

Eastside Housing Update - Resale Only

KEY MARKET INDICATORS JANUARY 2024 (DECEMBER RECAP)



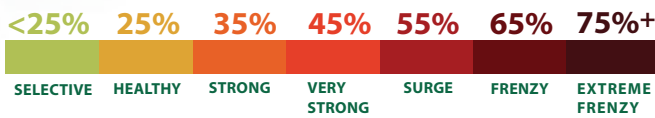
WELCOME 2024! NEW YEAR KICKOFF



J. Lennox Scott
Chairman and CEO

The yearly housing cycle enters an exciting phase after the holidays called the New Year Kickoff. We are beginning the year with lower home mortgage rates compared to the last two months, combined with a shortage of unsold inventory and the seasonality of fewer resale listings. This will elevate the intensity for new resale listings going under contract over the next several months, creating an extreme frenzy level of Sales Activity Intensity™ in the more affordable and mid-price ranges. Additionally, in the luxury market, we anticipate increased sales activity.

Price Range	December New Resale Listing	December Resale Pending	January 1st Active Resale Listing	Months Supply (Pending)	Months Resale Supply	(November Listed) % Pending 1st 30 Days	November Sales Activity Intensity™
0 - 500K	21	33	28	0.8	Severe Shortage	59.5%	Surge
500K - 750K	23	39	54	1.4	Shortage	51.9%	Very Strong
750K - 1M	34	58	28	0.5	Severe Shortage	66.0%	Frenzy
1M - 1.5M	38	71	51	0.7	Severe Shortage	71.6%	Frenzy
1.5M - 2M	25	34	39	1.1	Shortage	58.7%	Surge
2M - 3M	13	23	38	1.7	Shortage	42.1%	Strong
3M+	7	12	63	5.3	Selection	28.0%	Healthy
Total Activity	161	270	301	1.1	Shortage	57.7%	Surge



CURRENT INTEREST RATE

6.67%

January 2, 2024 Source: Mortgage News Daily

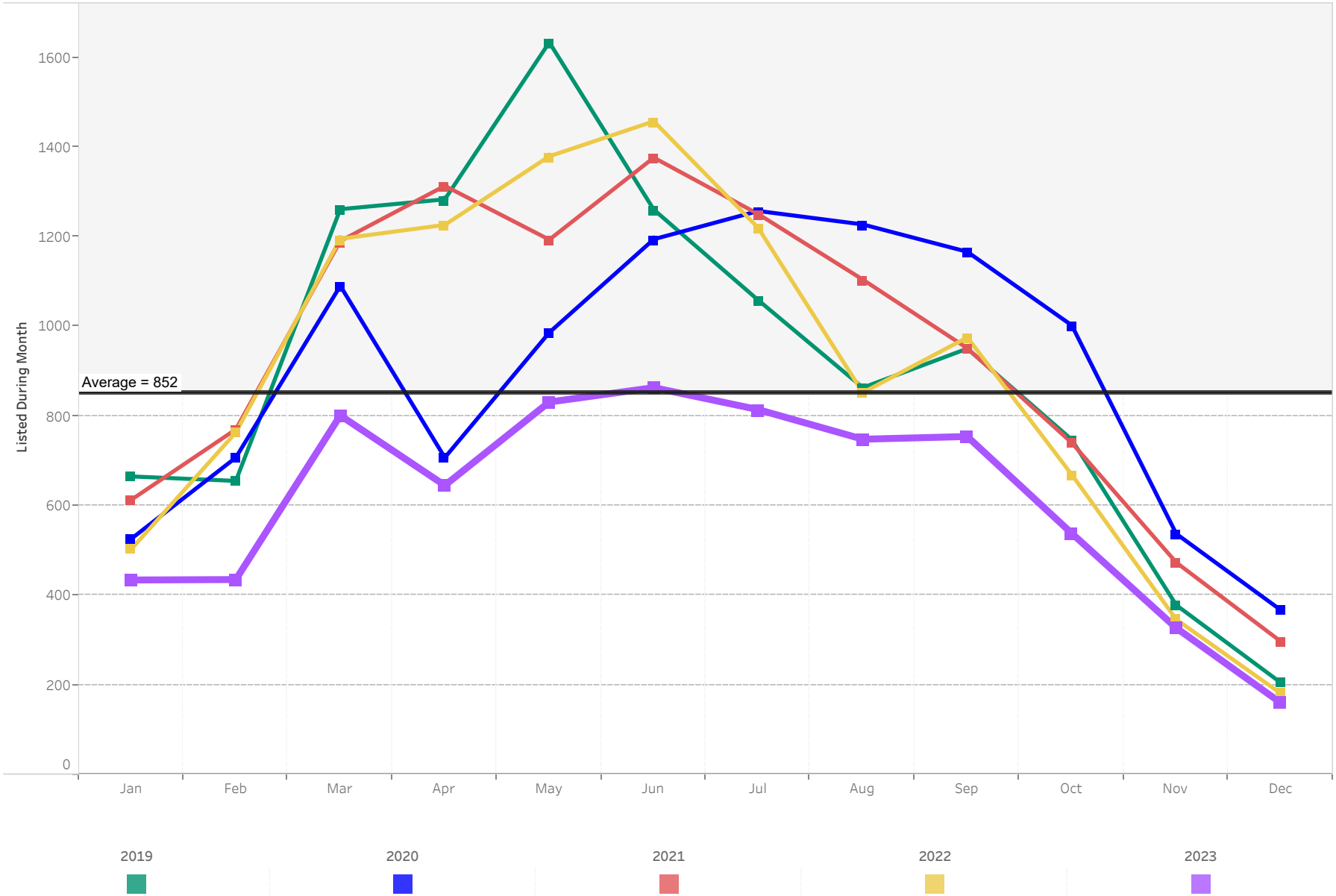
► BUYER CONSULTATION

Are you looking to purchase a home in 2024? The first step is to have a buyer consultation with your broker to prep yourself on the intricacies of today's housing market. You will review current market momentum and benefits of personal representation within the unique housing market that we are experiencing. Being Buyer Ready, Day One™ will create greater seller certainty, help you establish the right price, and improve your chances of purchasing the home.

Effective Jan. 1 2024, you must have a written and signed brokerage services agreement if you are working with a broker.

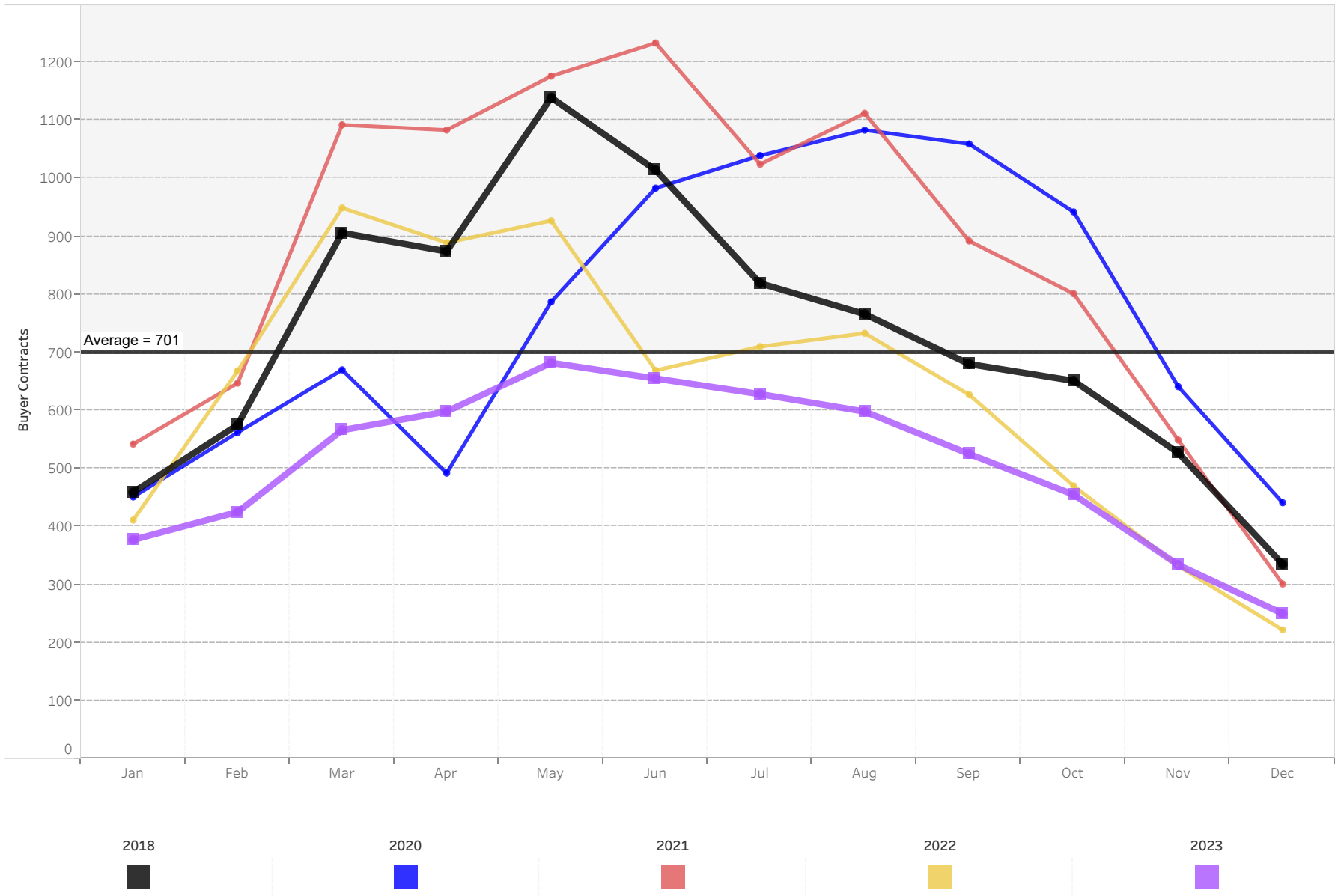
New Resale Listings Chart - Eastside

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only



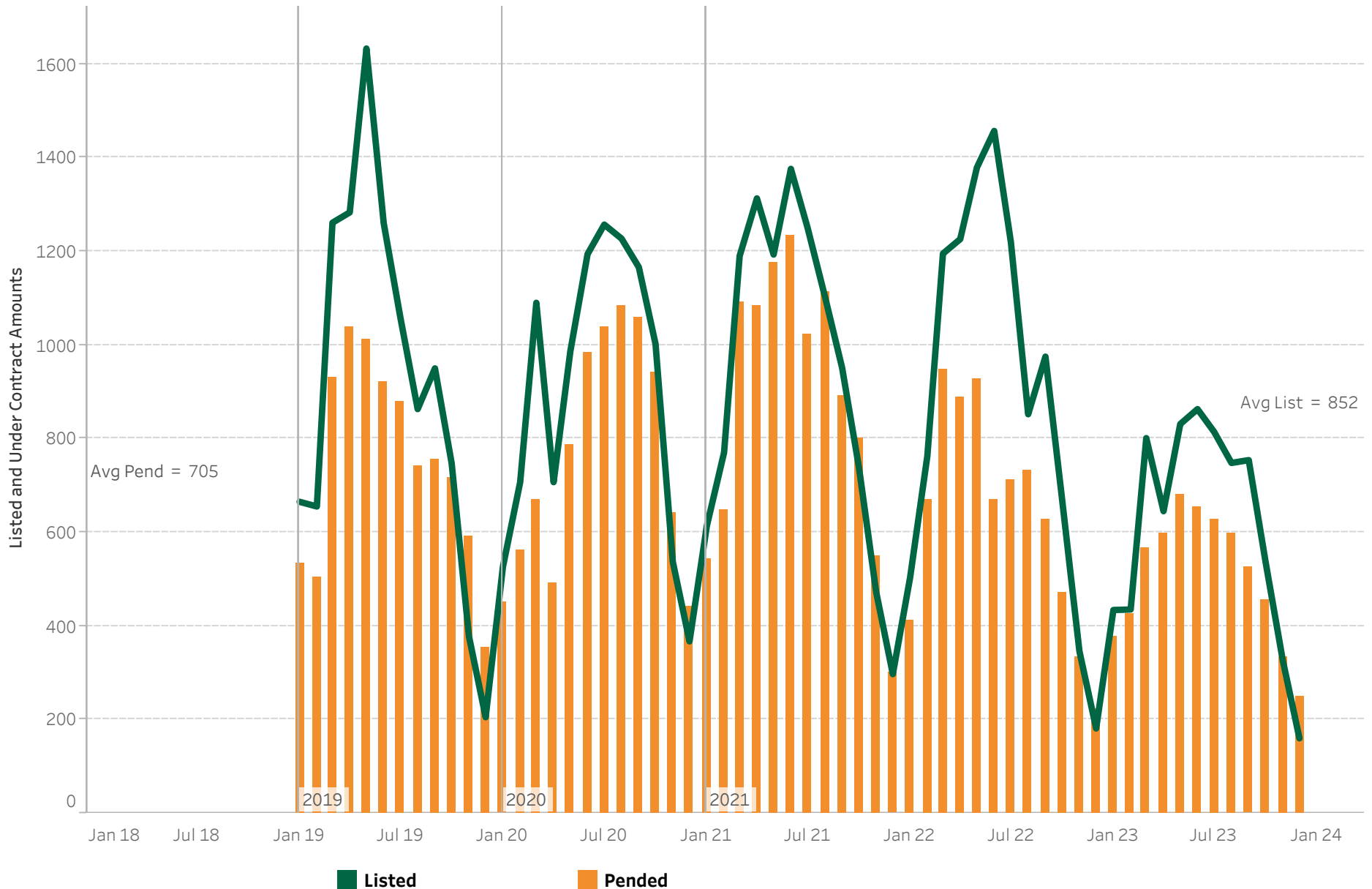
Total Buyer Contracts for Eastside

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only | Pended Transactions (Not Transaction Sides)



Resale List and Under Contract for Eastside

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only | Listed & Under Contract



Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
 John L Scott © 2022

Eastside

Price Range: All Prices Combined

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	15	33.33%	6.67%			40.00%
	12/30/2022	20	25.00%	20.00%	20.00%	5.00%	70.00%
2023	1/6/2023	90	20.00%	7.78%	10.00%	11.11%	48.89%
	1/13/2023	88	30.68%	15.91%	2.27%	4.55%	53.41%
	1/20/2023	98	44.90%	11.22%	10.20%		66.33%
	1/27/2023	114	43.86%	12.28%	7.89%	2.63%	66.67%
	2/3/2023	108	45.37%	8.33%	7.41%	4.63%	65.74%
	2/10/2023	81	55.56%	13.58%	1.23%	2.47%	72.84%
	2/17/2023	92	45.65%	6.52%	5.43%	4.35%	61.96%
	2/24/2023	126	47.62%	7.94%	7.14%	6.35%	69.05%
	3/3/2023	158	51.90%	10.76%	3.80%	1.27%	67.72%
	3/10/2023	148	50.68%	12.16%	4.73%	4.73%	72.30%
	3/17/2023	154	47.40%	11.69%	3.90%	3.25%	66.23%
	3/24/2023	168	50.00%	7.14%	1.79%	4.17%	63.10%
	3/31/2023	173	54.34%	6.94%	7.51%	5.78%	74.57%
	4/7/2023	138	53.62%	11.59%	4.35%	1.45%	71.01%
	4/14/2023	152	49.34%	8.55%	6.58%	3.95%	68.42%
	4/21/2023	178	53.37%	15.17%	4.49%	1.12%	74.16%
	4/28/2023	170	53.53%	4.71%	6.47%	4.12%	68.82%
	5/5/2023	190	53.68%	8.95%	5.26%	2.11%	70.00%
	5/12/2023	199	50.75%	8.54%	5.53%	4.52%	69.35%
	5/19/2023	231	48.92%	12.55%	5.19%	3.03%	69.70%
	5/26/2023	127	40.16%	11.81%	7.09%	6.30%	65.35%
	6/2/2023	223	51.12%	4.93%	6.28%	2.24%	64.57%
	6/9/2023	205	47.80%	9.27%	8.78%	6.34%	72.20%
	6/16/2023	159	45.91%	5.66%	5.66%	3.14%	60.38%
	6/23/2023	203	53.20%	7.39%	7.39%	3.94%	71.92%
	6/30/2023	115	37.39%	13.04%	5.22%	5.22%	60.87%
	7/7/2023	162	44.44%	6.79%	4.94%	4.32%	60.49%
	7/14/2023	228	44.30%	9.21%	7.89%	3.07%	64.47%
	7/21/2023	200	48.50%	11.50%	4.00%	3.00%	67.00%
	7/28/2023	183	40.98%	10.93%	7.65%	2.73%	62.30%
8/4/2023	171	38.60%	12.87%	8.19%	7.60%	67.25%	
8/11/2023	155	45.16%	7.74%	5.81%	4.52%	63.23%	
8/18/2023	177	40.68%	12.99%	6.78%	3.95%	64.41%	
8/25/2023	155	41.29%	10.32%	4.52%	0.65%	56.77%	
9/1/2023	104	45.19%	8.65%	6.73%	2.88%	63.46%	
9/8/2023	198	38.89%	7.58%	9.09%	4.55%	60.10%	
9/15/2023	192	39.58%	7.29%	3.65%	3.13%	53.65%	
9/22/2023	170	41.18%	8.24%	3.53%	1.76%	54.71%	
9/29/2023	150	38.00%	6.67%	3.33%	3.33%	51.33%	
10/6/2023	142	37.32%	9.86%	2.82%	7.04%	57.04%	
10/13/2023	160	35.63%	7.50%	8.75%	5.63%	57.50%	
10/20/2023	122	40.98%	6.56%	6.56%	4.92%	59.02%	
10/27/2023	93	34.41%	7.53%	6.45%	5.38%	53.76%	
11/3/2023	94	40.43%	4.26%	5.32%	3.19%	53.19%	
11/10/2023	74	44.59%	4.05%	4.05%	2.70%	55.41%	
11/17/2023	96	40.63%	10.42%	7.29%	3.13%	61.46%	
11/24/2023	23	43.48%	13.04%	8.70%	4.35%	69.57%	
12/1/2023	92	40.22%	13.04%	5.43%	3.26%	61.96%	
12/8/2023	52	46.15%	15.38%				
12/15/2023	52	48.08%	13.46%				
12/22/2023	23	56.52%					
12/29/2023	14						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
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Eastside

Price Range: 0 - 500K

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks	
2022	12/23/2022	1						
	12/30/2022	2	50.00%		50.00%		100.00%	
2023	1/6/2023	13	7.69%	23.08%			30.77%	
	1/13/2023	10	50.00%	20.00%			70.00%	
	1/20/2023	11	27.27%	27.27%	36.36%		90.91%	
	1/27/2023	17	58.82%	5.88%	17.65%		82.35%	
	2/3/2023	14	64.29%	7.14%	14.29%	7.14%	92.86%	
	2/10/2023	8	50.00%		12.50%		62.50%	
	2/17/2023	14	50.00%	7.14%	7.14%	14.29%	78.57%	
	2/24/2023	16	37.50%	6.25%		12.50%	56.25%	
	3/3/2023	10	80.00%				80.00%	
	3/10/2023	17	64.71%		5.88%	5.88%	11.76%	88.24%
	3/17/2023	13	61.54%				15.38%	76.92%
	3/24/2023	17	41.18%		11.76%	5.88%	5.88%	64.71%
	3/31/2023	14	64.29%			7.14%	7.14%	78.57%
	4/7/2023	13	69.23%		15.38%		7.69%	92.31%
	4/14/2023	17	41.18%			11.76%	5.88%	58.82%
	4/21/2023	8	62.50%				12.50%	75.00%
	4/28/2023	21	71.43%			9.52%	9.52%	90.48%
	5/5/2023	20	55.00%		5.00%	5.00%		65.00%
	5/12/2023	18	33.33%		5.56%	5.56%	22.22%	66.67%
	5/19/2023	20	60.00%		20.00%	10.00%		90.00%
	5/26/2023	11	45.45%			27.27%		72.73%
	6/2/2023	17	47.06%		5.88%		11.76%	64.71%
	6/9/2023	13	46.15%		15.38%		7.69%	69.23%
	6/16/2023	10	90.00%					90.00%
	6/23/2023	16	68.75%		12.50%	12.50%	6.25%	100.00%
	6/30/2023	8	50.00%			25.00%		75.00%
	7/7/2023	13	69.23%		7.69%			76.92%
	7/14/2023	16	43.75%			12.50%		56.25%
	7/21/2023	16	43.75%		25.00%	6.25%		75.00%
	7/28/2023	14	50.00%		14.29%			64.29%
	8/4/2023	14	50.00%		28.57%	7.14%		85.71%
8/11/2023	13	76.92%		7.69%	7.69%		92.31%	
8/18/2023	13	53.85%		15.38%	15.38%		84.62%	
8/25/2023	14	50.00%		7.14%		7.14%	64.29%	
9/1/2023	10	50.00%		30.00%	10.00%		90.00%	
9/8/2023	20	40.00%		5.00%	15.00%		60.00%	
9/15/2023	16	37.50%		12.50%	6.25%		56.25%	
9/22/2023	15	40.00%			13.33%		53.33%	
9/29/2023	13	46.15%			7.69%	7.69%	61.54%	
10/6/2023	8	37.50%			12.50%	12.50%	62.50%	
10/13/2023	23	34.78%		8.70%		8.70%	52.17%	
10/20/2023	8	37.50%			12.50%	12.50%	62.50%	
10/27/2023	9	22.22%					22.22%	
11/3/2023	8	25.00%			12.50%		37.50%	
11/10/2023	11	54.55%					54.55%	
11/17/2023	14	28.57%		14.29%			42.86%	
11/24/2023	3	66.67%		33.33%			100.00%	
12/1/2023	11	45.45%		18.18%	9.09%	9.09%	81.82%	
12/8/2023	6	66.67%						
12/15/2023	7	42.86%		14.29%				
12/22/2023	5	40.00%						
12/29/2023	1							

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
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Eastside

Price Range: 500K - 750K

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks	
2022	12/23/2022	3	33.33%				33.33%	
	12/30/2022	4	50.00%		50.00%		100.00%	
2023	1/6/2023	16	31.25%	12.50%	12.50%	12.50%	68.75%	
	1/13/2023	10	40.00%	30.00%		10.00%	80.00%	
	1/20/2023	16	56.25%	12.50%	6.25%		75.00%	
	1/27/2023	6	50.00%	16.67%			66.67%	
	2/3/2023	17	52.94%	11.76%			64.71%	
	2/10/2023	13	69.23%	7.69%			76.92%	
	2/17/2023	9	55.56%			11.11%	66.67%	
	2/24/2023	21	52.38%			4.76%	9.52%	66.67%
	3/3/2023	17	47.06%		17.65%			64.71%
	3/10/2023	14	35.71%		21.43%			57.14%
	3/17/2023	20	45.00%		5.00%	5.00%		55.00%
	3/24/2023	18	66.67%		5.56%		5.56%	77.78%
	3/31/2023	21	52.38%		4.76%		14.29%	71.43%
	4/7/2023	18	44.44%		16.67%			61.11%
	4/14/2023	16	50.00%		12.50%	12.50%	6.25%	81.25%
	4/21/2023	26	38.46%		34.62%	15.38%	3.85%	92.31%
	4/28/2023	18	61.11%					61.11%
	5/5/2023	15	40.00%		20.00%	13.33%	6.67%	80.00%
	5/12/2023	16	50.00%		6.25%	12.50%	6.25%	75.00%
	5/19/2023	23	60.87%		13.04%	4.35%	4.35%	82.61%
	5/26/2023	12	41.67%		25.00%		8.33%	75.00%
	6/2/2023	25	64.00%		4.00%	12.00%		80.00%
	6/9/2023	19	52.63%		15.79%	5.26%	5.26%	78.95%
	6/16/2023	19	57.89%			15.79%	10.53%	84.21%
	6/23/2023	19	63.16%		15.79%		5.26%	84.21%
	6/30/2023	12	58.33%		33.33%	8.33%		100.00%
	7/7/2023	14	50.00%		7.14%	14.29%		71.43%
	7/14/2023	29	58.62%		13.79%	3.45%	10.34%	86.21%
	7/21/2023	18	44.44%		11.11%		11.11%	66.67%
	7/28/2023	16	18.75%		25.00%	6.25%		50.00%
	8/4/2023	25	32.00%		8.00%	12.00%	8.00%	60.00%
8/11/2023	19	36.84%		15.79%	5.26%		57.89%	
8/18/2023	19	26.32%		21.05%	15.79%		63.16%	
8/25/2023	22	50.00%			9.09%		59.09%	
9/1/2023	17	52.94%		11.76%	11.76%		76.47%	
9/8/2023	23	47.83%		13.04%	8.70%		69.57%	
9/15/2023	27	37.04%		7.41%	3.70%		48.15%	
9/22/2023	26	50.00%			3.85%	3.85%	57.69%	
9/29/2023	20	30.00%		10.00%			40.00%	
10/6/2023	13	46.15%		7.69%	15.38%		69.23%	
10/13/2023	17	41.18%			11.76%		52.94%	
10/20/2023	20	40.00%		10.00%	5.00%		55.00%	
10/27/2023	10	60.00%				10.00%	70.00%	
11/3/2023	11	27.27%		9.09%	18.18%	9.09%	63.64%	
11/10/2023	11	27.27%		9.09%	9.09%	9.09%	54.55%	
11/17/2023	18	44.44%			11.11%		55.56%	
11/24/2023	1							
12/1/2023	18	22.22%		11.11%	5.56%	11.11%	50.00%	
12/8/2023	4							
12/15/2023	14	42.86%		14.29%				
12/22/2023	1							
12/29/2023	2							

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
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Eastside

Price Range: 750K - 1M

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	1		100.00%			100.00%
	12/30/2022	1		100.00%			100.00%
2023	1/6/2023	17	29.41%	5.88%	17.65%	5.88%	58.82%
	1/13/2023	15	26.67%	13.33%		6.67%	46.67%
	1/20/2023	13	46.15%	7.69%	7.69%		61.54%
	1/27/2023	19	47.37%	26.32%	5.26%	5.26%	84.21%
	2/3/2023	14	50.00%	7.14%		14.29%	71.43%
	2/10/2023	8	62.50%	12.50%			75.00%
	2/17/2023	12	66.67%		8.33%		75.00%
	2/24/2023	22	50.00%	4.55%	13.64%	4.55%	72.73%
	3/3/2023	19	57.89%	5.26%	5.26%	5.26%	73.68%
	3/10/2023	30	60.00%	13.33%	13.33%		86.67%
	3/17/2023	30	56.67%	16.67%	6.67%		80.00%
	3/24/2023	22	63.64%	13.64%	4.55%		81.82%
	3/31/2023	25	44.00%	4.00%	8.00%	8.00%	64.00%
	4/7/2023	24	58.33%	16.67%	4.17%		79.17%
	4/14/2023	25	60.00%	4.00%	12.00%	4.00%	80.00%
	4/21/2023	27	70.37%	7.41%			77.78%
	4/28/2023	19	73.68%	5.26%	10.53%		89.47%
	5/5/2023	41	58.54%	14.63%	2.44%		75.61%
	5/12/2023	29	65.52%	13.79%		3.45%	82.76%
	5/19/2023	35	60.00%	5.71%	8.57%	2.86%	77.14%
	5/26/2023	22	40.91%	9.09%	9.09%	4.55%	63.64%
	6/2/2023	24	54.17%	4.17%			58.33%
	6/9/2023	35	65.71%		11.43%	8.57%	85.71%
	6/16/2023	25	52.00%	8.00%	4.00%	4.00%	68.00%
	6/23/2023	30	80.00%		3.33%	3.33%	86.67%
	6/30/2023	15	40.00%	26.67%			66.67%
	7/7/2023	21	47.62%	9.52%	4.76%	4.76%	66.67%
	7/14/2023	32	40.63%	15.63%	12.50%	3.13%	71.88%
	7/21/2023	27	48.15%	7.41%	7.41%		62.96%
	7/28/2023	33	45.45%	6.06%	9.09%	3.03%	63.64%
	8/4/2023	25	60.00%	4.00%	8.00%	8.00%	80.00%
	8/11/2023	18	61.11%		5.56%	5.56%	72.22%
8/18/2023	37	45.95%	13.51%	2.70%	13.51%	75.68%	
8/25/2023	28	50.00%	14.29%			64.29%	
9/1/2023	17	64.71%		11.76%	5.88%	82.35%	
9/8/2023	33	45.45%	6.06%	9.09%	12.12%	72.73%	
9/15/2023	32	43.75%	6.25%	3.13%	3.13%	56.25%	
9/22/2023	19	36.84%	10.53%	5.26%	5.26%	57.89%	
9/29/2023	28	39.29%	7.14%	7.14%	3.57%	57.14%	
10/6/2023	34	44.12%	8.82%		8.82%	61.76%	
10/13/2023	26	50.00%		19.23%	3.85%	73.08%	
10/20/2023	22	40.91%	4.55%		9.09%	54.55%	
10/27/2023	11	27.27%	9.09%	18.18%		54.55%	
11/3/2023	12	50.00%	8.33%			58.33%	
11/10/2023	11	63.64%			9.09%	72.73%	
11/17/2023	16	50.00%	6.25%	12.50%		68.75%	
11/24/2023	3	66.67%				66.67%	
12/1/2023	14	42.86%	28.57%	14.29%		85.71%	
12/8/2023	11	72.73%					
12/15/2023	12	66.67%	25.00%				
12/22/2023	5	60.00%					
12/29/2023	2						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Eastside

