

Press Release

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Erica Lockwood Celebrates 25 Years with Joseph Chris Partners — A Trailblazer in Executive Recruiting for the Homebuilding Industry



Plano, TX – Erica Lockwood, Managing Director and Executive Partner at Joseph Chris Partners, marks an incredible milestone: 25 years of connecting top talent with the most respected names in homebuilding and real estate development. With a career built on relationships, cultural alignment, and industry intuition, Erica has established herself as one of the most influential executive recruiters in the business.

A fearless advocate for private homebuilders, a proud founding member of the NAHB DEI subcommittee, and a high-impact moderator for the NAHB Shop Talk series, Erica brings more than just placement power — she brings purpose.

Her fingerprint can be found on some of the most high-profile leadership placements in the country, and her voice is a go-to source for insights on culture fit, succession planning, and the future of homebuilding leadership.

Over two and a half decades, Erica has become known as the "Executive Matchmaker" and "Queen of Culture" with a reputation for real talk, bold insights, and an unmatched network. From the early days of fax machines to today's podcast episodes, newsletters, and national speaking engagements, Erica's approach has never wavered: people first, always.

"Building a long-standing career here at Joseph Chris Partners has never just been about filling roles," Erica says. "It's been about creating impact, building culture, and shaping the leadership teams that shape our communities."