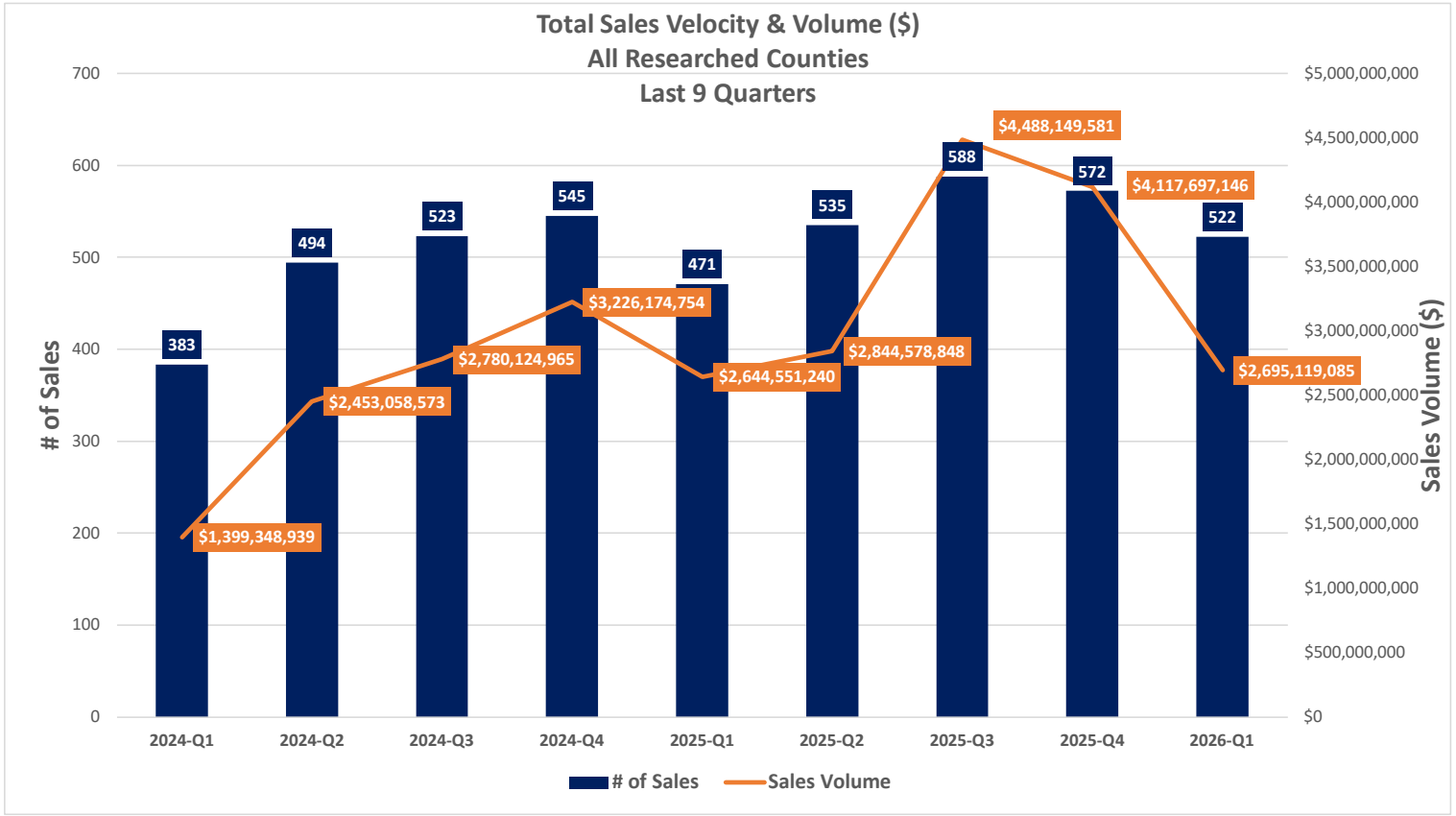
CBA Researched CMA Sales Summary
1st Quarter (2026 vs 2025)

