



March 11, 2021

Dear Decker Tape Customer,

Over the past week each of our global and domestic tape suppliers have notified us of continued disruption with production due to severe supply shortage and escalating cost of raw materials.

These combined circumstances have rendered the pressure sensitive market to implement a FORCE MAJEURE situation related to both pricing and availability. Based on these current circumstances in the global and domestic market, Decker Tape finds it necessary to implement these radical price increases on a short notice to our business partners. In response to the increased demand for product, we also will find it necessary to limit the quantity ordered to a historical two-week average.

All orders placed before 5:00 PM EST, March 29, 2021 for immediate delivery will be accepted at current pricing. Please know that Decker Tape is monitoring this situation closely. As much as the industry is facing unprecedented challenging conditions, we continue to be fully committed to providing you with quality products along with excellent service.

Product Category	% Increase
BOPP / Water-Based Acrylic (Plain & Printed)	30%
BOPP / Solvent Acrylic (Plain & Printed)	6%
BOPP / Hot Melt (Plain & Printed)	12%
BOPP / Natural Rubber (Plain & Printed)	6%
PVC / Natural Rubber (Plain & Printed)	6%
Polyester / Hot Melt (Plain & Printed)	6%
WAT / (Plain & Printed)	5%
Industrial Tapes (Film, Masking, Flatback, Filament, Strapping, DiC Tape, Cloth/Duct, Foil, Electrical, Vinyl, Teflon, Tape Pads, Tape Handles, Return Tape)	5%
Miscellaneous	5%

Thank you for your continued business and we greatly value our close relationship.

Sincerely,
Jack Decker



January 21, 2021

Dear **Decker** Tape Customer,

As we welcome in the New Year, the entire **Decker** family extends our sincerest wishes for continued good health, success and safety. The news of the COVID-19 pandemic is certainly not new but the cause and effect is dictating a broad economic effect on the global economy.

During this past year, both domestic and international costs for raw material, adhesives, transportation, packaging and labor have been escalating at unprecedented rates and show no signs of slowing. For this reason, **Decker** Tape finds it necessary to announce a price increase effective February 22, 2021. All orders placed by 5:00PM/EST on February 19, 2021 will be entered at current pricing. Please note that orders placed by February 19th will be subject to a historical 30-day supply.

Product Category	% Increase
BOPP, PVC & Polyester (Acrylic, Solvent Acrylic)	8%
BOPP, PVC & Polyester / Printed (Acrylic, Solvent Acrylic)	8%
BOPP, PVC & Polyester (Hot Melt, Natural Rubber)	6%
BOPP, PVC & Polyester / Printed (Hot Melt, Natural Rubber)	6%
Industrial Tapes (Film, Masking, Flatback, Filament, Strapping, D/C Tape, Cloth/Duct, Foil, Electrical, Vinyl, Teflon, Tape Pads, Tape Handles, Return Tape)	3%
WAT / WAT Printed	3%
Printed Dispensers	3%
Miscellaneous	3%

At the core of our business relationship, **Decker** Tape has been fully committed to offering you world class products with unparalleled service for over 50 years. We will continue this philosophy through these most challenging times. Your continued support of **Decker** Tape over these years is recognized and your understanding of the industry wide challenges is greatly appreciated.

Thank you for your business!

Kind regards,
Jack

Jack **Decker**
Decker Tape Products
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