Price Range: 1M - 1.5M

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	3	33.33%				33.33%
	12/30/2022	8	12.50%	12.50%	12.50%	12.50%	50.00%
2023	1/6/2023	21	19.05%	4.76%	9.52%	19.05%	52.38%
	1/13/2023	22	36.36%	13.64%	4.55%	4.55%	59.09%
	1/20/2023	24	58.33%	8.33%	8.33%		75.00%
	1/27/2023	21	42.86%	23.81%	9.52%		76.19%
	2/3/2023	27	55.56%	11.11%	11.11%		77.78%
	2/10/2023	21	52.38%	23.81%			76.19%
	2/17/2023	25	40.00%	8.00%	4.00%		52.00%
	2/24/2023	24	58.33%	8.33%	8.33%		75.00%
	3/3/2023	39	69.23%	10.26%	2.56%		82.05%
	3/10/2023	33	72.73%	9.09%	3.03%	6.06%	90.91%
	3/17/2023	37	45.95%	10.81%	5.41%		62.16%
	3/24/2023	45	62.22%	8.89%		4.44%	75.56%
	3/31/2023	45	73.33%	13.33%	8.89%		95.56%
	4/7/2023	28	71.43%	3.57%	3.57%		78.57%
	4/14/2023	43	65.12%	11.63%	2.33%	4.65%	83.72%
	4/21/2023	49	63.27%	16.33%	6.12%		85.71%
	4/28/2023	42	50.00%	9.52%	4.76%	7.14%	71.43%
	5/5/2023	44	61.36%	11.36%	4.55%	4.55%	81.82%
	5/12/2023	67	73.13%	4.48%	2.99%	1.49%	82.09%
	5/19/2023	65	56.92%	12.31%	1.54%	4.62%	75.38%
	5/26/2023	34	50.00%	20.59%	2.94%	5.88%	79.41%
	6/2/2023	70	55.71%	7.14%	7.14%	4.29%	74.29%
	6/9/2023	54	55.56%	11.11%	3.70%	1.85%	72.22%
	6/16/2023	33	57.58%	6.06%			63.64%
	6/23/2023	57	49.12%	5.26%	12.28%	3.51%	70.18%
	6/30/2023	33	39.39%	12.12%	3.03%	12.12%	66.67%
	7/7/2023	44	56.82%	9.09%	2.27%	9.09%	77.27%
	7/14/2023	62	53.23%	9.68%	3.23%	1.61%	67.74%
	7/21/2023	62	50.00%	9.68%	3.23%	3.23%	66.13%
	7/28/2023	54	50.00%	7.41%	12.96%	5.56%	75.93%
	8/4/2023	60	38.33%	16.67%	8.33%	3.33%	66.67%
8/11/2023	37	48.65%	10.81%	8.11%	8.11%	75.68%	
8/18/2023	42	52.38%	9.52%	7.14%		69.05%	
8/25/2023	40	47.50%	15.00%	5.00%		67.50%	
9/1/2023	22	50.00%	4.55%	4.55%	9.09%	68.18%	
9/8/2023	50	48.00%	4.00%	8.00%	6.00%	66.00%	
9/15/2023	40	60.00%	5.00%	2.50%	2.50%	70.00%	
9/22/2023	43	53.49%	11.63%	4.65%	2.33%	72.09%	
9/29/2023	41	39.02%	7.32%	2.44%		48.78%	
10/6/2023	39	41.03%	7.69%		7.69%	56.41%	
10/13/2023	34	41.18%	14.71%	11.76%	5.88%	73.53%	
10/20/2023	25	52.00%		8.00%	12.00%	72.00%	
10/27/2023	25	24.00%	8.00%	8.00%	16.00%	56.00%	
11/3/2023	31	54.84%	3.23%	3.23%		61.29%	
11/10/2023	14	71.43%		7.14%		78.57%	
11/17/2023	22	50.00%	13.64%	9.09%	4.55%	77.27%	
11/24/2023	8	25.00%	25.00%	12.50%	12.50%	75.00%	
12/1/2023	19	63.16%	5.26%			68.42%	
12/8/2023	14	28.57%	28.57%				
12/15/2023	9	55.56%					
12/22/2023	5	60.00%					
12/29/2023	5						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Eastside

Price Range: 1.5M - 2M

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks	
2022	12/23/2022	3	33.33%				33.33%	
	12/30/2022	1						
2023	1/6/2023	10	10.00%		20.00%	20.00%	50.00%	
	1/13/2023	10	20.00%	20.00%	10.00%	10.00%	60.00%	
	1/20/2023	18	33.33%	16.67%	11.11%		61.11%	
	1/27/2023	21	61.90%	4.76%		4.76%	71.43%	
	2/3/2023	18	33.33%		5.56%	11.11%	50.00%	
	2/10/2023	15	73.33%		13.33%		86.67%	
	2/17/2023	12	58.33%		16.67%		91.67%	
	2/24/2023	24	41.67%		16.67%	4.17%	8.33%	70.83%
	3/3/2023	37	48.65%		8.11%	5.41%	2.70%	64.86%
	3/10/2023	29	31.03%		13.79%		6.90%	51.72%
	3/17/2023	26	46.15%		19.23%	3.85%	7.69%	76.92%
	3/24/2023	29	44.83%			3.45%	10.34%	58.62%
	3/31/2023	23	65.22%		4.35%	8.70%	8.70%	86.96%
	4/7/2023	25	64.00%		16.00%	4.00%		84.00%
	4/14/2023	23	52.17%		8.70%	4.35%		65.22%
	4/21/2023	30	50.00%		16.67%	3.33%		70.00%
	4/28/2023	34	52.94%		5.88%	2.94%	5.88%	67.65%
	5/5/2023	31	64.52%			6.45%	3.23%	74.19%
	5/12/2023	27	44.44%		18.52%	3.70%	7.41%	74.07%
	5/19/2023	44	43.18%		13.64%	2.27%	4.55%	63.64%
	5/26/2023	19	42.11%		10.53%	5.26%	10.53%	68.42%
	6/2/2023	39	51.28%		2.56%	5.13%		58.97%
	6/9/2023	42	38.10%		4.76%	16.67%	9.52%	69.05%
	6/16/2023	35	48.57%		5.71%	2.86%		57.14%
	6/23/2023	47	48.94%		14.89%	6.38%	2.13%	72.34%
	6/30/2023	11	27.27%		9.09%	9.09%		45.45%
	7/7/2023	32	37.50%		3.13%	6.25%	6.25%	53.13%
	7/14/2023	36	50.00%		5.56%	13.89%	2.78%	72.22%
	7/21/2023	41	51.22%		17.07%	7.32%	2.44%	78.05%
	7/28/2023	21	61.90%		9.52%			71.43%
	8/4/2023	25	36.00%		8.00%	4.00%	16.00%	64.00%
	8/11/2023	42	35.71%		9.52%	4.76%	2.38%	52.38%
8/18/2023	29	41.38%		17.24%	3.45%		62.07%	
8/25/2023	25	40.00%		8.00%	8.00%		56.00%	
9/1/2023	14	21.43%		14.29%			35.71%	
9/8/2023	30	30.00%		10.00%	20.00%	3.33%	63.33%	
9/15/2023	42	38.10%		9.52%		4.76%	52.38%	
9/22/2023	30	46.67%		10.00%			56.67%	
9/29/2023	29	51.72%		6.90%	3.45%	6.90%	68.97%	
10/6/2023	22	40.91%		9.09%	4.55%	13.64%	68.18%	
10/13/2023	22	45.45%		4.55%		4.55%	54.55%	
10/20/2023	26	38.46%		11.54%	11.54%		61.54%	
10/27/2023	24	41.67%		16.67%	4.17%		62.50%	
11/3/2023	11	27.27%		9.09%	9.09%		45.45%	
11/10/2023	10	40.00%		10.00%			50.00%	
11/17/2023	16	37.50%		12.50%	6.25%		56.25%	
11/24/2023	1							
12/1/2023	14	50.00%		7.14%	7.14%		64.29%	
12/8/2023	8	62.50%		25.00%				
12/15/2023	8	12.50%		12.50%				
12/22/2023	1	100.00%						
12/29/2023	3							

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Eastside

Price Range: 2M - 3M

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	1	100.00%				100.00%
	12/30/2022	3	33.33%	66.67%			100.00%
2023	1/6/2023	10	10.00%			10.00%	20.00%
	1/13/2023	15	26.67%	13.33%			40.00%
	1/20/2023	10	40.00%				40.00%
	1/27/2023	18	22.22%		5.56%	5.56%	33.33%
	2/3/2023	11	18.18%	18.18%	9.09%		45.45%
	2/10/2023	11	36.36%			9.09%	45.45%
	2/17/2023	11	27.27%	9.09%	9.09%		45.45%
	2/24/2023	10	50.00%	10.00%	10.00%		70.00%
	3/3/2023	22	31.82%	22.73%	4.55%		59.09%
	3/10/2023	15	40.00%	13.33%	6.67%	6.67%	66.67%
	3/17/2023	14	42.86%	7.14%		7.14%	57.14%
	3/24/2023	22	36.36%	9.09%			45.45%
	3/31/2023	21	28.57%	4.76%	14.29%	4.76%	52.38%
	4/7/2023	19	21.05%	10.53%	15.79%	5.26%	52.63%
	4/14/2023	18	22.22%	11.11%	5.56%	5.56%	44.44%
	4/21/2023	18	38.89%	5.56%			44.44%
	4/28/2023	22	50.00%	4.55%	4.55%		59.09%
	5/5/2023	28	39.29%	7.14%	7.14%		53.57%
	5/12/2023	30	20.00%	6.67%	10.00%		36.67%
	5/19/2023	29	31.03%	10.34%	3.45%		44.83%
	5/26/2023	15	33.33%			6.67%	40.00%
	6/2/2023	31	45.16%	3.23%	9.68%		58.06%
	6/9/2023	28	35.71%	17.86%	10.71%	10.71%	75.00%
	6/16/2023	23	17.39%	13.04%	13.04%		43.48%
	6/23/2023	18	50.00%			5.56%	55.56%
	6/30/2023	21	33.33%	9.52%		4.76%	47.62%
	7/7/2023	21	23.81%	4.76%	4.76%		33.33%
	7/14/2023	29	31.03%	10.34%	13.79%	3.45%	58.62%
	7/21/2023	19	63.16%	5.26%			68.42%
	7/28/2023	25	32.00%	12.00%	8.00%		52.00%
	8/4/2023	13	23.08%	15.38%	7.69%		46.15%
	8/11/2023	16	50.00%			12.50%	62.50%
8/18/2023	20	40.00%	10.00%	5.00%	5.00%	60.00%	
8/25/2023	15	20.00%	13.33%	6.67%		40.00%	
9/1/2023	9	44.44%	11.11%			55.56%	
9/8/2023	23	26.09%	13.04%			39.13%	
9/15/2023	22	22.73%	4.55%	9.09%	9.09%	45.45%	
9/22/2023	26	26.92%	11.54%			38.46%	
9/29/2023	8	25.00%			12.50%	37.50%	
10/6/2023	10	10.00%	30.00%			40.00%	
10/13/2023	22	18.18%	13.64%	4.55%	13.64%	50.00%	
10/20/2023	12	41.67%	16.67%			58.33%	
10/27/2023	9	55.56%				55.56%	
11/3/2023	11	45.45%			9.09%	54.55%	
11/10/2023	12	16.67%	8.33%			25.00%	
11/17/2023	5	20.00%	20.00%		20.00%	60.00%	
11/24/2023	3	100.00%				100.00%	
12/1/2023	11	18.18%	18.18%			36.36%	
12/8/2023	5	40.00%	40.00%				
12/15/2023	2	100.00%					
12/22/2023	4	100.00%					
12/29/2023	1						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
 John L Scott © 2022

