



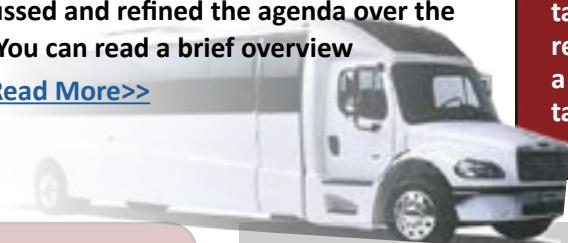
GOVERNMENT ADVOCACY

ADVANCING THE MANUFACTURING AND SMALL BUSINESS COMMUNITIES

MAY 2017

Overview of SMC's 2017 State Agenda

Twenty-seven of your SMC colleagues boarded a bus on May 8 at 7:00 AM and headed to Harrisburg for a day of grassroots lobbying. By the end of the day, SMC's four teams visited over 20 lawmakers' offices to discuss the top concerns of small businesses and dropped off SMC's 2017 State Position Papers at several dozen additional offices to spread the word. It is democracy in action. The Government Relations committee discussed and refined the agenda over the past several months. You can read a brief overview of the agenda [here](#). [Read More>>](#)



SMC Lobbies for a 1-Year Delay of the Health Insurance Tax (HIT)

SMC lobbied along with other organizations in a coalition to delay the HIT. The HIT falls directly on the small business community in the fully-insured marketplace where nearly all small businesses and the self-employed purchase coverage. It is simply a pass-through for insurers to the prices that consumers pay. The cost of family premiums would increase by as much as \$500 a year. To read the letter, [click here](#).



Problem Federal Regulations

Marilyn Landis, President & CEO, Basic Business Concepts, Inc., member of the National Regulatory Fairness Board, is in a position to act on members' problem regulations. Please identify any federal regulations that are negatively impacting your ability to do business and forward the following information to mlandis@basicbusiness.biz.



Contract Issues for Small Business Owners – Starting with Indemnification

By Delia Bouwers Bianchin, *The Lynch Law Group*

In the "Good Ol' Days" it used to be that a handshake was all that was needed to conduct business. Today's environment, however, makes that difficult – if not impossible. Contracts have become more and more complex. Even so-called basic terms and conditions contain provisions that are often counter intuitive and which create liability that you may not have anticipated. [Read More>>](#)

FUTURE ARTICLES

- Insurance Provision Pitfalls to Avoid
- Warranty Language – Does It Fit the Situation at Hand?
- Choice of Law and Choice of Venue – Why It DOES Matter
- The Real Implications of an Integration Clause

