



February 5, 2021

Dear Valued Customer:

Effective Friday, March 5, 2021, Hoffmaster Group Inc., Foodservice Division will increase all stock and custom pricing up to 7%. This increase is a result of escalating raw materials, freight, energy and operational costs.

All stock and custom print orders placed by Friday, March 5, 2021, requesting immediate shipment, will be accepted at current prices. Orders placed between now and March 5, 2021, will be limited to normal buying patterns. Contract, custom print and bid prices will increase on this date, subject to the terms of the existing agreements.

Detailed price pages will be mailed under separate cover.

Thank you for your continued support of Hoffmaster.

Sincerely,

A handwritten signature in black ink that reads "Jim Johnson".

Jim Johnson
Vice President of Sales & Marketing
Hoffmaster Foodservice Division