

Snohomish County Housing Update - Resale Only

KEY MARKET INDICATORS JANUARY 2024 (DECEMBER RECAP)

John L. Scott
REAL ESTATE

WELCOME 2024! NEW YEAR KICKOFF

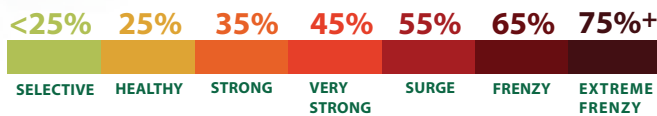


J. Lennox Scott
Chairman and CEO

The yearly housing cycle enters an exciting phase after the holidays called the New Year Kickoff. We are beginning the year with lower home mortgage rates compared to the last two months, combined with a shortage of unsold inventory and the seasonality of fewer resale listings. This will elevate the intensity for new resale listings going under contract over the next several months, creating a frenzy level of Sales Activity Intensity™ in the more affordable and mid-price ranges. Additionally, in the luxury market, we anticipate increased sales activity.

Price Range	December New Resale Listing	December Resale Pending	January 1st Active Resale Listing	Months Supply (Pending)	Months Resale Supply	(November Listed) % Pending 1st 30 Days	November Sales Activity Intensity™
0 - 350K	18	24	37	1.5	Shortage	64.3%	Surge
350K - 500K	44	74	56	0.8	Severe Shortage	68.7%	Frenzy
500K - 750K	97	198	113	0.6	Severe Shortage	65.8%	Frenzy
750K - 1M	48	88	101	1.1	Shortage	45.3%	Very Strong
1M - 1.5M	21	40	41	1.0	Shortage	58.7%	Surge
1.5M+	8	14	37	2.6	Low	50.0%	Very Strong
Total Activity	236	438	385	0.9	Severe Shortage	60.6%	Surge

