

Pierce County Housing Update - Resale Only

KEY MARKET INDICATORS JANUARY 2024 (DECEMBER RECAP)



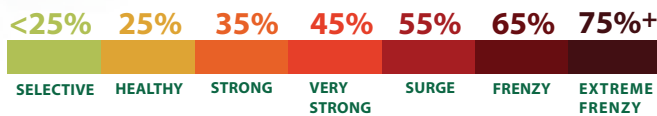
WELCOME 2024! NEW YEAR KICKOFF



J. Lennox Scott
Chairman and CEO

The yearly housing cycle enters an exciting phase after the holidays called the New Year Kickoff. We are beginning the year with lower home mortgage rates compared to the last two months, combined with a shortage of unsold inventory and the seasonality of fewer resale listings. This will elevate the intensity for new resale listings going under contract over the next several months, creating a frenzy level of Sales Activity Intensity™ in the more affordable and mid-price ranges. Additionally, in the luxury market, we anticipate increased sales activity.

Price Range	December New Resale Listing	December Resale Pending	January 1st Active Resale Listing	Months Supply (Pending)	Months Resale Supply	(November Listed) % Pending 1st 30 Days	November Sales Activity Intensity™
0 - 350K	39	60	61	1.0	Shortage	56.9%	Surge
350K - 500K	162	225	264	1.2	Shortage	56.2%	Surge
500K - 750K	152	212	288	1.4	Shortage	43.0%	Strong
750K - 1M	32	47	150	3.2	Healthy	37.3%	Strong
1M - 1.5M	19	20	78	3.9	Healthy	30.0%	Healthy
1.5M+	4	4	61	15.3	Selection	9.1%	Selective
Total Activity	408	568	902	1.6	Shortage	48.0%	Very Strong



CURRENT INTEREST RATE

6.67%

January 2, 2024 Source: Mortgage News Daily

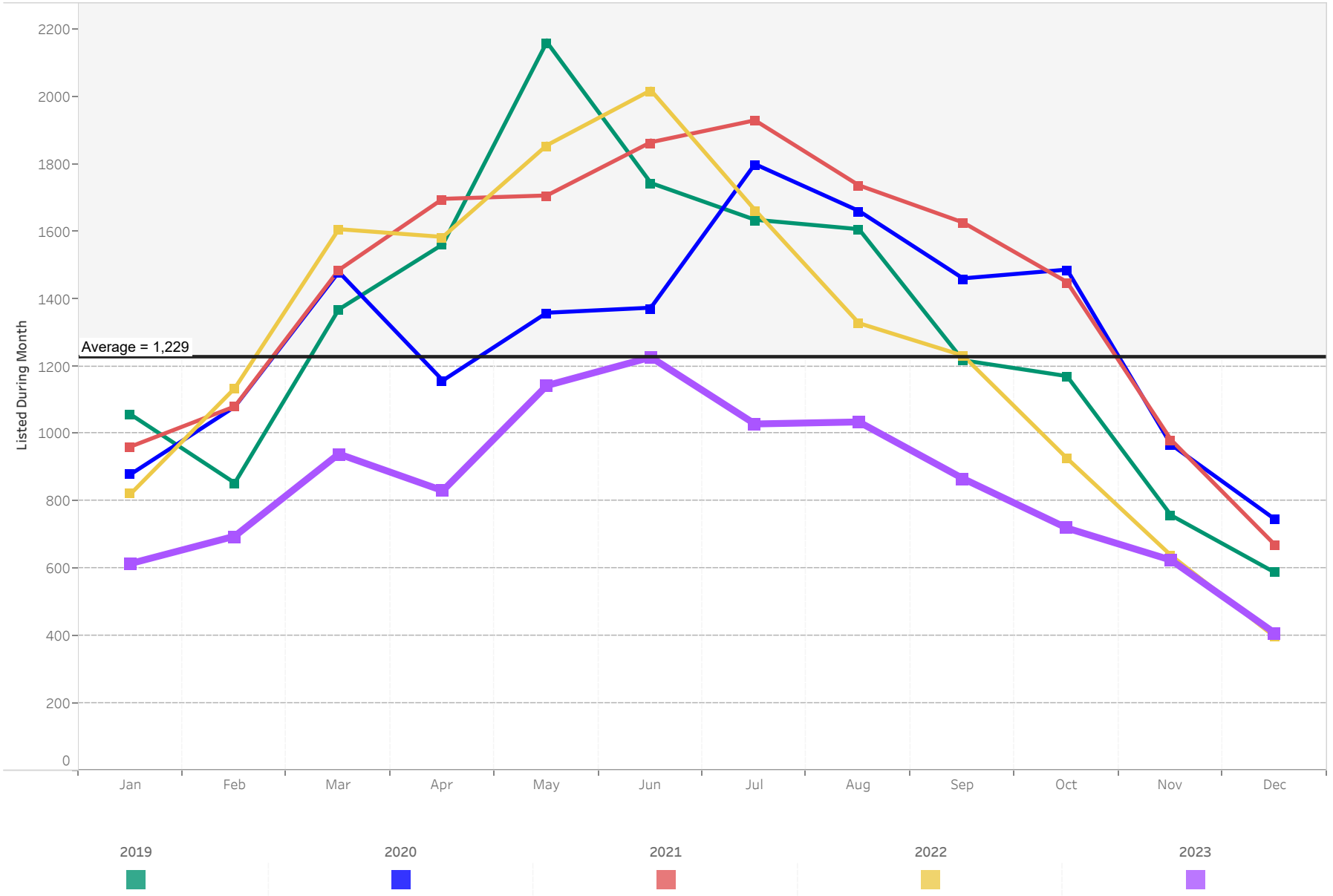
► BUYER CONSULTATION

Are you looking to purchase a home in 2024? The first step is to have a buyer consultation with your broker to prep yourself on the intricacies of today's housing market. You will review current market momentum and benefits of personal representation within the unique housing market that we are experiencing. Being Buyer Ready, Day One™ will create greater seller certainty, help you establish the right price, and improve your chances of purchasing the home.

Effective Jan. 1 2024, you must have a written and signed brokerage services agreement if you are working with a broker.

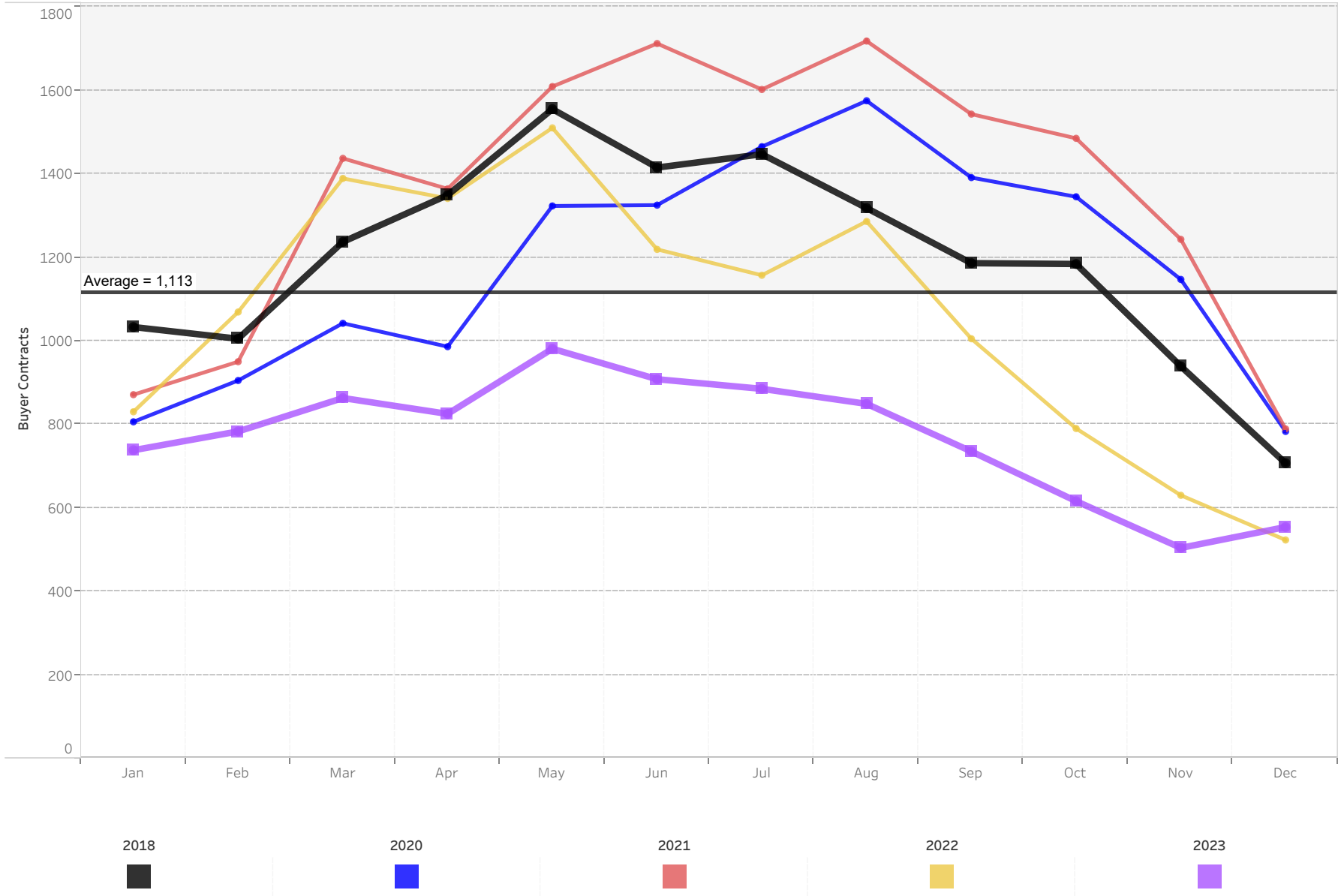
New Resale Listings Chart - Pierce County - WA

