

Sponsorship Opportunities



COMPANY PROMOTION & BRAND EXPOSURE OPPORTUNITIES

MON Nov. 18– WED Nov. 20, 2024

Walt Disney World Swan



Florida's Leading Life Sciences Conference

WHY ATTEND THIS YEAR'S CONFERENCE

- **Hear about the latest in BioPharma, MedTech and Digital Health**
 - Addressing Science, Business & Public Policy
 - Showcasing Florida's achievements
- **Connect with hundreds of life sciences industry professionals**
 - Committees, forums and one-on-one meetings
 - Meet potential investors and discuss your financial needs
 - Leverage the BioFlorida network
- **Strategize on Florida's life sciences industry path forward**
 - How our industry is evolving
 - Recognize and celebrate companies, entrepreneurs and researchers

WHO ATTENDS

- Executives and entrepreneurs from emerging life sciences companies
- Executives and seasoned professionals from established life sciences companies
- Scientists, researchers and technology transfer employees from universities & research institutions
- Health systems and hospitals
- Life science investors and venture capitalists
- Federal and state lawmakers
- Economic development agencies
- Industry service providers

SPONSORSHIP FAQs

Do I need to be a member to be a sponsor?

BioFlorida members receive exclusive benefits and marketing opportunities. At the conference, members will receive discounted registration, discounted exhibit pricing and preferred location in the exhibit hall. To explore other benefits of membership and apply, please email admin@bioflorida.com.

What is the sponsorship confirmation deadline?

All sponsorships are sold on a first-come, first-served basis and some packages are limited number. Do not wait to confirm your sponsorship!

Is this the final list of all options available?

No – All sponsorship opportunities are subject to change and will be sold on a first-come, first-served basis. Options may be added or deleted as the program further develops. Interested in something you don't see? Let us know!

How do I let BioFlorida know what items I want?

Fill out the Sponsorship Agreement and send to BioFlorida at admin@bioflorida.com.

How can I network at the 2024 BioFlorida Conference?

There will be multiple opportunities to network included in with your Conference registration: Exhibit Hall access, One-on-One Partnering, various Networking Groups / Forums & Receptions.

How many complimentary registrations will I receive?

This depends on the Sponsor Package or Exhibit level you have selected.

How will I register my complimentary and discounted attendees for the Conference?

Once your application is in and your payment is confirmed, you will be contacted by BioFlorida with next steps.

How do I pay for my sponsorship?

Checks made payable to BioFlorida, Inc. can be mailed to 6742 Forest Hill Blvd., Suite 256, West Palm Beach, FL 33413. Credit card & ACH payment options available upon request.

Sponsorship Packages

For the sponsoring company that wants an inclusive package of benefits, including complimentary passes, logo recognition and an exhibit or advertising options.

	DIAMOND (1) \$22,000 Member Only	PLATINUM (3) \$17,500 Member \$19,500 Non-Member	GOLD \$12,000 Member \$14,000 Non-Member	SILVER \$7,000 Member \$8,000 Non-Member	PARTNERING \$5,500 Member \$6,500 Non-Member
Complimentary Badges	7	5	4	3	3
Additional Discounted Badges (\$500 each)	Yes	Yes	Yes	Yes	Yes
Exhibit Space	Yes - 10' Space	Yes - 10' Space	Yes - 10' Space	Yes - 6' Space **Upgrade to 10' Space for +\$2,500	
Promotional Video (Provided by Sponsor) or Introductory Speaking Opportunity (no more than 2 minutes)	In General Session				
Introductory Speaking Opportunity in Breakout Session	One	One	One		
Special Recognition: An additional way to promote your organization's brand on Onsite Signage, Mobile App & Onsite slides, as applicable	Welcome Reception	Both: <ul style="list-style-type: none">BioScience, BioTrends or BioBusiness TrackTuesday Night Reception	Options: Breakfasts, Lunches, Registration Desk, Breaks, etc., assigned in order of commitment	Both: <ul style="list-style-type: none">Opportunity to place promo. insert or item into registration toteExhibit Floor	Partnering Room Recognition
Social Media Messaging (Content approved by sponsor)	3 Posts	2 Posts	1 Post		
Complimentary Ad on the Conference Mobile App	.	.			
1 Promoted Post on the Conference Mobile App					.
Dedicated Email Blast (Content approved by sponsor)	One	One			
Recognition on Website & Promotional Emails	Logo & Hyperlink	Logo & Hyperlink	Logo & Hyperlink	Logo & Hyperlink	Logo & Hyperlink
Recognition on <ul style="list-style-type: none">Mobile AppOnsite Slide LoopOnsite Signage

A-La-Carte Sponsorship Items

All A-La-Carte Sponsorship Items will have the following recognition benefits: Company logo and hyperlink placed on the website, email blasts and Conference app.

