


Hello Summer!

June is a beautiful time to be in NH! Flowers are blooming, students are graduating, and many in New Hampshire are answering the call to support one or more of the many nonprofit organizations carrying out important work in our communities during NH Gives- the state's largest day-of-giving. Held on June 7-8, 2022, NH Gives raised over \$3.4 million from supporting 574 local organizations.

Supporting NH Nonprofit organizations benefits all of us. Not only do they provide important services in our communities, they are "a powerful economic force. Businesses invest in communities where there are strong nonprofits. New Hampshire's businesses and its workforce thrive when there are quality local childcare options, higher education, diverse housing stock, as well as recreational and cultural opportunities." (NH Center for Nonprofits)

If you participated in NH Gives- thank you! Nonprofit organizations need our support all year long. If you would like to learn more and support the local organizations making a difference in our communities, the Chamber is a great resource to find a nonprofit member. For more information, visit our Member Directory.

Thank you for all your contributions to strengthen our communities!

 Jennifer Wheeler
President - Exeter Area
Chamber of Commerce



Do I need to have a social media presence?

The short answer: YES. The reasons: Even if your business is at capacity and not looking to grow, having a social media presence is still a great way to connect, engage, and educate your current clients.

Someday you might want (or need) to grow and find more clients - and they might already be there waiting for you!

But keep in mind, that your presence doesn't have to be elaborate or complicated.

You don't have to spend hours planning and posting.

Quick tip: pick a few FAQs for your business and use them as posts. Instant content!

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CHAMBER HAPPENINGS

JUNE 2022

Monday 20
Chamber Office Closed
in recognition of Juneteenth

Tuesday 21
Business After Hours @ 5:00 pm
The Railpenny Tavern
8 Exeter Rd, Epping

Monday 27
ChamberConnects @ 11:00 am
Speed Networking
Zoom

JULY 2022

Monday 4
Chamber Office Closed
in recognition for
Independence Day

Tuesday 12
Morning Mixer @ 7:30 am
Service Credit Union
109 Epping Rd, Exeter

Wednesday 13
Fast Track @ 8:30 am
Learn to maximize your benefits
Zoom

Tuesday 19
Business After Hours @ 5:00 pm
Southern Seacoast Chambers BAH
Hosted by Exeter Hospital
Grill 28 Restaurant, Pease, Portsmouth

Monday 25
ChamberConnects @ 11:00 am
Speed Networking
Sea-Dog, Water St, Exeter

AUGUST 2022

Wednesday 3
**NH Fisher Cats Business at the
Ballpark @ 5:30 pm**
Northeast Delta Dental Stadium

MEMBER NEWS



Tobey & Merrill Insurance in Hampton celebrates 100-plus years

Max Sullivan Seacaostonline.com

Tobey & Merrill Insurance's 100th birthday celebration has been two years in the making thanks to COVID-19. The company, which Geoff Merrill runs with his brother Dean Merrill II, and niece Kimberly Merrill Wood, hosted a gathering on June 2 at the Victoria Inn to celebrate a century in downtown Hampton.

The party, originally scheduled for June 2020, was canceled in March of that year when the COVID-19 pandemic brought strict restrictions on public gatherings. Geoff Merrill said they could have done it in 2021, but again decided against it for safety reasons. This year, they decided it was safe enough to hold the gathering.

The Merrill family has had sole ownership of the business since 1987 when the Tobey family sold it to them. Tobey & Merrill's history goes back to when Herbert Tobey bought an insurance company from Reverend Edgar Warren in 1916. Tobey's assistant married Dean Merrill, a returning World War I veteran, and by 1918 Tobey hired Merrill. In 1920, the business officially became Tobey & Merrill Insurance in Hampton. The business changed its location three times within Hampton before it settled at 20 High Street.



MVSB President Rick Wyman to Turn Reins Over to Marcus Weeks

Throughout the past 21 years, Richard E. "Rick" Wyman's contributions as a leader at MVSB (Meredith Village Savings Bank) and as a dedicated community champion in the Bank's growing communities have been significant.



Wyman joined MVSB as Executive Vice President and Chief Financial Officer in August 2001 and assumed the role of President of MVSB on January 1, 2016. With more than 30 years of experience in senior leadership, Wyman had previously served as an Executive Officer and CFO for several Maine-based banks, ranging from local community mutual banks to a publicly traded multi-bank holding company.

When MVSB partnered with Merrimack County Savings Bank to form New Hampshire Mutual Bancorp (NHMB) in 2013, Rick served as its first Executive Vice President and Chief Financial Officer. He was one of the initial architects of this alliance of mutual savings banks and has been essential in stewarding its success for nearly a decade. In this shared services model, NHMB now provides operational support for three premier independent mutual savings banks: Meredith Village Savings Bank, Merrimack County Savings Bank and Savings Bank of Walpole, and a financial advisory and trust company, NHTrust. The formation of NHMB was the first relationship of its kind in northern New England, allowing each company to share supporting functions and technology to create overall efficiencies and best in class solutions for customers – all while maintaining and enhancing their commitment and involvement in their communities.

