

NYPGA Fall Meeting
October 17, 2017
Inn on the Lake, Canandaigua, NY

Mike Hopsicker – NYPGA President - opened the meeting up at 10:00 am

Thanked the sponsors for both this meeting and for the year. We appreciate their continued support year after year!

Welcomed everyone and very happy to see the large number of people that are in attendance for a fall meeting. We all stood for the pledge of allegiance and then had everyone do self-introductions.

Antitrust Statement- Mike Hopsicker

Everyone was given a copy of the antitrust guidelines for the NYPGA. He asked that everyone please take a look at it and if anyone has any questions, please do not hesitate to ask. It is very important that we all know this document and keep it in mind at all NYPGA meetings.

Secretary's Report - Mike asked if there were any comments on the minutes from the last Board meeting that were sent out/handed out. No one had had any questions or comments.

Rick asked for someone to make a motion to accept the Secretary's Report. Bill Overbaugh made a motion, it was seconded by Lant Lictus. IT WAS VOTED to approve.

Treasurer's Report- Shane For Paul Wendt

Net revenue to date is \$60,669 vs. \$77,970 last year, liabilities are \$509,036 vs. \$524,442 last year. Income for S&T is up \$15,000 from last year, much of that being attributed to On-Demand training. Income for the Montour Falls class was down from the previous year due to smaller class sizes. The autogas rebate has slowed this year so that revenue is lower as well. Dues are up 2.8% for this year due to new members outweighing exiting members. The 2017 summer meeting was smaller this year than when it was a joint meeting with New England and NJ so that income was down. We also saw a loss in dues income as Suburban has dropped from the NPGA. We will see a greater drop next year from Ferrellgas if they continue to not participate in the NPGA. We also have several members that have yet to pay their dues that should have been wrote off by this point. This should be done by November 1, 2017. P&L's for the committee's 2017 dockets were included in the financial packet. There are still funds from 2016 that are being reconciled as well as accounting for 2017 that has yet to be completed.

Rick asked for someone to make a motion to accept the Treasurer's Report. Rick Cummings made a motion; it was seconded by John Finn. IT WAS VOTED to approve.

Safety and Training – Amber LaFountain

The committee had a group meeting this morning, but a lot of our members were not in attendance so only a few topics were touched on. We will be getting our budget together for 2018 in the next few weeks reflecting the needs that we had for this year. We again went over budget for the year but are confident that there enough funds between marketing and Autogas that we are covered on that front. We are pretty much finished at this point for the year, with one cathodic protection class left and then our books will be closed. All rebates and on-demand class paperwork must be turned in by the first week of November so we can close all of our dockets out. October 25, 2017 there is a MTST training class in Rye, hopefully more people will register as there is only 10 people at this point.

Emergency Response – Jody Ameden

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Everyone did a really nice job at the 3-Day class at Montour Falls. Though the numbers were down a bit, they are anticipating next year being a very large year. Jody thanked all of the sponsors and trainers for all of the help and donations; they could not have done it without you! Next year they are planning on doing a train the trainer program due to the small number of trainers that are in NY. We have substantially less than the 20 New England has and we cover the same area. If you have any interest or any questions, please contact John or Jody. They are also getting ready to put a budget together so if anyone has any training requests for drill nights, County 2-day training or anything else, please contact them as soon as possible. It was also mentioned that the ER committee would like to get back to NYC since it went off so well last time and it has been quite a few years since they were there. John will be contacting the Long Island Association to discuss this further. The committee also has a wish list of a bobtail truck, a MC331 transport, tanks used on industrial equipment and plumbing for a 420# cylinder. If you can help with any of these, please let Jody know!

Legislative Committee: - Dick Brescia

There is a bill right now that has passed in the Legislature and is now in front of the Governor. We need everyone to send in letters of support. The bill states that localities must get approval from the building code council before it adopts a more restrictive standing. This is a major problem on Long Island and the rules/laws are very unclear and inconsistent. Since the rearranging of the Codes Council, they have been very careful of not approving these ordinances that prove to be more restrictive. The bill has been around for quite some time and finally in September during a meeting the Codes Council members were asked to support this bill by the Department of State. All the letters to the Governor need to state is that you have had a problem with a local ordinance that departs from the state wide code, in your own words. Dick has the email if anyone needs it. Dick has also sent letters out to the members via email with all this information. The only other important item the Codes Council spoke on at their September meeting is the possible adoption of the ICC 2018 version. That was also sent out to everyone via email. One last item of importance was that during last week's session, they received a message from a consulting firm that Suburban was unhappy with a Bill that amends the Civil Law and Practice statutes. Dick has never followed these due to the vast number of bills included. Suburban wanted to know what our strategy was with dealing with this bill, in which he said he did not have one and asked what theirs was. The Bill was dealing with what a consumer could do after arbitration, in this case saying nothing, arbitration was final. If you would like a copy of this Bill, please contact Dick. Annual winter outlook meeting with NYSEERDA will be in 2 weeks; Rick will make sure to give a report on this meeting at the December Board meeting.

