



Hudson Montessori School: State of School Presentation

February 5, 2026

HMS Board of Trustees 2025-2026

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Miles VanBlarcum '10

Matt Virgil, Ex-officio

Evolution as
refinement,
not reinvention.



Agenda

- Introductory Comments – Erin Matson, President
- Strategic Planning – Jennie Abernathy, Campus Master Plan/Strategic Planning Committee Co-Chair
- Development Update – Dara Steinberg, Development Chair
- Financial Overview – Lauren MacLaren, Treasurer & Marcela Valay, Director of Finance
- Campus Master Plan – Barron Chambers, Campus Master Plan/Strategic Planning Committee Co-Chair
- Head of School Update – Matt Virgil
- Q&A – Full Board
- Closing Comments – Erin Matson, President



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Mission Statement

◦ *The mission of Hudson Montessori School is to foster a Montessori educational environment conducive to each child's unique qualities and abilities for the development of social, emotional and reasoning skills that are essential for a lifetime of independent, creative thinking and learning in the world community.*

Our Strategic Imperatives are in service of achieving our Vision



Sustain program excellence

Evaluate the core HMS program to make certain that it remains excellent and continues to evolve.



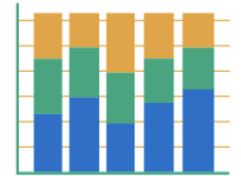
Invest in passionate and effective faculty

Assess what is needed to maintain one of HMS' best assets: competent, talented, and impactful faculty and staff.



Broaden the HMS impact

Expand HMS' reach and visibility to draw more students, deepen ties with families and alumni, and impact the community.



Ensure financial sustainability

Analyze HMS' full financial picture with an eye toward achieving optimal fiscal health.



HMS Development Efforts

Dara Steinberg

HUDSON MONTESSORI FUND

- Thanks to you, the 2024-25 School Year was the most successful year of the HMS Annual Fund. And this year is on pace to top it
- Donors to the fund include parents, faculty & staff, alumni, grandparents, and supporters from the community
- We have great participation and the generosity of the HMS Community helps the school do more for the students than would be possible from only tuition

UNDER THE SEAS AUCTION

- This Saturday, February 7 – we hope to see you there for a fun night of supporting HMS and getting to know more members of our community! If you can't attend and want to support HMS, you can bid on your phone.

SGO

- The SGO – Scholarship Granting Organization – is a dollar-for-dollar tax credit that helps the school fund financial assistance, making a Montessori education available to more families. Email sgoconcierge@hudsonmontessori.org for help!



Finance Committee

Responsibilities:

- Budget Oversight
- Strategic financial planning
 - In cooperation with the Strategic Planning Committee
- Set annual tuition rates
- School financial policy oversight
- Review annual financial audit

Committee Members:

- Lauren MacLaren, Board Treasurer
- Erin Matson, Board President
- Jay Reidy, Board Committee Member
- Christina Utrup, Board Committee Member
- Daniel Luketic- Board Committee Member



School Administration

- Matt Virgil, Head of School
- Jackie Burdett, Director of Operations
- Marela Valay, Director of Finance

Financial Goals & Sustainability

Financial Goals

- Enhance fundraising efforts
- Manage tuition to cover personnel expenses
- Multi-Year Strategic Plan