In addition to shepherding the success of MVSB and NHMB, Wyman has taken the same care as a dedicated mentor to many employees throughout the years and has taken great pride in creating opportunities and growth. His guidance and coaching has been essential to Marcus Weeks, who has been appointed as his successor and will take over the role as MVSB President in the fall. Weeks was a clear choice of the Board with Wyman's support and confidence in him. Wyman noted that Weeks is a known talent within the company, respected by all, and is well established in the community through his extensive volunteer commitments throughout his many years with the bank.



2021-2022 LEADERSHIP

Board of Directors

Officers

Linda Horne, Chair
Mary Kay Cosmetics

Devin Oot, Vice Chair
WIN Waste Innovations

Elliot Evans, Secretary
Edward Jones

Joanna Bramer, Treasurer
Lighthouse Advisory, LLC

George Soderberg, Past Chair
Hay Creek Hotels

Directors

Rachael Ela
Cambridge Trust

David Fittro
Exeter Health Resources

Kelly Hutchinson
Newburyport Bank

Melissa Koren Wilson
Melissa Koren Photography
You're a Big Deal Digital
Marketing

Karyn Krause Cumberland
sklawyers

Matt Labbe
The Rowley Agency

Kimberly Merrill-Wood
Tobey & Merrill Insurance

Kimberly Myer
Southern District YMCA

Pearla Phillips
Resiliency in Motion

Honorary Directors

Russ Dean
Town of Exeter

Aimee Gigandet
Newmarket Parks & Recreation

Seth Hickey
Stratham Parks & Recreation

David Ryan, Ed.D
SAU 16

Staff

Jennifer Wheeler
President

Bobbi Vandenbulcke
Director, Member Partnerships

Kim Lindquist
Director, Events & Marketing



MEMBER NEWS

Nathan Wechsler Manager Elected Treasurer

The regional accounting firm of Nathan Wechsler & Company, PA is pleased to announce that Amanda Brendell has been elected treasurer of the board of directors for Kearsarge Food Hub in Bradford. Brendell has served on the nonprofit's board of directors since September 2021.

The mission of Kearsarge Food Hub is "to reinvigorate our community within a restorative local food system through cultivating food sovereignty, growing engaged learners, and nurturing community." The non-profit's programming consists of Sweet Beet Farm, Market, and Café, as well as community outreach like collaborative projects and educational opportunities.



Brendell studied at Plymouth State University, earning a Bachelor of Science in Accounting with a minor in Economics. As a manager at Nathan Wechsler, she directs engagements and supervises on-the-job training of staff members. She specializes in governmental projects, hospitality and restaurants, construction, and corporate and partnership taxation. In addition to serving on the Kearsarge Food Hub board, Brendell is a board member and former treasurer of Red River Theatre and a former Individual Representative for the Rochester Chamber of Commerce.



NECU Promotes Tatjana Simon to AVP Regional Sales Manager

Northeast Credit Union is pleased to announce the promotion of Tatjana Simon to Assistant Vice President Regional Sales Manager. Simon will work closely with the Vice President of Branch Strategy and Innovation to supervise the operations of multiple branch locations and manage the operations of personnel to ensure maximum branch productivity, profitability, quality service and member market growth.

"I am looking forward to being an authentic, inspiring leader and motivate others to become the best version of themselves. I plan to drive talented teams to places they have never been before and support them the entire way," shares Simon.



Reach More People with Chamber Advertising

Have you tried Chamber advertising yet?

Advertising with the Exeter Area Chamber is a great way to reach new clients, strengthen existing relationships, and increase your presence in the community.

You can choose to sponsor a monthly business program or advertise through the Chamber's electronic communications. The Chamber offers a number of options to fit any budget.

Here's where you can advertise:

- Weekly Chamber Happenings
- Member Newsletter
- Dedicated Member Eblasts
- Community Cash Gift Certificate Program
- Exeter Area Chamber Website
- Chamber Fast Track Meeting
- ChamberConnects Speed Networking
- Coming Soon: The Chamber Buzz with Bobbi Podcast

Let's talk! Email Kim at kim@exeterarea.org to set up a meeting to talk about how you can take advantage of all the Chamber has to offer.

