

# Department of Kansas Membership – February 2026

Trish Ward, Department Membership Chair



## Rules of the Road ...for getting new Members and Keeping Them!

**Be Honest** – be clear about the Legion Family and who we support and why.

**Grab Them** – make them feel honored they're eligible.

**The Buddy System** – Every new member needs a buddy. Sign up an eligible friend and then be their Legion Family buddy.

**What's Their Passion** – Discover the new member's passion and then find a fit for their skills.

**Don't Overwhelm** – Integrate into our organization using good judgment.

**Follow Through** – a promise is a promise. Make a commitment to them and then see it through.

**Thanks** – Don't forget to say "Thanks" often and be sure to Thank them for joining.

## Kirby's February Tip



## Who Hasn't Renewed?

Inspect your unit roster for members who haven't renewed. Reach out to them in the spirit of friendship and encourage them to send their dues. Kansas needs everyone!

## Checklist

February is Valentine's Day and Salute to Hospitalized Veterans Week is Feb 8 – Feb 14. Is there a veteran in your family who doesn't belong to the American Legion Family? Honor a veteran on Valentine's Day and sign them up!

It's not too late to get a plan. Take a look at your membership and create a plan to help your unit/district achieve its goal. Look at the last six months of the membership year and figure out how many members you need each month to hit your goal. Then...make it happen.

Develop a membership "snow project" for activities that you and members can do when the weather is bad. Get some postcards...and mail to prospective members.

Need a new computer project? Download "Canva" at [www.canva.com](http://www.canva.com) and learn how to quickly and easily design on the computer. Design a membership flyer!

Think of "10" reasons why you belong to the Legion Family. Write down these 10 reasons and then share your "Why" with an eligible friend. Urge them to join, even if they can't attend meetings...share that we will put their dues to good use!

## An Update on the Flock as of 1/15/26



to District 11 ...our Flying High Canaries who continue to lead as of the 1/15/26 report. Fly high Team!

## District Standings:

1.	District 11	80.78%
2.	District 6	78.86%
3.	District 4	73.68%
4.	District 2	72.55%
5.	District 10	71.86%
6.	District 9	70.22%
7.	District 5	70.20%
8.	District 8	68.97%
9.	District 1	68.23%
10.	District 3	67.54%
11.	District 7	65.67%