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only



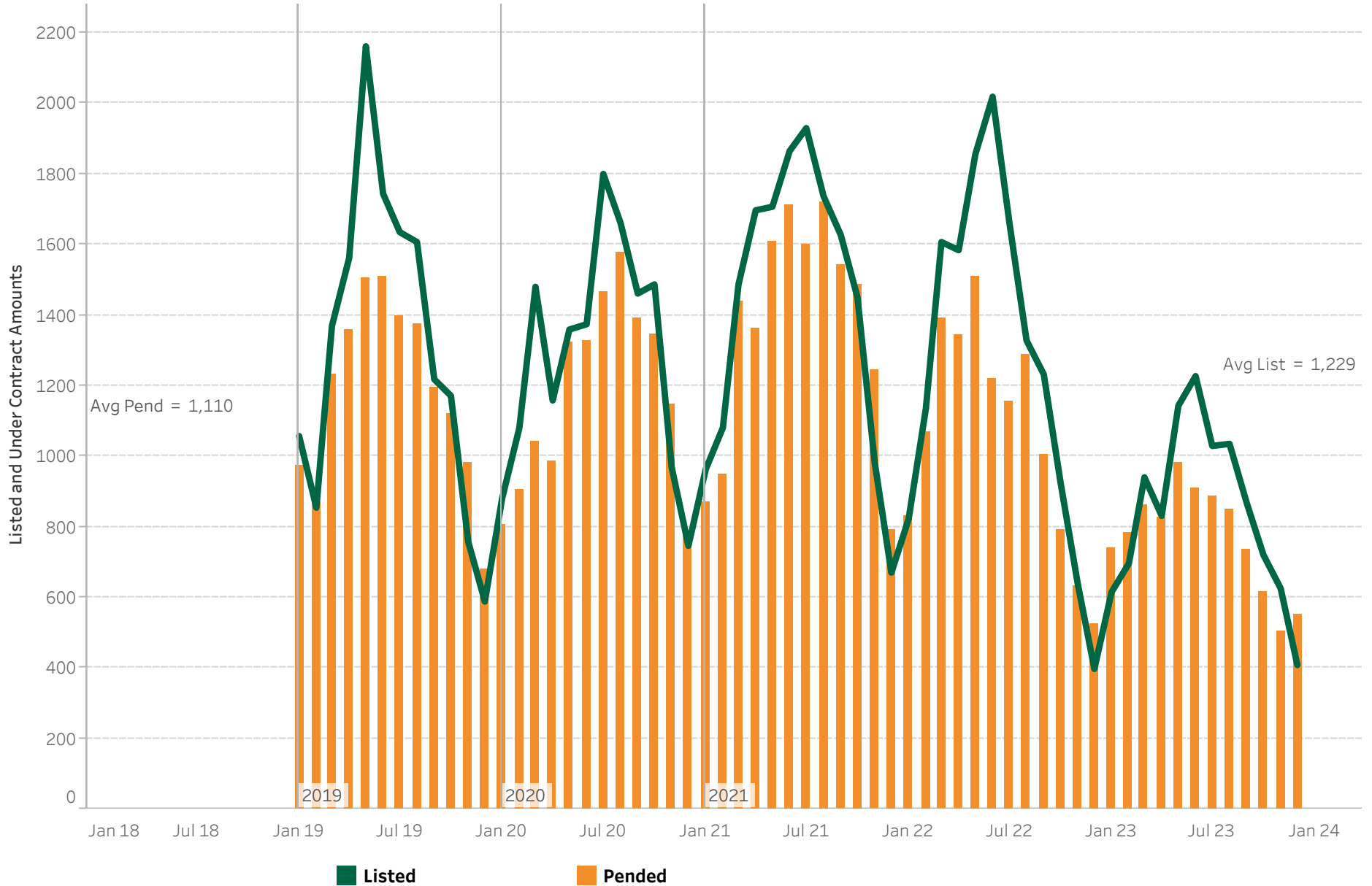
Total Buyer Contracts for Pierce County - WA

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only | Pended Transactions (Not Transaction Sides)



Resale List and Under Contract for Pierce County - WA

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only | Listed & Under Contract



Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Pierce County - WA

Price Range: All Prices Combined

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	58	25.86%	13.79%	3.45%	5.17%	48.28%
	12/30/2022	53	22.64%	15.09%	13.21%	5.66%	56.60%
2023	1/6/2023	137	24.09%	10.22%	4.38%	9.49%	48.18%
	1/13/2023	151	27.81%	13.25%	8.61%	9.93%	59.60%
	1/20/2023	143	33.57%	11.19%	6.29%	10.49%	61.54%
	1/27/2023	142	37.32%	13.38%	5.63%	7.04%	63.38%
	2/3/2023	164	40.24%	13.41%	7.32%	5.49%	66.46%
	2/10/2023	161	47.83%	8.70%	4.35%	8.70%	69.57%
	2/17/2023	168	38.69%	14.88%	8.93%	7.14%	69.64%
	2/24/2023	166	50.00%	10.84%	6.63%	6.63%	74.10%
	3/3/2023	213	47.42%	11.74%	7.51%	8.45%	75.12%
	3/10/2023	179	49.16%	12.29%	7.26%	2.79%	71.51%
	3/17/2023	230	53.48%	6.09%	8.26%	4.35%	72.17%
	3/24/2023	197	56.85%	9.64%	6.60%	3.05%	76.14%
	3/31/2023	220	49.55%	11.82%	8.64%	2.73%	72.73%
	4/7/2023	170	56.47%	10.00%	8.24%	3.53%	78.24%
	4/14/2023	239	50.21%	11.30%	5.86%	3.77%	71.13%
	4/21/2023	210	56.19%	9.05%	6.19%	2.38%	73.81%
	4/28/2023	232	51.29%	9.91%	6.47%	5.17%	72.84%
	5/5/2023	315	52.38%	9.21%	6.03%	4.44%	72.06%
	5/12/2023	258	40.70%	12.79%	7.36%	4.65%	65.50%
	5/19/2023	291	44.67%	9.97%	5.50%	4.47%	64.60%
	5/26/2023	236	46.61%	10.17%	7.20%	1.27%	65.25%
	6/2/2023	319	40.13%	11.60%	8.46%	4.70%	64.89%
	6/9/2023	278	40.29%	8.63%	8.27%	6.12%	63.31%
	6/16/2023	273	38.46%	11.72%	7.33%	4.76%	62.27%
	6/23/2023	265	40.75%	10.19%	7.92%	4.91%	63.77%
	6/30/2023	233	39.06%	13.30%	8.15%	3.43%	63.95%
	7/7/2023	242	37.60%	9.92%	7.44%	4.55%	59.50%
	7/14/2023	268	38.43%	11.57%	7.09%	4.48%	61.57%
	7/21/2023	252	34.92%	9.92%	4.37%	4.37%	53.57%
	7/28/2023	262	29.77%	16.03%	6.11%	5.73%	57.63%
	8/4/2023	257	34.24%	8.56%	8.56%	4.67%	56.03%
8/11/2023	248	29.03%	10.89%	7.26%	5.65%	52.82%	
8/18/2023	237	25.32%	11.81%	7.17%	7.17%	51.48%	
8/25/2023	210	30.48%	10.48%	7.62%	4.76%	53.33%	
9/1/2023	183	25.68%	8.74%	9.84%	9.84%	54.10%	
9/8/2023	228	32.89%	7.89%	8.77%	4.82%	54.39%	
9/15/2023	226	33.63%	6.19%	5.31%	3.54%	48.67%	
9/22/2023	187	25.13%	9.63%	6.42%	4.28%	45.45%	
9/29/2023	209	33.49%	5.74%	4.31%	1.91%	45.45%	
10/6/2023	220	29.09%	6.82%	5.00%	3.18%	44.09%	
10/13/2023	169	29.59%	12.43%	4.73%	4.73%	51.48%	
10/20/2023	184	25.00%	5.98%	4.89%	4.89%	40.76%	
10/27/2023	151	27.81%	12.58%	4.64%	2.65%	47.68%	
11/3/2023	166	24.70%	10.84%	8.43%	3.61%	47.59%	
11/10/2023	186	24.19%	8.60%	6.99%	6.45%	46.24%	
11/17/2023	177	21.47%	7.91%	12.43%	7.91%	49.72%	
11/24/2023	82	18.29%	12.20%	6.10%	9.76%	46.34%	
12/1/2023	142	25.35%	13.38%	6.34%	9.15%	54.23%	
12/8/2023	104	25.96%	11.54%	7.69%			
12/15/2023	119	31.93%	17.65%				
12/22/2023	70	32.86%					
12/29/2023	69						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
 John L Scott © 2022

Pierce County - WA

Price Range: 0 - 350K

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	7	42.86%	28.57%	14.29%		85.71%
	12/30/2022	7	57.14%		28.57%		85.71%
2023	1/6/2023	16	37.50%	6.25%		6.25%	50.00%
	1/13/2023	12	33.33%	8.33%		8.33%	50.00%
	1/20/2023	18	27.78%	11.11%		11.11%	50.00%
	1/27/2023	14	64.29%	14.29%		7.14%	85.71%
	2/3/2023	20	35.00%	5.00%			40.00%
	2/10/2023	22	50.00%	9.09%	4.55%	4.55%	68.18%
	2/17/2023	26	34.62%	19.23%	3.85%	7.69%	65.38%
	2/24/2023	16	50.00%	12.50%	12.50%	6.25%	81.25%
	3/3/2023	17	41.18%	11.76%	5.88%	11.76%	70.59%
	3/10/2023	13	38.46%	15.38%	15.38%		69.23%
	3/17/2023	13	100.00%				100.00%
	3/24/2023	20	65.00%	10.00%			75.00%
	3/31/2023	18	50.00%	11.11%	11.11%	11.11%	83.33%
	4/7/2023	22	72.73%	4.55%	4.55%	4.55%	86.36%
	4/14/2023	19	52.63%	10.53%	5.26%	5.26%	73.68%
	4/21/2023	32	59.38%	3.13%	3.13%		65.63%
	4/28/2023	17	64.71%	11.76%		5.88%	82.35%
	5/5/2023	28	60.71%	3.57%	14.29%	7.14%	85.71%
	5/12/2023	23	47.83%	8.70%	4.35%	8.70%	69.57%
	5/19/2023	14	57.14%	7.14%	7.14%	7.14%	78.57%
	5/26/2023	22	54.55%	4.55%	4.55%		63.64%
	6/2/2023	23	47.83%	8.70%	8.70%		65.22%
	6/9/2023	20	50.00%	5.00%		10.00%	65.00%
	6/16/2023	21	38.10%	19.05%	14.29%	4.76%	76.19%
	6/23/2023	23	52.17%	4.35%		4.35%	60.87%
	6/30/2023	23	47.83%	21.74%	8.70%		78.26%
	7/7/2023	12	33.33%	16.67%		8.33%	58.33%
	7/14/2023	17	41.18%	23.53%	5.88%		70.59%
	7/21/2023	20	70.00%	5.00%			75.00%
	7/28/2023	19	31.58%	15.79%	10.53%	15.79%	73.68%
	8/4/2023	22	50.00%	4.55%	9.09%	4.55%	68.18%
	8/11/2023	17	41.18%	5.88%	23.53%	5.88%	76.47%
	8/18/2023	13	30.77%	15.38%	7.69%	7.69%	61.54%
8/25/2023	16	43.75%		12.50%	12.50%	68.75%	
9/1/2023	29	41.38%		13.79%	17.24%	72.41%	
9/8/2023	19	42.11%	5.26%	10.53%		57.89%	
9/15/2023	24	29.17%	4.17%	4.17%		37.50%	
9/22/2023	17	17.65%	23.53%		11.76%	52.94%	
9/29/2023	20	50.00%				50.00%	
10/6/2023	22	31.82%	4.55%	4.55%	4.55%	45.45%	
10/13/2023	14	50.00%	7.14%		7.14%	64.29%	
10/20/2023	14	35.71%			7.14%	42.86%	
10/27/2023	11	36.36%	36.36%			72.73%	
11/3/2023	19	36.84%	10.53%	10.53%		57.89%	
11/10/2023	19	42.11%		10.53%		52.63%	
11/17/2023	25	28.00%	8.00%	12.00%	4.00%	52.00%	
11/24/2023	8	25.00%	12.50%		12.50%	50.00%	
12/1/2023	13	38.46%	7.69%	23.08%	7.69%	76.92%	
12/8/2023	6	33.33%		33.33%			
12/15/2023	11	18.18%	9.09%				
12/22/2023	8	62.50%					
12/29/2023	10						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Pierce County - WA