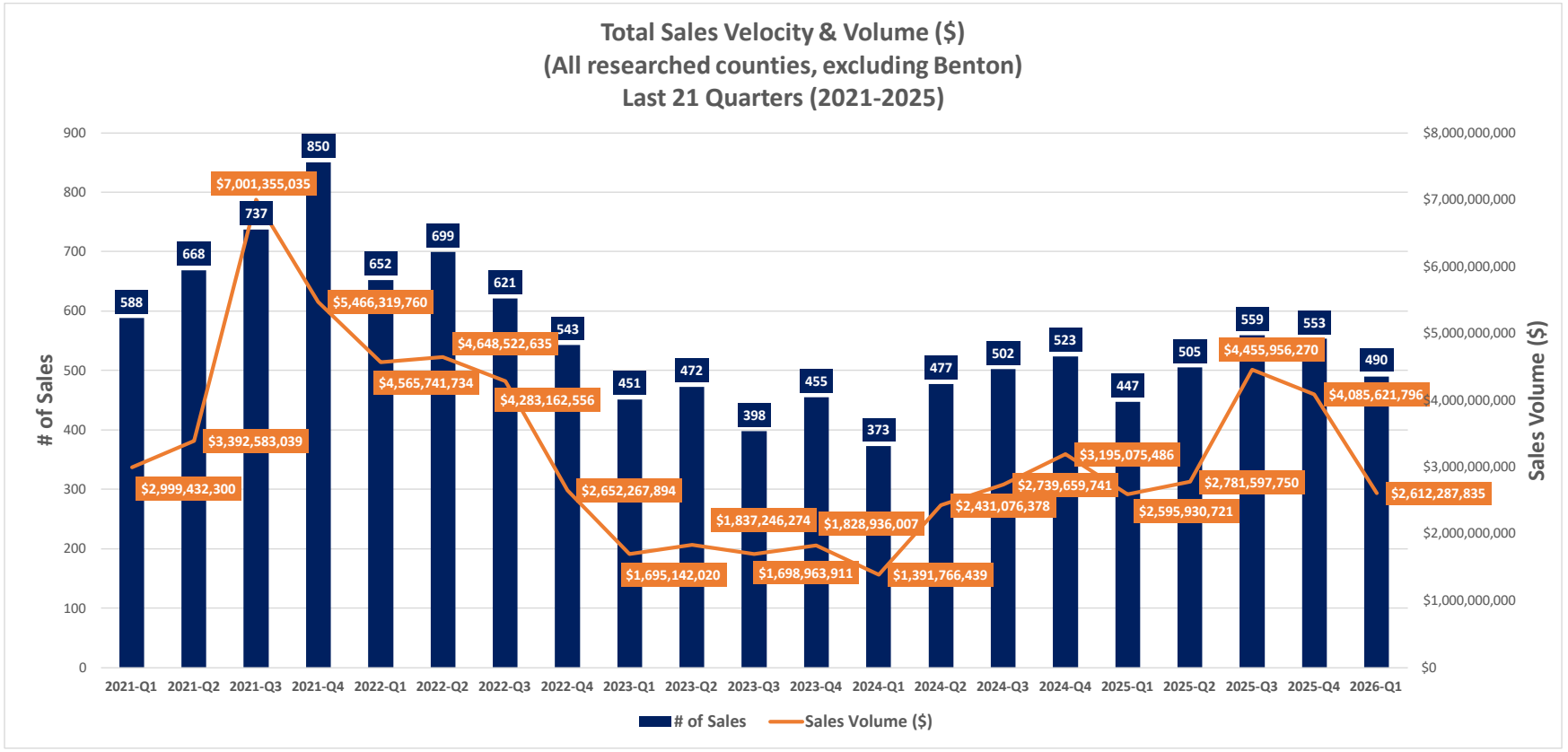
		2025			2026			2026 vs 2025 Change				
	Totals by Month	# of Sales	Sales Volume ($)	Total SF	# of Sales	Sales Volume ($)	Total SF	# of Sales	% Chg	Sales Volume ($)	% Chg	Total SF
1st Qtr	January	164	$1,014,870,445	7,404,011	174	$923,583,300	9,696,629	10	6.1%	($91,287,145)	-9.0%	2,292,618
	February	144	$748,639,689	6,316,596	169	$907,824,661	8,945,855	25	17.4%	$159,184,972	21.3%	2,629,259
	March	163	$881,041,106	58,062,885	179	$863,711,124	7,630,206	16	9.8%	($17,329,982)	-2.0%	(50,432,679)
	1st Qtr Totals	**471**	**$2,644,551,240**	**71,783,492**	**522**	**$2,695,119,085**	**26,272,690**	**51**	**10.8%**	**$50,567,845**	**1.9%**	**(45,510,802)**
	Totals by County	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**% Chg**	**Sales Volume ($)**	**% Chg**	**Total SF**
1st Qtr	King	167	$1,393,455,766	s	193	$1,619,412,207	9,859,202	26	15.6%	$225,956,441	16.2%	#VALUE!
	Snohomish	65	$393,458,309	2,581,133	61	$443,820,817	4,136,515	-4	-6.2%	$50,362,508	12.8%	1,555,382
	Pierce	64	$377,437,368	6,254,634	66	$185,187,425	4,853,107	2	3.1%	($192,249,943)	-50.9%	(1,401,527)
	Spokane	54	$118,653,196	8,357,456	64	$162,444,000	1,163,309	10	18.5%	$43,790,804	36.9%	(7,194,147)
	Kitsap	13	$23,405,000	629,777	16	$24,569,050	706,753	3	23.1%	$1,164,050	5.0%	76,976
	Thurston	30	$141,980,152	473,670	32	$72,891,452	639,703	2	6.7%	($69,088,700)	-48.7%	166,033
	Whatcom	32	$119,955,130	45,189,352	45	$90,547,884	1,635,569	13	40.6%	($29,407,246)	-24.5%	(43,553,783)
	Skagit	22	$27,585,800	2,434,325	13	$13,415,000	388,056	-9	-40.9%	($14,170,800)	-51.4%	(2,046,269)
	Benton	24	$48,620,519	567,085	32	$82,831,250	2,890,476	8	33.3%	$34,210,731	70.4%	2,323,391
	1st Qtr Totals	**471**	**$2,644,551,240**	**66,487,432**	**522**	**$2,695,119,085**	**26,272,690**	**51**	**10.8%**	**$50,567,845**	**1.9%**	**(40,214,742)**
	Totals by Asset Class	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**% Chg**	**Sales Volume ($)**	**% Chg**	**Total SF**
1st Qtr	Office	94	$358,865,562	1,689,134	91	$410,116,061	1,584,176	-3	-3.2%	$51,250,499	14.3%	(104,958)
	Retail	137	$411,452,504	1,372,818	169	$390,954,912	1,746,616	32	23.4%	($20,497,592)	-5.0%	373,798
	Industrial/Flex	83	$627,094,212	3,069,423	99	$724,213,977	3,517,039	16	19.3%	$97,119,765	15.5%	447,616
	Land	69	$244,106,807	62,849,282	70	$233,389,635	16,624,117	1	1.4%	($10,717,172)	-4.4%	(46,225,165)
	Multifamily	88	$1,003,032,155	2,802,835	93	$936,444,500	2,800,742	5	5.7%	($66,587,655)	-6.6%	(2,093)
	1st Qtr Totals	**471**	**$2,644,551,240**	**71,783,492**	**522**	**$2,695,119,085**	**26,272,690**	**51**	**10.8%**	**$50,567,845**	**1.9%**	**(45,510,802)**

	Notable Sales	Asset Class	Sale Price ($)
1st Qtr	Centennial Tower/Court Ap	Multifamily	$132,000,000
	Des Moines Creek Bus Park	Ind/Flex	$109,900,000