CONFERENCE NECESSITIES

Conference Tote / Bag / Backpack.Pricing based on selection \$7,000+

Each attendee will receive a conference bag, co-branded to include your company logo, handed out at registration.

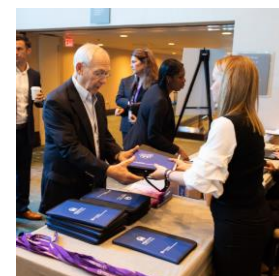
BENEFIT: Opportunity to place sponsor provided flyer in bag.



Padfolio \$11,000

Each attendee will receive a padfolio, co-branded to include your company logo, handed out at registration.

BENEFIT: Opportunity to place flyer insert (provided by sponsor) in padfolio.



Lanyards \$6,000

Logo on conference badge lanyards next to conference branding.

Promotional Insert. \$2,500

Sponsor will be able to provide a promotional insert into the Conference Tote / Bag / Backpack



Name Badges \$6,000

Company logo will be placed on name badge as well as conference branding.

Wi-Fi.Contact Us

Every time attendees connect to Wi-Fi to view the Conference App or schedule a meeting, your brand will be top of mind.



PROGRAM PRESENCE

Session Sponsor \$3,500

Sponsor logo on signage at session and opportunity to introduce company.

Company Workshop / RoundTable / Dinner.Contact Us

Custom option and benefits for companies looking to workshop, roundtable and/or dinner outside of BioFlorida programming.

ONSITE COMPANY BRAND EXPOSURE

Hotel Room Key \$6,000

Co-branded keycards ensures your company will be the first name attendees see when they check in and the last when they leave their rooms for the conference each day.



Hotel Room Drop \$5,000

Promotional literature or exhibitor advertisement slipped under each attendee's door at conference hotel.
Company to provide handout.

A-La-Carte Sponsorship Items

All A-La-Carte Sponsorship Items will have the following recognition benefits: Company logo and hyperlink placed on the website, email blasts and Conference app.

Photo Keepsake / Headshot Booth Contact Us

Everyone at BioFlorida Conference will want a photo keepsake! Attendees will be able to stop by a custom branded photo booth at the welcome reception. The printout photo will also have your company logo and conference branding.



General Session Slide (2 available)\$5,000

Sponsor logo will be placed on the General Session slides that are applicable (not individual Speaker slides).

Break Sponsor (3 available) \$4,000

During either morning or afternoon break your company logo will be placed on signs and tent cards at break site(s). Company will be acknowledged during the General Session.

General Session Centerpiece (1 available) \$5,000

Placement of promotional items and table tents on General Session tables.



Coffee Sponsor \$5,500

Non-stop networking and education wears people out! Perk everyone up with gourmet coffee when everyone needs a little pick me up. Branded coffee accessories and signage will be located near the coffee.

Charging Station (2 available) \$5,000

Provide attendees a place to relax and recharge. Charing Station will be branded with your company logo.



Supporting Level \$2,500

Show your support for BioFlorida even if you are unable to attend this year's Conference or exhibit. We'll recognize your company on our website, email blasts, printed program & mobile app.

BRAND VISIBILITY LONG AFTER THE EVENT

Umbrella \$8,500

16oz Stainless Steel Travel Tumbler\$7,000

Acrylic Tumbler with Straw.\$7,000

Tech Kit with Wall Charger. \$7,000

Hardcover Notebook. \$7,500

Mouse Pad\$5,500

First Aid Kit.\$5,000

****Additional Items AvailableContact Us**

BENEFITS: These co-branded items will be distributed to Conference attendees at registration and will provide brand visibility long after the Conference has ended.



Advertising & Exhibit Options

ADVERTISING ITEMS

Conference & Partnering Mobile App Software \$7,000

The mobile app enables attendees to access all conference-related information and functions, such as the agenda, partnering software, floor plans, exhibitor and sponsors' information, hotel information, etc.