Eastside

Price Range: 3M +

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	3	33.33%				33.33%
	12/30/2022	1					
2023	1/6/2023	3	33.33%				33.33%
	1/13/2023	6					
	1/20/2023	6	33.33%				33.33%
	1/27/2023	12	16.67%	8.33%	16.67%		41.67%
	2/3/2023	7	14.29%		14.29%		28.57%
	2/10/2023	5	20.00%	40.00%		20.00%	80.00%
	2/17/2023	9	22.22%				22.22%
	2/24/2023	9	33.33%	11.11%	11.11%	11.11%	66.67%
	3/3/2023	14	21.43%	7.14%	7.14%		35.71%
	3/10/2023	10	20.00%	10.00%			30.00%
	3/17/2023	14	28.57%	14.29%			42.86%
	3/24/2023	15	13.33%				13.33%
	3/31/2023	24	37.50%	8.33%	4.17%	4.17%	54.17%
	4/7/2023	11	27.27%				27.27%
	4/14/2023	10	10.00%	10.00%			20.00%
	4/21/2023	20	40.00%	10.00%			50.00%
	4/28/2023	14	7.14%		21.43%		28.57%
	5/5/2023	11	27.27%				27.27%
	5/12/2023	12	8.33%	8.33%	16.67%		33.33%
	5/19/2023	15	6.67%	20.00%	20.00%		46.67%
	5/26/2023	14	14.29%	7.14%	14.29%	7.14%	42.86%
	6/2/2023	17	23.53%	5.88%	5.88%		35.29%
	6/9/2023	14	21.43%	7.14%	7.14%		35.71%
	6/16/2023	14			7.14%	14.29%	21.43%
	6/23/2023	16	6.25%		12.50%	6.25%	25.00%
	6/30/2023	15	20.00%		6.67%	6.67%	33.33%
	7/7/2023	17	23.53%	5.88%	5.88%		35.29%
	7/14/2023	24	16.67%	4.17%			20.83%
	7/21/2023	17	29.41%	5.88%		5.88%	41.18%
	7/28/2023	20	10.00%	15.00%	5.00%	5.00%	35.00%
	8/4/2023	9	11.11%	11.11%	11.11%	33.33%	66.67%
	8/11/2023	10	10.00%		10.00%		20.00%
8/18/2023	17	5.88%	5.88%	5.88%	5.88%	23.53%	
8/25/2023	11		9.09%			9.09%	
9/1/2023	15	26.67%		6.67%		33.33%	
9/8/2023	19	21.05%	5.26%		5.26%	31.58%	
9/15/2023	13	7.69%	7.69%	7.69%		23.08%	
9/22/2023	11		9.09%			9.09%	
9/29/2023	11	9.09%	9.09%			18.18%	
10/6/2023	16	18.75%	12.50%			31.25%	
10/13/2023	16	6.25%	6.25%	12.50%		25.00%	
10/20/2023	9	22.22%		11.11%		33.33%	
10/27/2023	5			20.00%		20.00%	
11/3/2023	10	20.00%			10.00%	30.00%	
11/10/2023	5	20.00%		20.00%		40.00%	
11/17/2023	5	20.00%	20.00%		20.00%	60.00%	
11/24/2023	4	25.00%		25.00%		50.00%	
12/1/2023	5	20.00%				20.00%	
12/8/2023	4	25.00%					
12/15/2023							
12/22/2023	2						
12/29/2023							

BUREAU OF LABOR STATISTICS
State and Area Employment, Hours, and Earnings

State: Washington

Area: Seattle-Bellevue-Everett, WA Metropolitan Division

Year-Over-Year Percent Change													% of Job Growth YOY
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2009	(2.3)	(3.3)	(3.9)	(5.1)	(5.3)	(5.7)	(6.3)	(6.8)	(6.3)	(4.9)	(6.1)	(5.4)	(5.1)
2010	(4.8)	(4.3)	(3.3)	(2.1)	(1.6)	(1.1)	(0.5)	(0.2)	(0.1)	0.7	1.1	1.3	(1.2)
2011	1.4	1.8	1.6	1.8	1.6	1.6	2.0	2.2	2.3	2.0	2.2	2.2	1.9
2012	2.2	2.3	2.6	2.6	2.7	2.8	2.4	2.4	2.6	2.8	2.9	2.9	2.6
2013	3.0	3.1	2.8	2.8	2.8	2.8	2.8	3.0	2.9	2.9	2.8	2.9	2.9
2014	3.0	2.6	2.7	2.5	2.5	2.6	3.0	2.9	2.9	2.7	2.8	2.9	2.8
2015	2.7	2.9	3.0	3.0	3.2	3.5	3.1	3.3	3.3	3.4	3.3	3.2	3.2
2016	3.2	3.5	3.3	3.6	3.6	3.1	3.2	3.1	3.2	3.1	3.0	3.0	3.2
2017	2.8	2.7	2.9	2.8	2.7	2.8	2.5	2.2	1.9	2.1	2.2	2.4	2.5
2018	2.7	2.5	2.4	2.2	2.2	1.9	1.9	2.1	2.3	2.4	2.4	2.1	2.3
2019	2.3	1.5	2.2	2.3	2.3	2.7	2.8	2.7	2.5	2.1	2.2	2.6	2.4
2020	2.5	3.3	1.4	(10.1)	(10.8)	(9.2)	(8.5)	(7.9)	(7.2)	(7.1)	(7.3)	(8.0)	(5.7)
2021	(8.5)	(8.1)	(6.8)	5.4	6.2	4.4	4.2	4.1	3.8	4.5	4.8	5.6	1.6
2022	6.1	5.9	6.0	6.1	5.9	5.7	5.6	5.5	5.3	4.7	3.6	3.7	5.3
2023	4.5	3.7	3.6	3.6	3.2	3.5	2.9	2.7	2.8	2.4	1.8		3.2

Monthly Job Growth - Number of Jobs Change													YTD Job Growth	Monthly Average
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2009	(9,200)	(9,700)	(11,800)	(15,900)	(3,600)	(6,300)	(8,400)	(4,800)	600	(6,300)	(4,100)	(200)	(79,700)	(6,642)
2010	100	(2,000)	3,700	1,900	3,100	200	1,400	(900)	1,700	5,500	500	2,600	17,800	1,483
2011	1,200	2,000	2,000	4,800	1,000	700	7,000	2,200	2,000	2,300	2,900	2,200	30,300	2,525
2012	2,500	3,500	5,800	4,300	3,100	2,000	1,800	1,800	5,500	5,200	3,900	2,300	41,700	3,475
2013	4,600	5,100	1,500	4,300	3,000	2,100	2,300	3,600	4,500	5,200	2,900	3,500	42,600	3,550
2014	5,800	100	3,200	1,700	2,100	3,600	9,000	2,500	3,700	2,200	4,400	5,600	43,900	3,658
2015	3,400	2,500	5,600	1,900	5,100	8,400	3,000	5,400	4,200	2,700	4,200	3,000	49,400	4,117
2016	3,800	7,700	3,300	5,800	5,300	1,000	5,100	4,300	5,200	500	3,500	3,000	48,500	4,042
2017	0	6,100	7,000	4,800	3,200	3,200	(100)	100	200	3,700	5,200	6,800	40,200	3,350
2018	5,000	2,900	5,000	1,600	3,100	(1,500)	600	2,100	3,500	6,300	5,200	2,800	36,600	3,050
2019	8,000	(10,200)	16,100	3,200	4,100	4,700	1,800	1,100	(700)	700	7,000	9,600	45,400	3,783
2020	5,600	4,200	(16,100)	(199,900)	(8,600)	33,600	12,800	12,000	12,400	2,400	2,700	(4,100)	(143,000)	(11,917)
2021	(3,200)	10,400	7,700	6,600	3,900	7,200	10,200	9,900	8,600	13,700	7,600	10,000	92,600	7,717
2022	4,100	8,100	9,800	9,200	(300)	4,900	8,000	8,900	6,400	4,600	6,400	7,800	77,900	6,492
2023	7,500	6,000	4,700	2,000	(1,300)	5,400	(2,100)	4,000	(300)	2,000	(3,300)		24,600	2,236

Correction
Preliminary

BUREAU OF LABOR STATISTICS
State and Area Employment, Hours, and Earnings

State: Washington

Area: **Seattle-Tacoma-Bellevue, WA**

Year-Over-Year Percent Change													% of Job Growth YOY
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2009	(2.4)	(3.3)	(3.9)	(4.9)	(5.1)	(5.5)	(6.1)	(6.5)	(6.1)	(4.8)	(5.8)	(5.1)	(5.0)
2010	(4.6)	(4.1)	(3.2)	(2.0)	(1.4)	(1.1)	(0.5)	(0.2)	(0.1)	0.6	0.9	1.2	(1.2)
2011	1.3	1.5	1.4	1.5	1.3	1.3	1.9	2.0	1.9	1.7	1.9	1.9	1.6
2012	1.9	2.0	2.3	2.2	2.4	2.5	2.2	2.2	2.4	2.7	2.7	2.6	2.3
2013	2.9	2.9	2.7	2.7	2.7	2.7	2.7	2.8	2.8	2.8	2.7	2.9	2.8
2014	3.0	2.7	2.8	2.5	2.4	2.5	2.9	3.0	3.0	2.9	2.9	3.0	2.8
2015	2.7	2.8	3.0	3.0	3.2	3.6	3.2	3.2	3.2	3.2	3.1	3.0	3.1
2016	3.1	3.4	3.2	3.5	3.6	3.1	3.1	3.2	3.1	3.1	3.2	3.1	3.2
2017	2.8	2.6	2.9	2.8	2.6	2.8	2.4	2.2	1.9	2.1	2.1	2.3	2.5
2018	2.7	2.5	2.4	2.3	2.3	2.1	2.2	2.2	2.4	2.4	2.4	2.1	2.3
2019	2.3	1.4	2.1	2.2	2.3	2.6	2.6	2.5	2.4	2.2	2.2	2.6	2.3
2020	2.5	3.3	1.5	(10.3)	(10.8)	(8.9)	(8.2)	(7.6)	(6.9)	(6.8)	(6.9)	(7.6)	(5.6)
2021	(8.1)	(7.7)	(6.5)	6.0	6.8	4.7	4.3	4.1	3.8	4.1	4.3	5.2	1.8
2022	5.7	5.6	5.6	5.7	5.2	4.9	4.7	4.7	4.6	4.4	3.4	3.6	4.8
2023	4.4	3.8	3.6	3.5	3.0	3.3	2.7	2.3	2.4	2.5	2.1		3.1

Monthly Job Growth - Number of Jobs Change													YTD Job Growth	Monthly Average
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2009	(9,500)	(10,700)	(13,500)	(17,800)	(4,600)	(6,900)	(9,800)	(6,600)	1,700	(5,900)	(5,200)	(600)	(89,400)	(7,450)
2010	0	(2,000)	3,600	2,600	4,600	(500)	200	(2,500)	3,900	6,000	200	3,000	19,100	1,592
2011	1,800	2,600	1,200	4,900	600	0	9,900	(200)	1,700	2,600	3,800	2,500	31,400	2,617
2012	2,200	4,300	6,000	4,300	3,800	1,900	3,800	1,000	4,800	6,900	4,200	1,700	44,900	3,742
2013	6,300	5,600	1,500	5,300	3,900	2,100	3,100	4,000	4,600	5,800	4,100	4,500	50,800	4,233
2014	7,900	400	3,100	1,700	1,600	3,100	11,400	5,000	5,100	3,700	4,100	7,000	54,100	4,508
2015	2,800	3,000	6,900	1,000	5,400	9,700	5,400	4,400	6,400	2,400	3,500	4,500	55,400	4,617
2016	5,200	8,400	3,000	6,500	9,000	400	5,700	5,800	5,400	1,200	5,700	2,200	58,500	4,875
2017	(500)	6,500	8,300	5,200	4,800	3,900	(700)	1,000	200	5,100	5,800	6,500	46,100	3,842
2018	6,100	3,500	5,700	3,700	4,800	(600)	1,600	2,600	2,300	6,600	5,200	1,200	42,700	3,558
2019	9,100	(13,100)	19,700	6,100	5,600	6,200	1,700	800	(700)	2,400	5,600	10,600	54,000	4,500
2020	6,900	3,900	(17,900)	(240,500)	(4,900)	45,100	17,100	13,300	13,100	5,500	3,500	(6,300)	(161,200)	(13,433)
2021	(3,600)	12,100	9,200	8,300	8,500	9,100	10,300	9,400	7,500	11,800	8,200	11,800	102,600	8,550
2022	4,100	11,600	10,400	10,000	(900)	4,700	6,100	9,300	6,600	7,400	7,200	7,500	84,000	7,000
2023	8,000	8,400	4,500	1,800	(1,700)	7,800	(1,400)	2,700	400	6,900	(100)		37,300	3,391

Correction
Preliminary

Note: Data is benchmarked in March.

EASTSIDE
Market Snap Shot
Active Listing to Pending Sales Months of Inventory
RESALE ONLY (SFH&CND Combined)
Published: Jan. 1 2024

