

# Local Market Update – February 2021

A Research Tool Provided by MiRealSource

## Monroe County

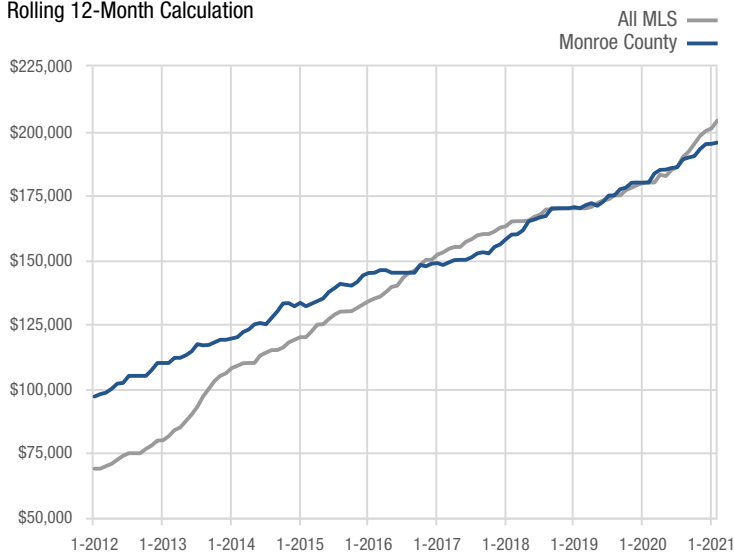
| Residential                     | February  |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2020      | 2021      | % Change | Thru 2-2020  | Thru 2-2021 | % Change |
| New Listings                    | 125       | 106       | - 15.2%  | 277          | 239         | - 13.7%  |
| Pending Sales                   | 152       | 100       | - 34.2%  | 278          | 217         | - 21.9%  |
| Closed Sales                    | 111       | 113       | + 1.8%   | 214          | 230         | + 7.5%   |
| Days on Market Until Sale       | 72        | 63        | - 12.5%  | 69           | 55          | - 20.3%  |
| Median Sales Price*             | \$178,400 | \$195,000 | + 9.3%   | \$176,900    | \$189,950   | + 7.4%   |
| Average Sales Price*            | \$190,645 | \$213,186 | + 11.8%  | \$193,155    | \$209,483   | + 8.5%   |
| Percent of List Price Received* | 96.2%     | 100.1%    | + 4.1%   | 96.2%        | 99.2%       | + 3.1%   |
| Inventory of Homes for Sale     | 399       | 200       | - 49.9%  | —            | —           | —        |
| Months Supply of Inventory      | 2.5       | 1.3       | - 48.0%  | —            | —           | —        |

| Condo                           | February  |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2020      | 2021      | % Change | Thru 2-2020  | Thru 2-2021 | % Change |
| New Listings                    | 6         | 5         | - 16.7%  | 14           | 12          | - 14.3%  |
| Pending Sales                   | 5         | 6         | + 20.0%  | 14           | 13          | - 7.1%   |
| Closed Sales                    | 5         | 9         | + 80.0%  | 14           | 11          | - 21.4%  |
| Days on Market Until Sale       | 39        | 71        | + 82.1%  | 58           | 63          | + 8.6%   |
| Median Sales Price*             | \$115,000 | \$183,000 | + 59.1%  | \$112,500    | \$183,000   | + 62.7%  |
| Average Sales Price*            | \$124,980 | \$184,089 | + 47.3%  | \$129,314    | \$184,451   | + 42.6%  |
| Percent of List Price Received* | 97.0%     | 98.5%     | + 1.5%   | 96.4%        | 98.7%       | + 2.4%   |
| Inventory of Homes for Sale     | 15        | 13        | - 13.3%  | —            | —           | —        |
| Months Supply of Inventory      | 2.0       | 1.6       | - 20.0%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

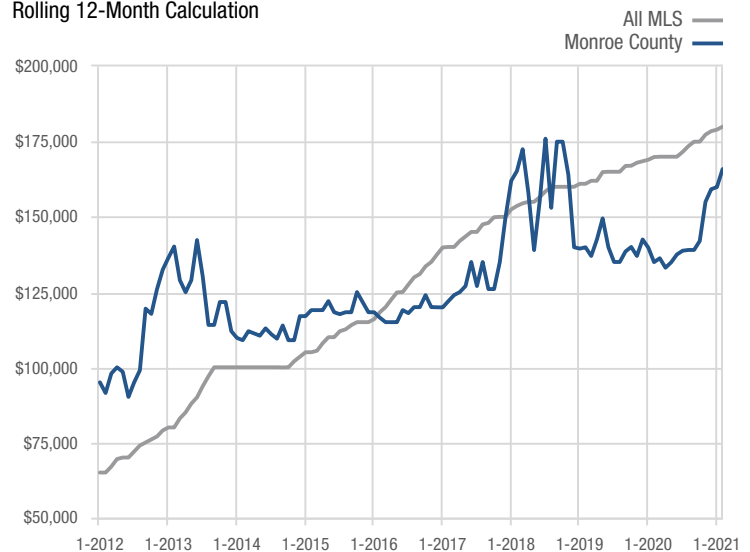
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.