Price Range: 350K - 500K

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	24	33.33%	8.33%	4.17%		45.83%
	12/30/2022	23	26.09%	21.74%	4.35%	8.70%	60.87%
2023	1/6/2023	56	26.79%	5.36%	7.14%	10.71%	50.00%
	1/13/2023	81	27.16%	17.28%	12.35%	11.11%	67.90%
	1/20/2023	63	33.33%	11.11%	6.35%	12.70%	63.49%
	1/27/2023	67	35.82%	14.93%	4.48%	5.97%	61.19%
	2/3/2023	69	44.93%	15.94%	8.70%	5.80%	75.36%
	2/10/2023	61	60.66%	6.56%	3.28%	6.56%	77.05%
	2/17/2023	61	49.18%	13.11%	4.92%	11.48%	78.69%
	2/24/2023	74	58.11%	13.51%	6.76%	8.11%	86.49%
	3/3/2023	72	51.39%	12.50%	5.56%	8.33%	77.78%
	3/10/2023	69	56.52%	8.70%	11.59%	1.45%	78.26%
	3/17/2023	99	55.56%	8.08%	11.11%	6.06%	80.81%
	3/24/2023	79	64.56%	3.80%	8.86%	6.33%	83.54%
	3/31/2023	80	52.50%	11.25%	5.00%		68.75%
	4/7/2023	67	50.75%	13.43%	8.96%	4.48%	77.61%
	4/14/2023	79	51.90%	16.46%	2.53%	3.80%	74.68%
	4/21/2023	79	58.23%	6.33%	11.39%	1.27%	77.22%
	4/28/2023	89	53.93%	10.11%	6.74%	5.62%	76.40%
	5/5/2023	117	57.26%	11.11%	5.98%	3.42%	77.78%
	5/12/2023	82	47.56%	13.41%	4.88%	3.66%	69.51%
	5/19/2023	101	55.45%	7.92%	7.92%	2.97%	74.26%
	5/26/2023	80	53.75%	8.75%	5.00%	1.25%	68.75%
	6/2/2023	110	48.18%	12.73%	5.45%	8.18%	74.55%
	6/9/2023	99	51.52%	9.09%	11.11%	5.05%	76.77%
	6/16/2023	91	39.56%	13.19%	4.40%	5.49%	62.64%
	6/23/2023	103	46.60%	9.71%	12.62%	3.88%	72.82%
	6/30/2023	96	45.83%	15.63%	9.38%	5.21%	76.04%
	7/7/2023	78	38.46%	14.10%	6.41%	2.56%	61.54%
	7/14/2023	90	46.67%	16.67%	8.89%	3.33%	75.56%
	7/21/2023	91	41.76%	7.69%	5.49%	4.40%	59.34%
	7/28/2023	91	38.46%	13.19%	8.79%	5.49%	65.93%
8/4/2023	107	40.19%	12.15%	7.48%	6.54%	66.36%	
8/11/2023	98	36.73%	13.27%	8.16%	6.12%	64.29%	
8/18/2023	91	32.97%	13.19%	9.89%	5.49%	61.54%	
8/25/2023	81	37.04%	11.11%	9.88%	4.94%	62.96%	
9/1/2023	63	26.98%	12.70%	12.70%	4.76%	57.14%	
9/8/2023	75	36.00%	10.67%	10.67%	5.33%	62.67%	
9/15/2023	76	43.42%	7.89%	6.58%		57.89%	
9/22/2023	64	34.38%	4.69%	10.94%	3.13%	53.13%	
9/29/2023	70	35.71%	5.71%	5.71%	2.86%	50.00%	
10/6/2023	86	37.21%	3.49%	5.81%	3.49%	50.00%	
10/13/2023	65	38.46%	15.38%	3.08%	4.62%	61.54%	
10/20/2023	76	32.89%	7.89%	6.58%	2.63%	50.00%	
10/27/2023	54	35.19%	7.41%	3.70%	5.56%	51.85%	
11/3/2023	57	28.07%	8.77%	8.77%	5.26%	50.88%	
11/10/2023	74	25.68%	10.81%	12.16%	8.11%	56.76%	
11/17/2023	75	25.33%	8.00%	16.00%	5.33%	54.67%	
11/24/2023	32	12.50%	18.75%	9.38%	6.25%	46.88%	
12/1/2023	53	30.19%	16.98%	1.89%	13.21%	62.26%	
12/8/2023	44	31.82%	13.64%	9.09%			
12/15/2023	47	40.43%	14.89%				
12/22/2023	27	29.63%					
12/29/2023	30						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Pierce County - WA

Price Range: 500K - 750K

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	21	19.05%	19.05%		9.52%	47.62%
	12/30/2022	18	11.11%	16.67%	16.67%	5.56%	50.00%
2023	1/6/2023	47	19.15%	19.15%	2.13%	10.64%	51.06%
	1/13/2023	38	23.68%	7.89%	5.26%	10.53%	47.37%
	1/20/2023	48	37.50%	14.58%	10.42%	6.25%	68.75%
	1/27/2023	42	26.19%	16.67%	9.52%	9.52%	61.90%
	2/3/2023	47	38.30%	19.15%	10.64%	6.38%	74.47%
	2/10/2023	53	37.74%	9.43%	5.66%	11.32%	64.15%
	2/17/2023	50	32.00%	14.00%	20.00%	2.00%	68.00%
	2/24/2023	49	57.14%	6.12%	2.04%	2.04%	67.35%
	3/3/2023	74	48.65%	14.86%	9.46%	10.81%	83.78%
	3/10/2023	64	53.13%	17.19%	1.56%	3.13%	75.00%
	3/17/2023	81	51.85%	3.70%	4.94%	4.94%	65.43%
	3/24/2023	61	54.10%	13.11%	9.84%	1.64%	78.69%
	3/31/2023	84	51.19%	11.90%	10.71%	4.76%	78.57%
	4/7/2023	48	56.25%	8.33%	10.42%	4.17%	79.17%
	4/14/2023	92	57.61%	7.61%	7.61%	3.26%	76.09%
	4/21/2023	56	62.50%	17.86%	1.79%	1.79%	83.93%
	4/28/2023	77	57.14%	7.79%	6.49%	7.79%	79.22%
	5/5/2023	107	52.34%	9.35%	5.61%	3.74%	71.03%
	5/12/2023	92	43.48%	11.96%	10.87%	3.26%	69.57%
	5/19/2023	113	42.48%	12.39%	4.42%	3.54%	62.83%
	5/26/2023	84	44.05%	13.10%	11.90%	2.38%	71.43%
	6/2/2023	117	38.46%	15.38%	9.40%	3.42%	66.67%
	6/9/2023	107	40.19%	12.15%	7.48%	5.61%	65.42%
	6/16/2023	101	43.56%	8.91%	8.91%	4.95%	66.34%
	6/23/2023	95	36.84%	16.84%	7.37%	7.37%	68.42%
	6/30/2023	85	32.94%	9.41%	7.06%	2.35%	51.76%
	7/7/2023	100	41.00%	7.00%	7.00%	6.00%	61.00%
	7/14/2023	103	38.83%	9.71%	6.80%	3.88%	59.22%
	7/21/2023	96	28.13%	15.63%	4.17%	5.21%	53.13%
	7/28/2023	104	25.96%	20.19%	5.77%	4.81%	56.73%
	8/4/2023	86	29.07%	6.98%	10.47%	2.33%	48.84%
8/11/2023	73	26.03%	9.59%	8.22%	6.85%	50.68%	
8/18/2023	90	20.00%	12.22%	6.67%	6.67%	45.56%	
8/25/2023	78	25.64%	12.82%	6.41%	3.85%	48.72%	
9/1/2023	64	21.88%	12.50%	7.81%	12.50%	54.69%	
9/8/2023	93	34.41%	7.53%	6.45%	7.53%	55.91%	
9/15/2023	76	27.63%	6.58%	6.58%	7.89%	48.68%	
9/22/2023	66	30.30%	15.15%	4.55%	3.03%	53.03%	
9/29/2023	83	30.12%	9.64%	4.82%	1.20%	45.78%	
10/6/2023	74	27.03%	10.81%	2.70%	2.70%	43.24%	
10/13/2023	59	16.95%	11.86%	8.47%	6.78%	44.07%	
10/20/2023	52	15.38%	3.85%	7.69%	11.54%	38.46%	
10/27/2023	50	24.00%	18.00%	6.00%	2.00%	50.00%	
11/3/2023	65	21.54%	16.92%	4.62%	4.62%	47.69%	
11/10/2023	63	23.81%	11.11%		4.76%	39.68%	
11/17/2023	54	18.52%	5.56%	9.26%	12.96%	46.30%	
11/24/2023	28	17.86%	7.14%	7.14%	17.86%	50.00%	
12/1/2023	57	24.56%	12.28%	5.26%	8.77%	50.88%	
12/8/2023	41	24.39%	14.63%	2.44%			
12/15/2023	43	32.56%	25.58%				
12/22/2023	27	33.33%					
12/29/2023	19						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Pierce County - WA