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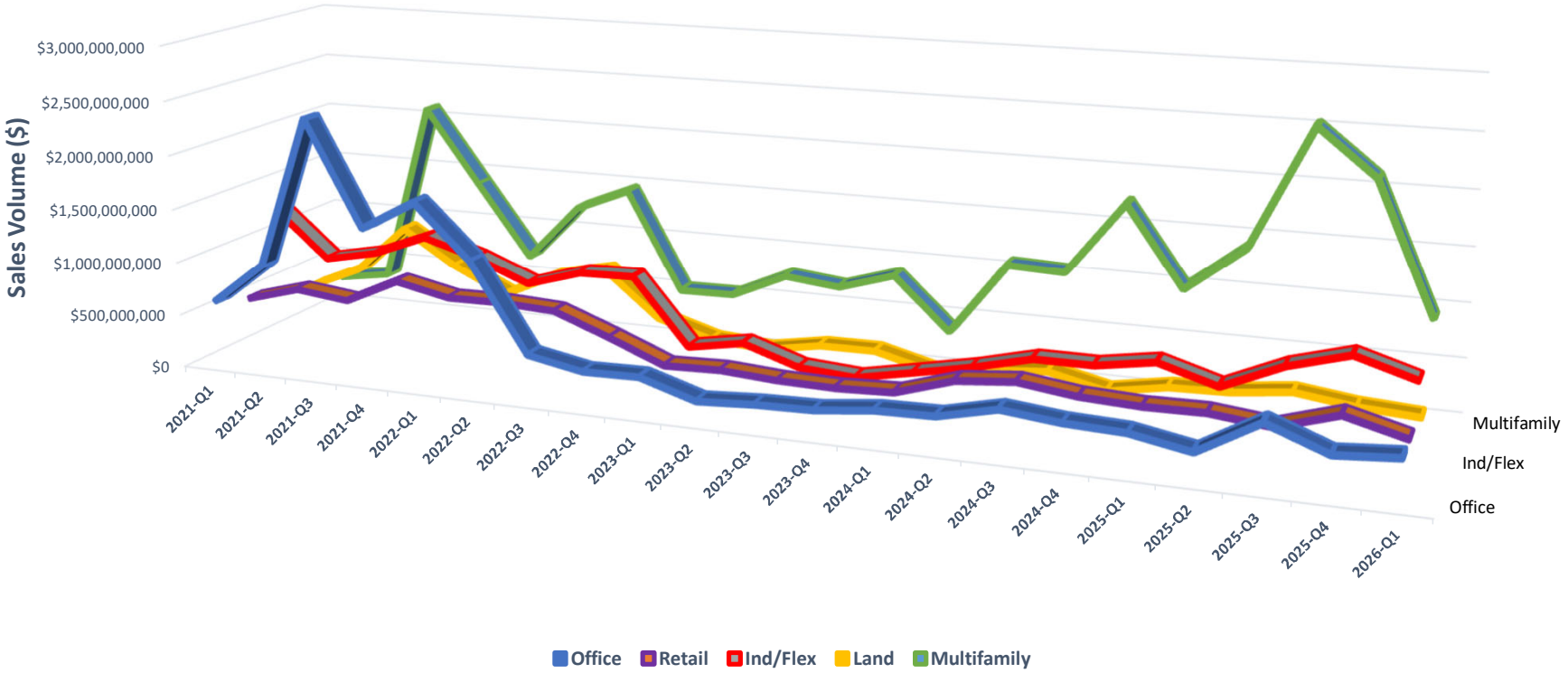


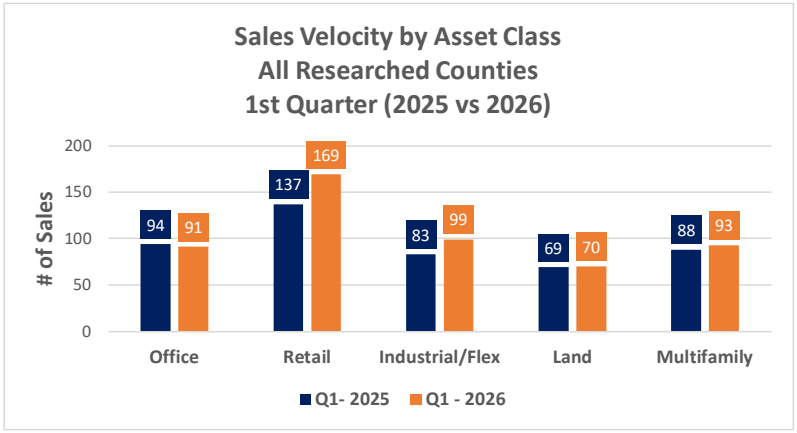
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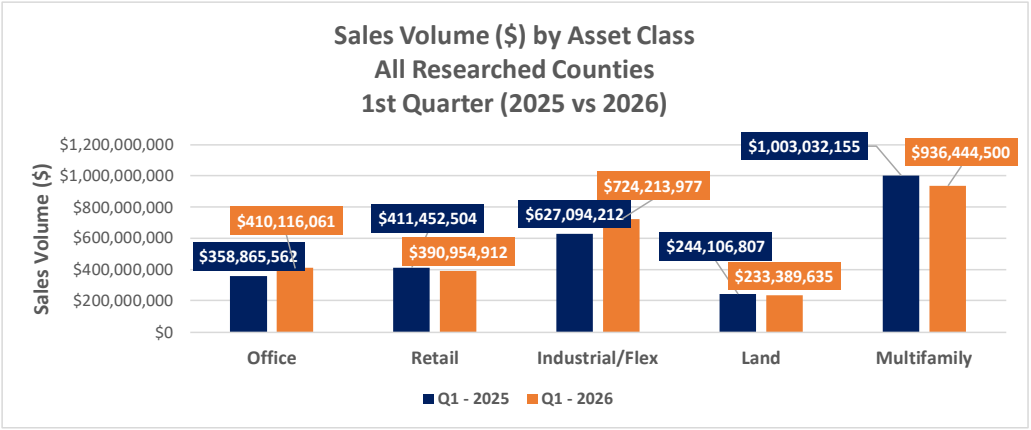