BENEFITS:

- Logo on splash (loading) page of the app
- 1 Banner Ad
- 1 Promoted Post
- Company logo and hyperlink placed on all partnering emails sent from the mobile app
- Company logo and hyperlink placed on the website
- Company logo on email blasts and Program Book



Mobile App

Half-Page Ad in Printed Program \$3,500

EXHIBIT OPTIONS

BioFlorida Member \$4,500 member / \$5,500 non-member

- 6' table and 2 chairs
- Complimentary Conference Badges: Two
- Customizable listing in the mobile app with company logo and description
- Electricity available for additional fee

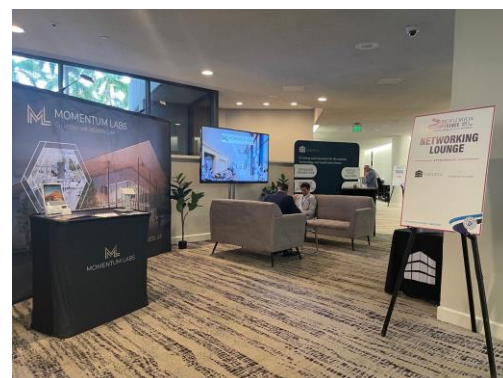


Networking Lounge \$18,000

Have your brand stand out on the exhibit hall by creating a lounge and networking experience to drive more foot traffic to your booth!

BENEFITS:

- 6' table and 2 chairs
- Complimentary Conference Badges: Four
- Customizable listing in the mobile app with company logo and description
- Two items from the below to customize your lounge:
 - (3) Highboy Tables or (2) Cocktail rounds or 1 (6ft) Table
 - (1) LED Screen (Content provided by exhibitor)
 - (1) Charging Station
 - (1) Lounge Furniture set to include 1 sofa, 1 love seat and 1 coffee table



2023 SPONSORS

ADMA Biologics	Biologos	Conner Strong & Buckelew	Flow Sciences	Johnson & Johnson VISION	Moffitt Cancer Center	SCHOTT Pharma
AdvaMed	Biotech	Court Square Group	GBI	Kaye - Subsidiary of	Moore	STERIS Corporation
AdventHealth	Brand Institute	CRB	Greater Fort Lauderdale	Amphenol	Moss Medical	Sun IP
AES Clean Technology	Buchanan Ingersoll & Rooney	CSC Leasing	Alliance	Keiretsu Forum South-East	Nemours Children's Health	Team Technical Services
Affiliated Engineers	Cadrenal	Curia Global	Hamilton Company	Leach Tishman Fuscaldo &	Nikon Instruments	The Conafay Group
Alcami Corporation	CAI	Danforth Advisors	Hesperos	Lampl	Nilogen Oncosystems	The Haskell Company
Arthrex	Catalyst Pharmaceuticals	Emergent Bioservices	Hipp Design + Consulting	LifeLink Tissue Bank	Nova Southeastern University	Ultragenyx
AST	CC Florida Research &	F.M. Howell and Company	Hodess Cleanroom	LifeSouth / StemVivo	PhRMA	University of Florida
Aton Biotech	Innovation Center	FARRAR/ Trane Technologies	Construction	Mayo Clinic Innovation	Precision Stability Storage	University of Miami
Automated Systems	Cintas Corporation	Fisher Scientific	HOK	Exchange	Rees Scientific	University of South Florida
Axogen	Command Medical	Florida Atlantic University	Hutchison	McBee, Moore & Vanik IP	RS&H	Vyccellix
BCS365	Concept Companies/	Biotech Bridge	J.P. Morgan	Medtronic	Saliwanchik, Lloyd &	Whiting-Turner Contracting
BIO	Momentum Labs	Florida State University	JAXUSA Partnership	MMD Technologies	Eisenschenk	Co. (The)

