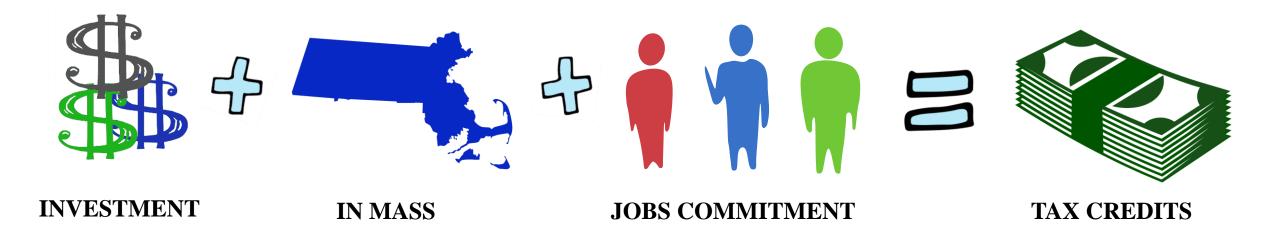




Core EDIP Remains Unchanged

Companies receive state tax credits in exchange for investing capital in a project located in Massachusetts that will create or retain jobs.





Improvements for Municipalities

The Mass Leads Act *removed the requirement that the EACC approve local tax incentives* such as Tax Increment Financing and Special Tax Assessment Agreements.

- Municipalities can enter into new agreements without EACC involvement
- The EACC is still responsible for agreements entered into before November 20, 2024
- Municipalities must still submit a copy of any such agreement that is associated with an EDIP certified project.

Municipalities are encouraged, but no longer required, to provide support for a project in the form of a *municipal endorsement*.



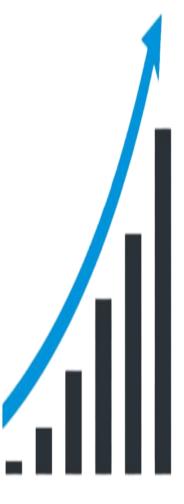


Improvements for Businesses

Allowed businesses to claim both EDIP tax credits and the 3% Manufacturers Investment Tax Credit.

Understanding the difficulty of proving that a project would not occur "but for" the EDIP tax credits, the requirement was changed to make the *tax credits a "significant factor"* in the business' decision to pursue the project.

Consolidated the two-step EDIP application process into a single application with 60% fewer questions.



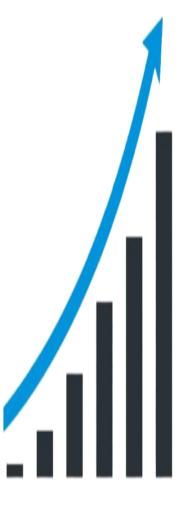


Improvements for Businesses: Tax Credits

Eliminated the \$5 million annual cap on refundable tax credits, allowing the program to award more credits to high-growth, early-stage companies that may not yet have tax liability.

Removed the limitation that companies could not claim tax credits worth more than 50% of their tax liability; companies may now claim credits worth 100% (or more) of their tax liability.

Depending on the job creation commitments and projected tax liability, businesses will first be awarded non-refundable tax credits that reduce up to 100% of their anticipated tax liability. The business may receive refundable tax credits if the award exceeds the business' projected tax liability, or if the business has no tax liability.



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Improvements for Businesses: Awards

Clarified that *typically award recommendations range from \$10,000-*\$15,000 per job created or retained and the factors that go into an award recommendation, including but not limited to:

- Location of Project Gateway City, small town/rural community, or area of economic need.
- *High-Priority Sector* Technology, artificial intelligence, climatetech, advanced manufacturing, medical or robotics industries.
- Quality of Job Creation Wages and benefits offered.
- *Emerging Company* High-growth potential for significant and rapid job creation.
- *Headquarters* Primary business operations established in MA and create significant number of new jobs in a short period of time.
- *Other Competitive Circumstances* Project has regional or statewide significance or benefits the Commonwealth at large.

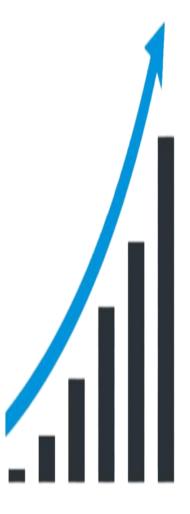


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Improvements for Businesses: RFP

Developed a *Request for Proposals document* that incorporates EDIP policies and regulations and provides a comprehensive view of the program. In this document, businesses will be able to easily find information on:

- the purpose of EDIP;
- an overview of the application process and the data that will be collected;
- details about project eligibility and evaluation;
- award recommendation factors;
- the role of the EACC; and
- post approval information such as contracting, use of tax credits, compliance, and annual reporting.





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