Marketing Committee –Matt Meehan

As outlined in the summer minutes, the committee is still offering the water heater rebate program. It has been going for about a year now and though it hasn't taken off as fast as we would hope, it is still going. It is up to the marketers to sell this program to their customers, it is there for the members, so please take advantage of it. They are also looking at redesigning our website as well as Long Island's. There are 2 proposals on the table and we will be making a decision as to which company we will be working with very soon. It really has involved into a complete overhaul of our website as well as a marketing platform for the Association. This will help not only the water heater rebate program but the Association as well. Matt has talked with Joe about how New England did the safe install program and is in hopes that they can include multiple propane appliances into the program as well as propane to propane conversions in the upcoming years.

Membership – Roger Smith announced newest member applicants:

Charles Parks and Scott Smith, Owners
J.B. Smith Heating & Air Conditioning
607-753-1004, 607-753-1022 fax
730 Route 13
Cortland, NY 13045

parkscharles607@gmail.com

sponsored by Roger Smith of Kurtz Truck Equipment

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Sponsored by Mike Hopsicker of Ray Murray

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Sponsored by Glenn Young of Ray Energy

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Sponsored by Richard Fox of FW Webb

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Sponsored by Rick Cummings of Mulhern Gas

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Glen P. Gorman, General Manager, Operational Services
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Sponsored by Dave Latourell of Paraco Gas

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(781) 585-4343 (781) 585-1990 f
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Sponsored by Joann Q of Reisdorf Propane

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1130 Mason Rd, Waterville, NY 13480
khull@centerstatepropanecny.com

Sponsored by Amber LaFountain of Helmer's Fuel

Holly Linden, Owner
Linden's Transportation
440-326-1066
14219 LaGrange Road
LaGrange, OH 44050
hlinden@gmail.com

Sponsored by Bruce Whitney of FW Webb

Mike asked for someone to make a motion to accept the new members. Roger Smith made a motion; it was seconded by Bill Overbaugh. IT WAS VOTED to approve the new members.

Conference Committee – Bill Overbaugh/Shane

December 7, 2017 – NYPGA Board – Buca di Beppo – Albany, NY

March 27-28 – Spring Meeting – The Desmond, Albany, NY

June 20-22, 2018 – Joint Summer Meeting w/ PA, The Sands

October 2018 – Fall Meeting – Syracuse Hotel – dates TBA

It was noted that we really need to try to hold a meeting in Southern NY to entice people from the south and Long Island to attend. Mike expressed his thanks to Shane and Amanda for a very nice meeting.

Autogas/Engine Fuel – Bill Overbaugh for Tom

The committee met briefly this morning and there is about 3 or 4 rebates floating around. Their big effort at this point is on the VW settlement with the help of many from the NYPGA and they are very hopeful that we will be getting a rebate of some size. It was clarified that the committee is representing the propane industry in this settlement and that no funds will actually go through the NYPGA. There are still many unknowns but many people are staying on top of it so within 60 days a plan should be submitted from the trustee. We at this point are trying to position that propane buses are the best solution for emissions reduction; we will just have to wait and see if how the wording is with the final plan. Courtney Bozic and David will be talking this afternoon, so more details may follow.

PERC NY – Joe Porco

The committee met this morning, there are discrepancies between NYPGA and NYPERC for 2016 that is being worked on and has a deadline of mid-November for completion. If we have NYPERC money due to us, a new docket will be made in hopes of recouping that money. As for the partnership funds, the dockets we reissued in December for books and ER have been missed by many and Shane is in talks now trying to get that money/dockets approved. We will have to wait and see what happens at this point since it is so late in the game. The dockets from 2017 have not yet been submitted to NYPERC for reimbursement so that also has a deadline of mid-November. It is very important that these dockets are the first priority of the NYPGA since this is our funding and should not be mishandled or put on the back burner for any reason. The last thing we want as an Association is to be questioned on our PERC transactions and financial transactions. Joe also asked that

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all committees get their budgets in ASAP so that the committee can look at them before the December meeting and notify people if there are changes that should be made due to the anticipated lower PERC funds for 2018.

National State Director – Joe Porco

Joe attended the meeting at the beginning of October and mentioned that the biggest topic of discussion was Suburban, there was discussion on workforce development due to the decreasing number of qualified prospective employees that will be talked about this afternoon in depth and then also that the scholarship for the NPGA is now open.

District Directors

9 – Chris Scaturro – Crestwood opened the terminal a couple months ago, all is running smoothly

Directors-at-Large

Roger Smith – Would like to get more information from Jody about the bobtail they are looking for to see if he can help her out. They just recently gave one to a county for their fire school training facility and would love to be able to help Jody out.

Mike thanked all of our sponsors for all of their support at this meeting, they were all nicely listed in our program booklet.

Mike asked for someone to make a motion to close the general business meeting. Terry Reilly made a motion; it was seconded by Rick Cummings. The vote was unanimous to adjourn.

Minutes taken by Amber LaFountain

Minor edits by Shane Sweet

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