2022-23 PARTICIPATING COMPANIES

149 Bio	BE&K Building Group	Cybin	groninger	LGM Pharma	Omeza Holdings	Syncromune
3Daughters	BellaMia Technologies	Cyclo Therapeutics	Gury Consulting	LifeLink	OpenClinica	T.W. Cardy & Co
7BridgesGroup	Beresford Ventures	Cyrano Therapeutics	Halloran Consulting Group	LifeScienceX	Optima Pharma	Tamiami Angel Funds
AavantiBio	Bio Rad Laboratories	Danforth Advisors	Hamilton Company	LifeSouth / StemVivo	Organigen	TAMM Net
ACC Hall International	Biologos	Dawson James Securities	Hanbury	Linical	Organogenesis	Tampa Bay EDC
Accelus	Biome Future	DC3 Therapeutics	Hargrove & Associates	Lives International	Orlando Health	TAS Medical
Accessia Health	BioMed Supply	DeepWork Capital	Haskell Company (The)	Longevon	Pacira BioSciences	TechLink
Ace Sanitary	BioProcure	Department of Veteran Affairs	Hatch Medical	LS3P	Panacea Venture	Tempo7
Actalent	bioRASI	DermaSensor	HCW Biologics	Lumaegis	Perkins&Will	Texwipe
Actalent Engineering	Biorep Technologies	DigiBeat Health Monitoring	HealthCare Capital Advisors	Lung Bioengineering	PERSOWN	TIE Tampa Bay Angel Fund
Adamas Pharmaceuticals	BioSolution Designs	Systems	HealthQuest Capital	M3 BioHealth	Pfizer	Tolka AI Therapeutics
ADMA Biologics	Biotechnology Innovation	DPR Construction	Healthtrek	Magnolia Advocacy	PharmaDirections	Trace Orthopedics
Adolore BioTherapeutics	Organization	Duane Morris	HEMOTAG	MagStape	PharmaLogics Recruiting	Trane Technologies
AdvaMed	BioTeknica	Dynagrow Capital	Heru	Marsh McLennan	PhRMA	Triple Ring Technologies
ADVantage Therapeutics	Biotech	El Sea	Hesperos	Masy BioServices	Pinellas County Economic	Triumvirate Environmental
AdventHealth	Blue Effect Strategy Partners	Emory University	HHG Consulting	Max Planck Florida Institute	Development	TSP Therapeutics
AES Clean Technology	Blue Water Vaccines	Empyrean Medical Systems	HIPP Design + Consulting	for Neuroscience	PleoPharma & Private	Tullis Health Investors
Affiliated Engineers	Boardwalk Advisors	Enterprise Florida	HMS	MaxCyle	Investor	TVG Strategy
Agilent Technologies	Boca Biolistics	Epidarex Capital	Hodess Cleanroom	Mayo Clinic	PQE Group	TXMD
AGTC	Brand Institute	EpiPaws	Construction	McBee Moore & Vanik IP Law	Precision Stability Storage	UF Scripps Biomedical
AIM ImmunoTech	Bright Minds Biosciences	EriVan Bio	HOK	McFarlane BioVentures	Prizm Tx	Research
Ainthoven	BRPH	Escalate Life Sciences	Honeywell	McNeill Baur	ProBioPharm	Ulevo Health
AJK Biopharmaceutical	BSA LifeStructures	etectRx	Horizon Therapeutics USA	Medical Engineering	Process Control Solutions	Ultragenyx
Akron Bio	Buchanan Ingersoll & Rooney	Ethicon, JJMT	Howell Packaging	Consultants	ProChile	Underwater Vision
Alcami	BWT Pharma & Biotech	Eurofins Central Laboratory	Hutchison	Medtronic	Prolindox	United Therapeutics
Alexion Pharmaceuticals	Cadrenal Therapeutics	EVAH Corp.	ICON Clinical Research	Merchant & Gould	PS27 Ventures	Corporation
Allele Capital Partners	CAI	Evans General Contractors	i-Function	Meritage Venture Group (The)	PSC Biotech	University of Arizona
Allele Ventures	Camelot BioCapital	EverMed Genetics and	ILiAD Biotechnologies	Metric Search	R.G. Vanderweil Engineers	University of Central Florida
Alphageneron	Camfil	Genomics Consulting	ImpactBio	Metz Husband & Daughton	Rare Disease Advisory	University of Florida
Pharmaceuticals	Canaery	Evolution Scientific	IMPACT-center, Cells for Cells	Meunier Carlin & Curfman	Council	University of Miami
Alwyn Capital	Cantex Pharmaceuticals	EVQLV	Inceptor Bio	Mezzion Pharmaceuticals	Red Cell Partners	University of South Florida
Alzo Biosciences	CAS, a division of the	Evren Technologies	InnoCare Urologics	Miami-Dade Beacon Council	Rees Scientific	US House of Representatives
Amaro Therapeutics	American Chemical Society	Exactech	Innovia	Mid Atlantic Bio Angels	RegenX Science	USI Insurance Services
Ambulero	Cassel Salpeter & Co.	Expansion Therapeutics	Inotiv	MintPharma Capital	Results Management Group	Valencia College
Amend Surgical	Catalent Pharma Solutions	EXUMA Biotech Corp.	Insightec	MMD Technologies	Rivanima Therapeutics	Valley Forge Capital Partners
