

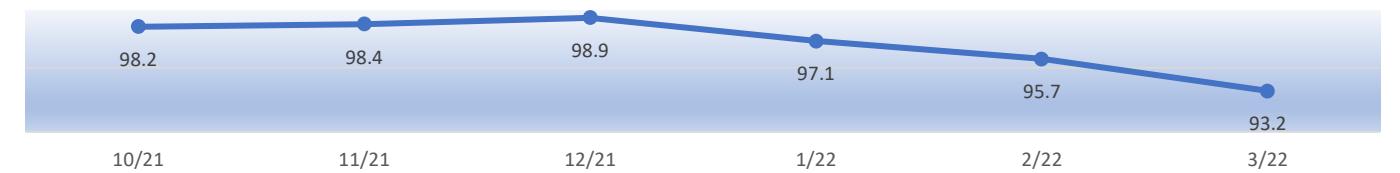
SAME STORE SALES (Source: Compass RCR)



RESTAURANT PERFORMANCE INDEX (Source: National Restaurant Association)

	8/21	9/21	10/21	11/21	12/21	1/22	2/22	3/22
RESTAURANT PERFORMANCE INDEX CURRENT SITUATIONS	104.2	102.9	104.5	104.8	104.8	103.2	103.8	103.7
SSS Increase/Decrease	73%/11%/16%	76%/24%	85%/11%	86%/7%	89%/11%	73%/21%	82%/16%	75%/10%
Capital Spending	63%	59%	62%	75%	48%	57%	69%	53%
EXPECTATIONS:								
Sales Outlook Improvement	53%	47%	50%	59%	67%	55%	61%	63%
Economy Outlook Improvement	36%	16%	30%	37%	40%	61%	29%	28%

SMALL BUSINESS OPTIMISM INDEX (Source: NFIB and Compass RCR)



The Owner Optimism Index of 93.2 is below the 48-year average of 98 and has shown a steady decline since June 2021 where the number was 102.5. Restaurant operators short-term optimism is negative; however, their outlook is positive expecting SSS to grow during the next 6 months. This could be driven by the fact that Congress passed a new Restaurant Revitalization Fund Bill on April 7, 2022

CONSUMER SENTIMENT (University of Michigan-Sentiment)

The probability of consumers reaching a tipping point is real and will depend on prospects of a strong labor market and easing inflation. A proper perspective – the downward slide in confidence represents the impact of uncertainty among consumers. The uncertainty began with Covid and has been reinforced by the negative impact of inflation, growing conflict in the Ukraine, and continued supply chain disruptions. A drop in gasoline prices attributed to an upward spike.

	11/21	12/21	1/22	2/22	3/22	4/22
Consumer Sentiment	67.4	70.6	67.2	62.8	59.4	65.2
Current Economy	73.6	74.2	72.0	68.2	67.2	69.4
Consumer Expectations	63.5	68.3	64.1	59.4	54.3	62.5

HEADLINE NEWS

- 7 Companies testing driverless cars for delivery.
- Inflation – GDP <1.4%> first negative growth number since Spring 2020.
- Lower income getting squeezed by inflation.
- Operator short-term optimism was negative; long-term was mixed. Better sales, worse economy.