Kim Lindquist
Director, Events &
Marketing



MEMBER HAPPENINGS

OUT AND ABOUT

May Business After Hours Newburyport Bank



Ribbon Cuttings ReMax on the Move



Ribbon Cutting Ned Carpenter - The Growth Coach



Ribbon Cutting Melanie Taylor - Liberty Mutual



NEW MEMBERS

- Adobe
- Cemita, LLC (dba STREET)
- Friends of Rockingham County Aging Adults
- Nightwater Health Women's Wellness & Primary Care at Exeter
- Northway Bank
- OBA Noodle Bar and Friends 4 OBA

RENEWING MEMBERS

- Edward Jones-Elliot Evans
- Exeter Baha'i Community
- The Farm at Eastman's Corner
- Greg & Jane's Beer & Wine
- HR Intelligent Design, LLC
- Jersey Mike's
- Make a Difference Landscaping, LLC
- Marc's Computer Service
- Marc Michaud & Associates
- Sea Dog Brewing Co.
- Seacoast Artist Association

MEMBERSHIP MILESTONES

We'd like to take a moment to recognize the following businesses their continued partnership with the Chamber!

15 Years

Amtrak Downeaster
Service Credit Union
KRB Kitchen & Baths

10 Years

Holy Grail & Camelot
Function Center

5 Years

Marc's Computer Services
Damsel in Defense
Seacoast Family Promise

**THANK
YOU!**

FROM THE CHAMBER OFFICE



THE CHAMBER BUZZ WITH BOBBI



You have a lot of choices when it comes to Podcasts to listen to, so why choose The Chamber Buzz with Bobbi?

- You get to hear Bobbi's laugh, which is incredibly infectious.
- Learn about the people that make up our community.
- Maybe you'll find a new business or organization you want to check out.
- Hear stories about how people made their way to the Exeter Community.

Interested in being a guest on The Chamber Buzz with Bobbi? Email Bobbi at bobbi@exeterarea.org.

✦ NEW EPISODES ✦

- Ashley Marciano ~ Bleeding Heart Tattoo
- Jake Provencher ~ Spin Off Productions
- Kelly McClintock ~ Harmony Speech-Language Therapy

WHERE TO LISTEN



ANCHOR.FM/EXETER-AREA-CHAMBER

EXETER AREA CHAMBER OF COMMERCE GOLF TOURNAMENT



Friday, August 26, 2022
9:00am - Shotgun Start

69 East Road/Route 107, East Kingston, NH

EARLY BIRD REGISTRATION ENDS JUNE 24TH!

Early Bird Registration:	June 25th or after:
\$100 per golfer	\$125 per golfer
\$400 per foursome	\$500 per foursome

REGISTER AT EXETERAREA.ORG



Thank You to Our Sponsors!



SAVE THE DATE!

SATURDAY, OCTOBER 1, 2022

10th Annual



BEER & CHILI FESTIVAL

POWDERKEGBEERFEST.COM

A SPECIAL THANK YOU TO OUR PREMIUM TIER MEMBERS!

DIAMOND

PLATINUM



GOLD



SILVER

The 101 Grille | 98.7 WBYY Frank FM | Alnoba Bodywise Physical Therapy LLC | DTC Lawyers | Eversource F.H. Cann & Associates | First Seacoast Bank | Newburyport Bank | NextEra Energy | Northeast Credit Union | Optima Dermatology Partners Bank | People's United Bank | Phillips Exeter Academy Prescott Park Arts Festival | RiverWoods Exeter | Seacoast Oldies Service Credit Union | Sherwin-Williams Paint Co. | Sky Coach & Transportation | TD Bank | The Word Barn | Townsquare Media | Unitil



2022 Programs & Events Calendar

January

January 11th- **Morning Mixer, 7:30-9:00 am**
Exeter Area YMCA, 56 Linden St., Exeter

January 12th- **Fast Track, 8:30-9:30 am**

January 18th- **Business After Hours, 5:00-7:00 am**
Betty LaBranche Real Estate, 115 Water St., Exeter

January 24th- **ChamberConnects**
Speed Networking, 11:00am-12:15pm

February

February 1st- **Morning Mixer, 7:30-9:00am**
Bodywise Physical Therapy & Rejuvenations
Professional Massage
1 Hampton Road, Suite 304, Exeter

February 9th- **Fast Track, 8:30-9:30 am**

February 15th- **Business After Hours, 5:00-7:00 pm**
Sky Coach & Transportation, 6, Freetown Rd., Raymond

February 28th- **ChamberConnects**
Speed Networking 11:00am-12:15pm

March

March 1st - **Morning Mixer, 7:30-9:00am**
Jersey Mike's, 141 Portsmouth Ave., Exeter

March 9th- **Fast Track, 8:30-9:30 am**

March 15th- **Business After Hours, 5:00-7:00 pm**
The 101 Grille, 88 Shirking Road, Epping

March 28th- **ChamberConnects**
Speed Networking, 11:00am-12:15pm (VIRTUAL)

