

Concept to Commercialization Boot Camp
At CNY Biotech Accelerator, 841 E. Fayette St., Syracuse, NY
Workshop II - October 18-19, 2018

OCTOBER 18

8:00 – 9:30	Product Development/Testing Aaron Wolfe , Chief Operations Officer, Ichor Therapeutics Benson Chan , Assoc Director for Integrated Electronics Engineering Center, SUNY Binghamton Khalid Sethi, MD , Binghamton Surgical Instruments (BSI) dba SekecKa Spine Moderator: Win Thurlow , Executive Director, MedTech
9:30 – 9:50	Break
9:50 – 10:50	Risk Management Mary Salamone, CIC, CPCU, ARM, CWCA , Vice President Strategic Business Advisor, Gilroy Kernan & Gilroy
10:50 – 12:00	Student Capstone Design and Development Programs Yevgeniy Yesilevskiy, PhD , Kenneth A. and Mary Ann Shaw Endowed Professor of Practice in Entrepreneurial Leadership, Engineering & Computer Science, Syracuse University Jan Sneep, P.Eng. , Mechanical and Materials Engineering Capstone Design, Queen's University Bioengineering Graduates , Syracuse University Moderator: Roger Schmidt, PhD , Traugott Distinguished Professor, Mechanical & Aerospace Engineering, Syracuse University
12:00 – 1:00	Lunch
1:00 – 2:20	Global Business Development/Exports Steven King , Director, Central New York International Business Alliance Andrew Bacchus, (MAES) , Business Development Officer – Emerging Sectors, Kingston Economic Development Corporation
2:20 – 2:40	Break
2:40 – 4:00	Industry Collaboration/Corporate Relations Panel Kelsey Moody , Chief Executive Officer, Ichor Therapeutics David Hyndman, PhD , Assistant Director, Industry Partnerships, Office of Partnerships and Innovation, Queen's University Mark C. Coleman , Senior Director Corporate Relations, Advancement and External Affairs, Center for Science & Technology, Syracuse University Benson Chan , Associate Director for the Integrated Electronics Engineering Center, IEEC, SUNY Binghamton Moderator: Steven Wood , Esq, Associate Director, Innovation Services, Innovation and Partnerships, The Research Foundation for SUNY

OCTOBER 19

8:00 – 10:00	Biotech Startups Panel Miriam M. Gillett-Kunnath, PhD, MBA , Chief Operating Officer, Chief Financial Officer, Costello Prosthetic Warmers (CNYBAC 2017 MDIC Participant) Gopal Krishna , Co-Founder/CEO, 3D Usher Carlos N. Velez, Ph.D. , CEO & Co-Founder, Connexin Therapeutics Moderator: Alexander Rajan , Quadrant Biosciences
10:00 – 10:20	Break
10:20 – 12:00	University Entrepreneur Programs Linda Dickerson Hartsock , Executive Director, Blackstone Launchpad, Syracuse University Kenneth J. McLeod, Ph.D. , Director, Clinical Science and Engineering Research Lab, EIR, Office of Entrepreneurship and Innovation Partnerships, Binghamton University Terry Brown , Executive Director, Falcone Center for Entrepreneurship, Syracuse University Janice Mady , Director, Research & Innovation Partnerships, Queen's University Moderator: Michele J. van de Walle, PhD, MBA , Director, Industrial Partnerships, CCMR
12:00 – 1:00	Lunch
1:00 – 2:15	The Pitch Esther Vargas , Director, Emerging Ventures Ecosystem (EVE), Rensselaer Polytechnic Institute Deborah Novick , Director, BioInc@NYMC
2:15 – 2:35	Break
2:35 – 3:35	Incubators/Incubator Programs Mike Riedlinger , Program Manager, Technology Commercialization, NextCorps Kevin Leyden , Senior VP of Business Development and Strategic Partnerships, EIR, Albany Medical College Kathi Durdon , CNY Biotech Accelerator at Upstate Medical University Moderator: Esther Vargas , Director, Emerging Ventures Ecosystem (EVE), Rensselaer Polytechnic Institute
3:35 – 4:00	Program Wrap
Registration – Workshop II	
<ul style="list-style-type: none"> • \$10.00 Reduced Fee through ESD Grant • Fee-waived for University Faculty, Students and Staff; CNYBAC Clients and MDIC Participants • You can attend in-person or via Zoom; if Zoom, contact CNYBAC for more information post registration 	
On-line Registration: https://www.upstatefoundation.org/CNYBiotech Questions: cnybac@upstate.edu , 315-464-9288 or 315-464-9290 More information: www.cnybac.com	
Don't forget to register for the NEXT Innovation Conference: www.next-syr.com	