

# Join my Stamping Symphony

Like the many different instruments in an orchestra add colour to its sound, each member of my Stamping Symphony team is important, adding her own personality and contributing in her own unique way. Our adopted team members are like guest performers, sharing their special talents and gifts with us. Together we create a beautiful symphony, like members of an orchestra. Just as a conductor is nothing without an orchestra, I am nothing without each team member and I strive to ensure each one knows how important they are to the beautiful symphony that is our stamping family.

Become a Stampin' Up! Demonstrator to save money, earn money or just enjoy the benefits of being part of our Stamping Symphony family.

## **SAVE - One of the BEST perks of being a demonstrator is saving money on my own purchases**

- **Great Start-up Offer** - Become a Demonstrator for just \$135 CAD and you'll receive a coupon code valued at \$170 to use on your first demonstrator order. First demonstrators will also receive a fun welcome box with surprise goodies inside.
- **On-going 15-20% Product Discount** - every time you buy Stampin' Up! products as a Demonstrator, you save 15% off the retail price. Once you reach the title of Bronze Elite, you'll save 20%!
- **Purchase Rewards** - qualify for Stampin' Rewards that can be redeemed for free products. As a demonstrator you get all the same perks as a customer and SO much more! Plus, any rewards you have already accumulated will roll over to your demonstrator account, so you'll still be able to use them.
- **Reduce your hobby costs** - sell Stampin' Up! products, and use the 15-20% cash commission you earn to offset the cost of your own purchases.

## **EARN - Some who join for the discount decide to run a business to earn extra income...this is optional and NOT a requirement**

- **Earn 15-20% Commission** - demonstrate Stampin' Up! products and earn 15% cash commission on the products you sell - a \$200 order earns you \$30 instant income! Once your career sales reach \$2650, your commission jumps to 20% on every dollar you sell!
- **Opportunity to earn volume rebates** (additional commission of 5%+) when your monthly sales reach \$400+ CAD
- **Build Your Own Business** - start and build your own business that suits your needs and strengths. With support from me and from Stampin' Up!, earn money through sales, and grow your earnings by inviting others to join and helping them succeed as an Independent Stampin' Up! Demonstrator.
- **Represent an Industry Leader** - Stampin' Up! products are known worldwide for their quality and popularity. These great products will be a key factor in your success as a demonstrator.
- **Earn Rewards** - As your business grows, you will qualify for even greater earnings and rewards. Earn free products, incentive trips, cash bonuses, and even higher commissions on sales.
- **Business Training and Support** - Stampin' Up! makes starting your own business easy, with low start-up costs, built-in business models, training and support including online business tools, instruction, training events, demonstrator call centre support and inspiration, recognition and incentives. This support gives you a tremendous advantage as you start your new business as a Stampin' Up! Demonstrator. In addition to all of the amazing support from Stampin' Up, I am here to help you every step of the way.

**COMMUNITY - My Stamping Symphony includes stampers of all levels from all across Canada who are united by their love of Stampin' Up!**

- **New Friends** - make new friends as you gather people together to create beautiful projects using Stampin' Up! Products. Some of my best friends in the world came into my life through Stampin' Up!
- **Be part of a Large Creative Community** - as a Stampin' Up! Demonstrator, connect with other paper crafters online and at in-person team and Stampin' Up! events, where you can mingle with other like-minded creative people, swap cards, share ideas and best of all, have fun with new crafty friends. As a member of the Stamping Symphony you'll be part of an ever-growing group of amazing stampers from all across Canada who support and truly care about each other. We collaborate online weekly, hold monthly virtual meetings and work together to make a difference in the lives of others. I offer many team challenges and incentives with opportunities to win free products.
- **Paper Crafting Ideas** - log in to the Stampin' Up! website for an insider view of tons of free crafting ideas, technique training and business resources. You'll also have access to our members-only Stamping Symphony Facebook page with even more inspiration where we network daily to help grow our businesses and celebrate each other's accomplishments.
- **Pre-order Products** - view and order new catalogue products a month before they become available to the general public
- **Stampin' Up! Publications** - Succeed Weekly is a weekly email newsletter that helps you keep up-to-date on the latest promotions, provides business training and project ideas.
- **Recognition for your accomplishments** - Stampin' Up loves to recognize their demonstrators for their achievements and so do I! You'll receive shopping sprees, product rewards and more for your accomplishments.
- **We're in it together** - As a member of the Stamping Symphony you will never feel like you have to figure it out on your own. I and the rest of our team are here to answer questions, cheer you on and even help with events and borrowing supplies. Whether you want to start a business or just enjoy an ongoing discount on your crafting supplies, we're here for you!





## **FAQ's**

### **How much does it cost to get started?**

The fee to join is only \$135. Once you join, you'll receive a coupon code for \$170 CAD that you can use when you place your first order as a demonstrator. That's a lot of stamps and ink! Anything you spend over that amount will receive your initial demonstrator discount of 15%, count toward your quarterly sales minimum AND earn 10% in Stampin' Rewards.

### **What will I do as a Demonstrator?**

You can decide how you want to use your demonstratorship. You can be your only customer, ordering your own products with your demonstrator discount and enjoying the friendship and community of our Stamping Symphony. You can take orders from friends and family and earn 15% commission on each order. You can build a business, holding classes and workshops to earn an income. Whatever you decide to do with your demonstratorship, I am here to help you every step of the way.