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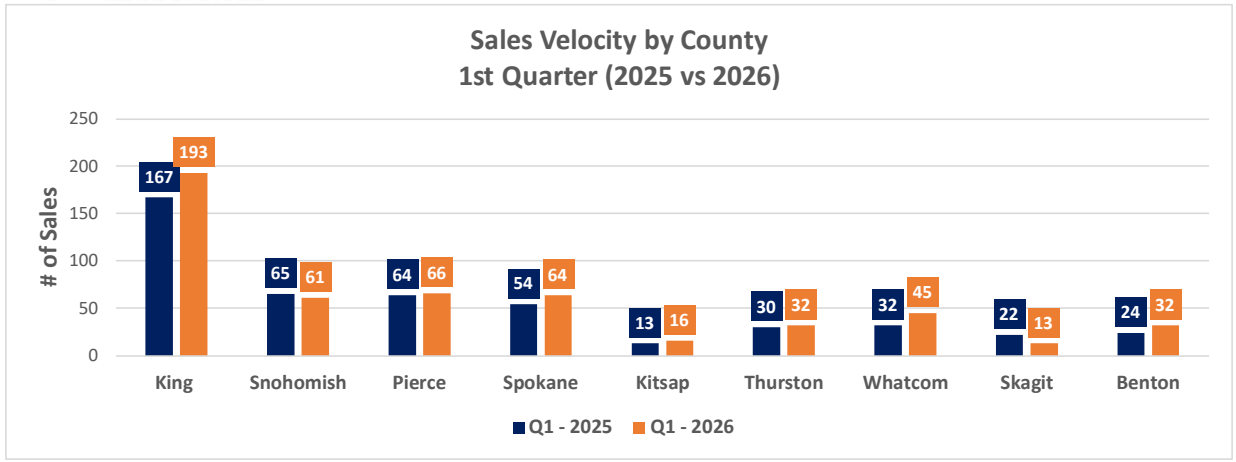
Sales Volume ($)
Asset Class by Quarter
2021-2026
(All researched counties, excluding Benton)

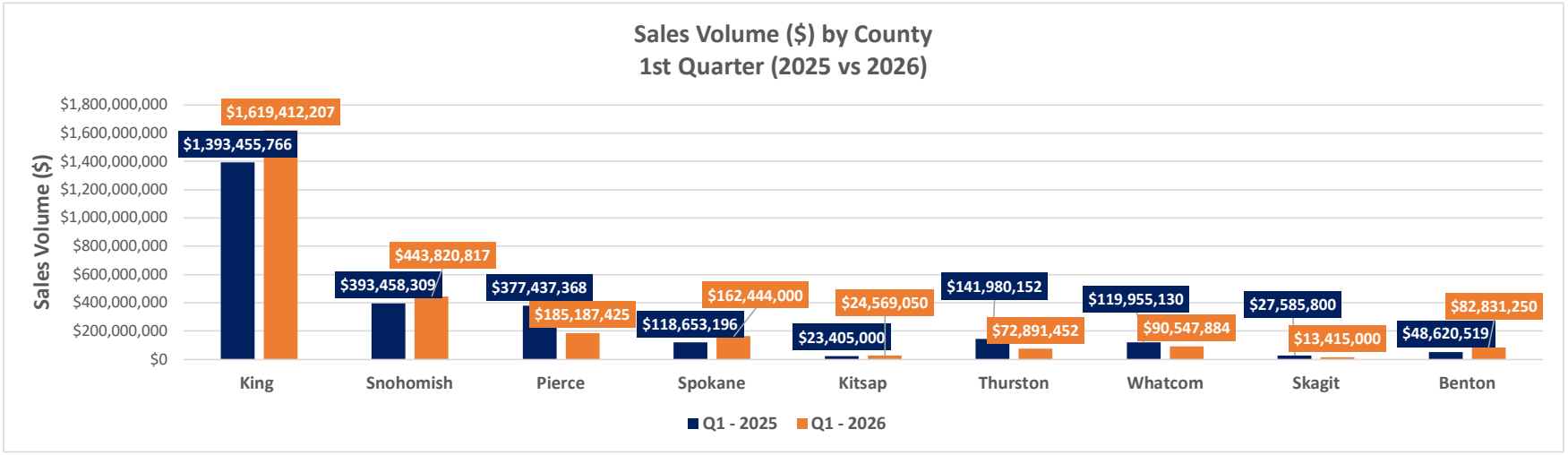



Sales Velocity by Asset Class
All Researched Counties
1st Quarter (2025 vs 2026)
# of Sales
200
150
100
50
0
94
91
137
169
83
99
69
70
88
93
Office
Retail
Industrial/Flex
Land
Multifamily
Q1- 2025
Q1 - 2026


Sales Volume ($) by Asset Class
All Researched Counties
1st Quarter (2025 vs 2026)
Sales Volume ($)
$1,200,000,000
$1,000,000,000
$800,000,000
$600,000,000
$400,000,000
$200,000,000
$0
$358,865,562
$410,116,061
$411,452,504
$390,954,912
$627,094,212
$724,213,977
$244,106,807
$233,389,635
$1,003,032,155
$936,444,500
Office
Retail
Industrial/Flex
Land
Multifamily
Q1 - 2025
Q1 - 2026

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CBA Researched CMA Sales
Comparison by Asset Class and County: January 2026 vs January 2025