Price Range: 750K - 1M

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	3				33.33%	33.33%
	12/30/2022	4					
2023	1/6/2023	11	18.18%		9.09%		27.27%
	1/13/2023	15	26.67%	13.33%	6.67%	6.67%	53.33%
	1/20/2023	8	37.50%			12.50%	50.00%
	1/27/2023	14	42.86%		7.14%	7.14%	57.14%
	2/3/2023	14	28.57%	7.14%	7.14%	14.29%	57.14%
	2/10/2023	16	37.50%	12.50%	6.25%	12.50%	68.75%
	2/17/2023	19	26.32%	21.05%	5.26%	10.53%	63.16%
	2/24/2023	18	22.22%	5.56%	5.56%	11.11%	44.44%
	3/3/2023	31	48.39%	3.23%	6.45%	6.45%	64.52%
	3/10/2023	17	17.65%	11.76%	11.76%	11.76%	52.94%
	3/17/2023	21	33.33%	9.52%	14.29%		57.14%
	3/24/2023	21	57.14%	14.29%			71.43%
	3/31/2023	21	47.62%	19.05%	14.29%		80.95%
	4/7/2023	20	55.00%	10.00%	5.00%		70.00%
	4/14/2023	25	52.00%	16.00%	12.00%	8.00%	88.00%
	4/21/2023	28	42.86%	10.71%	7.14%	7.14%	67.86%
	4/28/2023	27	29.63%	11.11%	14.81%		55.56%
	5/5/2023	40	37.50%	7.50%	5.00%	5.00%	55.00%
	5/12/2023	39	28.21%	17.95%	2.56%	10.26%	58.97%
	5/19/2023	41	31.71%	14.63%	2.44%	4.88%	53.66%
	5/26/2023	28	35.71%	10.71%	7.14%		53.57%
	6/2/2023	40	25.00%	2.50%	17.50%	2.50%	47.50%
	6/9/2023	30	16.67%		10.00%	6.67%	33.33%
	6/16/2023	28	21.43%	14.29%	10.71%	7.14%	53.57%
	6/23/2023	24	29.17%		4.17%		33.33%
	6/30/2023	20	35.00%	10.00%	10.00%	5.00%	60.00%
	7/7/2023	24	29.17%	8.33%	16.67%	4.17%	58.33%
	7/14/2023	32	21.88%	6.25%	9.38%	9.38%	46.88%
	7/21/2023	22	27.27%		4.55%	4.55%	36.36%
	7/28/2023	24	20.83%	16.67%		4.17%	41.67%
	8/4/2023	28	32.14%	3.57%	3.57%	7.14%	46.43%
	8/11/2023	28	14.29%	14.29%		7.14%	35.71%
8/18/2023	26	19.23%	11.54%	3.85%	11.54%	46.15%	
8/25/2023	10	10.00%	10.00%	10.00%	10.00%	40.00%	
9/1/2023	14	7.14%			7.14%	14.29%	
9/8/2023	29	20.69%	6.90%	13.79%		41.38%	
9/15/2023	29	20.69%	3.45%		6.90%	31.03%	
9/22/2023	18	5.56%		5.56%	11.11%	22.22%	
9/29/2023	20	25.00%			5.00%	30.00%	
10/6/2023	20	10.00%	15.00%	5.00%		30.00%	
10/13/2023	23	34.78%	8.70%	4.35%		47.83%	
10/20/2023	27	29.63%	3.70%			33.33%	
10/27/2023	20	25.00%	10.00%	10.00%		45.00%	
11/3/2023	17	23.53%		17.65%		41.18%	
11/10/2023	17	11.76%		5.88%	11.76%	29.41%	
11/17/2023	14	7.14%	7.14%	14.29%	14.29%	42.86%	
11/24/2023	10	30.00%	10.00%			40.00%	
12/1/2023	10	10.00%	10.00%	10.00%		30.00%	
12/8/2023	6			16.67%			
12/15/2023	12	25.00%					
12/22/2023	5	20.00%					
12/29/2023	7						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
 John L Scott © 2022

Pierce County - WA

Price Range: 1M - 1.5M

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks	
2022	12/23/2022	2						
	12/30/2022							
2023	1/6/2023	5	20.00%	20.00%		20.00%	60.00%	
	1/13/2023	3	33.33%				33.33%	
	1/20/2023	5	20.00%			20.00%	40.00%	
	1/27/2023	4	75.00%				75.00%	
	2/3/2023	5	60.00%				60.00%	
	2/10/2023	4	25.00%			25.00%	50.00%	
	2/17/2023	8	37.50%		12.50%		50.00%	
	2/24/2023	7			28.57%	14.29%	42.86%	
	3/3/2023	16	31.25%		6.25%	12.50%	50.00%	
	3/10/2023	11	54.55%				54.55%	
	3/17/2023	13	46.15%		7.69%	7.69%	61.54%	
	3/24/2023	8	25.00%				25.00%	
	3/31/2023	8	12.50%			12.50%	25.00%	
	4/7/2023	10	70.00%		10.00%	10.00%	90.00%	
	4/14/2023	17	5.88%			5.88%	11.76%	
	4/21/2023	8	50.00%				12.50%	62.50%
	4/28/2023	17	41.18%		17.65%			58.82%
	5/5/2023	16	43.75%		6.25%		12.50%	62.50%
	5/12/2023	16	18.75%		12.50%	18.75%		50.00%
	5/19/2023	14	35.71%				7.14%	42.86%
	5/26/2023	17	29.41%		11.76%			41.18%
	6/2/2023	20	40.00%		10.00%	5.00%		55.00%
	6/9/2023	9	22.22%			11.11%	11.11%	44.44%
	6/16/2023	20	35.00%		5.00%	5.00%		45.00%
	6/23/2023	15	26.67%				6.67%	33.33%
	6/30/2023	5	20.00%					20.00%
	7/7/2023	20	35.00%		5.00%	10.00%		50.00%
	7/14/2023	14	42.86%				7.14%	50.00%
	7/21/2023	10			20.00%			20.00%
	7/28/2023	19	21.05%		5.26%		5.26%	31.58%
	8/4/2023	10			10.00%	10.00%		20.00%
	8/11/2023	21	23.81%		4.76%			28.57%
8/18/2023	9	22.22%				22.22%	44.44%	
8/25/2023	18	27.78%		11.11%			38.89%	
9/1/2023	8	25.00%			12.50%	12.50%	50.00%	
9/8/2023	8							
9/15/2023	12	41.67%		8.33%			50.00%	
9/22/2023	16	6.25%		6.25%	6.25%		18.75%	
9/29/2023	5	60.00%					60.00%	
10/6/2023	13	23.08%			7.69%		30.77%	
10/13/2023	3							
10/20/2023	9			11.11%			11.11%	
10/27/2023	8	12.50%					12.50%	
11/3/2023	4				25.00%		25.00%	
11/10/2023	10	10.00%		10.00%	10.00%	10.00%	40.00%	
11/17/2023	8	12.50%		25.00%			37.50%	
11/24/2023	2							
12/1/2023	8			12.50%	12.50%		25.00%	
12/8/2023	7	14.29%						
12/15/2023	5			40.00%				
12/22/2023	2							
12/29/2023	2							

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Pierce County - WA

Price Range: 1.5M +

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	1					
	12/30/2022	1			100.00%		100.00%
2023	1/6/2023	2					
	1/13/2023	2	100.00%				100.00%
	1/20/2023	1					
	1/27/2023	1					
	2/3/2023	9	33.33%				33.33%
	2/10/2023	5	40.00%	20.00%			60.00%
	2/17/2023	4	50.00%				50.00%
	2/24/2023	2			50.00%	50.00%	100.00%
	3/3/2023	3	33.33%	33.33%			66.67%
	3/10/2023	5	20.00%	20.00%			40.00%
	3/17/2023	3					
	3/24/2023	8	12.50%	37.50%			50.00%
	3/31/2023	9	44.44%	11.11%			55.56%
	4/7/2023	3	33.33%				33.33%
	4/14/2023	7	28.57%	14.29%			42.86%
	4/21/2023	7	28.57%				28.57%
	4/28/2023	5	20.00%				20.00%
	5/5/2023	7	42.86%	14.29%			57.14%
	5/12/2023	6	16.67%				16.67%
	5/19/2023	8			12.50%	25.00%	37.50%
	5/26/2023	5	60.00%				60.00%
	6/2/2023	9	11.11%				11.11%
	6/9/2023	13	7.69%	7.69%			23.08%
	6/16/2023	12	33.33%	16.67%			50.00%
	6/23/2023	5	40.00%				40.00%
	6/30/2023	4			25.00%		25.00%
	7/7/2023	8	25.00%	12.50%			12.50%
	7/14/2023	12	8.33%				8.33%
	7/21/2023	13	23.08%			7.69%	7.69%
	7/28/2023	5	20.00%	20.00%			40.00%
	8/4/2023	4				25.00%	25.00%
	8/11/2023	11	9.09%	9.09%			18.18%
	8/18/2023	8	12.50%				12.50%
8/25/2023	7	14.29%				14.29%	
9/1/2023	5	20.00%				20.00%	
9/8/2023	4	50.00%				50.00%	
9/15/2023	9	44.44%			11.11%	55.56%	
9/22/2023	6						
9/29/2023	11	18.18%			9.09%	9.09%	
10/6/2023	5				20.00%	20.00%	
10/13/2023	5			20.00%		20.00%	
10/20/2023	6			16.67%		16.67%	
10/27/2023	8	12.50%				12.50%	
11/3/2023	4						
11/10/2023	3						
11/17/2023	1						
11/24/2023	2	50.00%				50.00%	
12/1/2023	1						
12/8/2023							
12/15/2023	1						
12/22/2023	1						
12/29/2023	1						

BUREAU OF LABOR STATISTICS
State and Area Employment, Hours, and Earnings

State: Washington

Area: Seattle-Bellevue-Everett, WA Metropolitan Division

Year-Over-Year Percent Change													% of Job Growth YOY
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2009	(2.3)	(3.3)	(3.9)	(5.1)	(5.3)	(5.7)	(6.3)	(6.8)	(6.3)	(4.9)	(6.1)	(5.4)	(5.1)
2010	(4.8)	(4.3)	(3.3)	(2.1)	(1.6)	(1.1)	(0.5)	(0.2)	(0.1)	0.7	1.1	1.3	(1.2)
2011	1.4	1.8	1.6	1.8	1.6	1.6	2.0	2.2	2.3	2.0	2.2	2.2	1.9
2012	2.2	2.3	2.6	2.6	2.7	2.8	2.4	2.4	2.6	2.8	2.9	2.9	2.6
2013	3.0	3.1	2.8	2.8	2.8	2.8	2.8	3.0	2.9	2.9	2.8	2.9	2.9
2014	3.0	2.6	2.7	2.5	2.5	2.6	3.0	2.9	2.9	2.7	2.8	2.9	2.8
2015	2.7	2.9	3.0	3.0	3.2	3.5	3.1	3.3	3.3	3.4	3.3	3.2	3.2
2016	3.2	3.5	3.3	3.6	3.6	3.1	3.2	3.1	3.2	3.1	3.0	3.0	3.2
2017	2.8	2.7	2.9	2.8	2.7	2.8	2.5	2.2	1.9	2.1	2.2	2.4	2.5
2018	2.7	2.5	2.4	2.2	2.2	1.9	1.9	2.1	2.3	2.4	2.4	2.1	2.3
2019	2.3	1.5	2.2	2.3	2.3	2.7	2.8	2.7	2.5	2.1	2.2	2.6	2.4
2020	2.5	3.3	1.4	(10.1)	(10.8)	(9.2)	(8.5)	(7.9)	(7.2)	(7.1)	(7.3)	(8.0)	(5.7)
2021	(8.5)	(8.1)	(6.8)	5.4	6.2	4.4	4.2	4.1	3.8	4.5	4.8	5.6	1.6
2022	6.1	5.9	6.0	6.1	5.9	5.7	5.6	5.5	5.3	4.7	3.6	3.7	5.3
2023	4.5	3.7	3.6	3.6	3.2	3.5	2.9	2.7	2.8	2.4	1.8		3.2