April

April 5th- **Morning Mixer, 7:30-9:00 am**
X5 Home Loans & Aroma Joe's, 31 Portsmouth Ave., Exeter

April 13th- **Fast Track, 8:30-9:30 am**

April 19th- **Business After Hours, 5:00-7:00 pm**
Exeter Hospital, The Exeter Inn & Epoch Gastropub
90 Front Street, Exeter

April 25th- **ChamberConnects Speed Networking, 11:00am-12:15pm**
In-Person @ Sea Dog Brewing Co., 5 Water Street, Exeter

May

May 3rd- **Morning Mixer, 7:30-9:00 am**
Minuteman Press, 1 Portsmouth Ave., Suite 5, Stratham

May 11th- **Fast Track, 8:30-9:30 am**

May 17th- **Business After Hours, 5:00-7:00 pm**
Newburyport Bank, 137 Portsmouth Ave., Exeter

May 20th- **Exeter High School Job Fair, 11:00 am-12:30 pm**
Exeter High School, 1 Blue Hawk Drive, Exeter

May 23rd- **ChamberConnects**
Speed Networking, 11:00am-12:15pm (VIRTUAL)

June

June 7th- **Morning Mixer, 7:30-9:00 am**
Bangor Savings Bank & Water Street Bookstore
125 Water Street, Exeter

June 8th- **Fast Track, 8:30-9:30 am**

June 21- **Business After Hours, 5:00-7:00 pm**
TBA

June 27th- **ChamberConnects**
Speed Networking 11:00am-12:15pm (VIRTUAL)

July

July 12th - **Morning Mixer, 7:30-9:00 am**
Service Credit Union, 109 Epping Road, Exeter

July 13th - **Fast Track, 8:30-9:30 am**

July 19th- **Southern Seacoast Business After Hours, 5:00-7:00 pm**
Hosted by Exeter Hospital, Held at Grill 28, 200 Grafton Road, Portsmouth

July 25th- **ChamberConnects Speed Networking, 11:00am-12:15pm**
In-Person @ Sea Dog Brewing Co., 5 Water Street, Exeter

August

August 3rd- **NH Fisher Cats Ballpark Business Series, 5:30pm**
Northeast Delta Dental Stadium, 1 Line Drive, Manchester

August 10th- **Fast Track, 8:30-9:30 am**

August 16th- **Business After Hours, 5:00-7:00 pm**
The Exeter Inn & Epoch Gastropub, 90 Front Street, Exeter

August 22nd- **ChamberConnects**
Speed Networking, 11:00am-12:15pm (VIRTUAL)

2022 Programs & Events Calendar

September

September 13th- **Morning Mixer, 7:30-9:00am**
Exeter Health Resources, Location TBD

September 14th- **Fast Track, 8:30-9:30 am**

September 20th- **Business After Hours, 5:00-7:00 pm**
Kennebunk Savings, 9 Portsmouth Ave., Stratham

September 26th- **ChamberConnects**
Speed Networking, 11:00am-12:15pm (VIRTUAL)

October

October 4th- **Morning Mixer, 7:30-9:00 am**
Exeter Health Resources, Location TBD

October 12th- **Fast Track, 8:30-9:30am**

October 18th- **Business After Hours, 5:00-7:00 pm**
Partners Bank, 53 Church Street, Kingston

October 24th- **ChamberConnects Speed Networking 11:00am-12:15pm**
In-Person @ Sea Dog Brewing Co., 5 Water Street, Exeter

November

November 1st - **Morning Mixer, 7:30-9:00am**
Verizon Wireless Zone of Stratham, 15 Portsmouth Ave., Stratham

November 9th- **Fast Track, 8:30-9:30 am**

November 15th- **Business After Hours, 5:00-7:00 pm**
All American of Kingston, 193 Main Street, Kingston

November 28th- **ChamberConnects**
Speed Networking, 11:00am-12:15pm (VIRTUAL)

December

December 7th (Wednesday)- **Morning Mixer, 7:30-9:00 am**
Trends Gift Gallery, 85 Water Street, Exeter

December 14th- **Fast Track, 8:30-9:30 am**

December 20th- **Business After Hours, 5:00-7:00 pm**
Location TBD

****Please Note: The Chamber office will be closed between December 26th and December 31st****



Community Awards
Thursday, April 21st
Galley Hatch Restaurant



Great Bay Food Truck Festival
Saturday, May 7th
Stratham Hill Park



Golf Tournament
Friday, August 26th
Apple Hill Golf Club



Powder Keg Beer & Chili Festival
Saturday, October 1st
Swasey Park



Women of Excellence Awards
Friday, November 4th
Location TBD



Santa's Block Party
Thursday, December 1st
Downtown Exeter