### **What are the minimum sales requirements?**

To maintain your status as a demonstrator you will be required to sell (or purchase) \$394.17 worth of product per quarter. This works out to \$335.04 per quarter with your 15% demonstrator discount/commission or \$111.68 per month. (Back when I joined Stampin' Up! 16 years ago, I was spending WAY more than this per month and it just made sense for me to join for the discount. Little did I know where that decision would take me!)

### **Why do I have to provide my SIN when purchasing the Starter Kit?**

Stampin' Up! is required, by Canadian Law, to provide statements of income (T4A) for commissions you may earn as a demonstrator. As such, they require your SIN to be in compliance with Canadian tax laws.

### **Do I have to collect HST on my orders?**

Stampin' Up! takes care of sending the HST charged on each order to Revenue Canada. As a demonstrator you will include the HST in your order calculations (as per the customer order form) and collect payment, which you will forward to Stampin' Up! as part of the ordering process. Stampin' Up! will then forward the HST collected on your behalf. There is no additional paperwork or filing required on your part.

### **Will I receive support and training as a Demonstrator?**

By joining you will become part of my Stamping Symphony family and I'll provide you with all the help and support you need — but I will never push or pressure you to do more than you desire. Whether your goals are to just support your stamping hobby or you want to build a successful business, I am here to help. I'm just a text, phone call or email away :)

You'll also be part of a large community of stampers who LOVE Stampin' Up! as much as you do. I hold a monthly team virtual meeting where we gather together via Zoom for business tips, celebrating successes, stamping demonstrations and encouraging each other. Between meetings we stay connected through Facebook where we participate in weekly updates (What's Up Wednesday), when I answer questions and update everyone on the latest news via live video. We also have a Freebie Friday challenge every week where everyone has the chance to win free products. We have SO much fun in our Facebook group!

### **How easy is it to get to the level where I can earn free trips?**

Only the top 1% of demonstrators earn the annual Incentive Trip. This is NOT an easy task and requires commitment and TONS of hard work. That doesn't mean it isn't possible...it took me 9 years and loads of hard work to earn my first trip...but it is something that is worth the effort. If this is a goal of yours, I'd love to chat with you about how to get started. It IS possible, if you're willing to work for it.

### **How much money can I actually make as a Demonstrator?**

As a demonstrator your income level from your Stampin' Up! business is entirely dependent on the level of effort and time that you put into it. It takes time and hard work to make contacts and build a customer base. As a new demonstrator you may have months where you have no income, as you are putting any commission back into your business. However, with time, consistency and building a team, the potential is there to earn a modest supplementary income. Some demonstrators choose to work their business full time and work towards earning a full time income. The beauty of being a Stampin' Up! demonstrator is that YOU get to decide what you want to do. There is no pressure from me or from Stampin' Up! to sell or build a team...the choice is entirely yours.

### **Do I have to recruit other Demonstrators?**

Absolutely not! Having a downline is not a requirement, it is a perk - we have the opportunity to earn a commission based on our downline's sales. But it is completely fine if you just want to be a Happy Shopper and save on your personal purchases...no strings attached. If you decide to build a business and your own team I can help you learn all there is to know about supporting them. All of my team's recruits are welcome in our team Facebook group and are invited to attend all team events and participate in challenges and incentives.

### **What if I only want to do this for the discount? Do I still have to do workshops?**

Nope. Stampin' Up! and I welcome and support the Happy Shopper just like the Career Demonstrator. You can put in your own orders or collect orders from family & friends that equal \$394.17 a quarter. There is no requirement or expectation to hold workshops or classes.

### **What if I decide it's not for me once I've started? Will I be penalized if I quit?**

You simply stop placing orders. If you don't meet the minimum requirement, Stampin' Up! will just "drop" you—no penalties, no questions asked! But I guarantee that once you start you won't want to stop!! It's just THAT MUCH FUN!

### **What kind of perks will I receive as a Stampin' Up! Demonstrator?**

There are so many perks with this opportunity that I don't know where to start! Here are just a few for new Demonstrators offered from Stampin' Up!:

- 1) As a new Demonstrator, you will have the opportunity to earn free product credit during your first 6 months for your sales/purchases as part of the QuickStart program.
- 2) The ability to earn free Stampin' Rewards on your own personal orders.
- 3) As a demonstrator you'll get early access to new products and catalogues weeks before they are available to customers.
- 4) As a demonstrator you'll qualify to attend exclusive Stampin' Up! Conferences and conventions called OnStage. These are large multi-day events held in North America, Europe and the South Pacific. These events are SO much fun as you get to spend time with hundreds of other people who love stamps as much as you do AND get the first chance to see the new catalogues and play with brand new products! We also get spoiled by Stampin' Up! and always come home with LOTS of free product.
- 5) Build friendships with people with whom you already have something in common. It can be hard to meet new people and make new friends. Becoming part of my Stamping Symphony means you're welcomed into a community of like-minded people who already share the same interests as you.

## **Do you really love what you do?**

I absolutely do! Here are just a few reasons:

- I get to do what I enjoy (stamp) with people who have the same interests as me.
- I get to help others discover their own creativity.
- I get to meet new people on a regular basis; many of whom become new friends.
- I get a discount on all of my purchases.
- I get to help others build and grow a business.
- I get to help others set goals that help them stretch and grow as a person and celebrate with them when they achieve those goals.
- I have made life-long friendships with people I wouldn't have met without Stampin' Up!
- I have built a business that supplements our family income.
- I am able to challenge myself to learn and accomplish things I never imagined I could.
- I am recognized and rewarded for my accomplishments.
- I have been able to take my husband on all-expenses-paid vacations that we would NEVER have been able to take on our own.

Are you ready?

[Join my Stamping Symphony now!](#)