The **Virginia Department of Small Business and Supplier Diversity** and our partner organizations are hosting many WEBinars in August.

August 4 – Federal Proposal Writing  
August 5 – How To Make Your PPP Money A Grant, Not A Loan  
August 6 – Reopening and Staying Open – How to Assess the Past 60 Days and Prepare for What’s Next

Visit our website for a full listing of Webinars:  at  

For one-on-one counseling sessions, please contact the assigned Business Services Manager in your region below:

**Central Virginia—West**  
This Region begins at *Goochland County* and extends *West* to *Buena Vista*, including *Charlottesville, Staunton, Lexington, Harrisonburg* and *all Shenandoah Valley counties*. It also includes those localities in *Hanover County* extending north and ending after *Stafford County*, including *Ashland, Mechanicsville and Fredericksburg*  
Contact Person:  courtney.mustin@sbsd.virginia.gov

**Hampton Roads—Eastern Shore**  
This Region begins at *Newport News* and extends *East* through *Hampton Roads and the Peninsula* as well as *the Eastern Shore*. It also extends west to include *Franklin, Emporia* and *Greensville County*  
Contact Person:  angela.barber@sbsd.virginia.gov

**Central Virginia—South**  
This Region starts at *Northern Neck*, includes the *City of Richmond and its metropolitan area* and extends east to include *Williamsburg*. It extends west from Richmond to *Martinsville* and South to *Danville*  
Contact Person:  randy.brown@sbsd.virginia.gov

**Southwest**  
This Region starts at *Roanoke* and extends *west* to the state line to include *Bristol and all of the cities and the counties in Southwest Virginia*  
Contact Person:  ramain.gohar@sbsd.virginia.gov

**Northern Virginia**  
This Region includes cities of *Alexandria, Fairfax, Falls Church, Manassas, Manassas Park* and extends to include *Arlington, Clarke, Fairfax, Fauquier, Frederick, Loudoun, Prince William, Rappahannock, Warren counties*  
Contact Person:  chris.ley@sbsd.virginia.gov