American Cancer Society	Catalyst Pharmaceuticals	F.M. Howell & Company	Inspira Therapeutics	Mobius Medical USA	RJR Technical Services	ValSource
Cancer Action Network	CBRE	Facility Logix	Inspire Agency	Modern Trials	Roberts Communications	van den Boom & Associates
American Defense	Celerion	FARRAR/Trane Technologies	Institute for Commercialization	Modiano & Partners	RS&H	Vanquish Bio
International	Cells for Cells	Feldan Therapeutics	of Florida Technology	Moffitt Cancer Center &	RSM US	Vaxxinity
American General Holdings	Charles River Laboratories	Fifth Avenue Family Office	Intelligence Ventures	Research Institute	RTI Surgical	Vertex Pharmaceuticals
AMETEK STC	ChemDirect	Filters Plus	Interport Logistics	Momentis Surgical	Rumbaugh Goodwin Institute	Veru Pharma
Amgen	Cherry Bekaert	Finnegan, Henderson,	Iovance	Momentum Labs	for Cancer Research	Vetter Pharma
Applied InGENuity	Cintas	Farabow, Garrett & Dunner	iTolerance	Montague Law	Saliwanchik, Lloyd &	Viscogliosi Bros
Diagnostics	CirculaTech	First Wave BioPharma, Inc.	J. Kelly Advisors	Moore	Eisenschenk	Vitamin-D Creative
Aptus Biosciences	CITI Program	FirstAide	J.P. Morgan	Moss Medical	Sanofi U.S.	VuEssence
Arch Venture Partners	City of Miramar	Fisher Scientific	JAXUSA Partnership	MSU TechLink	Sarepta Therapeutics	Vyccellix
Archer Insights	Cleveland Clinic	Florida Angel Capital Advisors	JBK Associates International	Mustafa A. Noor, MD, LLC	SCHOTT Pharma	Wall Street Journal
Arcomedlab	Cmed Clinical Research	Florida Atlantic University	JC Automation Corp.	MyData-Trust	Schroedinger	Wallace, Welch & Willingham
Arthrex	CNA Insurance	Florida International University JLL	Johnson & Johnson	Myosin Therapeutics	Sciensus Rare	Warburg Pincus
Arthur Hall	Cocrystal Pharma	Florida State University	Jupiter Wellness	National Center for Advancing	Scott Laboratory Solutions	Wasatch Investments
Asante Bio	Coeptis Therapeutics	Flow Sciences Inc	KAYE - Subsidiary of	Translational Sciences	SilverSouls LLC	Watson-Marlow Fluid
Ascenta Capital	Cognigenics	Fluid Flow	Amphenol	Nemours Children's Health	Smith & Hopon	Technology Solutions
AST	Command Medical Products	Foley & Lardner	Keiretsu Forum South-East	Neobiosis	Sontag Innovation Fund (The)	Welton Pharma
AstraZeneca BioVentureHub	Conafay Group (The)	Fox Rothschild	King & Spalding	NeuroEM Therapeutics	SRG Life Sciences	Whiting-Turner Contracting
Aton Biotech	Concise Engineering	FoxSeq	King Biomedical Consulting	NexU Technologies	State College of Florida	Company (The)
Aurita Bioscience	Connect Life Sciences	GBI	Kirenaga Partners	New College of Florida	State Science and	Willis Insurance
Automated Systems	Conner Strong	G-CON Manufacturing	K-Lab Therapeutics	New World Angels	Engineering Fair of Florida	Windshire Group
Automatic Manufacturing	CONQUERAB	Development	LabTECH Environments	nexAir Healthcare	Stephen Gould Corporation	Windshire Group (The)
Systems	Consulate General of Canada	GenoSUR	Lacerta Therapeutics	Next Science	STERIS Corporation Life	WiNK Therapeutics
Avantyx	Corporate Tax Advisors	Gift of Life Marrow Registry	Lagniappe MedTech	NexGen Biologics	Sciences	Womble Bond Dickinson
Aventusoft	Court Square Group	Globant	Consulting	NIH/NCATS	Stilmas	World Precision Instruments
Axogen	Cozen O'Connor	GoEngineer	Lakewood-Amedex	Nikon Instruments	Strategic Advisors	Xcovery Holdings
Azenta Life Sciences	CRB	Gold Coast Angel Investors	LECOM School of	Nilogen Oncosystems	Sun IP	Yale University School of
Azzur Group	CSC Leasing	Goodwin Biotechnology	Osteopathic Medicine	Nova Southeastern University	Sunshine Scientific Solutions	Medicine
B. Braun Medical	Curia Global	Greater Fort Lauderdale	Leach Tishman Fuscaldo &	Nutra Pharma Corporation	Swift Creek Realty &	York University
Baptist Health	CURIS System	Alliance	Lampl	NuvOx Pharma	Investment Corp.	Ziptek
Baymar Solutions	Curtiss Healthcare	Greenberg Traurig	Legal Advantage	Nycom	Swiss Business Hub	ZyVersa Therapeutics
BCS365				Ocala Metro Chamber and	Sylvester Comprehensive	
				Economic Development	Cancer Center	