	All Prices Combined				0 - \$499,999				\$500,000 - \$749,999				\$750,000 - \$999,999				\$1,000,000 - \$1,499,999				\$1,500,000 - \$1,999,999				\$2,000,000 - \$2,999,999				\$3,000,000 and Above											
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days					
Dec 20	356	425	304	0.7	71.9%	55	102	83	0.8	60.0%	76	86	52	0.6	78.9%	85	92	29	0.3	85.9%	70	75	33	0.4	77.1%	31	33	34	1.0	64.5%	16	25	28	1.1	75.0%	23	12	45	3.8	17.4%
Jan 21	588	523	318	0.6	83.2%	114	113	77	0.7	76.3%	101	100	46	0.5	90.1%	146	121	45	0.4	89.0%	125	100	46	0.5	82.4%	57	51	34	0.7	84.2%	30	25	27	1.1	80.0%	15	13	43	3.3	40.0%
Feb 21	735	616	345	0.6	84.1%	108	96	77	0.8	79.6%	135	109	62	0.6	83.0%	166	136	55	0.4	88.0%	171	151	53	0.4	89.5%	90	65	42	0.6	76.7%	46	43	22	0.5	84.8%	19	16	34	2.1	68.4%
Mar 21	1159	1053	308	0.3	85.2%	185	175	62	0.4	82.7%	186	166	54	0.3	83.3%	258	247	40	0.2	91.1%	297	264	53	0.2	87.9%	128	113	42	0.4	81.3%	53	44	22	0.5	73.6%	52	44	35	0.8	76.9%
Apr 21	1275	1033	425	0.4	83.7%	167	139	71	0.5	79.6%	194	168	62	0.4	84.5%	343	287	87	0.3	88.9%	299	242	77	0.3	89.6%	146	109	58	0.5	78.8%	79	59	26	0.4	75.9%	47	29	44	1.5	46.8%
May 21	1151	1106	436	0.4	83.8%	149	135	86	0.6	75.2%	174	159	74	0.5	82.2%	283	281	71	0.3	88.3%	278	283	71	0.3	86.7%	133	139	54	0.4	91.0%	80	69	25	0.4	76.3%	54	40	55	1.4	68.5%
Jun 21	1354	1187	422	0.4	83.8%	155	159	65	0.4	84.5%	190	165	76	0.5	83.7%	316	291	66	0.2	90.5%	368	314	78	0.2	84.5%	167	144	54	0.4	86.2%	89	69	29	0.4	70.8%	69	45	54	1.2	58.0%
Jul 21	1223	985	511	0.5	81.9%	170	130	81	0.6	74.7%	186	155	76	0.5	83.3%	287	237	94	0.4	85.0%	311	245	110	0.4	86.8%	149	120	67	0.6	79.2%	65	51	31	0.6	75.4%	55	47	52	1.1	70.9%
Aug 21	1075	1065	454	0.4	80.8%	152	139	83	0.6	71.1%	160	158	69	0.4	81.9%	233	250	79	0.3	88.0%	243	270	66	0.2	86.0%	164	143	64	0.4	79.9%	73	57	43	0.8	74.0%	50	48	50	1.0	62.0%
Sep 21	919	842	350	0.4	85.5%	120	132	58	0.4	84.2%	138	133	50	0.4	84.8%	206	181	51	0.3	89.8%	236	204	65	0.3	89.0%	99	105	36	0.3	91.9%	76	57	39	0.7	75.0%	44	30	51	1.7	56.8%
Oct 21	725	760	274	0.4	86.8%	97	99	44	0.4	82.5%	136	139	45	0.3	88.2%	154	163	43	0.3	89.6%	161	178	44	0.2	91.9%	90	89	30	0.3	87.8%	53	61	25	0.4	79.2%	34	31	43	1.4	64.7%
Nov 21	461	523	117	0.2	86.3%	71	87	19	0.2	81.7%	58	73	19	0.3	94.8%	84	104	11	0.1	91.7%	122	124	16	0.1	86.9%	60	69	12	0.2	88.3%	40	41	15	0.4	80.0%	26	25	25	1.0	65.4%
Dec 21	297	298	63	0.2	81.1%	41	50	12	0.2	90.2%	45	46	10	0.2	75.6%	73	71	4	0.1	89.0%	67	66	9	0.1	89.6%	39	33	6	0.2	66.7%	20	20	7	0.4	70.0%	12	12	15	1.3	41.7%
Jan 22	503	438	121	0.3	92.2%	75	72	14	0.2	93.3%	74	66	16	0.2	94.6%	104	88	22	0.3	91.3%	114	97	25	0.3	92.1%	72	62	15	0.2	90.3%	38	35	11	0.3	100.0%	26	18	18	1.0	80.8%
Feb 22	761	695	163	0.2	91.2%	89	83	18	0.2	95.5%	101	98	14	0.1	95.0%	160	158	21	0.1	95.0%	163	143	40	0.3	93.3%	115	108	16	0.1	91.3%	87	66	30	0.5	81.6%	46	39	24	0.6	71.7%
Mar 22	1191	1001	323	0.3	86.7%	97	92	22	0.2	88.7%	111	102	24	0.2	90.1%	196	162	48	0.3	89.3%	286	259	65	0.3	92.3%	257	201	64	0.3	83.7%	163	128	58	0.5	85.3%	81	57	42	0.7	66.7%
Apr 22	1228	926	567	0.6	74.9%	79	72	25	0.3	94.9%	106	87	42	0.5	84.0%	182	153	69	0.5	84.6%	349	281	127	0.5	81.7%	246	168	130	0.8	69.9%	171	116	99	0.9	60.2%	95	49	75	1.5	44.2%
May 22	1388	971	787	0.8	55.2%	84	79	30	0.4	73.8%	134	118	48	0.4	74.6%	196	183	72	0.4	76.5%	343	242	196	0.8	56.0%	289	175	181	1.0	49.1%	219	115	160	1.4	38.4%	123	59	100	1.7	29.3%
Jun 22	1467	698	1242	1.8	44.0%	101	60	67	1.1	66.3%	133	94	87	0.9	62.4%	234	119	162	1.4	48.7%	392	198	324	1.6	45.7%	313	127	274	2.2	37.1%	196	73	199	2.7	30.6%	98	27	129	4.8	27.6%
Jul 22	1222	727	1356	1.9	44.4%	97	75	77	1.0	63.9%	141	100	107	1.1	56.0%	189	112	205	1.8	46.6%	329	181	372	2.1	45.0%	210	136	247	1.8	41.4%	164	84	207	2.5	35.4%	92	39	141	3.6	21.7%
Aug 22	861	754	1195	1.6	44.8%	67	75	67	0.9	62.7%	111	71	131	1.8	45.0%	155	149	184	1.2	45.2%	225	228	294	1.3	50.7%	146	124	206	1.7	44.5%	100	80	172	2.2	32.0%	57	27	141	5.2	22.8%
Sep 22	987	642	1217	1.9	44.2%	90	62	98	1.6	50.0%	113	71	143	2.0	55.8%	167	116	189	1.6	50.9%	243	194	276	1.4	50.6%	163	107	197	1.8	37.4%	132	58	175	3.0	31.1%	79	34	139	4.0882	22.8%
Oct 22	674	491	1126	2.3	36.8%	67	55	100	1.8	41.8%	91	75	136	1.8	45.1%	115	98	187	1.9	40.9%	157	124	238	1.9	45.9%	108	69	177	2.6	30.6%	93	45	168	3.7	22.6%	43	25	120	4.8	14.0%
Nov 22	347	338	867	2.6	35.7%	33	44	78	1.8	42.4%	61	66	118	1.8	36.1%	56	52	150	2.9	44.6%	82	89	166	1.9	41.5%	61	47	141	3.0	32.8%	36	29	124	4.3	22.2%	18	11	90	8.1818	5.6%
Dec 22	181	236	582	2.5	38.1%	23	38	56	1.5	39.1%	22	38	85	2.2	50.0%	22	54	90	1.7	45.5%	57	56	112	2.0	40.4%	26	25	92	3.7	23.1%	21	17	87	5.1	42.9%	10	8	60	7.5	10.0%
Jan 23	434	398	505	1.3	59.7%	52	58	41	0.7	78.8%	60	69	70	1.0	66.7%	73	73	83	1.1	63.0%	97	100	88	0.9	66.0%	60	55	82	1.5	65.0%	61	30	82	2.7	36.1%	31	13	59	4.5385	22.6%
Feb 23	436	439	435	1.0	65.8%	52	56	33	0.6	75.0%	61	71	54	0.8	72.1%	62	76	63	0.8	67.7%	102	113	70	0.6	67.6%	78	71	72	1.0	67.9%	48	36	77	2.1	52.1%	33	16	66	4.125	45.5%
Mar 23	814	596	589	1.0	67.2%	67	54	45	0.8	79.1%	94	85	60	0.7	68.1%	141	111	85	0.8	75.9%	196	154	99	0.6	79.6%	147	101	104	1.0	67.3%	92	60	96	1.6	48.9%	77	31	100	3.2258	29.9%
Apr 23	653	619	568	0.9	71.1%	56	63	38	0.6	85.7%	82	77	56	0.7	69.5%	99	112	68	0.6	84.8%	157	172	81	0.5	81.5%	117	111	90	0.8	72.6%	83	51	117	2.3	53.0%	59	33	118	3.5758	30.5%
May 23	840	716	600	0.8	66.3%	73	72	39	0.5	69.9%	73	81	47	0.6	82.2%	136	132	58	0.4	75.7%	241	207	104	0.5	75.1%	132	106	103	1.0	65.2%	119	84	114	1.4	45.4%	66	34	135	3.9706	33.3%
Jun 23	869	687	671	1.0	66.6%	61	60	38	0.6	82.0%	86	87	44	0.5	88.4%	134	113	72	0.6	75.4%	228	194	137	0.7	71.1%	171	132	113	0.9	62.6%	120	74	121	1.6	52.5%	69	27	146	5.4074	29.0%
Jul 23	828	651	720	1.1	62.9%	64	56	43	0.8	67.2%	81	77	46	0.6	71.6%	127	98	93	0.9	66.1%	235	181	163	0.9	71.5%	138	117	105	0.9	66.7%	98	82	113	1.4	54.1%	85	40	157	3.925	27.1%
Aug 23	758	631	730	1.2	62.3%	62	63	37	0.6	77.4%	91	75	61	0.8	71.4%	141	118	103	0.9	64.5%	192	181	156	0.9	71.4%	142	101	121	1.2	54.2%	65	58	93	1.6	58.5%	65	35	159	4.5429	24.6%
Sep 23	763	543	796	1.5	55.3%	61	45	49	1.1	67.2%	104	71	89	1.3	54.8%	124	98	112	1.1	63.7%	189	156	168	1.1	64.0%	139	97	124	1.3	58.3%	84	49	105	2.1	36.9%	62	27	149	5.5185	19.4%
Oct 23	546	474	699	1.5	55.7%	49	41	49	1.2	44.9%	67	59	91	1.5	58.2%	97	100	88	0.9	63.9%	136	121	145	1.2	66.2%	93	86	103	1.2	55.9%	54	37	98	2.6	46.3%	50	30	125	4.1667	28.0%
Nov 23	33																																							

EASTSIDE LUXURY
Market Snap Shot
Active Listing to Pending Sales Months of Inventory
RESALE ONLY (SFH&CND Combined)
Published: Jan. 1 2024