SCALE
% of Listings under contract first 30 days



SCALE
Months supply



CURRENT INTEREST RATE

6.67%

January 2, 2024 Source: Mortgage News Daily

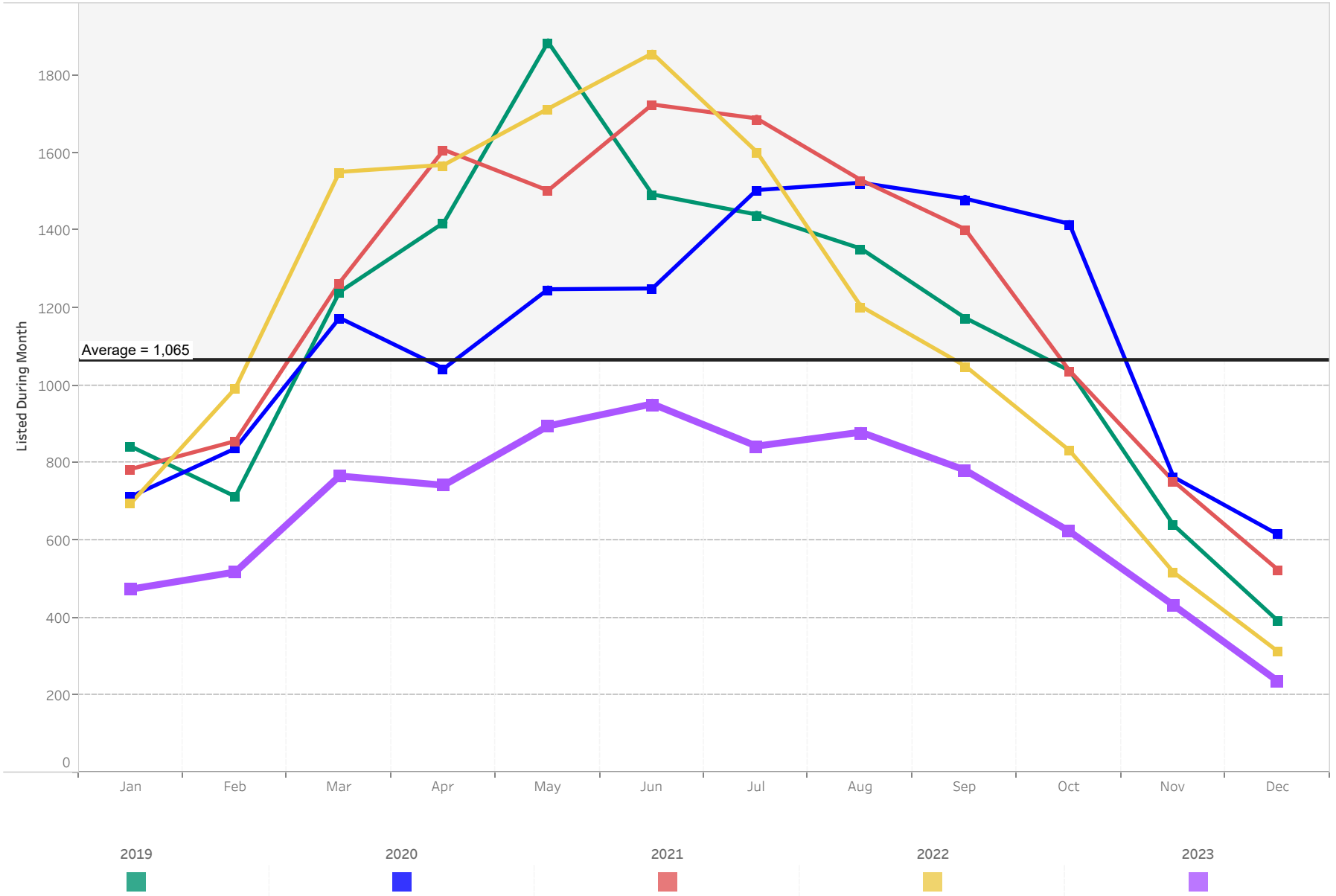
► BUYER CONSULTATION

Are you looking to purchase a home in 2024? The first step is to have a buyer consultation with your broker to prep yourself on the intricacies of today's housing market. You will review current market momentum and benefits of personal representation within the unique housing market that we are experiencing. Being Buyer Ready, Day One™ will create greater seller certainty, help you establish the right price, and improve your chances of purchasing the home.

Effective Jan. 1 2024, you must have a written and signed brokerage services agreement if you are working with a broker.

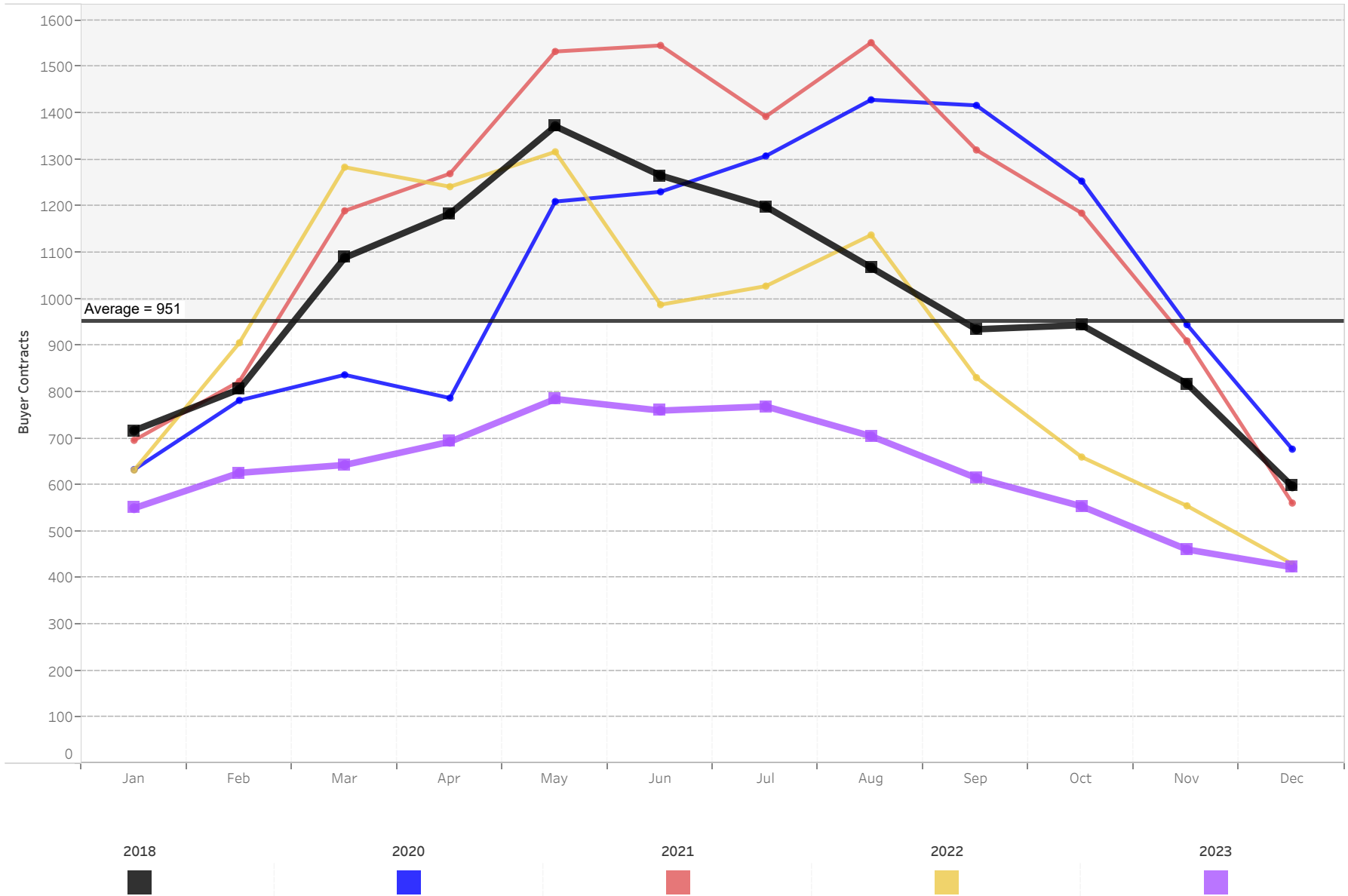
New Resale Listings Chart - Snohomish County - WA

