children who have experienced trauma from child sexual abuse. We strive to create a nurturing environment where young survivors can reclaim their childhood, build resilience, and thrive.

Position Summary:

We are seeking a dynamic and experienced Director of Development to lead our fundraising and development initiatives. This strategic role requires an innovative leader with a robust background in nonprofit development, exceptional communication skills, and a fervent passion for our mission. The Director of Development will play a pivotal role in enhancing our financial stability and sustainability by designing, implementing, and managing a comprehensive fundraising strategy. This individual will thrive in a collaborative environment, embodying a solution-oriented mindset, and fostering relationship development with charisma and joy.

Key Responsibilities:

Fundraising Strategy and Implementation:

- Develop and execute a robust fundraising strategy encompassing foundation grants, corporate partnerships, sponsorships, major gifts, annual giving, planned giving, and special events.
- Identify, cultivate, and solicit major donors, corporate partners, and secure foundation grants to drive significant funding for the organization.
- Innovate and implement fundraising campaigns and initiatives that engage and inspire donors.

Donor Relationship Management

- Build and nurture strong relationships with existing and potential donors through a personalized, donor-centered approach.
- Develop stewardship strategies ensuring consistent acknowledgment, recognition, and engagement of donors at all levels.
- Oversee donor communications, including newsletters, annual reports, and other materials, to maintain donor awareness and connection to our work.

Grant Writing and Management:

- Manage grant reporting requirements, ensuring timely and accurate submission of reports to funders.
- Collaborate with the Grant Writer to develop compelling and strategic grant proposals aligned with organizational goals.

Special Events:

- Plan and execute successful fundraising events, including galas and community engagement activities.

- Oversee planning for events, including budget management, vendor coordination, and volunteer engagement.
- Implement effective marketing and promotion strategies to maximize attendance and revenue for events.

Development Operations:

- Maintain and enhance donor databases and records to ensure accuracy and up-to-date information.
- Prepare regular reports for senior leadership and the board of directors regarding fundraising progress, challenges, and opportunities.

Collaborative Leadership:

- Collaborate with the Executive Director, Clinical Director, and other staff to align fundraising efforts with organizational goals and priorities.
- Engage in strategic planning and decision-making processes to contribute to the organization's long-term sustainability and growth.
- Represent the organization at meetings, conferences, and events to promote our mission and fundraising initiatives.

Qualifications:

- Proven history of successful fundraising, including major gifts, corporate partnerships, and grant writing.
- Exceptional leadership, communication, and people skills.
- Strong strategic thinking and analytical skills.
- Experience working in a collaborative/team-oriented environment.
- Ability to work under pressure and manage multiple projects simultaneously.
- A deep passion for The Children's Center for Hope and Healing and for supporting children who are victims of child sexual abuse.

Application Process:

Interested candidates should submit a resume and cover letter detailing their relevant experience and motivation for applying to this role. We are looking for a committed leader who is ready to make a significant impact on our mission to support children in need.

(The Children's Center for Hope and Healing is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.)