



DART CONTAINER CORPORATION

www.dartcontainer.com

500 Hogsback Road • Mason, Michigan 48854 • Phone: (800) 248-5960 • Fax: (517) 676-3883 • Email: sales@dart.biz

December 2, 2020

To Our Valued Customers:

Due to increases in raw material and other manufacturing costs, we are implementing a price increase on the following products to our U.S. Foodservice, National Account, and Warehouse Club customers:

- Products made of PET, RPET, PP & PS – 8%
- Unprinted & stock printed EPS, Fusion & Trophy cups, containers, bowls & lids – 8%
- Custom printed EPS, Fusion & Trophy cups, containers & bowls – 5%

Due to continued escalation in freight, labor, energy, and corrugate costs, we are implementing an **additional** 3% price increase on **all** products, including those listed above.

The effective date of the increases is January 4, 2021. Your specific post-increase prices will be sent to you shortly.

This price increase applies to all orders placed on or after January 4, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on January 4.

Please contact your Dart Sales Representative with any questions.

We appreciate your continued support.

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February 12, 2021

Dear Dart Customer:

Due to a continued escalation of raw material costs, **Dart will be increasing prices by 14% on PP (Polypropylene) products.**

The effective date of the increased prices is March 15, 2021. Your specific post-increase prices will be sent to you shortly.

The following PP product lines will be affected:

- PP Cups and Lids, including cup & lid combo packs
- PP Paper Hot Cup Lids
- PP lids for VS and Flexstyle Paper Food Containers
- Creative Carryouts (Select & Supreme)
- Bonus & Style Setter/Regal cutlery & associated kits
- Deli Containers & Lids
- Expressions Bases & Lids
- PP Portion Containers & Lids
- Parfait Cup Lids
- PresentaBowls Pro Bases & Lids
- Sauces & Sides Lids

This price increase applies to all orders placed on or after March 15, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on March 15.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

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March 15, 2021

Dear Dart Customer:

Due to the continued escalation of raw material costs and other manufacturing costs, **we are implementing a price increase on the following products to our U.S. Foodservice, National Account, and Warehouse Club Customers:**

- Unprinted & stock printed EPS, Fusion & Trophy cups, containers, bowls & EPS lids: **8%**
- Custom printed EPS, Fusion & Trophy cups, containers & bowls: **6%**
- All polystyrene products (OPS, DIF, HIPS, PS), including lids for EPS, Fusion, and Trophy: **12%**

The effective date of the increased prices is April 15, 2021. Your specific post-increase prices will be sent to you shortly.

This price increase applies to all orders placed on or after April 15, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on April 15.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

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