



SOLUTIONS AVIATION

PREOWNED SUPER MID JET INVENTORY (Q1-Q3)

Preowned Super Mid-Jet Inventory

Percent of Active Fleet For Sale 7.0%

10-Year Monthly Average 7.7%

Year-Over-Year Change +123.4%

Vs 10-Year Monthly Average +10.0%

The preowned Super-Mid Jet inventory has been increasing and has now passed the 10-year monthly average for this segment.

Preowned Super Mid Jet Retail Transactions

Year-To-Date Count

(Q1-Q3)

106

Last Year (Q1-Q3)

152

10-Year Q1-Q3 Average

113

Year-Over-Year Change

-30.7%

Vs 10-Year Q1-Q3 Average

-5.8%

Preowned transaction activity for Heavy Jets slowed in Q1-Q3 2023 compared to Q1-Q3 2022, down 30.7%. However, activity in Q1-Q3 was only down 5.8% against the Q1-Q3 10-year average transaction count.

Preowned Super Mid Jet Asking Prices in \$

Current Average Ask. Price \$8.9M

Year-To-Date Change -7.5%

Year-Over-Year Change +25.3%

Seller expectations have cooled and there has been a continued drop in the Average Asking Price of preowned Super-Mid Jets since the start of 2023 (although this metric is significantly up year over year).



Super Mid Jet Median Resale Value Changes

Year-To-Date Change -9%

Year-Over-Year Change -2%

A slowing in demand and greater availability of preowned units have caused the median resale value change for preowned Super-Mid Jets to decline since March.

*Data provided by AMSTAT 12/ 2023

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