	\$1,000,000 and Above					\$1,000,000 - \$1,999,999					\$2,000,000 - \$2,499,999					\$2,500,000 - \$2,999,999					\$3,000,000 - \$3,999,999					\$4,000,000 - \$4,999,999					\$5,000,000 and Above				
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days
Dec 20	140	145	140	1.0	64.3%	101	108	67	0.6	73.3%	8	12	15	1.3	75.0%	8	13	13	1.0	75.0%	9	7	17	2.4	33.3%	7	2	5	2.5	0.0%	7	3	23	7.7	14.3%
Jan 21	227	189	150	0.8	79.7%	182	151	80	0.5	83.0%	18	15	16	1.1	77.8%	12	10	11	1.1	83.3%	6	6	14	2.3	50.0%	1	0	8	Max*	0.0%	8	7	21	3.0	37.5%
Feb 21	326	275	151	0.5	84.0%	261	216	95	0.4	85.1%	33	30	16	0.5	87.9%	13	13	6	0.5	76.9%	9	6	13	2.2	66.7%	5	7	4	0.6	80.0%	5	3	17	5.7	60.0%
Mar 21	530	465	152	0.3	83.8%	425	377	95	0.3	85.9%	32	32	10	0.3	84.4%	21	12	12	1.0	57.1%	25	25	10	0.4	88.0%	15	8	8	1.0	73.3%	12	11	17	1.5	58.3%
Apr 21	571	439	205	0.5	81.4%	445	351	135	0.4	86.1%	43	32	11	0.3	74.4%	36	27	15	0.6	77.8%	24	18	14	0.8	62.5%	9	8	8	1.0	33.3%	14	3	22	7.3	28.6%
May 21	545	531	205	0.4	84.4%	411	422	125	0.3	88.1%	46	38	13	0.3	71.7%	34	31	12	0.4	82.4%	25	17	22	1.3	72.0%	11	8	8	1.0	63.6%	18	15	25	1.7	66.7%
Jun 21	693	572	215	0.4	80.5%	535	458	132	0.3	85.0%	44	36	17	0.5	75.0%	45	33	12	0.4	66.7%	37	27	21	0.8	59.5%	14	9	8	0.9	78.6%	18	9	25	2.8	38.9%
Jul 21	580	463	260	0.6	82.1%	460	365	177	0.5	84.3%	42	27	21	0.8	69.0%	23	24	10	0.4	87.0%	26	24	17	0.7	76.9%	10	11	8	0.7	70.0%	19	12	27	2.3	63.2%
Aug 21	530	518	223	0.4	80.2%	407	413	130	0.3	83.5%	39	37	24	0.6	82.1%	34	20	19	1.0	64.7%	28	25	21	0.8	71.4%	10	9	8	0.9	60.0%	12	14	21	1.5	41.7%
Sep 21	455	396	191	0.5	84.2%	335	309	101	0.3	89.9%	43	36	19	0.5	79.1%	33	21	20	1.0	69.7%	24	18	18	1.0	62.5%	6	5	6	1.2	66.7%	14	7	27	3.9	42.9%
Oct 21	338	359	142	0.4	86.1%	251	267	74	0.3	90.4%	31	35	9	0.3	80.6%	22	26	16	0.6	77.3%	13	14	12	0.9	61.5%	9	8	6	0.8	77.8%	12	9	25	2.8	58.3%
Nov 21	248	258	68	0.3	83.5%	182	192	28	0.1	86.8%	25	23	8	0.3	84.0%	15	18	7	0.4	73.3%	13	10	6	0.6	61.5%	7	6	6	1.0	57.1%	6	9	13	1.4	83.3%
Dec 21	140	124	37	0.3	68.6%	105	94	15	0.2	75.2%	14	11	4	0.4	57.1%	8	8	3	0.4	62.5%	5	3	5	1.7	40.0%	0	4	2	0.5	0.0%	8	4	8	2.0	25.0%
Jan 22	246	197	77	0.4	88.6%	183	147	46	0.3	88.5%	26	22	9	0.4	96.2%	12	12	3	0.3	91.7%	13	10	8	0.8	84.6%	5	3	2	0.7	80.0%	7	3	9	3.0	71.4%
Feb 22	403	321	131	0.4	84.9%	273	229	75	0.3	89.7%	58	44	18	0.4	82.8%	26	16	15	0.9	76.9%	21	15	8	0.5	61.9%	7	6	2	0.3	100.0%	18	11	13	1.2	50.0%
Mar 22	767	575	182	0.3	83.4%	528	410	99	0.2	86.7%	95	73	21	0.3	86.3%	67	45	23	0.5	76.1%	52	32	20	0.6	73.1%	12	8	4	0.5	50.0%	13	7	15	2.1	38.5%
Apr 22	844	558	420	0.8	68.5%	585	414	251	0.6	75.6%	112	67	52	0.8	61.6%	61	37	41	1.1	44.3%	48	22	44	2.0	50.0%	13	6	10	1.7	61.5%	25	12	22	1.8	32.0%
May 22	932	530	643	1.2	46.2%	614	381	387	1.0	51.6%	118	63	90	1.4	43.2%	78	37	65	1.8	35.9%	70	38	45	1.2	40.0%	26	6	24	4.0	11.5%	26	5	32	6.4	15.4%
Jun 22	961	384	916	2.4	38.2%	677	294	589	2.0	41.8%	108	46	110	2.4	35.2%	82	21	88	4.2	24.4%	56	14	60	4.3	28.6%	14	2	26	13.0	21.4%	24	7	43	6.1	29.2%
Jul 22	761	405	987	2.4	39.2%	527	299	641	2.1	42.7%	92	50	103	2.1	41.3%	57	21	103	4.9	28.1%	39	19	63	3.3	28.2%	17	4	27	6.8	17.6%	29	12	50	4.2	17.2%
Aug 22	504	424	827	2.0	42.5%	359	331	515	1.6	47.6%	59	48	87	1.8	39.0%	34	24	86	3.6	23.5%	24	7	66	9.4	20.8%	12	9	22	2.4	41.7%	16	5	51	10.2	12.5%
Sep 22	597	361	784	2.2	39.5%	392	283	471	1.7	45.4%	78	31	90	2.9	32.1%	50	19	86	4.5	30.0%	41	13	63	4.8	22.0%	10	7	23	3.3	30.0%	26	8	51	6.4	23.1%
Oct 22	395	249	711	2.9	33.4%	258	187	420	2.2	40.7%	62	25	82	3.3	25.8%	32	14	87	6.2	15.6%	24	15	49	3.3	20.8%	5	2	20	10.0	20.0%	14	6	53	8.8	0.0%
Nov 22	197	176	521	3.0	32.0%	143	136	307	2.3	37.8%	14	18	62	3.4	28.6%	22	11	62	5.6	18.2%	5	4	34	8.5	0.0%	2	2	13	6.5	0.0%	11	5	43	8.6	9.1%
Dec 22	114	106	351	3.3	34.2%	83	81	204	2.5	34.9%	10	11	42	3.8	40.0%	11	6	45	7.5	45.5%	6	5	21	4.2	16.7%	0	1	9	9.0	0.0%	4	2	30	15.0	0.0%
Jan 23	249	198	311	1.6	53.0%	157	155	170	1.1	65.6%	42	16	49	3.1	38.1%	19	14	33	2.4	31.6%	11	8	18	2.3	36.4%	4	0	8	Max*	0.0%	16	5	33	6.6	18.8%
Feb 23	261	236	285	1.2	62.1%	180	184	142	0.8	67.8%	30	26	43	1.7	60.0%	18	10	34	3.4	38.9%	18	9	26	2.9	50.0%	5	2	10	5.0	80.0%	10	5	30	6.0	20.0%
Mar 23	512	346	399	1.2	63.1%	343	255	203	0.8	74.3%	59	40	53	1.3	50.8%	33	20	43	2.2	45.5%	38	16	41	2.6	42.1%	14	6	16	2.7	28.6%	25	9	43	4.8	12.0%
Apr 23	416	367	406	1.1	66.1%	274	283	171	0.6	77.7%	53	32	74	2.3	50.9%	30	19	43	2.3	56.7%	33	25	45	1.8	36.4%	13	5	22	4.4	38.5%	13	3	51	17.0	7.7%
May 23	558	431	456	1.1	61.5%	373	313	207	0.7	71.6%	79	59	74	1.3	51.9%	40	25	40	1.6	32.5%	36	13	60	4.6	30.6%	11	12	17	1.4	54.5%	19	9	58	6.4	26.3%
Jun 23	588	427	517	1.2	59.9%	399	326	250	0.8	67.4%	84	53	76	1.4	52.4%	36	21	45	2.1	52.8%	31	17	61	3.6	32.3%	14	4	22	5.5	21.4%	24	6	63	10.5	29.2%
Jul 23	556	420	538	1.3	60.4%	373	298	268	0.9	69.7%	62	51	70	1.4	54.8%	36	31	43	1.4	52.8%	42	22	64	2.9	31.0%	9	3	23	7.7	22.2%	34	15	70	4.7	23.5%
Aug 23	464	375	529	1.4	57.8%	334	282	277	1.0	64.1%	42	40	56	1.4	59.5%	23	18	37	2.1	56.5%	33	21	67	3.2	27.3%	15	7	23	3.3	40.0%	17	7	69	9.9	5.9%
Sep 23	474	329	546	1.7	51.7%	328	253	292	1.2	61.6%	55	31	62	2.0	41.8%	29	18	43	2.4	27.6%	38	19	65	3.4	26.3%	11	5	22	4.4	0.0%	13	3	62	20.7	15.4%
Oct 23	333	274	471	1.7	54.4%	229	207	248	1.2	62.0%	36	28	55	2.0	47.2%	18	9	43	4.8	44.4%	27	14	54	3.9	18.5%	11	6	20	3.3	36.4%	12	10	51	5.1	41.7%
Nov 23	190	198	341	1.7	56.8%	127	147	170	1.2	66.9%	25	20	43	2.2	44.0%	13	13	35	2.7	38.5%	12	11	42	3.8	16.7%	6	3	13	4.3	66.7%	7	4	38	9.5	14.3%
Dec 23	83	140	191	1.4		63	105	90	0.9		10	17	19	1.1		3	6	19	3.2		2	5	29	5.8		1	2	6	3.0		4	5	28	5.6	

Months Supply	Inventory
0 - 0.9	Extreme Shortage
1 - 1.9	Shortage
2 - 2.9	Low
3 - 3.9	Healthy
4 - 4.9	Availability
5+	Selection

47.12% Extreme Shortage Inventory

9.95% Shortage Inventory

9.95% Healthy Inventory

15.18% Selection Inventory

3.14% Healthy Inventory

14.66% Selection Inventory



MERCER ISLAND LUXURY
Market Snap Shot
Active Listing to Pending Sales Months of Inventory
RESALE ONLY (SFH&CND Combined)
Published: Jan. 1 2024

	\$1,000,000 and Above				\$1,000,000 - \$1,499,999				\$1,500,000 - \$1,999,999				\$2,000,000 - \$2,999,999				\$3,000,000 - \$4,999,999				\$5,000,000 and Above									
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days
Dec 20	12	12	9	0.8	75.0%	2	3	1	0.3	50.0%	5	5	3	0.6	100.0%	1	1	2	2.0	0.0%	3	3	1	0.3	33.3%	1	0	2	Max*	200.0%
Jan 21	19	18	11	0.6	78.9%	6	4	3	0.8	100.0%	7	10	1	0.1	85.7%	4	3	3	1.0	50.0%	2	1	2	2.0	50.0%	0	0	2	Max*	0.0%
Feb 21	32	27	12	0.4	84.4%	6	7	1	0.1	83.3%	10	10	1	0.1	100.0%	11	8	4	0.5	90.9%	4	1	4	4.0	25.0%	0	1	2	2.0	100.0%
Mar 21	31	32	9	0.3	80.6%	8	8	2	0.3	75.0%	11	12	1	0.1	90.9%	9	8	4	0.5	66.7%	3	3	1	0.3	100.0%	1	1	1	1.0	0.0%
Apr 21	44	37	18	0.5	77.3%	3	5	0	Max*	66.7%	17	13	6	0.5	82.4%	14	12	6	0.5	78.6%	7	6	3	0.5	85.7%	3	1	3	3.0	33.3%
May 21	31	37	12	0.3	87.1%	6	4	2	0.5	100.0%	13	17	3	0.2	84.6%	7	11	1	0.1	100.0%	2	4	1	0.3	100.0%	3	1	5	5.0	33.3%
Jun 21	50	44	16	0.4	80.0%	13	12	3	0.3	76.9%	17	15	5	0.3	88.2%	10	9	2	0.2	80.0%	5	2	4	2.0	60.0%	5	6	2	0.3	80.0%
Jul 21	32	33	13	0.4	68.8%	2	4	1	0.3	0.0%	13	12	5	0.4	69.2%	6	5	2	0.4	66.7%	6	7	3	0.4	100.0%	5	5	2	0.4	60.0%
Aug 21	41	40	13	0.3	73.2%	3	3	2	0.7	66.7%	11	10	3	0.3	81.8%	17	13	4	0.3	76.5%	6	8	1	0.1	83.3%	4	6	3	0.5	25.0%
Sep 21	30	27	15	0.6	96.7%	9	8	2	0.3	88.9%	5	7	1	0.1	100.0%	11	8	8	1.0	100.0%	4	4	0	Max*	100.0%	1	0	4	Max*	100.0%
Oct 21	23	28	10	0.4	82.6%	6	6	2	0.3	66.7%	8	6	3	0.5	87.5%	8	14	2	0.1	87.5%	1	1	0	Max*	100.0%	0	1	3	3.0	0.0%
Nov 21	23	30	1	0.0	91.3%	7	8	0	Max*	71.4%	7	10	0	Max*	100.0%	6	9	0	Max*	100.0%	2	2	0	Max*	100.0%	1	1	1	1.0	100.0%
Dec 21	10	11	0	Max*	70.0%	2	2	0	Max*	100.0%	4	4	0	Max*	25.0%	3	3	0	Max*	100.0%	0	0	0	Max*	0.0%	1	2	0	Max*	100.0%
Jan 22	12	11	1	0.1	100.0%	2	2	0	Max*	100.0%	4	4	0	Max*	100.0%	4	4	0	Max*	100.0%	2	1	1	1.0	100.0%	0	0	0	Max*	0.0%
Feb 22	25	20	6	0.3	92.0%	2	0	2	Max*	100.0%	10	9	1	0.1	80.0%	9	8	1	0.1	100.0%	2	2	1	0.5	150.0%	2	1	1	1.0	50.0%
Mar 22	30	28	8	0.3	93.3%	2	4	0	Max*	100.0%	6	5	2	0.4	100.0%	17	13	5	0.4	88.2%	5	6	0	Max*	100.0%	0	0	1	Max*	0.0%
Apr 22	38	22	19	0.9	73.7%	3	2	1	0.5	100.0%	13	9	4	0.4	69.2%	12	8	7	0.9	75.0%	7	1	5	5.0	71.4%	3	2	2	1.0	66.7%
May 22	39	33	19	0.6	71.8%	5	4	2	0.5	80.0%	10	6	6	1.0	60.0%	14	13	6	0.5	78.6%	6	9	1	0.1	83.3%	4	1	4	4.0	50.0%
Jun 22	36	19	32	1.7	50.0%	2	1	2	2.0	50.0%	9	6	8	1.3	55.6%	16	9	11	1.2	56.3%	8	2	7	3.5	37.5%	1	1	4	4.0	0.0%
Jul 22	30	24	32	1.3	53.3%	0	1	1	1.0	0.0%	6	7	7	1.0	83.3%	9	9	8	0.9	66.7%	9	3	10	3.3	22.2%	6	4	6	1.5	50.0%
Aug 22	19	20	27	1.4	52.6%	1	1	0	Max*	100.0%	3	6	3	0.5	66.7%	9	7	10	1.4	55.6%	4	4	9	2.3	25.0%	2	2	5	2.5	50.0%
Sep 22	36	12	42	3.5	30.6%	1	1	0	0.0	100.0%	9	1	11	11.0	22.2%	14	6	14	2.3	35.7%	8	3	10	3.3	25.0%	4	1	7	7.0	25.0%
Oct 22	23	13	42	3.2	8.7%	2	2	1	0.5	0.0%	2	2	9	4.5	0.0%	9	1	17	17.0	11.1%	6	5	8	1.6	16.7%	4	3	7	2.3	0.0%
Nov 22	10	7	39	5.6	30.0%	0	0	1	Max*	0.0%	3	4	7	1.8	66.7%	3	2	18	9.0	33.3%	2	1	7	7.0	0.0%	2	0	6	Max*	0.0%
Dec 22	4	7	26	3.7	25.0%	1	2	0	0.0	100.0%	2	3	4	1.3	0.0%	0	2	13	6.5	0.0%	1	0	5	Max*	0.0%	0	0	4	Max*	0.0%
Jan 23	14	8	25	3.1	50.0%	0	0	0	Max*	0.0%	2	2	5	2.5	50.0%	8	4	12	3.0	62.5%	1	1	3	3.0	0.0%	3	1	5	5.0	33.3%
Feb 23	21	12	26	2.2	42.9%	1	0	2	Max*	100.0%	4	2	4	2.0	25.0%	8	8	10	1.3	62.5%	3	2	3	1.5	33.3%	5	0	7	Max*	20.0%
Mar 23	32	21	33	1.6	46.9%	1	1	1	1.0	0.0%	7	6	6	1.0	85.7%	12	8	12	1.5	58.3%	9	4	7	1.8	22.2%	3	2	7	3.5	0.0%
Apr 23	28	23	33	1.4	57.1%	4	2	2	1.0	50.0%	7	5	7	1.4	42.9%	12	9	11	1.2	75.0%	4	6	6	1.0	50.0%	1	1	7	7.0	0.0%
May 23	38	35	28	0.8	60.5%	4	4	2	0.5	50.0%	12	8	8	1.0	50.0%	19	18	8	0.4	68.4%	1	4	2	0.5	100.0%	2	1	8	8.0	50.0%
Jun 23	37	24	34	1.4	67.6%	6	5	3	0.6	83.3%	12	10	7	0.7	75.0%	11	6	10	1.7	72.7%	4	1	5	5.0	50.0%	4	2	9	4.5	25.0%
Jul 23	20	23	27	1.2	70.0%	2	4	1	0.3	100.0%	3	4	6	1.5	66.7%	6	9	7	0.8	83.3%	4	3	5	1.7	50.0%	5	3	8	2.7	60.0%
Aug 23	24	19	24	1.3	75.0%	2	3	0	0.0	100.0%	7	5	6	1.2	71.4%	7	5	5	1.0	85.7%	7	5	6	1.2	57.1%	1	1	7	7.0	100.0%
Sep 23	25	20	22	1.1	56.0%	2	2	0	0.0	100.0%	6	6	3	0.5	66.7%	11	8	6	0.8	63.6%	3	4	5	1.3	33.3%	3	0	8	Max*	0.0%
Oct 23	20	9	25	2.8	35.0%	0	0	0	Max*	0.0%	4	3	3	1.0	50.0%	11	4	10	2.5	36.4%	2	1	6	6.0	0.0%	3	1	6	6.0	33.3%
Nov 23	6	7	19	2.7	116.7%	0	0	0	Max*	0.0%	4	3	3	1.0	125.0%	1	1	7	7.0	100.0%	1	3	4	1.3	100.0%	0	0	5	Max*	0.0%
Dec 23	3	7	9	1.3		0	0	0	Max*		1	3	0	0.0		2	3	1	0.3		0	1	3	3.0		0	0	5	Max*	

