



“Make a Play for a Teammate”

This interactive presentation is a powerful professional development experience for both current and rising leaders as well as teams. It uses teachings from sports - stressing "the power of team" and the role of "coaching" - to help business leaders create positive and successful environments that bring out the very best in people. This "Make a Play for a Teammate" culture makes teams more resilient and leads to winning in everyday business and life

Compete for Results

Building off the teachings of "Make a Play for a Teammate," this session will address results-oriented communication and how understanding different communication methods/behavioral styles ultimately leads to enhanced, high-trust relationships. Participants will also learn about the power of habits and how winning the small battles daily leads to big victories.

“EMERGENETICS”

As organizations prepare for the future of work, they are seeing an increasing need for leaders, managers, and individual contributors to be equipped with emotional intelligence, self-awareness, communication, collaboration, and problem-solving competencies. Through the Emergenetics® Profile assessment, workshops, and digital resources, we help develop these in demand skills and build productive, engaging workplace cultures.

“MUTE THE NOISE”

Participants are challenged to dive deeper into their personal growth in this powerful experience exploring “the noise” in their lives. Leaders/coaches must be able to turn off the ever-growing noise (internal and external) to practice assertive patience and lead teams to championships.

“THE ROCK”

THE ROCK of any service organization is CUSTOMER SERVICE (and SALES). This session provides a powerful common experience that enhances morale while increasing trust, communication, and collaboration amongst team members. Participants will gain a greater awareness of and appreciation for each department in their organization as they uncover and promote their value to the overall healthy function of the organization.

“LIVING YOUR LIFE BACKWARDS”

In this session participants will build a personal brand which helps to develop trust with teammates and positions them as an authority and a thought leader in their role. When they have a personal brand that clearly articulates who they are, what they do, and how they help others, it makes it easier for other team members and partners to see value in connecting with them. They can then leverage their personal brand to build their network, both inside their organization and across their network.

“LEAVE THEM FEELING SPECIAL”

The most valuable possessions we have in our lives are our relationships – personal and professional. In this experience, participants learn that gifted leaders have the unique ability to make others feel good about themselves by creating an objective for every encounter they have with someone throughout their day - to leave them feeling special.

“WINNING WITH THE CHAMPIONSHIP CULTURE” Team members are challenged in this capstone-type experience to highlight their growth as leaders/coaches showcasing their newly acquired skills and knowledge. They will also be celebrated as a “graduating class” of the ABC Leadership Development Institute.