Sustainability Initiatives

- Expand enrollment outreach
- Establish reserve funds

Continuing Investment in Excellence

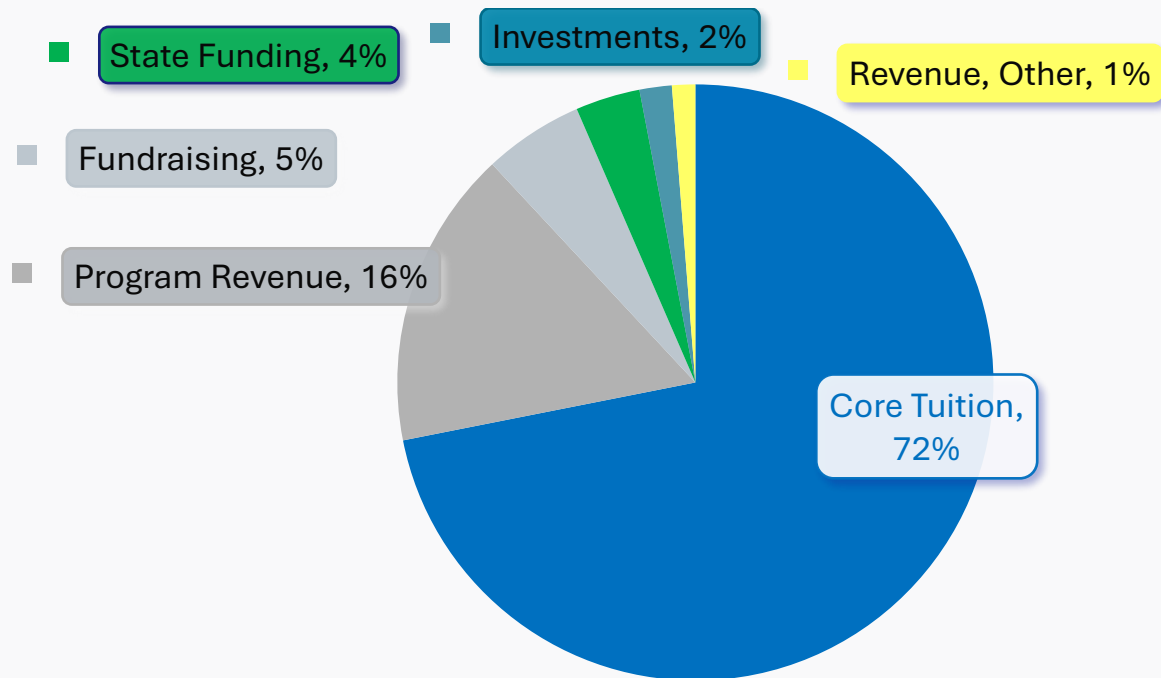
- Prioritizing professional development for faculty
- Maintaining appropriate student-teacher ratios
- Ensuring competitive compensation packages for employees
- Upgrading facilities for optimal learning

Measuring Success

- Careful financial management with an eye towards future growth
- Clean audits
- Strong admissions and retention



Financial Overview: Revenue



FY25 Revenue: \$5,845K

Highlights

1. Core Tuition

- Main funding source for daily operations to sustain essential functions of the school.

2. Program Revenue

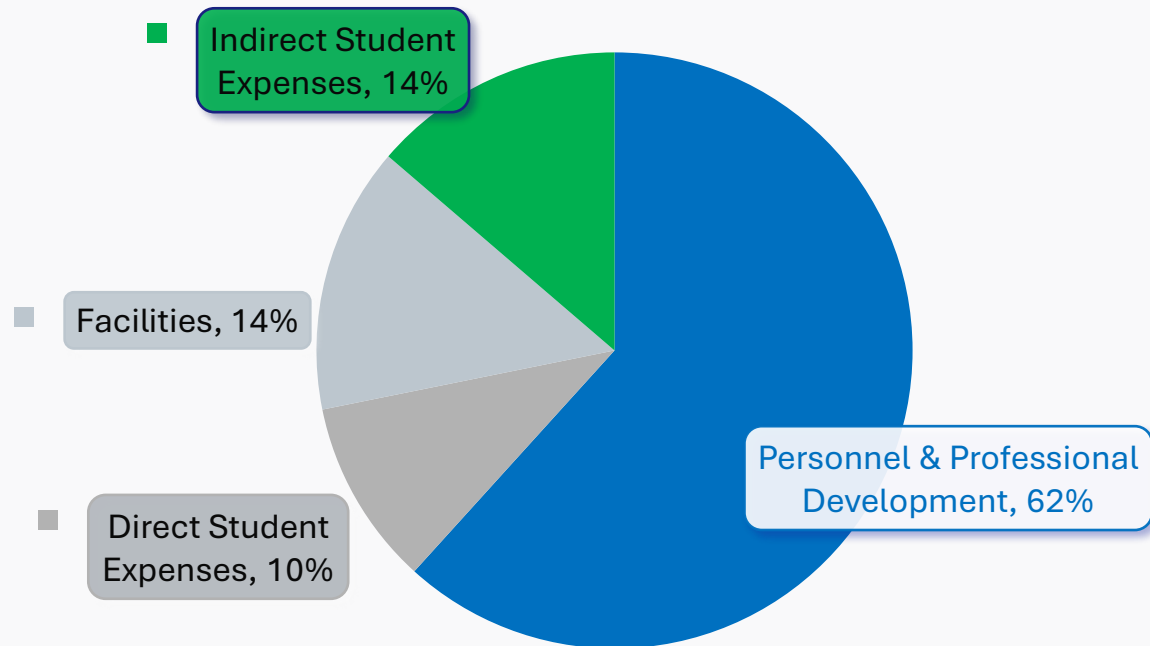
- Additional income from Summer Programs, Clubs, Childcare, etc. which diversifies funding beyond the regular academic year.