Months Supply	Inventory
0 - 0.9	Extreme Shortage
1 - 1.9	Shortage
2 - 2.9	Low
3 - 3.9	Healthy
4 - 4.9	Availability
5.0+	Selection

Elevated Inventory

11.11% Extreme Shortage Inventory

33.33% Healthy Inventory

55.56% Selection Inventory

BELLEVUE WEST OF 405 LUXURY

Market Snap Shot

Active Listing to Pending Sales Months of Inventory

RESALE ONLY (SFH&CND Combined)

Published: Jan. 1 2024

	\$1,000,000 and Above					\$1,000,000 - \$1,999,999					\$2,000,000 - \$2,499,999					\$2,500,000 - \$2,999,999					\$3,000,000 - \$3,999,999					\$4,000,000 - \$4,999,999					\$5,000,000 and Above					
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	
Dec 20	20	21	32	1.5	55.0%	8	8	10	1.3	75.0%	2	3	2	0.7	50.0%	3	5	3	0.6	100.0%	1	1	6	6.0	0.0%	3	1	3	3.0	0.0%	3	3	8	2.7	33.3%	
Jan 21	29	13	36	2.8	34.5%	15	5	13	2.6	26.7%	4	1	3	3.0	25.0%	2	1	3	3.0	100.0%	3	2	4	2.0	33.3%	1	0	4	Max*	0.0%	4	4	9	2.3	50.0%	
Feb 21	38	30	37	1.2	71.1%	21	9	22	2.4	61.9%	4	5	4	0.8	100.0%	3	5	1	0.2	66.7%	3	4	4	1.0	100.0%	3	6	0	Max*	100.0%	4	1	6	6.0	50.0%	
Mar 21	44	45	28	0.6	65.9%	22	24	17	0.7	59.1%	3	3	3	1.0	66.7%	4	1	2	2.0	50.0%	6	9	0	Max*	100.0%	4	1	2	2.0	75.0%	5	7	4	0.6	60.0%	
Apr 21	60	38	32	0.8	58.3%	30	20	16	0.8	66.7%	5	5	0	Max*	80.0%	12	8	3	0.4	66.7%	6	2	5	2.5	33.3%	2	3	1	0.3	50.0%	5	0	7	Max*	0.0%	
May 21	65	56	43	0.8	76.9%	31	29	19	0.7	77.4%	9	6	3	0.5	66.7%	6	6	3	0.5	100.0%	9	6	9	1.5	66.7%	2	2	1	0.5	100.0%	8	7	8	1.1	75.0%	
Jun 21	52	38	34	0.9	59.6%	17	16	12	0.8	58.8%	3	4	2	0.5	100.0%	9	7	2	0.3	66.7%	8	4	4	1.0	62.5%	6	5	2	0.4	83.3%	9	2	12	6.0	22.2%	
Jul 21	52	33	41	1.2	73.1%	25	8	19	2.4	64.0%	5	5	2	0.4	80.0%	5	4	1	0.3	80.0%	6	8	3	0.4	100.0%	5	3	4	1.3	80.0%	6	5	12	2.4	66.7%	
Aug 21	40	44	36	0.8	70.0%	16	22	14	0.6	75.0%	6	3	3	1.0	66.7%	5	2	5	2.5	60.0%	10	8	4	0.5	70.0%	2	4	3	0.8	50.0%	1	5	7	1.4	100.0%	
Sep 21	42	31	34	1.1	71.4%	15	14	10	0.7	80.0%	5	5	3	0.6	100.0%	10	4	6	1.5	60.0%	4	4	3	0.8	100.0%	1	0	3	Max*	0.0%	7	4	9	2.3	42.9%	
Oct 21	28	37	19	0.5	71.4%	6	13	4	0.3	100.0%	1	2	0	Max*	0.0%	3	8	2	0.3	66.7%	5	6	1	0.2	80.0%	4	4	3	0.8	100.0%	9	4	9	2.3	44.4%	
Nov 21	20	25	4	0.2	80.0%	3	7	0	Max*	100.0%	2	2	0	Max*	100.0%	5	3	1	0.3	60.0%	4	3	1	0.3	75.0%	2	4	0	Max*	100.0%	4	4	6	2	0.3	75.0%
Dec 21	14	8	5	0.6	50.0%	4	4	1	0.3	75.0%	2	1	0	Max*	50.0%	1	1	1	1.0	100.0%	2	1	0	Max*	50.0%	0	0	0	Max*	0.0%	5	1	3	3.0	20.0%	
Jan 22	23	17	10	0.6	91.3%	8	6	2	0.3	75.0%	4	3	1	0.3	100.0%	1	1	1	1.0	100.0%	3	3	1	0.3	100.0%	2	2	0	Max*	100.0%	5	2	5	2.5	100.0%	
Feb 22	32	20	16	0.8	53.1%	7	5	0	Max*	57.1%	3	1	3	3.0	33.3%	4	2	2	1.0	75.0%	3	3	2	0.7	66.7%	3	3	0	Max*	100.0%	12	6	9	1.5	33.3%	
Mar 22	57	33	28	0.8	68.4%	23	12	8	0.7	78.3%	3	3	2	0.7	66.7%	5	4	3	0.8	60.0%	11	5	3	0.6	72.7%	6	4	2	0.5	66.7%	9	5	10	2.0	44.4%	
Apr 22	56	37	35	0.9	55.4%	14	12	8	0.7	57.1%	6	3	3	1.0	66.7%	6	3	6	2.0	66.7%	9	6	4	0.7	55.6%	6	4	3	0.8	83.3%	15	9	11	1.2	33.3%	
May 22	68	31	51	1.6	35.3%	14	9	8	0.9	57.1%	10	3	7	2.3	40.0%	7	6	7	1.2	42.9%	13	10	6	0.6	61.5%	10	2	7	3.5	0.0%	14	1	16	16.0	7.1%	
Jun 22	57	21	69	3.3	36.8%	18	7	15	2.1	38.9%	7	5	6	1.2	42.9%	8	4	9	2.3	50.0%	6	2	9	4.5	50.0%	6	0	8	Max*	0.0%	12	3	22	7.3	33.3%	
Jul 22	51	23	82	3.6	29.4%	17	6	19	3.2	41.2%	6	4	7	1.8	66.7%	6	3	15	5.0	16.7%	5	5	7	1.4	40.0%	7	0	13	Max*	14.3%	10	5	21	4.2	0.0%	
Aug 22	37	25	82	3.3	35.1%	9	11	17	1.5	77.8%	3	4	3	0.8	33.3%	5	4	12	3.0	20.0%	5	1	12	12.0	20.0%	4	3	11	3.7	50.0%	11	2	27	13.5	9.1%	
Sep 22	50	25	82	3.3	36.0%	12	7	16	2.3	50.0%	6	3	6	2.0	50.0%	5	3	9	3.0	40.0%	10	1	13	13.0	20.0%	6	6	13	2.2	33.3%	11	5	25	5.0	27.3%	
Oct 22	36	16	77	4.8	33.3%	12	8	17	2.1	50.0%	6	1	5	5.0	33.3%	3	1	11	11.0	33.3%	6	4	8	2.0	33.3%	2	1	9	9.0	50.0%	7	1	27	27.0	0.0%	
Nov 22	11	14	60	4.3	9.1%	3	6	13	2.2	0.0%	0	1	3	3.0	0.0%	2	0	11	Max*	0.0%	0	2	4	2.0	0.0%	0	1	6	6.0	0.0%	6	4	23	5.8	16.7%	
Dec 22	11	6	47	7.8	27.3%	3	0	12	Max*	0.0%	1	1	2	2.0	0.0%	3	1	9	9.0	100.0%	2	1	2	2.0	0.0%	0	1	5	5.0	0.0%	2	2	17	8.5	0.0%	
Jan 23	27	15	44	2.9	44.4%	7	5	11	2.2	71.4%	6	2	5	2.5	50.0%	2	3	5	1.7	0.0%	4	1	5	5.0	50.0%	1	0	2	Max*	0.0%	7	4	16	4.0	28.6%	
Feb 23	21	17	41	2.4	42.9%	8	7	9	1.3	37.5%	1	2	5	2.5	0.0%	2	2	3	1.5	50.0%	4	1	8	8.0	25.0%	4	1	5	5.0	75.0%	2	4	11	2.8	50.0%	
Mar 23	62	27	61	2.3	40.3%	19	9	14	1.6	52.6%	6	2	5	2.5	16.7%	8	3	9	3.0	37.5%	11	5	11	2.2	54.5%	6	3	6	2.0	33.3%	12	5	16	3.2	25.0%	
Apr 23	38	23	68	3.0	39.5%	10	8	13	1.6	50.0%	6	1	10	10.0	33.3%	4	4	8	2.0	50.0%	6	6	9	1.5	33.3%	6	3	8	2.7	50.0%	6	1	20	20.0	16.7%	
May 23	43	30	66	2.2	39.5%	13	10	13	1.3	38.5%	6	3	11	3.7	16.7%	5	2	6	3.0	20.0%	9	7	10	1.4	66.7%	4	4	6	1.5	50.0%	6	4	20	5.0	33.3%	
Jun 23	67	34	81	2.4	35.8%	25	14	22	1.6	44.0%	15	8	9	1.1	20.0%	1	0	6	Max*	0.0%	11	7	13	1.9	45.5%	4	2	8	4.0	50.0%	11	3	23	7.7	27.3%	
Jul 23	60	32	89	2.8	36.7%	17	8	26	3.3	23.5%	10	7	8	1.1	70.0%	3	1	7	7.0	100.0%	11	6	14	2.3	36.4%	2	2	6	3.0	0.0%	17	8	28	3.5	23.5%	
Aug 23	46	26	87	3.3	37.0%	18	10	27	2.7	44.4%	1	3	5	1.7	100.0%	6	4	8	2.0	33.3%	8	4	14	3.5	50.0%	3	1	5	5.0	66.7%	10	4	28	7.0	0.0%	
Sep 23	45	28	79	2.8	37.8%	16	11	25	2.3	43.8%	8	4	6	1.5	50.0%	6	5	10	2.0	50.0%	4	3	7	2.3	25.0%	4	3	6	2.0	0.0%	7	2	25	12.5	28.6%	
Oct 23	38	22	73	3.3	26.3%	14	9	23	2.6	14.3%	7	6	5	0.8	28.6%	4	2	8	4.0	50.0%	6	2	7	3.5	33.3%	5	1	8	8.0	20.0%	2	2	22	11.0	50.0%	
Nov 23	21	20	51	2.6	47.6%	8	7	17	2.4	25.0%	3	4	1	0.3	100.0%	3	2	8	4.0	33.3%	2	3	5	1.7	50.0%	3	2	6	3.0	100.0%	2	2	14	7.0	0.0%	
Dec 23	11	8	43	5.4		4	5	15	3.0		1	0	2	Max*		1	0	7	Max*		1	0	4	Max*		1	1	3	3.0		3	2	12	6.0		

Months Supply	Inventory
0 - 0.9	Extreme Shortage
1 - 1.9	Shortage
2 - 2.9	Low
3 - 3.9	Healthy
4 - 4.9	Availability
5+	Selection

34.88% Healthy Inventory

30.23% Selection Inventory

6.98% Healthy Inventory

27.91% Selection Inventory



Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Eastside

Price Range: All Prices Combined

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	96.10%	1.44%	0.62%				1.85%
	February	93.22%	1.08%	0.41%				5.28%
	March	89.60%	1.99%	0.52%	0.09%	0.17%		7.63%
	April	76.31%	3.08%	1.16%	0.75%	0.25%	0.25%	18.20%
	May	57.86%	5.72%	2.86%	2.03%	0.45%	0.60%	30.47%
	June	46.26%	9.73%	5.01%	1.76%	0.92%	0.56%	35.75%
	July	46.02%	11.46%	4.36%	1.54%	0.68%	0.34%	35.59%
	August	46.48%	10.32%	3.16%	1.46%	1.33%	1.70%	35.56%
	September	45.77%	9.32%	4.07%	2.89%	2.04%	0.86%	35.05%
	October	39.97%	10.50%	6.90%	4.70%	3.29%	1.10%	33.54%
	November	35.63%	17.07%	9.28%	4.19%	2.40%	1.20%	30.24%
	December	46.24%	16.76%	6.36%	5.20%	1.16%		24.28%
2023	January	61.67%	11.79%	4.91%	1.47%	2.46%	0.25%	17.44%
	February	67.87%	10.31%	5.28%	1.44%	0.72%	0.24%	14.15%
	March	70.04%	9.21%	3.50%	1.43%	0.91%	0.39%	14.53%
	April	71.85%	6.22%	3.73%	0.47%	0.47%	0.31%	16.95%
	May	69.19%	6.34%	3.23%	0.99%	0.50%	0.62%	19.13%
	June	68.65%	6.89%	3.56%	0.83%	0.36%	0.59%	19.12%
	July	64.64%	8.11%	2.92%	1.27%	0.76%		
	August	64.33%	8.23%	2.33%	2.19%			
	September	56.05%	10.07%	4.76%				
	October	58.61%	10.30%					
	November	60.18%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Eastside

