

## Highland Beach

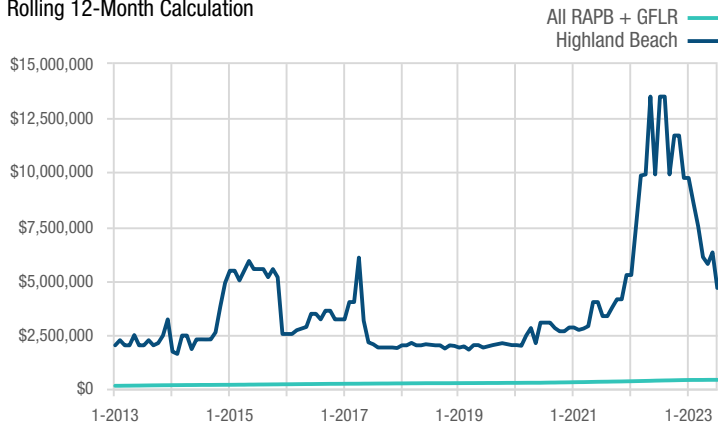
Single Family	July			Year to Date		
Key Metrics	2022	2023	% Change	7-2022	7-2023	% Change
Closed Sales	0	1	—	10	3	- 70.0%
Median Sales Price*	—	\$4,650,000	—	\$11,700,000	\$4,650,000	- 60.3%
Average Sales Price*	—	\$4,650,000	—	\$15,643,000	\$5,716,667	- 63.5%
Dollar Volume	—	\$4,650,000	—	\$156,430,000	\$17,150,000	- 89.0%
Percent of Original List Price Received*	—	94.9%	—	91.8%	90.8%	- 1.1%
Median Time to Contract	—	14	—	101	13	- 87.1%
Pending Sales	1	0	- 100.0%	10	4	- 60.0%
New Listings	2	2	0.0%	15	7	- 53.3%
Inventory of Homes for Sale	10	5	- 50.0%	—	—	—
Months Supply of Inventory	5.7	4.0	- 29.8%	—	—	—

Townhouse/Condo	July			Year to Date		
Key Metrics	2022	2023	% Change	7-2022	7-2023	% Change
Closed Sales	11	10	- 9.1%	144	77	- 46.5%
Median Sales Price*	\$1,250,000	\$957,500	- 23.4%	\$844,500	\$950,000	+ 12.5%
Average Sales Price*	\$1,385,045	\$1,394,700	+ 0.7%	\$1,178,335	\$1,413,012	+ 19.9%
Dollar Volume	\$15,235,500	\$13,947,000	- 8.5%	\$169,680,273	\$108,801,900	- 35.9%
Percent of Original List Price Received*	91.9%	92.6%	+ 0.8%	96.5%	91.5%	- 5.2%
Median Time to Contract	34	54	+ 58.8%	33	62	+ 87.9%
Pending Sales	10	10	0.0%	144	87	- 39.6%
New Listings	15	13	- 13.3%	176	156	- 11.4%
Inventory of Homes for Sale	47	60	+ 27.7%	—	—	—
Months Supply of Inventory	2.4	5.4	+ 125.0%	—	—	—

\* Does not account for seller concessions. Percent change may be extreme due to small sample size. Dash (—) means no activity to report on for specified time period.

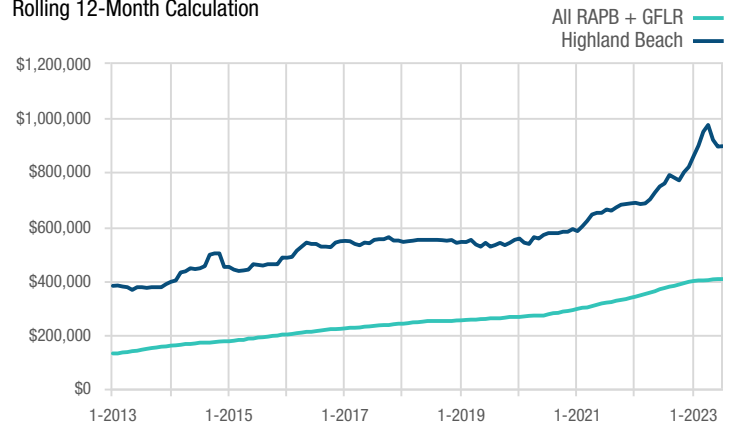
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.