3. Fundraising Revenue

- Fundraising efforts support various programs to enhance HMS's overall educational experience.
- Fundraising revenue includes SGO payments; redirected tax contributions from our community.



Financial Overview: Expenses



FY25 Expenses: \$5,367K

Highlights

1. Personnel Salaries & Development

- Allocation towards competitive salaries for staff.
- Staff Bonus
- Maintaining low student-teacher ratios for individualized attention.
- Emphasis on long-term professional development and continuous improvement for staff.

2. Facilities

- Continued investment in facilities to ensure ongoing maintenance and upkeep.

3. Direct Student Expenses

- Direct student expenses include all costs directly associated with enhancing students' educational experience, such as instructional materials, classroom supplies, student support services, field trips, and student events.

4. Indirect Student Expenses:

- Technology, Safety & Security, Marketing, outside professionals, organizational dues, development.

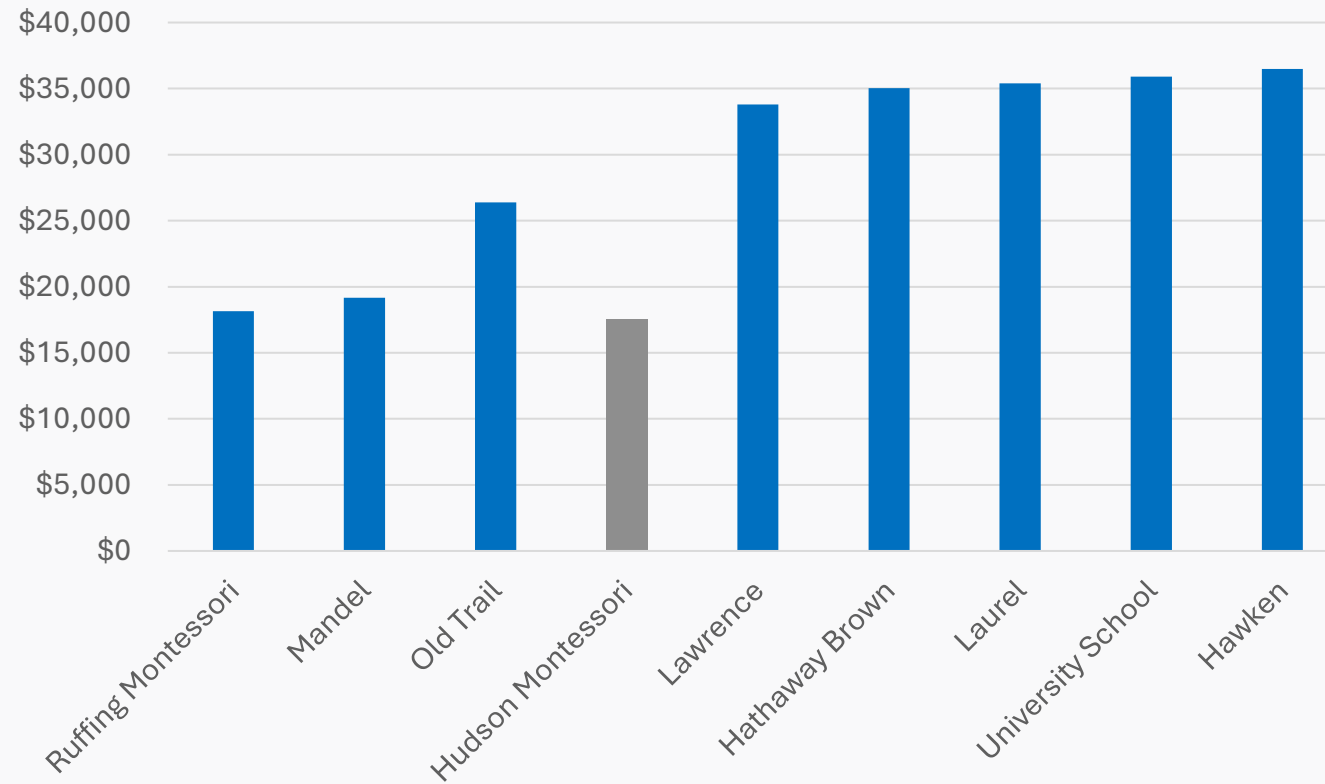
Cost to Educate a Student and Role of Fundraising

