

THE CAT FANCIERS' ASSOCIATION, INC.						
PROFIT & LOSS - MONTH & YTD						
SEPTEMBER 2017 AND 2016						
	09/30/17	09/30/16	Diff	09/30/17 YTD	09/30/16 YTD	Diff
Ordinary Income	\$ 182,342	\$ 194,295	\$ (11,953)	\$ 908,699	\$ 918,074	\$ (9,375)
Almanac						
Revenue	4,231	4,654		28,650	26,648	
Expense	4,646	11,158		38,338	43,193	
Net	(416)	(6,504)	6,089	(9,687)	(16,545)	6,857
Year Book						
Revenue	5,056	3,135		26,187	22,985	
Expense	2,229	2,770		15,499	17,240	
Net	2,827	365	2,462	10,688	5,745	4,943
Marketing						
Revenue	204	1,393		1,260	4,002	
Expense	4,644	4,216		22,525	27,435	
Net	(4,440)	(2,823)	(1,617)	(21,265)	(23,433)	2,169
Merchandise						
Revenue	309	235		230	915	
Expense					265	
Net	309	235	74	230	649	(419)
Annual						
Revenue	2,500	-		58,193	66,276	
Expense	187	55		165,658	140,708	
Net	2,313	(55)	2,368	(107,465)	(74,432)	(33,033)
CFACS						
Revenue						
Expense						
Net	0	0	0	0	0	0
WCC						
Revenue				101		
Expense				(457)		
Net				558		558
GROSS INCOME	182,936	185,513	(2,577)	781,758	810,059	(28,858)
Expenses						
Central Office	90,918	68,629	22,289	461,377	462,705	(1,328)
Computer	8,906	4,034	4,872	49,656	19,102	30,554
CFA Programs	26,437	14,456	11,981	129,342	68,570	60,771
Corporate Expense	4,427	3,504	923	28,856	18,342	10,514
Legislative	6,468	7,405	(937)	34,275	34,316	(42)
Outreach and Education		(208)	208	2,083	458	1,625
TOTAL EXPENSE	137,156	97,819	39,337	705,589	603,494	102,095
NET ORDINARY INCOME	45,779	87,694	(41,914)	76,170	206,565	(130,395)
Other Income/Expense	2,897	2,607	290	33,349	14,046	19,303
NET INCOME	\$ 48,676	\$ 90,301	\$ (41,624)	\$ 109,519	\$ 220,611	\$ (111,092)
** - data for prior year was not available						

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