

# Management Trainee for Insurance and Financial Services

Location: Columbus, OH

Type: Full Time

## Position Overview

Do you have aspirations to run your own business? If so, you may want to consider working in the office of Doug Yglesias - State Farm Agent. As a member of our agency team, you have an opportunity to experience first-hand what it takes to be a State Farm Agent. You will build and develop customer relationships within the community to promote State Farm products including auto, home and life insurance. This position will allow you to experience working in an agent's office and to explore the opportunity to become a State Farm agent yourself.

## Responsibilities

- Develop leads, schedule appointments, identify customer needs, and market appropriate products and services.
- Maintain a strong work ethic with a total commitment to success each and every day.

## As an Agent Team Member, you will receive...

- Salary plus commission/bonus
- Valuable experience
- Growth potential/Opportunity for advancement within my office

Compensation: Up to \$50,000 first year

## Requirements

- Sales experience (outside sales or inside sales representative, retail sales associate, or telemarketing) preferred
- Excellent interpersonal skills
- Excellent communication skills - written, verbal and listening
- Enthusiastic about the role insurance and financial products play in helping people manage the risks of everyday life, recover from the unexpected, and realize their dreams
- Self-motivated
- Proactive in problem solving
- Ability to assess customer needs and conduct effective interviews
- Property & Casualty license (must be able to obtain)
- Life & Health license (must be able to obtain)
- Bachelor's degree preferred

If you are motivated to succeed and can see yourself in this role, please email your resume to [insurance@sfbuckeye.com](mailto:insurance@sfbuckeye.com). We will follow up with you on the next steps in the interview process.

This position is with a State Farm independent contractor agent, not with State Farm Insurance Companies. Employees of State Farm agents must be able to successfully complete any applicable licensing requirements and training programs. State Farm agents are independent contractors who hire their own employees. State Farm agents' employees are not employees of State Farm.

## Doug Yglesias - State Farm Agent

My team's mission is to help people manage the risks of everyday life, recover from the unexpected and realize their dreams. We are located just West of The Ohio State University and help customers with their insurance and financial service's needs, including: Auto, Home, Life, and Business Insurance as well as Banking and Retirement planning

Company Website: [www.sfbuckeye.com](http://www.sfbuckeye.com)