- **Hudson Montessori Fund (HMF)**
 - The HMF is available year-round, and you can contribute at any time.
- **SGO Contributions**
 - Another way to support HMS is by participating in the SGO Scholarship Program. Last year, we had \$140K in contributions to the SGO. These contributions allow us to redirect operational funds, typically allocated for Financial Assistance, to other important areas of the school's operations.
- **Upcoming Fundraising Events**
 - HMS Auction @ Gleneagles Event Center–
February 7, 2026 6:30PM

2025-2026 Average Tuition	2025-2026 Average Cost to Educate
\$17,550	\$20,805

2025-2026 Average K-8 Tuition

Source: Ohio Association of Independent Schools



Tuition Overview 2026-2027

Level	5 Day Half Day Tuition	5 Day Full Day Tuition
Young Children's House	\$14,975	\$18,875
Children's House	\$14,560	\$18,250
Lower Elementary		\$19,300
Upper Elementary		\$19,300
Middle School		\$22,550

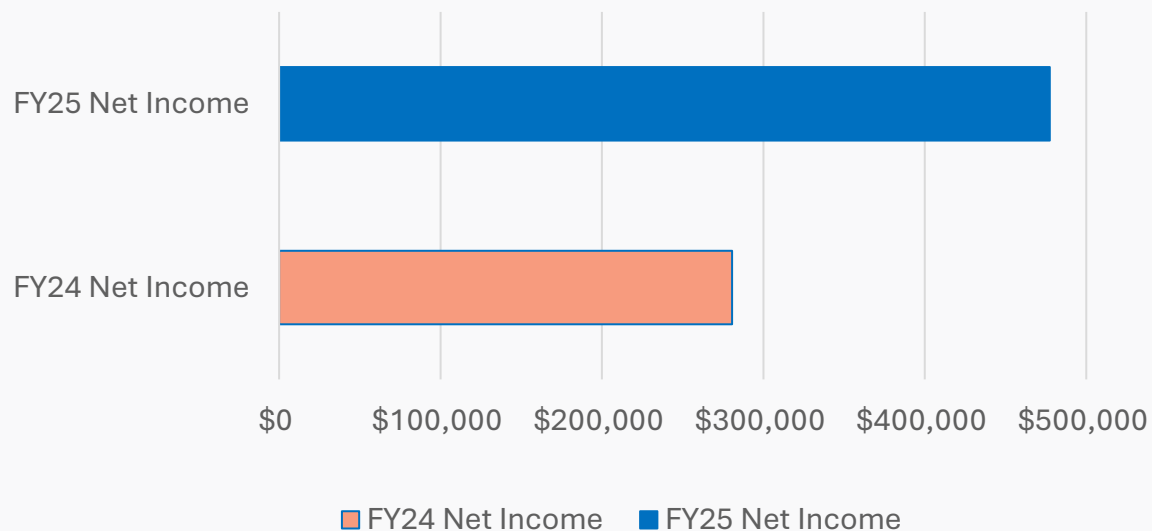


Financial assistance is available to all students starting from Children's House and above, based on demonstrated financial need.



HMS Financial Growth

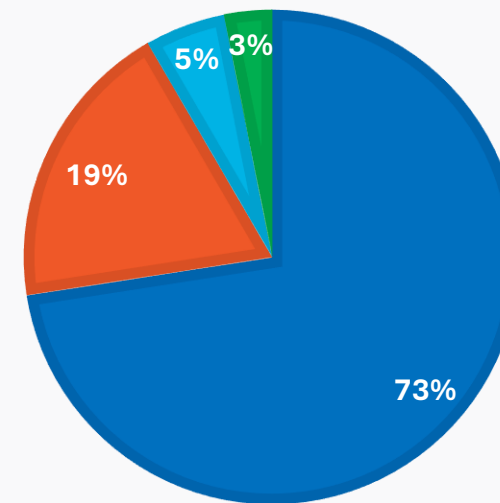
YoY Net Income Growth



Highlight: 70% Growth YoY mainly driven by increase in student enrollment and successful auxiliary programs

HMS REINVESTMENT-56% OF NET INCOME

■ Building Improvements ■ Safety & Security ■ Technology ■ Classroom Furniture



Playground upgrades, Significant roof repairs, Security Cameras, Computers for Staff

Campus Master Plan Status

- Strong commitment to the ideas generated during the Master Planning visioning process:
 - Maintain and enhance sense of community
 - Provide opportunity for more children to benefit from an HMS education
 - Optimize learning spaces for the Montessori experience
- Enhancements to the campus are necessary and mission-enhancing.
- CMP is identifying the first phase of plan with a goal of communicating it by June 2026.