	January 2025			January 2026			Change (Jan 2026 vs Jan 2025)				
Asset Class	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**%Chg**	**Sales Volume ($)**	**%Chg**	**Total SF**
Office											
King	17	$61,684,226	363,048	7	$96,102,500	403,686	-10	-58.8%	$34,418,274	55.8%	40,638
Snohomish	4	$5,331,000	23,318	3	$51,733,500	253,480	-1	-25.0%	$46,402,500	870.4%	230,162
Pierce	1	$760,000	1,920	3	$2,691,000	4,484	2	200.0%	$1,931,000	254.1%	2,564
Spokane	4	$20,125,000	184,379	3	$9,500,000	98,120	-1	-25.0%	($10,625,000)	-52.8%	(86,259)
Kitsap	0	$0	0	4	$4,512,600	13,734	4	N/A	$4,512,600	N/A	-
Thurston	3	$16,035,000	62,777	2	$635,000	2,264	-1	-33.3%	($15,400,000)	-96.0%	(60,513)
Whatcom	3	$3,269,900	13,906	1	$525,000	1,672	-2	-66.7%	($2,744,900)	-83.9%	(12,234)
Skagit	1	$1,600,000	11,400	1	$775,000	3,800	0	0.0%	($825,000)	-51.6%	(7,600)
Benton	3	$2,495,000	13,003	4	$8,875,000	40,301	1	33.3%	$6,380,000	255.7%	27,298
Totals:	**36**	**$111,300,126**	**673,751**	**28**	**$175,349,600**	**821,541**	**-8**	**-22.2%**	**$64,049,474**	**57.5%**	**147,790**
Retail											
King	9	$42,050,000	92,271	16	$56,112,920	228,489	7	77.8%	$14,062,920	33.4%	136,218
Snohomish	8	$31,705,413	56,719	6	$16,620,000	50,584	-2	-25.0%	($15,085,413)	-47.6%	(6,135)
Pierce	8	$11,802,091	55,605	8	$11,974,285	21,448	0	0.0%	$172,194	1.5%	(34,157)
Spokane	8	$19,871,450	192,032	15	$23,104,500	169,703	7	87.5%	$3,233,050	16.3%	(22,329)
Kitsap	2	$3,250,000	11,274	0	$0	0	-2	-100.0%	($3,250,000)	-100.0%	(11,274)
Thurston	1	$776,404	8,700	4	$2,950,000	14,017	3	300.0%	$2,173,596	280.0%	5,317
Whatcom	4	$4,762,500	14,749	3	$8,050,000	37,642	-1	-25.0%	$3,287,500	69.0%	22,893
Skagit	5	$5,220,000	30,871	1	$265,000	2,905	-4	-80.0%	($4,955,000)	-94.9%	(27,966)
Benton	2	$6,022,631	14,576	7	$7,839,950	47,984	5	250.0%	$1,817,319	30.2%	33,408
Totals:	**47**	**$125,460,489**	**476,797**	**60**	**$126,916,655**	**572,772**	**13**	**27.7%**	**$1,456,166**	**1.2%**	**95,975**
Industrial/High Tech Flex											
King	18	$146,878,426	600,771	9	$198,831,000	856,006	-9	-50.0%	$51,952,574	35.4%	255,235
Snohomish	2	$7,112,300	19,191	5	$67,033,717	205,551	3	150.0%	$59,921,417	842.5%	186,360
Pierce	4	$14,420,000	71,615	3	$9,650,000	42,871	-1	-25.0%	($4,770,000)	-33.1%	(28,744)
Spokane	3	$5,632,500	140,100	4	$2,410,000	16,731	1	33.3%	($3,222,500)	-57.2%	(123,369)
Kitsap	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Thurston	1	$2,275,000	18,568	1	$2,550,000	33,416	0	0.0%	$275,000	12.1%	14,848
Whatcom	3	$70,387,000	42,303	7	$5,290,000	20,978	4	133.3%	($65,097,000)	-92.5%	(21,325)
Skagit	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Benton	1	$888,888	7,400	3	$5,554,000	55,580	2	200.0%	$4,665,112	524.8%	48,180
Totals:	**32**	**$247,594,114**	**899,948**	**32**	**$291,318,717**	**1,231,133**	**0**	**0.0%**	**$43,724,603**	**17.7%**	**331,185**
Notable Sales:				Des Moines Crk Bus Park, Des Moines: $109.9m							
Land											
King	6	$4,767,073	174,240	15	$75,452,328	2,679,811	9	150.0%	$70,685,255	1482.8%	2,505,571
Snohomish	3	$4,210,760	87,120	0	$0	0	-3	-100.0%	($4,210,760)	-100.0%	(87,120)
Pierce	5	$22,760,000	2,090,880	7	$6,075,000	3,482,186	2	40.0%	($16,685,000)	-73.3%	1,391,306
Spokane	0	$0	0	2	$1,100,000	53,267	2	0.0%	$1,100,000	0.0%	53,267
Kitsap	1	$8,125,000	523,591	0	$0	0	-1	N/A	($8,125,000)	N/A	(523,591)
Thurston	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Whatcom	4	$7,280,000	958,320	2	$790,000	52,400	-2	-50.0%	($6,490,000)	-89.1%	(905,920)
Skagit	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Benton	3	$5,844,000	386,421	2	$635,000	70,132	-1	-33.3%	($5,209,000)	-89.1%	(316,289)
Totals:	**22**	**$52,986,833**	**4,220,572**	**28**	**$84,052,328**	**6,337,796**	**6**	**27.3%**	**$31,065,495**	**58.6%**	**2,117,224**
Multifamily											
King	18	$360,175,000	781,291	20	$221,730,000	607,781	2	11.1%	($138,445,000)	-38.4%	(173,510)
Snohomish	3	$59,600,000	218,506	1	$5,500,000	26,476	-2	-66.7%	($54,100,000)	-90.8%	(192,030)
Pierce	0	$0	0	2	$9,700,000	46,782	2	0.0%	$9,700,000	0.0%	46,782
Spokane	3	$1,913,883	17,148	1	$1,596,000	13,774	-2	-66.7%	($317,883)	-16.6%	(3,374)
Kitsap	0	$0	0	1	$995,000	4,508	1	0.0%	$995,000	0.0%	4,508
Thurston	2	$35,900,000	21,229	0	$0	0	-2	N/A	($35,900,000)	N/A	(21,229)
Whatcom	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Skagit	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Benton	1	$19,940,000	94,769	1	$6,425,000	34,066	0	N/A	($13,515,000)	N/A	(60,703)
Totals:	**27**	**$477,528,883**	**1,132,943**	**26**	**$245,946,000**	**733,387**	**-1**	**-3.7%**	**($231,582,883)**	**-48.5%**	**(399,556)**
Notable Sales:		Accolade, Seattle: $126.4m		Centennial Tower/Court Apts, Seattle: $132m							
		Riverpark Apts, Redmond: $147m									
Grand Totals:	**164**	**$1,014,870,445**	**7,404,011**	**174**	**$923,583,300**	**9,696,629**	**10**	**6.1%**	**($91,287,145)**	**-9.0%**	**2,292,618**

County Totals:	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**% Chg**	**Sales Volume ($)**	**% Chg**	**Total SF**
King	68	$615,554,725	2,011,621	67	$648,228,748	4,775,773	-1	-1.5%	$32,674,023	5.3%	2,764,152
Snohomish	20	$107,959,473	404,854	15	$140,887,217	536,091	-5	-25.0%	$32,927,744	30.5%	131,237
Pierce	18	$49,742,091	2,220,020	23	$40,090,285	3,597,771	5	27.8%	($9,651,806)	-19.4%	1,377,751
Spokane	18	$47,542,833	533,659	25	$37,710,500	351,595	7	38.9%	($9,832,333)	-20.7%	(182,064)
Kitsap	3	$11,375,000	534,865	5	$5,507,600	18,242	2	66.7%	($5,867,400)	-51.6%	(516,623)
Thurston	7	$54,986,404	111,274	7	$6,135,000	49,697	0	0.0%	($48,851,404)	-88.8%	(61,577)
Whatcom	14	$85,699,400	1,029,278	13	$14,655,000	112,692	-1	-7.1%	($71,044,400)	-82.9%	(916,586)
Skagit	6	$6,820,000	42,271	2	$1,040,000	6,705	-4	-66.7%	($5,780,000)	-84.8%	(35,566)
Benton	10	$35,190,519	516,169	17	$29,328,950	248,063	7	70.0%	($5,861,569)	-16.7%	(268,106)
Grand Totals	**164**	**$1,014,870,445**	**7,404,011**	**174**	**$923,583,300**	**9,696,629**	**10**	**6.1%**	**($91,287,145)**	**-9.0%**	**2,292,618**

