

## ROYAL REVIEW

NEWSLETTER  
OCTOBER 2019  
VOLUME 18 | ISSUE 10

### AWARDS AND RECOGNITION

#### AIR CANADA, AIR CHINA & CHINA NATIONAL TOURISM OFFICE JOINT VENTURE HOSTED AN APPRECIATION GALA 2019

Royal Scenic recognized for continued contribution in 2019 at the Agent Appreciation Gala.



From left: Stan Huang, Sales Manager (Air China). Wenting Yang, Director - Toronto, (CNTO). Huaning Zhang, General Manager (Air China). Adeline Piekham-Hsieh, President (Royal Scenic). Lisa M. Pierce, Managing Director - Canada & USA Sales (Air Canada). Rocky Lo, Senior Director, Asia Revenue Management & Sales (Air Canada)



#### CERTIFICATE OF RECOGNITION FROM INTERJET AIRLINES

As a valued business partner, Royal Scenic received a certificate from Interjet Airlines for continued support and contribution.

From left: Paola Velasco, Head of Sales Canada (Interjet). Harold Ho, VP (Royal Scenic). Julio Gamero, COO (Interjet)





## CHINA AIRLINES MILLION DOLLAR AGENCY REWARD

Royal Scenic was presented with the TOP agency award in recognition of outstanding sales contribution.

From left: Ricky Poon, VP, Tour (Royal Scenic). Jerry Lo, VP, Western Canada (Royal Scenic). Eric Lee, General Manager - Canada Branch (China Airlines). Joy Lee, District Sales Manager - Canada Branch (China Airlines).

## APPRECIATION AWARD FROM LATAM AIRLINES

Royal Scenic was presented an appreciation award by LATAM Airlines.

From left: Jerry Lo, VP, Western Canada (Royal Scenic). Mr. Julian Cotignola, Accounts Manager – Canada (LATAM Airlines)



Many thanks to our airline partners!  
With 100+ airline contracts, Royal Scenic is proud to offer competitive commissions for agents and better prices for your clients!

Click **HERE** to book with us!

## SPECIAL EVENTS

### AIR ITALY PRESENTATION AND TRAINING AT ROYAL SCENIC

Air Italy provided a product presentation at Royal Scenic's Toronto office, it was a great opportunity for staff to gain knowledge about IG products.

From left: Adeline Piekham-Hsieh, President (Royal Scenic). Rosa Cano, Key Account Manager (Air Italy).





## AIR CANADA JOINT VENTURE DIWALI GALA

Royal Scenic was invited by Air Canada to the Diwali Celebration Gala.

From left: Muneer Ghanim, Director, Business Development (Royal Scenic). Michael Degrace, Manager, Specialty Sales-Asia (Air Canada). Sherif Sedhom, Account Manager (Lufthansa).

## LOUISIANA TOURISM LUNCHEON IN MONTREAL

Louisiana Tourism held a VIP luncheon and invited Royal Scenic to present Louisiana tour products at the event.

From left: Joanne Scalamogna, Canada Representative (Louisiana Office of Tourism). Jeannie Kwong, Manager, Business Development (Royal Scenic). Maria Manzella, Director of Tourism (New Orleans).



## FEATURED TOUR PACKAGE

- New Orleans Escape - 4 Days 3 Nights starting from \$710  
(Click **HERE** to view itinerary)

## PROMOTIONS

The banner features a background image of a traditional Asian pagoda. In the top right corner, it says "UNITED" and "ROYAL SCENIC REWARD POINTS". Below this, it says "Ticketing until Nov 30, 2019". In the center, there is a red button that says "More Details". Below the button, it says "Book UA flights to Asia" in large letters, with "Asia" in a stylized yellow font. At the bottom, it says "and EARN BONUS Royal Scenic Reward Points".

## UA: BOOK AND EARN BONUS RSRP TO ASIA

*\*Conditions Apply*

- Ticketing until Nov 30, 2019
- Travel Period: Nov 01, 2019 - Jan 31, 2020

## CZ: Earn MORE RSRP to China & Southeast Asia



• Ticketing until Nov 30, 2019

Earn **DOUBLE, TRIPLE & QUADRUPLE** RSRP for routes from Canada to selected cities in China & Southeast Asia

**More Details**



中国南方航空  
CHINA SOUTHERN

ROYAL SCENIC  
REWARD POINTS

## CZ: EARN MORE RSRP TO CHINA & SOUTHEAST ASIA

*\*Conditions Apply*

- Ticketing until Nov 30, 2019
- Travel Period: Dec 01, 2019 - Feb 29, 2020

## SA: EARN DOUBLE RSRP & LUCKY DRAW FOR 2 TICKETS

- Ticketing until Dec 31, 2019

*\*Conditions Apply*

**DOUBLE RSRP  
&  
LUCKY DRAW  
FOR 2 TICKETS**

AGENT INCENTIVES

• Ticketing until Dec 31, 2019

**More Details**

ROYAL SCENIC  
REWARD POINTS

SOUTH AFRICAN AIRWAYS  
A STAR ALLIANCE MEMBER

## NEW TOUR PRODUCTS

### Thailand Royal Capitals & Krabi

12 Days 10 Nights from **\$4,299** (Vancouver Departure)

**\$4,989** (Toronto Departure)

Daily Departure: 01-30Nov19 / 01Mar-31May20 / 01-21Jun20 / 02Jul-31Oct20

## PACKAGE INCLUDES

- International Airfare from Canada to Thailand and domestic Airfare within Thailand.
- Return transfers between the airport and hotels.
- Hotel accommodation with daily breakfast.
- Sightseeing tours with admissions and meals as per itinerary
- Professional English Speaking local guide service.
- Taxes & surcharge – estimate C\$400 – 450 and subject to change.



## CONTEST WINNERS



### JAPAN AIRLINES ASIA BOOKING CONTEST

Congratulations to Ms. Katherine Mak from Connect Tour Ltd. on winning a \$600 cash rewards.

From left: Ricky Poon, VP, Tour (Royal Scenic). Serena Lee, Director of Passenger Sales (Japan Airlines). Katherine Mak (Connect Tour). Jerry Lo, VP, Western Canada (Royal Scenic). Janice Wong, Assistant Director of Passenger Sales (Japan Airlines).

### WESTJET 787 DREAMLINER LANDMARK CONTEST (SEPTEMBER)

Congratulations to Ms. Jasmine Vu from Global Travel on winning a round-trip ticket from Canada to London/Paris/Dublin on WestJet.

From left: Jasmine Vu (Global Travel), Tracy Chan, Director, Business Development (Royal Scenic).





**Royal Scenic**

**WESTJET**  
Live Where You're Going

**WESTJET 787 DREAMLINER LANDMARK CONTEST**

**Guess The Landmark in LONDON**

- CLUE 1: Amazing Views
- CLUE 2: Glass
- CLUE 3: 21st Century
- CLUE 4: 95 Floors

\*\*\* Answer for September \*\*\* London - The Shard



### WS Landmark Contest Answer (September)

London - The Shard



[www.royalscenic.com](http://www.royalscenic.com)

[info@royalscenic.com](mailto:info@royalscenic.com)

EASTERN CANADA 1-888-302-8886

QUEBEC 1-877-630-8882

WESTERN CANADA 1-877-736-6028



ON: 50018544/42



QC: 703126



BC: 53325