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Head of School Update

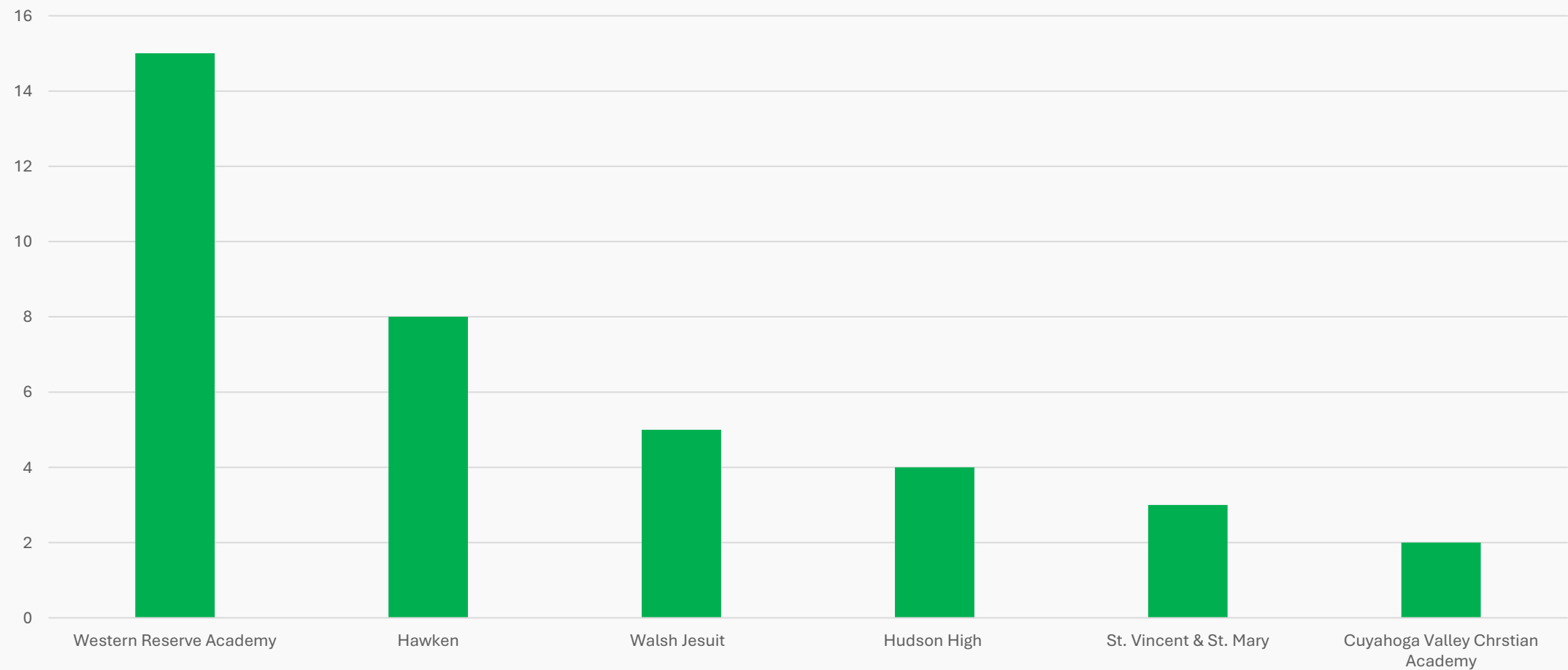
Matt Virgil



HMS Historical Enrollment

	2021-22	2022-23	2023-24	2024-25	2025-26
YCC Parent Toddler/Infant	13	13	9		
Young Children's Community	23	25	25	24	28
Children's House	98	101	100	105	103
Lower Elementary	56	49	50	56	54
Upper Elementary	40	45	55	50	39
Middle School	18	19	18	27	33
Total Enrollment	248	252	257	262	257

HMS High School Placement Since 2020



Last six classes total 53 graduates. Other schools with two or fewer graduates include: Aurora, Beachwood, CVCA, Gilmour, Highland, Hoban, Laurel, Nardonía, University School and other schools outside of NE Ohio (2).

HMS Continuing to Accept Ed Choice Scholarships in 26/27

- The state of Ohio allows all families who have a K-8 student to apply for an EdChoice Expansion Scholarship. Every student qualifies for a scholarship based on a family's Adjusted Gross Income.
- Families will need to work with HMS to apply for an EdChoice Scholarship.
- HMS will re-evaluate the decision to participate in this program on an annual basis based on both internal factors of administering it and external factors related to requirements from the state of Ohio.



Focus on Montessori and Our Impact



Q&A and Closing Comments

Thank you for
attending!

- One word to carry forward

