

Erik Tomalis is a nonprofit executive, fundraiser, speaker, and Founder of Keystone Philanthropy, with more than two decades of experience helping mission-driven organizations strengthen donor relationships and grow generosity. Throughout his career, he has personally conducted more than 5,000 donor conversations and helped organizations raise millions of dollars across healthcare, education, faith-based, human-services, and youth-serving causes.

Erik previously served as Chief Revenue Officer and Chief Community Officer at Avid and held leadership roles with Virtuous, St. Jude Children's Research Hospital, and the Sigma Nu Educational Foundation. His work sits at the intersection of philanthropy, technology, artificial intelligence, and human connection—helping nonprofit leaders adopt innovation while protecting donor trust and keeping people at the center of fundraising.

Erik serves on the advisory board of Fundraising.AI and is a sought-after speaker and educator on fundraising strategy, ethical technology, leadership, and the future of generosity.