Monthly Job Growth - Number of Jobs Change													YTD Job Growth	Monthly Average
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2009	(9,200)	(9,700)	(11,800)	(15,900)	(3,600)	(6,300)	(8,400)	(4,800)	600	(6,300)	(4,100)	(200)	(79,700)	(6,642)
2010	100	(2,000)	3,700	1,900	3,100	200	1,400	(900)	1,700	5,500	500	2,600	17,800	1,483
2011	1,200	2,000	2,000	4,800	1,000	700	7,000	2,200	2,000	2,300	2,900	2,200	30,300	2,525
2012	2,500	3,500	5,800	4,300	3,100	2,000	1,800	1,800	5,500	5,200	3,900	2,300	41,700	3,475
2013	4,600	5,100	1,500	4,300	3,000	2,100	2,300	3,600	4,500	5,200	2,900	3,500	42,600	3,550
2014	5,800	100	3,200	1,700	2,100	3,600	9,000	2,500	3,700	2,200	4,400	5,600	43,900	3,658
2015	3,400	2,500	5,600	1,900	5,100	8,400	3,000	5,400	4,200	2,700	4,200	3,000	49,400	4,117
2016	3,800	7,700	3,300	5,800	5,300	1,000	5,100	4,300	5,200	500	3,500	3,000	48,500	4,042
2017	0	6,100	7,000	4,800	3,200	3,200	(100)	100	200	3,700	5,200	6,800	40,200	3,350
2018	5,000	2,900	5,000	1,600	3,100	(1,500)	600	2,100	3,500	6,300	5,200	2,800	36,600	3,050
2019	8,000	(10,200)	16,100	3,200	4,100	4,700	1,800	1,100	(700)	700	7,000	9,600	45,400	3,783
2020	5,600	4,200	(16,100)	(199,900)	(8,600)	33,600	12,800	12,000	12,400	2,400	2,700	(4,100)	(143,000)	(11,917)
2021	(3,200)	10,400	7,700	6,600	3,900	7,200	10,200	9,900	8,600	13,700	7,600	10,000	92,600	7,717
2022	4,100	8,100	9,800	9,200	(300)	4,900	8,000	8,900	6,400	4,600	6,400	7,800	77,900	6,492
2023	7,500	6,000	4,700	2,000	(1,300)	5,400	(2,100)	4,000	(300)	2,000	(3,300)		24,600	2,236

Correction
Preliminary

BUREAU OF LABOR STATISTICS
State and Area Employment, Hours, and Earnings

State: Washington

Area: **Seattle-Tacoma-Bellevue, WA**

Year-Over-Year Percent Change													% of Job Growth YOY
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2009	(2.4)	(3.3)	(3.9)	(4.9)	(5.1)	(5.5)	(6.1)	(6.5)	(6.1)	(4.8)	(5.8)	(5.1)	(5.0)
2010	(4.6)	(4.1)	(3.2)	(2.0)	(1.4)	(1.1)	(0.5)	(0.2)	(0.1)	0.6	0.9	1.2	(1.2)
2011	1.3	1.5	1.4	1.5	1.3	1.3	1.9	2.0	1.9	1.7	1.9	1.9	1.6
2012	1.9	2.0	2.3	2.2	2.4	2.5	2.2	2.2	2.4	2.7	2.7	2.6	2.3
2013	2.9	2.9	2.7	2.7	2.7	2.7	2.7	2.8	2.8	2.8	2.7	2.9	2.8
2014	3.0	2.7	2.8	2.5	2.4	2.5	2.9	3.0	3.0	2.9	2.9	3.0	2.8
2015	2.7	2.8	3.0	3.0	3.2	3.6	3.2	3.2	3.2	3.2	3.1	3.0	3.1
2016	3.1	3.4	3.2	3.5	3.6	3.1	3.1	3.2	3.1	3.1	3.2	3.1	3.2
2017	2.8	2.6	2.9	2.8	2.6	2.8	2.4	2.2	1.9	2.1	2.1	2.3	2.5
2018	2.7	2.5	2.4	2.3	2.3	2.1	2.2	2.2	2.4	2.4	2.4	2.1	2.3
2019	2.3	1.4	2.1	2.2	2.3	2.6	2.6	2.5	2.4	2.2	2.2	2.6	2.3
2020	2.5	3.3	1.5	(10.3)	(10.8)	(8.9)	(8.2)	(7.6)	(6.9)	(6.8)	(6.9)	(7.6)	(5.6)
2021	(8.1)	(7.7)	(6.5)	6.0	6.8	4.7	4.3	4.1	3.8	4.1	4.3	5.2	1.8
2022	5.7	5.6	5.6	5.7	5.2	4.9	4.7	4.7	4.6	4.4	3.4	3.6	4.8
2023	4.4	3.8	3.6	3.5	3.0	3.3	2.7	2.3	2.4	2.5	2.1		3.1

Monthly Job Growth - Number of Jobs Change													YTD Job Growth	Monthly Average
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2009	(9,500)	(10,700)	(13,500)	(17,800)	(4,600)	(6,900)	(9,800)	(6,600)	1,700	(5,900)	(5,200)	(600)	(89,400)	(7,450)
2010	0	(2,000)	3,600	2,600	4,600	(500)	200	(2,500)	3,900	6,000	200	3,000	19,100	1,592
2011	1,800	2,600	1,200	4,900	600	0	9,900	(200)	1,700	2,600	3,800	2,500	31,400	2,617
2012	2,200	4,300	6,000	4,300	3,800	1,900	3,800	1,000	4,800	6,900	4,200	1,700	44,900	3,742
2013	6,300	5,600	1,500	5,300	3,900	2,100	3,100	4,000	4,600	5,800	4,100	4,500	50,800	4,233
2014	7,900	400	3,100	1,700	1,600	3,100	11,400	5,000	5,100	3,700	4,100	7,000	54,100	4,508
2015	2,800	3,000	6,900	1,000	5,400	9,700	5,400	4,400	6,400	2,400	3,500	4,500	55,400	4,617
2016	5,200	8,400	3,000	6,500	9,000	400	5,700	5,800	5,400	1,200	5,700	2,200	58,500	4,875
2017	(500)	6,500	8,300	5,200	4,800	3,900	(700)	1,000	200	5,100	5,800	6,500	46,100	3,842
2018	6,100	3,500	5,700	3,700	4,800	(600)	1,600	2,600	2,300	6,600	5,200	1,200	42,700	3,558
2019	9,100	(13,100)	19,700	6,100	5,600	6,200	1,700	800	(700)	2,400	5,600	10,600	54,000	4,500
2020	6,900	3,900	(17,900)	(240,500)	(4,900)	45,100	17,100	13,300	13,100	5,500	3,500	(6,300)	(161,200)	(13,433)
2021	(3,600)	12,100	9,200	8,300	8,500	9,100	10,300	9,400	7,500	11,800	8,200	11,800	102,600	8,550
2022	4,100	11,600	10,400	10,000	(900)	4,700	6,100	9,300	6,600	7,400	7,200	7,500	84,000	7,000
2023	8,000	8,400	4,500	1,800	(1,700)	7,800	(1,400)	2,700	400	6,900	(100)		37,300	3,391

Correction
Preliminary

Note: Data is benchmarked in March.

PIERCE COUNTY
Market Snap Shot
Active Listing to Pending Sales Months of Inventory
RESALE ONLY (SFH&CND Combined)
Published: Jan. 1 2024