CBA Researched CMA Sales

Comparison by Asset Class and County: February 2026 vs February 2025

	February 2025			February 2026			Change (Feb 2026 vs Feb 2025)				
Asset Class	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**%Chg**	**Sales Volume ($)**	**%Chg**	**Total SF**
Office											
King	6	$19,681,350	39,349	10	$101,194,227	318,198	4	66.7%	$81,512,877	414.2%	278,849
Snohomish	6	$13,685,000	72,734	3	$4,890,000	30,048	-3	-50.0%	($8,795,000)	-64.3%	(42,686)
Pierce	2	$1,324,000	5,153	2	$1,755,000	5,474	0	0.0%	$431,000	32.6%	321
Spokane	3	$3,550,000	25,147	2	$1,399,000	11,430	-1	-33.3%	($2,151,000)	-60.6%	(13,717)
Kitsap	0	$0	0	2	$1,375,000	7,710	2	N/A	$1,375,000	N/A	7,710
Thurston	2	$10,045,886	31,252	5	$10,842,500	30,335	3	150.0%	$796,614	7.9%	(917)
Whatcom	2	$2,387,500	6,640	7	$11,936,584	51,456	5	250.0%	$9,549,084	400.0%	44,816
Skagit	3	$2,085,000	10,053	0	$0	0	-3	N/A	($2,085,000)	NA	(10,053)
Benton	2	$4,800,000	12,449	0	$0	0	-2	-100.0%	($4,800,000)	-100.0%	(12,449)
Totals:	**26**	**$57,558,736**	**202,777**	**31**	**$133,392,311**	**454,651**	**5**	**19.2%**	**$75,833,575**	**131.7%**	**251,874**
Retail											
King	7	$23,832,242	53,361	15	$77,655,000	239,714	8	114.3%	$53,822,758	225.8%	186,353
Snohomish	6	$43,993,836	142,772	4	$5,210,000	14,272	-2	-33.3%	($38,783,836)	-88.2%	(128,500)
Pierce	8	$21,132,037	27,864	6	$4,836,700	20,594	-2	-25.0%	($16,295,337)	-77.1%	(7,270)
Spokane	2	$880,000	8,193	9	$14,282,500	67,363	7	350.0%	$13,402,500	1523.0%	59,170
Kitsap	2	$2,450,000	46,360	2	$907,450	2,889	0	0.0%	($1,542,550)	-63.0%	(43,471)
Thurston	6	$21,050,000	104,794	4	$8,435,000	17,259	-2	-33.3%	($12,615,000)	-59.9%	(87,535)
Whatcom	1	$1,450,000	3,950	1	$2,100,000	18,000	0	0.0%	$650,000	44.8%	14,050
Skagit	1	$1,710,000	6,316	4	$1,900,000	12,649	3	300.0%	$190,000	11.1%	6,333
Benton	2	$1,380,000	4,718	1	$400,000	4,985	-1	-50.0%	($980,000)	-71.0%	267
Totals:	**35**	**$117,878,115**	**398,328**	**46**	**$115,726,650**	**397,725**	**11**	**31.4%**	**($2,151,465)**	**-1.8%**	**(603)**
Industrial/High Tech Flex											
King	8	$85,243,598	358,243	8	$52,250,000	180,006	0	0.0%	($32,993,598)	-38.7%	(178,237)
Snohomish	4	$46,650,000	161,313	5	$86,480,000	431,785	1	25.0%	$39,830,000	85.4%	270,472
Pierce	3	$103,220,000	533,514	8	$78,919,000	488,965	5	166.7%	($24,301,000)	-23.5%	(44,549)
Spokane	3	$2,245,000	28,016	3	$10,050,000	137,470	0	0.0%	$7,805,000	347.7%	109,454
Kitsap	1	$330,000	3,000	0	$0	0	-1	-100.0%	($330,000)	-100.0%	(3,000)
Thurston	2	$5,500,000	34,760	1	$450,000	1,920	-1	-50.0%	($5,050,000)	-91.8%	(32,840)
Whatcom	0	$0	0	9	$12,679,300	89,631	9	N/A	$12,679,300	N/A	89,631
Skagit	3	$5,592,000	34,536	1	$2,840,000	14,499	-2	-66.7%	($2,752,000)	-49.2%	(20,037)
Benton	1	$310,000	1,492	2	$11,850,000	90,817	1	100.0%	$11,540,000	3722.6%	89,325
Totals:	**25**	**$249,090,598**	**1,154,874**	**37**	**$255,518,300**	**1,435,093**	**12**	**48.0%**	**$6,427,702**	**2.6%**	**280,219**
Notable Sales:	**REI Distribution Ctr, Sumner: $101.3m**										
Land											
King	9	$23,320,000	510,523	4	$13,442,500	39,567	-5	-55.6%	($9,877,500)	-42.4%	(470,956)
Snohomish	3	$8,750,000	483,516	4	$6,638,600	2,115,709	1	33.3%	($2,111,400)	-24.1%	1,632,193
Pierce	8	$16,861,240	1,382,159	3	$4,090,000	454,766	-5	-62.5%	($12,771,240)	-75.7%	(927,393)
Spokane	0	$0	0	1	$1,200,000	43,124	1	0.0%	$1,200,000	0.0%	43,124
Kitsap	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Thurston	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Whatcom	2	$2,510,000	680,407	2	$2,050,000	1,062,428	0	0.0%	($460,000)	-18.3%	382,021
Skagit	2	$2,893,000	565,844	2	$1,550,000	131,116	0	0.0%	($1,343,000)	-46.4%	(434,728)
Benton	0	$0	0	1	$7,157,300	1,640,905	1	N/A	$7,157,300	N/A	1,640,905
Totals:	**24**	**$54,334,240**	**3,622,449**	**17**	**$36,128,400**	**5,487,615**	**-7**	**-29.2%**	**($18,205,840)**	**-33.5%**	**1,865,166**
Multifamily											
King	18	$149,246,000	384,055	19	$153,405,000	506,449	1	5.6%	$4,159,000	2.8%	122,394
Snohomish	2	$43,225,000	169,624	4	$134,040,000	352,343	2	100.0%	$90,815,000	210.1%	182,719
Pierce	2	$42,068,000	226,756	5	$10,820,000	59,523	3	150.0%	($31,248,000)	-74.3%	(167,233)
Spokane	8	$17,054,000	95,618	6	$11,874,000	60,506	-2	-25.0%	($5,180,000)	-30.4%	(35,112)
Kitsap	1	$2,100,000	13,148	0	$0	0	-1	-100.0%	($2,100,000)	-100.0%	(13,148)
Thurston	2	$13,800,000	42,834	2	$25,995,000	103,372	0	0.0%	$12,195,000	88.4%	60,538
Whatcom	0	$0	0	1	$27,650,000	73,906	1	N/A	$27,650,000	N/A	73,906
Skagit	1	$2,285,000	6,133	0	$0	0	-1	-100.0%	($2,285,000)	-100.0%	(6,133)
Benton	0	$0	0	1	$3,275,000	14,672	0	N/A	$0	N/A	-
Totals:	**34**	**$269,778,000**	**938,168**	**38**	**$367,059,000**	**1,170,771**	**4**	**11.8%**	**$97,281,000**	**36.1%**	**232,603**
Grand Totals:	**144**	**$748,639,689**	**6,316,596**	**169**	**$907,824,661**	**8,945,855**	**25**	**17.4%**	**$159,184,972**	**21.3%**	**2,629,259**