Price Range: 0 - 500K

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	93.33%	4.00%					2.67%
	February	94.38%						5.62%
	March	88.66%	2.06%					9.28%
	April	91.36%		1.23%	1.23%			6.17%
	May	78.31%	3.61%	2.41%	1.20%		2.41%	12.05%
	June	64.49%	10.28%	5.61%	2.80%	0.93%		15.89%
	July	58.65%	10.58%	4.81%	3.85%	0.96%		21.15%
	August	56.58%	13.16%	5.26%	2.63%	1.32%	3.95%	17.11%
	September	48.42%	11.58%	9.47%	6.32%	3.16%		21.05%
	October	37.88%	16.67%	12.12%	3.03%	6.06%		24.24%
	November	39.39%	15.15%	18.18%			3.03%	24.24%
	December	50.00%	27.27%					22.73%
2023	January	72.22%	9.26%	1.85%	3.70%	5.56%		7.41%
	February	71.70%	13.21%	3.77%	1.89%			9.43%
	March	77.61%	8.96%	4.48%		1.49%		7.46%
	April	78.69%	8.20%	1.64%	1.64%			9.84%
	May	74.29%	8.57%	2.86%				14.29%
	June	80.33%	8.20%	3.28%			1.64%	6.56%
	July	69.35%	9.68%	4.84%	1.61%			
	August	81.67%	6.67%	1.67%	1.67%			
	September	60.00%	7.69%	4.62%				
	October	48.00%	10.00%					
	November	62.79%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Eastside

Price Range: 500K - 750K

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	95.71%	1.43%					2.86%
	February	93.07%	3.96%	0.99%				1.98%
	March	94.23%	0.96%	0.96%		0.96%		2.88%
	April	82.35%	5.88%	1.96%				9.80%
	May	77.10%	5.34%	0.76%	1.53%			15.27%
	June	62.69%	8.96%	1.49%		3.73%	1.49%	21.64%
	July	55.24%	9.79%	2.80%	1.40%	0.70%	0.70%	29.37%
	August	45.54%	10.89%	5.94%	1.98%	1.98%	2.97%	30.69%
	September	52.29%	11.93%	3.67%	4.59%	2.75%	2.75%	22.02%
	October	45.26%	14.74%	5.26%	3.16%	2.11%	4.21%	25.26%
	November	38.60%	21.05%	12.28%	7.02%		1.75%	19.30%
	December	50.00%	7.69%	15.38%	11.54%			15.38%
2023	January	73.08%	11.54%	9.62%		1.92%	1.92%	1.92%
	February	68.42%	12.28%	8.77%	1.75%			8.77%
	March	67.42%	11.24%	1.12%	3.37%	2.25%	1.12%	13.48%
	April	75.64%	14.10%	2.56%		1.28%		6.41%
	May	79.17%	5.56%	2.78%				12.50%
	June	85.23%	4.55%	1.14%			1.14%	7.95%
	July	69.62%	8.86%	1.27%	1.27%	2.53%		
	August	62.89%	8.25%	3.09%	2.06%			
	September	55.00%	18.00%	4.00%				
	October	63.64%	12.12%					
	November	52.94%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Eastside

Price Range: 750K - 1M

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	98.96%	1.04%					
	February	99.31%						0.69%
	March	90.37%	1.07%	0.53%		0.53%		7.49%
	April	87.01%	1.13%	0.56%		0.56%	0.56%	10.17%
	May	71.88%	6.25%	3.13%	2.08%			16.67%
	June	49.32%	10.86%	9.05%	3.17%	0.45%	0.90%	26.24%
	July	49.71%	13.71%	4.00%	1.14%	1.14%	1.71%	28.57%
	August	47.95%	10.96%	2.05%	2.05%	2.74%	0.68%	33.56%
	September	49.37%	8.86%	6.33%	3.16%	2.53%	1.90%	27.85%
	October	41.35%	13.46%	11.54%	7.69%	6.73%		19.23%
	November	43.64%	18.18%	5.45%	5.45%	3.64%		23.64%
	December	50.00%	11.11%			5.56%		33.33%
2023	January	64.62%	13.85%	3.08%	1.54%	4.62%		12.31%
	February	73.68%	5.26%	10.53%	3.51%			7.02%
	March	81.45%	9.68%	2.42%				6.45%
	April	82.65%	2.04%	2.04%				13.27%
	May	75.38%	5.38%	3.85%	2.31%	0.77%		12.31%
	June	78.05%	5.69%	3.25%	0.81%			12.20%
	July	67.80%	7.63%	3.39%	2.54%	1.69%		
	August	73.50%	11.11%		0.85%			
	September	63.48%	10.43%	7.83%				
	October	65.98%	14.43%					
	November	70.21%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Eastside

Price Range: 1M - 1.5M

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	99.10%		0.90%				
	February	96.25%	0.63%	0.63%				2.50%
	March	95.62%	1.09%	0.36%				2.92%
	April	81.71%	2.86%	0.86%	1.14%	0.29%		13.14%
	May	55.49%	7.12%	3.86%	2.97%	0.30%	0.59%	29.67%
	June	47.93%	10.88%	4.92%	2.33%	0.78%	0.52%	32.64%
	July	45.11%	12.30%	5.68%	1.58%	0.32%		35.02%
	August	51.12%	11.66%	2.69%	0.90%	1.35%	1.79%	30.49%
	September	54.78%	11.30%	2.17%	1.74%	1.30%	0.87%	27.83%
	October	50.34%	9.66%	7.59%	4.14%	2.07%		26.21%
	November	40.51%	17.72%	13.92%	6.33%	3.80%		17.72%
	December	49.06%	18.87%	5.66%	5.66%			20.75%
2023	January	70.00%	10.00%	5.56%				14.44%
	February	71.29%	7.92%	4.95%			0.99%	14.85%
	March	81.25%	8.33%	1.56%	0.52%	1.04%		7.29%
	April	80.86%	6.17%	3.09%	0.62%		0.62%	8.64%
	May	78.79%	6.06%	0.87%	0.87%		0.87%	12.55%
	June	73.01%	4.87%	3.98%	1.77%	0.44%		15.93%
	July	72.77%	9.38%	3.13%	0.89%	0.45%		
	August	71.43%	7.14%	3.06%	3.06%			
	September	64.84%	8.24%	2.75%				
	October	66.14%	8.66%					
	November	73.17%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Eastside

Price Range: 1.5M - 2M

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	94.44%	1.39%					4.17%
	February	95.58%						4.42%
	March	87.75%	1.98%	0.79%				9.49%
	April	72.46%	2.97%	0.42%				24.15%
	May	52.90%	5.07%	2.90%	2.54%	0.72%	0.36%	35.51%
	June	39.37%	9.06%	4.53%	1.05%	0.70%		45.30%
	July	42.71%	13.57%	5.03%		0.50%		38.19%
	August	45.93%	13.33%	2.22%	0.74%	0.74%	2.22%	34.81%
	September	40.14%	8.16%	2.04%	2.04%	1.36%		46.26%
	October	34.95%	7.77%	4.85%	6.80%	1.94%	0.97%	42.72%
	November	33.93%	17.86%	5.36%	1.79%	3.57%	1.79%	35.71%
	December	28.00%	32.00%	12.00%	4.00%			24.00%
2023	January	62.90%	12.90%	4.84%	1.61%	1.61%		16.13%
	February	71.43%	14.29%	1.43%		1.43%		11.43%
	March	68.57%	7.14%	2.86%	2.86%		0.71%	17.86%
	April	72.32%	5.36%	7.14%				15.18%
	May	72.31%	6.92%	3.08%			0.77%	16.92%
	June	66.06%	11.52%	3.64%	0.61%	1.21%		16.97%
	July	70.23%	4.58%	3.82%	0.76%	0.76%		
	August	58.78%	9.92%	3.05%	3.05%			
	September	60.45%	10.45%	2.24%				
	October	61.29%	11.83%					
	November	58.70%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Eastside

Price Range: 2M - 3M

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	97.37%		2.63%				
	February	84.52%	2.38%					13.10%
	March	87.12%	4.29%					8.59%
	April	59.54%	5.20%	2.31%	1.73%	0.58%	0.58%	30.06%
	May	46.60%	6.81%	2.62%	0.52%	0.52%		42.93%
	June	34.21%	8.42%	3.16%	0.53%		0.53%	53.16%
	July	41.50%	10.88%	2.04%	2.72%	1.36%		41.50%
	August	36.96%	3.26%	1.09%	2.17%			56.52%
	September	33.88%	5.79%	4.13%	1.65%	2.48%		52.07%
	October	32.94%	4.71%	3.53%	3.53%	2.35%	2.35%	50.59%
	November	22.22%	13.89%	2.78%		2.78%		58.33%
	December	57.89%	5.26%	5.26%	5.26%			26.32%
2023	January	38.18%	18.18%	1.82%	1.82%	3.64%		36.36%
	February	55.10%	12.24%		4.08%	4.08%		24.49%
	March	55.29%	11.76%	8.24%	1.18%	1.18%		22.35%
	April	54.55%	3.90%	3.90%		1.30%		36.36%
	May	45.95%	7.21%	7.21%	1.80%	0.90%		36.94%
	June	56.25%	8.04%	2.68%			1.79%	31.25%
	July	53.13%	8.33%	3.13%				
	August	55.07%	8.70%	2.90%	1.45%			
	September	41.46%	8.54%	10.98%				
	October	52.83%	7.55%					
	November	45.00%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Eastside

Price Range: 3M +

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	84.00%	4.00%	4.00%				8.00%
	February	71.74%	2.17%	2.17%				23.91%
	March	72.37%	3.95%	1.32%	1.32%			21.05%
	April	54.76%	3.57%	2.38%	1.19%		1.19%	36.90%
	May	36.13%	2.52%	2.52%	1.68%	1.68%	2.52%	52.94%
	June	33.33%	7.53%	5.38%	2.15%	1.08%	1.08%	49.46%
	July	26.19%	3.57%	4.76%	1.19%			64.29%
	August	27.45%	1.96%	5.88%				64.71%
	September	27.40%	5.48%	2.74%	2.74%	1.37%		60.27%
	October	17.50%	5.00%		2.50%	2.50%		72.50%
	November	5.56%	5.56%		5.56%		5.56%	77.78%
	December	30.00%			10.00%	10.00%		50.00%
2023	January	31.03%	3.45%	10.34%	3.45%			51.72%
	February	50.00%	6.67%	10.00%				33.33%
	March	37.84%	9.46%	8.11%	2.70%	1.35%	1.35%	39.19%
	April	36.36%	5.45%	5.45%	1.82%	1.82%	1.82%	47.27%
	May	37.70%	4.92%	4.92%	1.64%	3.28%	3.28%	44.26%
	June	31.34%	4.48%	7.46%	1.49%		1.49%	53.73%
	July	32.91%	8.86%		2.53%			
	August	30.51%	3.39%	1.69%	1.69%			
	September	21.05%	5.26%	3.51%				
	October	29.17%	4.17%					
	November	36.00%						

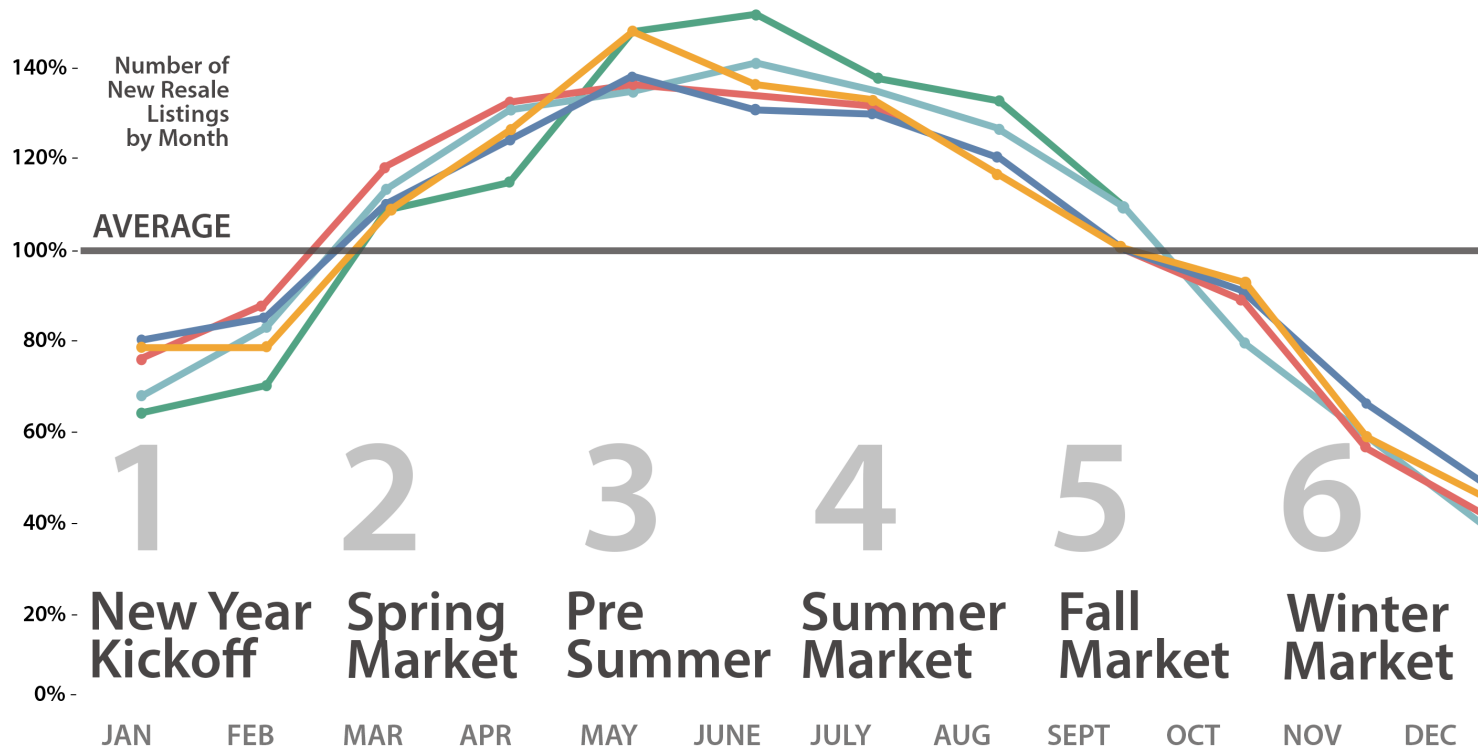
Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Residential Real Estate is so Predictable

By J. Lennox Scott



*5-year span of resale listings on market. Normal pattern of new resale listings (non-COVID years).