	All Prices Combined					0 - \$349,999					\$350,000 - \$499,999					\$500,000 - \$749,999					\$750,000 - \$999,999					\$1,000,000 - \$1,499,999					\$1,500,000 and Above				
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days
Dec 20	732	778	354	0.5	80.1%	210	223	72	0.3	81.0%	339	359	111	0.3	85.5%	131	137	80	0.6	76.3%	33	36	45	1.3	57.6%	11	15	19	1.3	45.5%	8	8	27	3.4	25.0%
Jan 21	943	854	392	0.5	83.5%	221	199	87	0.4	77.8%	454	413	128	0.3	88.5%	204	183	91	0.5	82.8%	41	38	44	1.2	82.9%	17	14	22	1.6	52.9%	6	7	20	2.9	16.7%
Feb 21	1061	932	405	0.4	84.9%	222	206	64	0.3	81.1%	502	450	152	0.3	89.8%	237	200	103	0.5	86.1%	58	52	34	0.7	70.7%	29	23	25	1.1	72.4%	13	1	27	27.0	30.8%
Mar 21	1463	1406	312	0.2	87.0%	242	236	52	0.2	81.8%	686	666	99	0.1	88.9%	377	372	75	0.2	90.7%	107	83	43	0.5	82.2%	27	29	21	0.7	77.8%	24	20	22	1.1	58.3%
Apr 21	1674	1301	541	0.4	84.6%	263	215	55	0.3	82.5%	762	619	188	0.3	89.0%	454	333	162	0.5	85.9%	135	91	78	0.9	65.9%	44	30	27	0.9	70.5%	16	13	31	2.4	68.8%
May 21	1676	1519	676	0.4	82.8%	234	212	82	0.4	83.8%	770	729	238	0.3	89.6%	488	425	201	0.5	77.5%	113	98	82	0.8	69.0%	52	42	37	0.9	73.1%	19	13	36	2.8	42.1%
Jun 21	1875	1606	669	0.4	79.6%	196	182	64	0.4	83.2%	889	765	228	0.3	82.7%	536	466	205	0.4	80.0%	170	128	100	0.8	66.5%	65	53	33	0.6	69.2%	19	12	39	3.3	36.8%
Jul 21	1913	1497	937	0.6	77.4%	227	165	94	0.6	74.9%	867	694	360	0.5	80.6%	599	473	280	0.6	78.1%	156	116	126	1.1	68.6%	44	32	41	1.3	56.8%	20	17	36	2.1	55.0%
Aug 21	1714	1585	918	0.6	74.3%	188	183	86	0.5	76.1%	795	760	334	0.4	79.1%	526	482	290	0.6	71.7%	146	124	117	0.9	66.4%	38	25	53	2.1	50.0%	21	11	38	3.5	42.9%
Sep 21	1618	1417	877	0.6	75.9%	173	146	88	0.6	76.9%	675	637	286	0.4	81.6%	544	471	290	0.6	76.1%	156	116	124	1.1	58.3%	45	32	55	1.7	62.2%	25	15	34	2.3	44.0%
Oct 21	1431	1396	858	0.6	77.6%	174	161	94	0.6	74.1%	641	601	306	0.5	80.5%	454	456	279	0.6	78.4%	102	125	99	0.8	69.6%	43	41	44	1.1	69.8%	17	12	36	3.0	47.1%
Nov 21	985	1164	503	0.4	77.9%	99	107	54	0.5	63.6%	467	550	167	0.3	79.9%	319	380	158	0.4	83.4%	69	94	66	0.7	69.6%	16	23	27	1.2	68.8%	15	10	31	3.1	40.0%
Dec 21	671	783	347	0.4	78.1%	90	97	41	0.4	80.0%	300	354	120	0.3	84.3%	216	256	86	0.3	76.9%	46	58	50	0.9	58.7%	13	14	19	1.4	30.8%	6	4	31	7.8	33.3%
Jan 22	822	854	301	0.4	88.7%	103	122	27	0.2	82.5%	334	355	95	0.3	93.1%	263	275	77	0.3	92.0%	83	78	47	0.6	80.7%	21	16	21	1.3	71.4%	18	8	34	4.3	50.0%
Feb 22	1133	1106	332	0.3	89.1%	97	96	31	0.3	89.7%	461	480	83	0.2	91.3%	405	384	100	0.3	90.6%	98	95	50	0.5	85.7%	49	37	32	0.9	75.5%	23	14	36	2.6	60.9%
Mar 22	1606	1446	510	0.4	87.2%	125	122	40	0.3	79.2%	604	559	147	0.3	92.2%	610	545	165	0.3	88.0%	175	135	86	0.6	78.9%	58	55	37	0.7	84.5%	34	30	35	1.2	61.8%
Apr 22	1588	1396	695	0.5	81.5%	102	110	35	0.3	78.4%	573	530	190	0.4	88.7%	620	528	256	0.5	82.7%	189	150	124	0.8	67.7%	67	52	54	1.0	62.7%	37	26	36	1.4	62.2%
May 22	1862	1559	965	0.6	67.5%	113	105	49	0.5	67.3%	608	585	218	0.4	77.0%	783	613	408	0.7	67.9%	207	146	165	1.1	54.1%	104	74	79	1.1	52.9%	47	36	46	1.3	29.8%
Jun 22	2023	1258	1642	1.3	53.4%	116	102	67	0.7	70.7%	654	459	422	0.9	64.7%	820	493	705	1.4	49.5%	271	131	256	2.0	40.2%	109	53	125	2.4	37.6%	53	20	67	3.4	35.8%
Jul 22	1668	1183	1967	1.7	49.2%	103	91	83	0.9	70.9%	579	444	577	1.3	58.9%	692	474	833	1.8	44.2%	181	106	273	2.6	34.8%	78	44	133	3.0	32.1%	35	24	68	2.8	34.3%
Aug 22	1333	1310	1810	1.4	47.3%	94	100	86	0.9	70.2%	491	557	515	0.9	57.2%	508	462	771	1.7	38.8%	142	124	239	1.9	35.9%	73	50	131	2.6	38.4%	25	17	68	4.0	28.0%
Sep 22	1239	1007	1844	1.8	46.2%	118	106	115	1.1	58.5%	470	405	602	1.5	52.8%	464	350	724	2.1	42.5%	130	85	236	2.8	28.5%	36	44	104	2.4	38.9%	21	17	63	3.7	33.3%
Oct 22	932	814	1755	2.2	35.8%	83	96	111	1.2	59.0%	374	351	616	1.8	38.2%	332	261	665	2.5	30.1%	81	57	205	3.6	27.2%	38	30	92	3.1	31.6%	24	19	66	3.5	33.3%
Nov 22	642	645	1501	2.3	40.5%	74	80	113	1.4	52.7%	261	272	529	1.9	46.4%	208	204	553	2.7	34.1%	62	63	169	2.7	38.7%	21	15	84	5.6	14.3%	16	11	53	4.8	12.5%
Dec 22	401	540	1196	2.2	42.4%	49	85	80	0.9	63.3%	177	240	417	1.7	42.9%	128	161	443	2.8	39.8%	29	41	131	3.2	31.0%	13	9	75	8.3	15.4%	5	4	50	12.5	20.0%
Jan 23	615	776	904	1.2	60.0%	58	88	56	0.6	63.8%	279	337	333	1.0	65.6%	201	261	319	1.2	56.7%	49	60	102	1.7	51.0%	19	23	52	2.3	47.4%	9	7	42	6.0	11.1%
Feb 23	698	798	734	0.9	70.8%	76	79	51	0.6	65.8%	282	373	223	0.6	80.1%	207	252	241	1.0	70.0%	74	61	107	1.8	58.1%	35	19	65	3.4	51.4%	24	14	47	3.4	50.0%
Mar 23	987	945	760	0.8	72.2%	73	83	50	0.6	76.7%	375	396	214	0.5	80.5%	353	319	261	0.8	73.4%	103	95	107	1.1	63.1%	54	34	73	2.1	37.0%	29	18	55	3.1	37.9%
Apr 23	875	895	711	0.8	72.6%	89	98	46	0.5	73.0%	313	333	201	0.6	79.6%	286	315	216	0.7	77.6%	105	94	111	1.2	63.8%	58	38	84	2.2	46.6%	24	17	53	3.1	20.8%
May 23	1194	1069	807	0.8	66.3%	94	94	53	0.6	68.1%	397	421	189	0.4	76.8%	436	385	246	0.6	67.4%	162	108	152	1.4	53.7%	72	47	101	2.1	45.8%	33	14	66	4.7	27.3%
Jun 23	1282	972	1103	1.1	65.5%	94	86	65	0.8	71.3%	449	372	281	0.8	77.1%	493	368	376	1.0	65.7%	138	84	194	2.3	45.7%	64	46	101	2.2	40.6%	44	16	86	5.4	31.8%
Jul 23	1073	963	1153	1.2	57.4%	68	80	64	0.8	67.6%	352	363	273	0.8	68.2%	429	357	416	1.2	57.1%	112	94	195	2.1	43.8%	68	47	113	2.4	35.3%	44	22	92	4.2	27.3%
Aug 23	1073	903	1238	1.4	54.7%	77	85	58	0.7	71.4%	397	362	322	0.9	68.8%	389	317	450	1.4	49.9%	110	85	183	2.2	36.4%	59	30	130	4.3	35.6%	41	24	95	4.0	9.8%
Sep 23	910	791	1245	1.6	49.8%	81	74	69	0.9	54.3%	302	304	315	1.0	58.9%	339	309	429	1.4	52.5%	110	56	210	3.8	29.1%	47	34	123	3.6	29.8%	31	14	99	7.1	22.6%
Oct 23	765	669	1226	1.8	47.1%	62	57	82	1.4	56.5%	296	270	323	1.2	53.7%	251	231	409	1.8	46.6%	95	71	206	2.9	42.1%	35	26	107	4.1	11.4%	26	14	99	7.1	19.2%
Nov 23	660	545	1207	2.2	48.0%	72	63	88	1.4	56.9%	260	204	371	1.8	56.2%	228	199	397	2.0	43.0%	59	52	179	3.4	37.3%	30	19	91	4.8	30.0%	11	8	81	10.1	9.1%
Dec 23	408	568	902	1.6		39	60	61	1.0		162	225	264	1.2		152	212	288	1.4		32	47	150	3.2		19	20	78	3.9		4	4	61	15.3	

Months Supply	Inventory
0 - 0.9	Extreme Shortage
1 - 1.9	Shortage
2 - 2.9	Low
3 - 3.9	Healthy
4 - 4.9	Availability
5+	Selection

67.96% Shortage Inventory

25.28% Healthy Inventory

6.76% Selection Inventory

PIERCE COUNTY LUXURY

Market Snap Shot

Active Listing to Pending Sales Months of Inventory

RESALE ONLY (SFH&CND Combined)

