



**Concept to Commercialization Boot Camp**  
**At CNY Biotech Accelerator, 841 E. Fayette St., Syracuse, NY**  
**Workshop II - October 18-19, 2018**

**OCTOBER 18**

8:00 – 9:30	<b>Product Development/Testing</b> <b>Aaron Wolfe</b> , Chief Operations Officer, Ichor Therapeutics <b>Benson Chan</b> , Assoc Director for Integrated Electronics Engineering Center, SUNY Binghamton <b>Khalid Sethi, MD</b> , Binghamton Surgical Instruments (BSI) dba SekeckKa Spine Moderator: <b>Win Thurlow</b> , Executive Director, MedTech
9:30 – 9:50	<b>Break</b>
9:50 – 10:50	<b>Risk Management</b> <b>Mary Salamone, CIC, CPCU, ARM, CWCA</b> , Vice President Strategic Business Advisor, Gilroy Kernan & Gilroy
10:50 – 12:00	<b>Student Capstone Design and Development Programs</b> <b>Yevgeniy Yesilevskiy, PhD</b> , Kenneth A. and Mary Ann Shaw Endowed Professor of Practice in Entrepreneurial Leadership, Engineering & Computer Science, Syracuse University <b>Jan Sneep, P.Eng.</b> , Mechanical and Materials Engineering Capstone Design, Queen's University <b>Bioengineering Graduates</b> , Syracuse University Moderator: <b>Roger Schmidt, PhD</b> , Traugott Distinguished Professor, Mechanical & Aerospace Engineering, Syracuse University
12:00 – 1:00	<b>Lunch</b>
1:00 – 2:20	<b>Global Business Development/Exports</b> <b>Steven King</b> , Director, Central New York International Business Alliance <b>Andrew Bacchus, (MAES)</b> , Business Development Officer – Emerging Sectors, Kingston Economic Development Corporation
2:20 – 2:40	<b>Break</b>
2:40 – 4:00	<b>Industry Collaboration/Corporate Relations Panel</b> <b>Kelsey Moody</b> , Chief Executive Officer, Ichor Therapeutics <b>David Hyndman, PhD</b> , Assistant Director, Industry Partnerships, Office of Partnerships and Innovation, Queen's University <b>Mark C. Coleman</b> , Senior Director Corporate Relations, Advancement and External Affairs, Center for Science & Technology, Syracuse University <b>Benson Chan</b> , Associate Director for the Integrated Electronics Engineering Center, IEEC, SUNY Binghamton Moderator: <b>Steven Wood</b> , Esq, Associate Director, Innovation Services, Innovation and Partnerships, The Research Foundation for SUNY

**OCTOBER 19**

8:00 – 10:00	<b>Biotech Startups Panel</b> <b>Miriam M. Gillett-Kunnath, PhD, MBA</b> , Chief Operating Officer, Chief Financial Officer, Costello Prosthetic Warmers (CNYBAC 2017 MDIC Participant) <b>Gopal Krishna</b> , Co-Founder/CEO, 3D Usher <b>Carlos N. Velez</b> , Ph.D., CEO & Co-Founder, Connexin Therapeutics Moderator: <b>Alexander Rajan</b> , Quadrant Biosciences
10:00 – 10:20	<b>Break</b>
10:20 – 12:00	<b>University Entrepreneur Programs</b> <b>Linda Dickerson Hartsock</b> , Executive Director, Blackstone Launchpad, Syracuse University <b>Kenneth J. McLeod, Ph.D.</b> , Director, Clinical Science and Engineering Research Lab, EIR, Office of Entrepreneurship and Innovation Partnerships, Binghamton University <b>Terry Brown</b> , Executive Director, Falcone Center for Entrepreneurship, Syracuse University <b>Janice Mady</b> , Director, Research & Innovation Partnerships, Queen's University Moderator: <b>Michele J. van de Walle, PhD, MBA</b> , Director, Industrial Partnerships, CCMR
12:00 – 1:00	<b>Lunch</b>
1:00 – 2:15	<b>The Pitch</b> <b>Esther Vargas</b> , Director, Emerging Ventures Ecosystem (EVE), Rensselaer Polytechnic Institute <b>Deborah Novick</b> , Director, BiolInc@NYMC
2:15 – 2:35	<b>Break</b>
2:35 – 3:35	<b>Incubators/Incubator Programs</b> <b>Mike Riedlinger</b> , Program Manager, Technology Commercialization, NextCorps <b>Kevin Leyden</b> , Senior VP of Business Development and Strategic Partnerships, EIR, Albany Medical College <b>Kathi Durdon</b> , CNY Biotech Accelerator at Upstate Medical University Moderator: <b>Esther Vargas</b> , Director, Emerging Ventures Ecosystem (EVE), Rensselaer Polytechnic Institute
3:35 – 4:00	<b>Program Wrap</b>
<b>Registration – Workshop II</b>	
<ul style="list-style-type: none"> <li>• \$10.00 Reduced Fee through ESD Grant</li> <li>• Fee-waived for University Faculty, Students and Staff; CNYBAC Clients and MDIC Participants</li> <li>• You can attend in-person or via Zoom; if Zoom, contact CNYBAC for more information post registration</li> </ul>	
On-line Registration: <a href="https://www.upstatefoundation.org/CNYBiotech">https://www.upstatefoundation.org/CNYBiotech</a> Questions: <a href="mailto:cnybac@upstate.edu">cnybac@upstate.edu</a> , 315-464-9288 or 315-464-9290 More information: <a href="http://www.cnybac.com">www.cnybac.com</a> Don't forget to register for the NEXT Innovation Conference: <a href="http://www.next-syr.com">www.next-syr.com</a>	