

Western Iowa Advantage Annual Banquet

March 26, 2019

The Carrollton Event Center
1730 Highway 71

5:30 pm
Social



6:00 pm
Dinner



6:30 pm
Program



Guest Speaker: Justin D. Erickson, *Principal Essex Capital, LLC*

Justin is founder and Principal of Essex Capital, a Midwest-based economic development consulting and site selection firm. Through Essex, Justin operates the Community Venture Network (CVN) program. CVN works on behalf of rural and 'out state' communities across the Midwest, helping to identify expansion and partnership projects with growing businesses and matching them with communities and their economic development agencies.

Prior to founding Essex Capital, Justin worked for the Star Tribune in sales management and finance capacities and started his career in sales for Honeywell.

Justin has a BA in Finance from the Carlson School of Management, University of Minnesota and previous investment banking experience with 7, 63, 79 and 24 licenses. A native of Albert Lea, Justin has spent his post high school life in the metro, save a year in Kansas City while working for Honeywell.

**Join others from throughout the WIAD region to hear about recent activities,
network with peers, and hear our featured speaker.**

\$20 per plate—Make checks payable to:

Region XII Council of Governments, P.O. Box 768 Carroll IA 51401

RSVP by March 15, 2019 by **Clicking HERE**

or by contacting JoAnn Olberding at 712-792-9914 or jolberding@region12cog.org