Published: Jan. 1 2024

	\$1,000,000 and Above					\$1,000,000 - \$1,499,999					\$1,500,000 - \$1,999,999					\$2,000,000 - \$2,999,999					\$3,000,000 - \$4,999,999					\$5,000,000 and Above					
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	
Dec 20	19	23	46	2.0	36.8%	11	15	19	1.3	45.5%	5	6	15	2.5	20.0%	3	1	10	10.0	33.3%	0	0	1	Max*	0.0%	0	1	1	1.0	0.0%	
Jan 21	23	21	42	2.0	43.5%	17	14	22	1.6	52.9%	4	5	9	1.8	25.0%	1	2	8	4.0	0.0%	1	0	2	Max*	0.0%	0	0	1	Max*	0.0%	
Feb 21	42	24	52	2.2	59.5%	29	23	25	1.1	72.4%	8	1	11	11.0	25.0%	5	0	14	Max*	40.0%	0	0	1	Max*	0.0%	0	0	1	Max*	0.0%	
Mar 21	51	49	43	0.9	68.6%	27	29	21	0.7	77.8%	16	11	11	1.0	62.5%	5	8	8	1.0	60.0%	2	1	1	1.0	50.0%	1	0	2	Max*	0.0%	
Apr 21	60	43	58	1.3	70.0%	44	30	27	0.9	70.5%	12	9	17	1.9	75.0%	3	3	10	3.3	66.7%	1	1	2	2.0	0.0%	0	0	2	Max*	0.0%	
May 21	71	55	73	1.3	64.8%	52	42	37	0.9	73.1%	12	11	18	1.6	50.0%	6	1	14	14.0	33.3%	1	1	3	3.0	0.0%	0	0	1	Max*	0.0%	
Jun 21	84	65	72	1.1	61.9%	65	53	33	0.6	69.2%	11	6	25	4.2	36.4%	7	6	9	1.5	42.9%	1	0	4	Max*	0.0%	0	0	1	Max*	0.0%	
Jul 21	64	49	77	1.6	56.3%	44	32	41	1.3	56.8%	15	12	20	1.7	53.3%	4	4	11	2.8	75.0%	0	1	3	3.0	0.0%	1	0	2	Max*	0.0%	
Aug 21	59	36	91	2.5	47.5%	38	25	53	2.1	50.0%	13	8	20	2.5	53.8%	5	3	11	3.7	40.0%	3	0	5	Max*	0.0%	0	0	2	Max*	0.0%	
Sep 21	70	47	89	1.9	55.7%	45	32	55	1.7	62.2%	17	11	18	1.6	41.2%	4	2	8	4.0	50.0%	3	2	6	3.0	66.7%	1	0	2	Max*	0.0%	
Oct 21	60	53	80	1.5	63.3%	43	41	44	1.1	69.8%	11	8	20	2.5	54.5%	4	2	8	4.0	25.0%	1	1	6	6.0	0.0%	1	1	2	2.0	100.0%	
Nov 21	31	33	58	1.8	54.8%	17	23	27	1.2	64.7%	9	7	17	2.4	44.4%	4	3	5	1.7	50.0%	0	0	6	Max*	0.0%	1	1	0	3	Max*	0.0%
Dec 21	19	17	50	2.9	26.3%	13	14	19	1.4	30.8%	4	2	17	8.5	0.0%	1	1	6	6.0	100.0%	1	0	6	Max*	0.0%	0	0	2	Max*	0.0%	
Jan 22	37	20	57	2.9	56.8%	21	13	22	1.7	66.7%	10	2	21	10.5	40.0%	5	5	4	0.8	60.0%	1	0	8	Max*	0.0%	0	0	2	Max*	0.0%	
Feb 22	70	42	68	1.6	68.6%	48	31	32	1.0	70.8%	12	7	19	2.7	58.3%	8	4	6	1.5	75.0%	2	0	10	Max*	50.0%	0	0	1	Max*	0.0%	
Mar 22	88	76	72	0.9	75.0%	56	49	38	0.8	83.9%	23	15	20	1.3	52.2%	8	10	6	0.6	75.0%	1	2	7	3.5	100.0%	0	0	1	Max*	0.0%	
Apr 22	97	64	91	1.4	62.9%	65	44	55	1.3	60.0%	22	16	24	1.5	72.7%	7	2	4	2.0	71.4%	3	1	8	8.0	33.3%	0	1	0	Max*	0.0%	
May 22	144	88	126	1.4	45.8%	103	60	78	1.3	50.5%	25	17	28	1.6	32.0%	15	9	13	1.4	33.3%	1	2	7	3.5	100.0%	0	0	0	Max*	0.0%	
Jun 22	154	67	184	2.7	36.4%	102	48	120	2.5	37.3%	32	9	36	4.0	25.0%	15	8	17	2.1	53.3%	5	2	11	5.5	40.0%	0	0	0	Max*	0.0%	
Jul 22	98	62	203	3.3	32.7%	67	39	132	3.4	32.8%	20	17	41	2.4	40.0%	8	5	21	4.2	12.5%	3	1	9	9.0	33.3%	0	0	0	Max*	0.0%	
Aug 22	90	59	199	3.4	38.9%	68	45	130	2.9	41.2%	13	8	39	4.9	38.5%	6	6	20	3.3	33.3%	3	0	10	Max*	0.0%	0	0	0	Max*	0.0%	
Sep 22	60	52	167	3.2	33.3%	39	39	101	2.6	33.3%	13	8	40	5.0	38.5%	6	4	18	4.5	16.7%	2	1	8	8.0	50.0%	0	0	0	Max*	0.0%	
Oct 22	63	48	164	3.4	31.7%	39	30	95	3.2	30.8%	13	12	39	3.3	30.8%	9	5	22	4.4	33.3%	2	1	8	8.0	50.0%	0	0	0	Max*	0.0%	
Nov 22	37	26	137	5.3	13.5%	21	15	84	5.6	14.3%	11	7	30	4.3	9.1%	4	2	17	8.5	25.0%	1	2	6	3.0	0.0%	0	0	0	Max*	0.0%	
Dec 22	18	13	125	9.6	16.7%	13	9	75	8.3	15.4%	3	1	30	30.0	33.3%	1	3	14	4.7	0.0%	1	0	6	Max*	0.0%	0	0	0	Max*	0.0%	
Jan 23	28	30	94	3.1	35.7%	19	23	52	2.3	47.4%	6	5	23	4.6	16.7%	2	1	14	14.0	0.0%	1	1	5	5.0	0.0%	0	0	0	Max*	0.0%	
Feb 23	59	33	112	3.4	50.8%	35	19	65	3.4	51.4%	17	11	27	2.5	52.9%	7	3	15	5.0	42.9%	0	0	5	Max*	0.0%	0	0	0	Max*	0.0%	
Mar 23	83	52	128	2.5	37.3%	54	34	73	2.1	37.0%	14	12	26	2.2	28.6%	14	6	23	3.8	50.0%	1	0	6	Max*	0.0%	0	0	0	Max*	0.0%	
Apr 23	82	55	137	2.5	39.0%	58	38	84	2.2	46.6%	14	8	26	3.3	28.6%	7	8	21	2.6	0.0%	3	1	6	6.0	33.3%	0	0	0	Max*	0.0%	
May 23	105	61	167	2.7	40.0%	72	47	101	2.1	45.8%	17	9	29	3.2	23.5%	11	4	28	7.0	27.3%	5	1	9	9.0	40.0%	0	0	0	Max*	0.0%	
Jun 23	108	62	187	3.0	37.0%	64	46	101	2.2	40.6%	26	12	42	3.5	38.5%	10	2	30	15.0	20.0%	6	2	12	6.0	33.3%	2	0	2	Max*	0.0%	
Jul 23	112	69	205	3.0	32.1%	68	47	113	2.4	35.3%	25	14	44	3.1	24.0%	12	5	33	6.6	25.0%	7	3	13	4.3	42.9%	0	0	2	Max*	0.0%	
Aug 23	100	54	225	4.2	25.0%	59	30	130	4.3	35.6%	25	16	46	2.9	8.0%	9	7	30	4.3	11.1%	6	1	16	16.0	16.7%	1	0	3	Max*	0.0%	
Sep 23	78	48	222	4.6	26.9%	47	34	123	3.6	29.8%	16	8	51	6.4	12.5%	10	3	28	9.3	40.0%	2	3	14	4.7	0.0%	3	0	6	Max*	33.3%	
Oct 23	61	40	206	5.2	14.8%	35	26	107	4.1	11.4%	16	9	48	5.3	25.0%	8	3	32	10.7	12.5%	2	0	15	Max*	0.0%	0	2	4	2.0	0.0%	
Nov 23	41	27	172	6.4	24.4%	30	19	91	4.8	30.0%	6	6	39	6.5	0.0%	4	1	29	29.0	25.0%	1	1	10	10.0	0.0%	0	0	3	Max*	0.0%	
Dec 23	23	24	139	5.8		19	20	78	3.9		4	1	29	29.0		0	2	20	10.0		0	1	9	9.0		0	0	3	Max*		

Months Supply	Inventory
0 - 0.9	Extreme Shortage
1 - 1.9	Shortage
2 - 2.9	Low
3 - 3.9	Healthy
4 - 4.9	Availability
5.0+	Selection

56.12% Healthy Inventory

43.88% Selection Inventory

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Pierce County - WA

Price Range: All Prices Combined

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	89.75%	3.70%	0.99%	0.99%	0.12%		4.44%
	February	91.22%	3.58%	1.16%	0.54%	0.09%		3.41%
	March	88.95%	3.47%	1.01%	0.06%	0.32%	0.19%	6.00%
	April	83.27%	4.34%	1.47%	0.64%	0.57%	0.19%	9.51%
	May	68.75%	8.24%	3.95%	1.87%	0.82%	0.27%	16.09%
	June	53.82%	13.53%	5.89%	2.75%	1.10%	0.90%	22.02%
	July	49.02%	15.85%	6.39%	2.40%	1.11%	1.04%	24.20%
	August	48.12%	13.68%	5.84%	3.38%	2.00%	1.77%	25.21%
	September	46.59%	13.15%	5.92%	5.34%	3.12%	1.89%	23.99%
	October	37.64%	14.10%	8.13%	8.46%	4.56%	1.95%	25.16%
	November	41.52%	16.64%	14.10%	6.66%	2.85%	0.16%	18.07%
	December	44.97%	21.86%	11.31%	3.27%	2.26%	1.01%	15.33%
2023	January	60.83%	16.86%	4.79%	1.65%	1.32%	0.17%	14.38%
	February	71.83%	9.59%	5.01%	1.77%	1.03%	0.44%	10.32%
	March	74.29%	8.94%	2.95%	1.02%	0.91%	0.81%	11.08%
	April	74.45%	8.55%	3.24%	2.20%	0.69%	0.23%	10.64%
	May	67.65%	10.84%	4.06%	2.20%	0.93%	0.51%	13.80%
	June	65.33%	10.53%	4.56%	1.02%	1.10%	0.55%	16.90%
	July	58.75%	13.06%	5.11%	1.99%	1.42%		
	August	54.53%	13.96%	5.57%	3.30%			
	September	49.89%	10.71%	5.85%				
	October	48.28%	15.38%					
	November	49.03%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Pierce County - WA

Price Range: 0 - 350K

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	86.27%	4.90%	1.96%	1.96%			4.90%
	February	85.71%	5.10%	1.02%	2.04%	1.02%		5.10%
	March	86.05%	3.88%	1.55%				8.53%
	April	80.95%	6.67%	2.86%		1.90%		7.62%
	May	66.67%	8.94%	2.44%	2.44%	0.81%	0.81%	17.89%
	June	64.00%	10.40%	3.20%	0.80%	2.40%		19.20%
	July	63.11%	9.84%	7.38%	3.28%	0.82%	0.82%	14.75%
	August	58.04%	11.61%	8.93%	2.68%	3.57%	1.79%	13.39%
	September	55.04%	13.18%	2.33%	10.85%	3.10%	1.55%	13.95%
	October	56.84%	12.63%	8.42%	3.16%	2.11%		16.84%
	November	51.35%	18.92%	10.81%		4.05%	1.35%	13.51%
	December	65.45%	16.36%	7.27%	1.82%	1.82%		7.27%
2023	January	59.70%	14.93%	8.96%	1.49%			14.93%
	February	63.64%	12.99%	6.49%		2.60%	1.30%	12.99%
	March	79.75%	8.86%	3.80%	1.27%		1.27%	5.06%
	April	77.17%	8.70%	2.17%	3.26%			8.70%
	May	73.40%	13.83%	2.13%	2.13%	1.06%	1.06%	6.38%
	June	70.30%	9.90%	5.94%	0.99%		0.99%	11.88%
	July	69.44%	11.11%	4.17%	2.78%	2.78%		
	August	71.43%	7.14%	3.57%	3.57%			
	September	55.06%	13.48%	11.24%				
	October	56.06%	12.12%					
	November	59.21%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Pierce County - WA

Price Range: 350K - 500K

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	93.62%	2.13%	0.91%	0.61%			2.74%
	February	93.17%	3.96%	1.10%	0.22%			1.54%
	March	92.76%	1.52%	1.01%	0.17%	0.34%	0.17%	4.04%
	April	86.51%	3.98%	0.35%	0.69%	0.35%		8.13%
	May	74.92%	7.88%	4.18%	0.96%	1.13%	0.16%	10.77%
	June	60.06%	13.64%	6.47%	2.53%	0.56%	1.41%	15.33%
	July	54.37%	15.65%	5.44%	2.64%	1.15%	0.66%	20.10%
	August	53.31%	15.56%	6.23%	3.50%	0.97%	1.36%	19.07%
	September	49.19%	14.84%	7.32%	5.49%	2.24%	1.42%	19.51%
	October	38.06%	16.27%	7.61%	9.45%	3.41%	2.10%	23.10%
	November	43.88%	18.35%	13.31%	7.19%	2.16%		15.11%
	December	44.83%	25.29%	13.79%	2.30%	1.72%	1.15%	10.92%
2023	January	63.70%	17.79%	4.63%	0.71%	1.78%		11.39%
	February	81.18%	6.27%	4.43%	2.21%	0.74%	0.37%	4.80%
	March	79.68%	7.65%	3.17%	0.79%	0.26%		8.44%
	April	76.80%	9.72%	3.13%	1.88%	0.31%	0.31%	7.84%
	May	74.21%	9.00%	3.65%	1.95%	0.73%	0.49%	9.98%
	June	73.22%	9.07%	3.24%	0.86%	0.65%	0.43%	12.53%
	July	66.39%	12.30%	4.92%	1.09%	0.82%		
	August	65.37%	14.63%	3.90%	1.95%			
	September	55.59%	12.17%	5.26%				
	October	55.29%	17.75%					
	November	56.32%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Pierce County - WA