Sponsorship Agreement

This agreement is for all 2024 BioFlorida Conference sponsors and outlines basic terms and understandings between BioFlorida and Sponsor. Sponsorship is not final until payment is received. Complete all fields to ensure proper listing. **Submit completed Sponsorship Agreement to BioFlorida at admin@bioflorida.com. Please make checks payable to:** BioFlorida, Inc., 6742 Forest Hill Blvd., Suite 256, West Palm Beach, FL 33413

Company: _____ Contact Name: _____

Contact Phone: _____ Contact Email: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

SPONSORSHIP AUTHORIZATION

By signing this form, you are committing to full payment of the option checked. No refunds are permitted. Sponsorship benefits, including recognition on website and promotional materials are not active until payment is received in full.

- Commitments made prior to October 18, 2024 are due within 30 days.
- Commitments made after October 18, 2024 are due in full at the time the commitment form is submitted.

Authorized Signature: _____

Printed Name: _____ Date: _____

SELECT YOUR SPONSORSHIP

Sponsorship Packages

- ☐ Diamond \$22,000
- ☐ Platinum \$17,500 (member)
- ☐ Platinum \$19,500 (non-member)
- ☐ Gold \$12,000 (member)
- ☐ Gold \$14,000 (non-member)
- ☐ Silver \$7,000 (member - 6' exhibit)
- ☐ Silver \$8,000 (non-member - 6' exhibit)
- ☐ Silver \$9,500 (member - 10' exhibit)
- ☐ Silver \$10,500 (non-member - 10' exhibit)
- ☐ Partnering \$5,500 (member)
- ☐ Partnering \$6,500 (non-member)

- ☐ Additional registrations \$500 each (only available at this price with sponsorship packages) Quantity: _____

Conference Necessities

- ☐ Conference Tote / Bag \$7,000+
- ☐ Padfolio \$11,000
- ☐ Lanyards \$6,000
- ☐ Promotional Insert \$2,500
- ☐ Name Badges \$6,000
- ☐ Wi-Fi Contact Us

Program Presence

- ☐ Session Sponsor \$3,500
- ☐ Workshop / RoundTable/ Dinner Contact Us

Onsite Brand Exposure

- ☐ Hotel Room Key \$6,000
- ☐ Hotel Room Drop \$5,000
- ☐ Photo Keepsake Contact Us
- ☐ General Session Slide \$5,000
- ☐ Break Sponsor \$4,000
- ☐ General Session Centerpiece \$5,000
- ☐ Coffee \$5,500
- ☐ Charging Station \$5,000
- ☐ Supporting Level \$2,500

Brand Visibility

- ☐ Umbrella \$8,500
- ☐ 16oz Stainless Steel Travel Tumbler \$7,000

- ☐ Acrylic Tumbler with Straw \$7,000
- ☐ Tech Kit with Wall Charger \$7,000
- ☐ Hardcover Notebook \$7,500
- ☐ Mouse Pad \$5,500
- ☐ First Aid Kit \$5,000

Advertising Items

- ☐ Mobile App \$7,000
- ☐ Half-Page Ad \$3,500

Exhibit Space

- ☐ Member \$4,500
- ☐ Non-Member \$5,500
- ☐ Networking Lounge \$18,000

SPONSORSHIP TOTAL: \$ _____