County Totals:	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**% Chg**	**Sales Volume ($)**	**% Chg**	**Total SF**
King	48	$301,323,190	1,345,531	56	$397,946,727	1,283,934	8	16.7%	$96,623,537	32.1%	(61,597)
Snohomish	21	$156,303,836	1,029,959	20	$237,258,600	2,944,157	-1	-4.8%	$80,954,764	51.8%	1,914,198
Pierce	23	$184,605,277	2,175,446	24	$100,420,700	1,029,322	1	4.3%	($84,184,577)	-45.6%	(1,146,124)
Spokane	16	$23,729,000	156,974	21	$38,805,500	319,893	5	31.3%	$15,076,500	63.5%	162,919
Kitsap	4	$4,880,000	62,508	4	$2,282,450	10,599	0	0.0%	($2,597,550)	-53.2%	(51,909)
Thurston	12	$50,395,886	213,640	12	$45,722,500	152,886	0	0.0%	($4,673,386)	-9.3%	(60,754)
Whatcom	5	$6,347,500	690,997	20	$56,415,884	1,295,421	15	300.0%	$50,068,384	788.8%	604,424
Skagit	10	$14,565,000	622,882	7	$6,290,000	158,264	-3	-30.0%	($8,275,000)	-56.8%	(464,618)
Benton	5	$6,490,000	18,659	5	$22,682,300	1,751,379	0	0.0%	$16,192,300	249.5%	1,732,720
Grand Totals	**144**	**$748,639,689**	**6,316,596**	**169**	**$907,824,661**	**8,945,855**	**25**	**17.4%**	**$159,184,972**	**21.3%**	**2,629,259**

CBA Researched CMA Sales
Comparison by Asset Class and County: March 2026 vs March 2025