Price Range: 500K - 750K

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	91.25%	4.56%	0.38%	0.38%			3.42%
	February	93.56%	2.23%	0.74%				3.47%
	March	90.20%	3.82%	0.50%		0.33%		5.15%
	April	84.68%	4.28%	2.14%	0.49%	0.33%	0.16%	7.91%
	May	68.32%	8.90%	3.27%	2.23%	0.65%	0.13%	16.49%
	June	51.60%	15.49%	5.38%	3.84%	1.15%	0.64%	21.90%
	July	46.87%	16.14%	6.43%	2.04%	1.10%	1.25%	26.18%
	August	42.64%	12.99%	4.98%	3.25%	2.16%	2.60%	31.39%
	September	46.12%	11.29%	5.18%	3.76%	4.71%	2.35%	26.59%
	October	34.82%	12.78%	8.63%	8.63%	6.39%	1.92%	26.84%
	November	39.25%	16.13%	18.28%	6.99%	3.76%		15.59%
	December	41.73%	20.47%	11.02%	4.72%	3.94%	0.79%	17.32%
2023	January	60.00%	15.68%	3.24%	2.70%	0.54%	0.54%	17.30%
	February	70.73%	13.66%	5.37%	1.95%	0.49%		7.80%
	March	76.15%	10.34%	2.30%	0.29%	0.57%	1.15%	9.20%
	April	80.94%	8.27%	1.44%	0.36%	0.36%	0.36%	8.27%
	May	68.72%	12.56%	3.79%	2.37%	0.95%	0.47%	11.14%
	June	66.88%	12.45%	4.43%	1.05%	1.27%	0.63%	13.29%
	July	58.78%	15.37%	5.85%	2.20%	1.22%		
	August	48.92%	17.03%	6.49%	4.32%			
	September	52.37%	9.76%	5.62%				
	October	46.75%	16.26%					
	November	44.40%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Pierce County - WA

Price Range: 750K - 1M

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	81.48%	6.17%	2.47%	2.47%			7.41%
	February	90.11%	4.40%	2.20%				3.30%
	March	79.53%	8.19%	1.75%		0.58%		9.94%
	April	76.11%	4.44%	1.67%	0.56%	1.11%		16.11%
	May	63.53%	5.29%	3.53%	4.71%	0.59%		22.35%
	June	45.92%	11.16%	7.73%	0.86%	1.29%	0.43%	32.62%
	July	35.54%	22.29%	6.63%	1.20%	1.81%	1.81%	30.72%
	August	41.09%	12.40%	6.20%	6.20%	3.88%	1.55%	28.68%
	September	30.17%	12.93%	6.90%	6.90%	0.86%	2.59%	39.66%
	October	25.32%	13.92%	11.39%	7.59%	5.06%	2.53%	34.18%
	November	39.66%	13.79%	5.17%	10.34%	1.72%		29.31%
	December	34.62%	23.08%	7.69%	3.85%		3.85%	26.92%
2023	January	53.06%	20.41%	8.16%	2.04%	4.08%		12.24%
	February	62.16%	9.46%	4.05%	2.70%	1.35%		20.27%
	March	64.71%	7.84%	1.96%	2.94%	1.96%	0.98%	19.61%
	April	69.31%	6.93%	5.94%	4.95%			12.87%
	May	55.70%	9.49%	6.33%	2.53%	0.63%		25.32%
	June	48.46%	10.00%	8.46%		2.31%	0.77%	30.00%
	July	45.28%	14.15%	3.77%	2.83%	4.72%		
	August	40.00%	9.00%	12.00%	4.00%			
	September	32.67%	7.92%	5.94%				
	October	42.55%	12.77%					
	November	38.98%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Pierce County - WA

Price Range: 1M - 1.5M

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	80.95%						19.05%
	February	76.60%	4.26%	4.26%	4.26%			10.64%
	March	82.46%	5.26%	1.75%			3.51%	7.02%
	April	70.31%	4.69%	1.56%	1.56%	1.56%	3.13%	17.19%
	May	55.88%	9.80%	7.84%		0.98%		25.49%
	June	40.38%	6.73%	2.88%	2.88%	0.96%	0.96%	45.19%
	July	34.85%	15.15%	10.61%	4.55%		1.52%	33.33%
	August	46.77%	11.29%	3.23%		3.23%		35.48%
	September	45.71%	14.29%	5.71%		5.71%		28.57%
	October	31.25%	9.38%	6.25%	15.63%	6.25%	3.13%	28.13%
	November	19.05%	9.52%	14.29%	14.29%	4.76%		38.10%
	December	16.67%	16.67%		8.33%			58.33%
2023	January	52.94%	5.88%		5.88%			35.29%
	February	53.33%	6.67%	6.67%		3.33%		30.00%
	March	46.00%	14.00%	8.00%	2.00%	4.00%	2.00%	24.00%
	April	49.06%	5.66%	11.32%	3.77%	3.77%		26.42%
	May	54.55%	13.64%	1.52%		3.03%	1.52%	25.76%
	June	41.54%	13.85%	4.62%	3.08%	1.54%		35.38%
	July	40.00%	9.23%	4.62%	3.08%			
	August	36.07%	13.11%	4.92%	4.92%			
	September	31.82%	11.36%	2.27%				
	October	15.63%	9.38%					
	November	27.59%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Pierce County - WA

Price Range: 1.5M +

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	57.14%	7.14%		7.14%	7.14%		21.43%
	February	68.18%	9.09%		4.55%			18.18%
	March	67.74%	3.23%	3.23%				25.81%
	April	71.88%	3.13%	3.13%	3.13%			18.75%
	May	42.50%	7.50%	10.00%			5.00%	35.00%
	June	38.78%	14.29%	10.20%	2.04%	4.08%	2.04%	28.57%
	July	34.48%	3.45%	10.34%	3.45%			48.28%
	August	36.36%	9.09%	4.55%				50.00%
	September	35.00%	10.00%	5.00%			5.00%	45.00%
	October	40.91%	9.09%		4.55%	4.55%	4.55%	36.36%
	November	14.29%		28.57%				57.14%
	December	25.00%		25.00%				50.00%
2023	January	50.00%	33.33%					16.67%
	February	52.38%	4.76%	4.76%			4.76%	33.33%
	March	46.15%	3.85%		3.85%	7.69%	3.85%	34.62%
	April	31.82%	9.09%		9.09%	9.09%		40.91%
	May	36.67%	3.33%	13.33%	6.67%			40.00%
	June	35.90%	2.56%	5.13%	2.56%	2.56%		51.28%
	July	34.21%	2.63%	5.26%	2.63%			
	August	20.00%	5.71%	2.86%	2.86%			
	September	33.33%	6.67%	3.33%				
	October	21.74%	4.35%					
	November	10.00%						

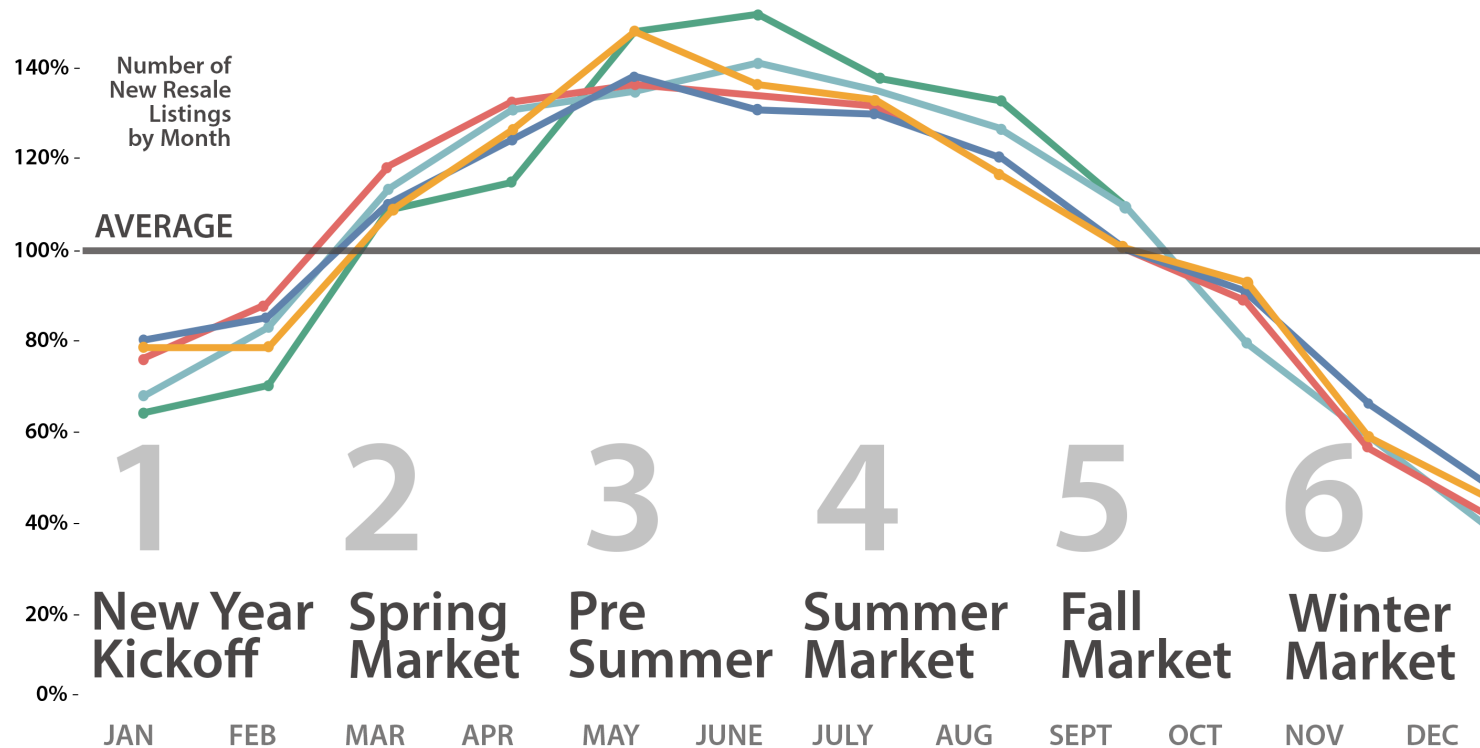
Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Residential Real Estate is so Predictable

By J. Lennox Scott



*5-year span of resale listings on market. Normal pattern of new resale listings (non-COVID years).