	March 2025			March 2026			Change (Mar 2026 vs Mar 2025)				
Asset Class	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**%Chg**	**Sales Volume ($)**	**%Chg**	**Total SF**
Office											
King	11	$162,343,901	697,424	14	$82,870,000	222,983	3	27.3%	($79,473,901)	-49.0%	(474,441)
Snohomish	4	$10,955,000	33,715	2	$4,375,000	21,837	-2	-50.0%	($6,580,000)	-60.1%	(11,878)
Pierce	1	$625,000	2,030	4	$2,785,980	9,714	3	300.0%	$2,160,980	345.8%	7,684
Spokane	4	$2,812,499	19,931	2	$2,225,000	21,268	-2	-50.0%	($587,499)	-20.9%	1,337
Kitsap	1	$800,000	6,075	2	$1,462,000	3,410	1	100.0%	$662,000	82.8%	(2,665)
Thurston	4	$3,866,500	18,419	5	$5,506,170	21,250	1	25.0%	$1,639,670	42.4%	2,831
Whatcom	1	$2,400,000	11,164	2	$1,050,000	3,500	1	100.0%	($1,350,000)	-56.3%	(7,664)
Skagit	2	$2,623,800	10,740	0	$0	0	-2	-100.0%	($2,623,800)	-100.0%	(10,740)
Benton	4	$3,580,000	13,108	1	$1,100,000	4,022	-3	-75.0%	($2,480,000)	-69.3%	(9,086)
Totals:	**32**	**$190,006,700**	**812,606**	**32**	**$101,374,150**	**307,984**	**0**	**0.0%**	**($88,632,550)**	**-46.6%**	**(504,622)**
Noteable Sales		International Place, SeaTac: $120m									
Retail											
King	13	$29,855,000	73,279	15	$61,218,325	201,213	2	15.4%	$31,363,325	105.1%	127,934
Snohomish	12	$23,215,000	71,645	12	$23,320,000	75,630	0	0.0%	$105,000	0.5%	3,985
Pierce	9	$93,465,000	245,576	8	$14,907,500	31,922	-1	-11.1%	($78,557,500)	-84.1%	(213,654)
Spokane	5	$5,129,900	25,928	11	$9,610,000	73,586	6	120.0%	$4,480,100	87.3%	47,658
Kitsap	3	$4,400,000	22,062	2	$9,588,000	35,847	-1	-33.3%	$5,188,000	117.9%	13,785
Thurston	3	$5,400,000	29,365	7	$12,402,782	41,254	4	133.3%	$7,002,782	129.7%	11,889
Whatcom	4	$2,315,000	9,316	3	$8,615,000	60,341	-1	-25.0%	$6,300,000	272.1%	51,025
Skagit	2	$1,449,000	7,772	2	$4,600,000	17,049	0	0.0%	$3,151,000	217.5%	9,277
Benton	4	$2,885,000	12,750	3	$4,050,000	239,277	-1	-25.0%	$1,165,000	40.4%	226,527
Totals:	**55**	**$168,113,900**	**497,693**	**63**	**$148,311,607**	**776,119**	**8**	**14.5%**	**($19,802,293)**	**-11.8%**	**278,426**
Industrial/High Tech Flex											
King	4	$25,910,000	53,465	12	$138,970,000	613,560	8	200.0%	$113,060,000	436.4%	560,095
Snohomish	3	$53,275,000	212,399	6	$16,880,000	110,550	3	100.0%	($36,395,000)	-68.3%	(101,849)
Pierce	3	$15,225,000	71,978	2	$2,832,960	9,968	-1	-33.3%	($12,392,040)	-81.4%	(62,010)
Spokane	8	$29,312,500	640,008	1	$1,058,000	7,526	-7	-87.5%	($28,254,500)	-96.4%	(632,482)
Kitsap	2	$1,950,000	4,267	2	$3,839,000	20,103	0	0.0%	$1,889,000	96.9%	15,836
Thurston	1	$1,666,000	6,955	0	$0	0	-1	-100.0%	($1,666,000)	-100.0%	(6,955)
Whatcom	3	$1,168,000	10,870	4	$5,547,000	36,296	1	33.3%	$4,379,000	374.9%	25,426
Skagit	1	$1,428,000	8,260	0	$0	0	-1	-100.0%	($1,428,000)	-100.0%	(8,260)
Benton	1	$475,000	6,399	3	$8,250,000	52,810	2	200.0%	$7,775,000	1636.8%	46,411
Totals:	**26**	**$130,409,500**	**1,014,601**	**30**	**$177,376,960**	**850,813**	**4**	**15.4%**	**$46,967,460**	**36.0%**	**(163,788)**
Land											
King	11	$92,319,950	754,895	12	$83,883,907	2,251,616	1	9.1%	($8,436,043)	-9.1%	1,496,721
Snohomish	3	$14,150,000	722,660	2	$3,190,000	382,457	-1	-33.3%	($10,960,000)	-77.5%	(340,203)
Pierce	5	$14,125,000	1,468,843	2	$1,350,000	44,432	-3	-60.0%	($12,775,000)	-90.4%	(1,424,411)
Spokane	1	$8,692,464	6,967,858	1	$3,500,000	241,459	0	0.0%	($5,192,464)	-59.7%	(6,726,399)
Kitsap	0	$0	0	1	$1,890,000	618,552	1	N/A	$1,890,000	N/A	618,552
Thurston	0	$0	0	1	$3,125,000	374,616	1	N/A	$3,125,000	N/A	374,616
Whatcom	2	$6,798,320	43,349,605	2	$965,000	118,919	0	0.0%	($5,833,320)	-85.8%	(43,230,686)
Skagit	1	$700,000	1,742,400	2	$1,485,000	206,038	1	100.0%	$785,000	112.1%	(1,536,362)
Benton	0	$0	0	2	$13,820,000	560,617	2	N/A	$13,820,000	N/A	560,617
Totals:	**23**	**$136,785,734**	**55,006,261**	**25**	**$113,208,907**	**4,798,706**	**2**	**8.7%**	**($23,576,827)**	**-17.2%**	**(50,207,555)**
Multifamily											
King	12	$166,149,000	359,845	17	$206,294,500	510,123	5	41.7%	$40,145,500	24.2%	150,278
Snohomish	2	$27,600,000	105,901	4	$17,910,000	65,793	2	100.0%	($9,690,000)	-35.1%	(40,108)
Pierce	5	$19,650,000	70,741	3	$22,800,000	129,978	-2	-40.0%	$3,150,000	16.0%	59,237
Spokane	2	$1,434,000	13,098	3	$69,535,000	147,982	1	50.0%	$68,101,000	4749.0%	134,884
Kitsap	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	0
Thurston	3	$25,665,362	94,017	0	$0	0	-3	-100.0%	($25,665,362)	-100.0%	(94,017)
Whatcom	3	$15,226,910	88,122	1	$3,300,000	8,400	-2	-66.7%	($11,926,910)	-78.3%	(79,722)
Skagit	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	0
Benton	0	$0	0	1	$3,600,000	34,308	0	N/A	$0	N/A	-
Totals:	**27**	**$255,725,272**	**731,724**	**29**	**$323,439,500**	**896,584**	**2**	**7.4%**	**$67,714,228**	**26.5%**	**164,860**
Notable Sales:		Queen Anne Collection, Seattle: 138.5m									
Grand Totals:	**163**	**$881,041,106**	**58,062,885**	**179**	**$863,711,124**	**7,630,206**	**16**	**9.8%**	**($17,329,982)**	**-2.0%**	**(50,432,679)**

County Totals:	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**% Chg**	**Sales Volume ($)**	**% Chg**	**Total SF**
King	51	$476,577,851	1,938,908	70	$573,236,732	3,799,495	19	37.3%	$96,658,881	20.3%	1,860,587
Snohomish	24	$129,195,000	1,146,320	26	$65,675,000	656,267	2	8.3%	($63,520,000)	-49.2%	(490,053)
Pierce	23	$143,090,000	1,859,168	19	$44,676,440	226,014	-4	-17.4%	($98,413,560)	-68.8%	(1,633,154)
Spokane	20	$47,381,363	7,666,823	18	$85,928,000	491,821	-2	-10.0%	$38,546,637	81.4%	(7,175,002)
Kitsap	6	$7,150,000	32,404	7	$16,779,000	677,912	1	16.7%	$9,629,000	134.7%	645,508
Thurston	11	$36,597,862	148,756	13	$21,033,952	437,120	2	18.2%	($15,563,910)	-42.5%	288,364
Whatcom	13	$27,908,230	43,469,077	12	$19,477,000	227,456	-1	-7.7%	($8,431,230)	-30.2%	(43,241,621)
Skagit	6	$6,200,800	1,769,172	4	$6,085,000	223,087	-2	-33.3%	($115,800)	-1.9%	(1,546,085)
Benton	9	$6,940,000	32,257	10	$30,820,000	891,034	1	11.1%	$23,880,000	344.1%	858,777
Grand Totals	**163**	**$881,041,106**	**58,062,885**	**179**	**$863,711,124**	**7,630,206**	**16**	**9.8%**	**($17,329,982)**	**-2.0%**	**(50,432,679)**