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only

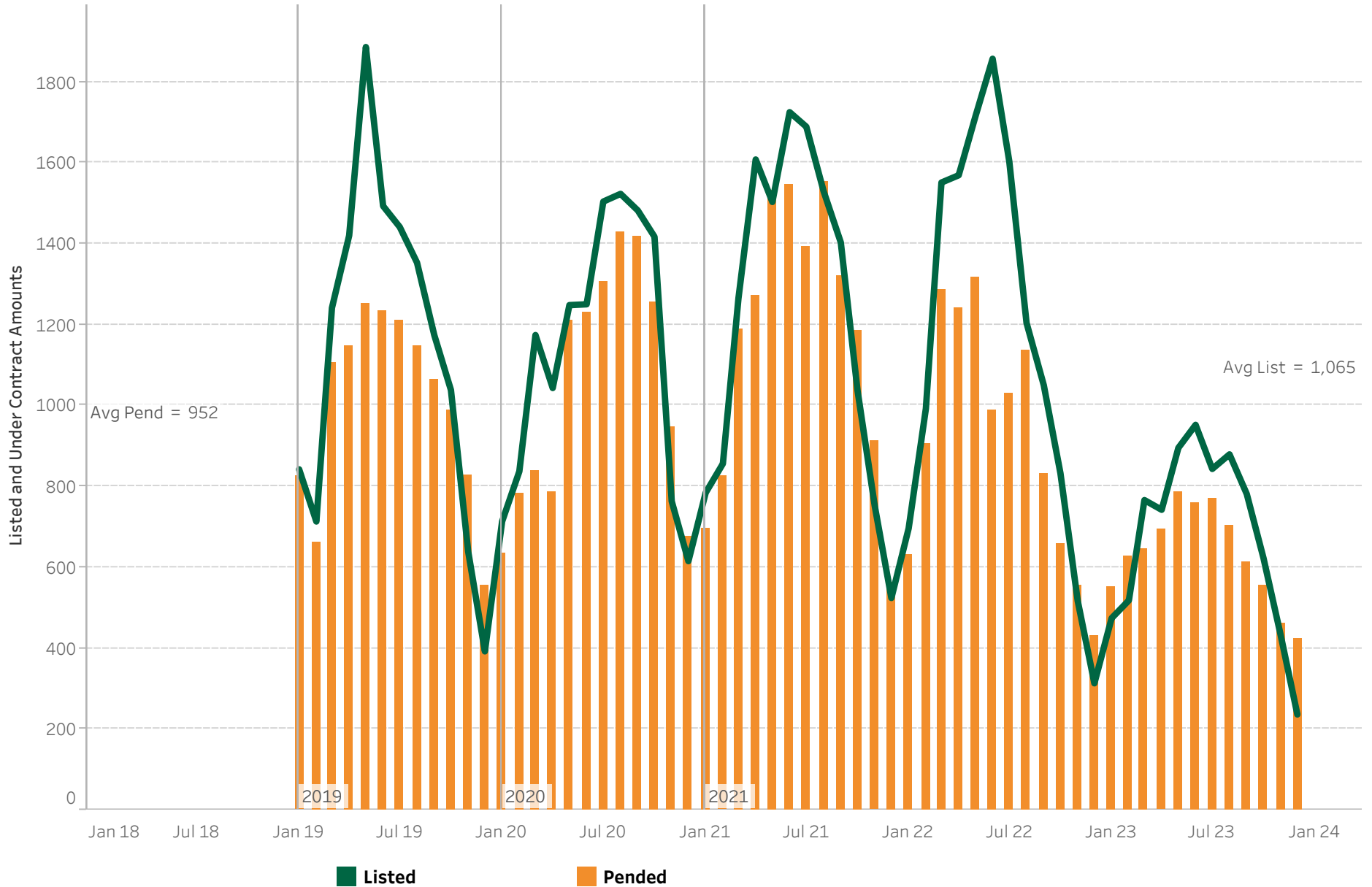


Total Buyer Contracts for Snohomish County - WA

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only | Pended Transactions (Not Transaction Sides)



Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only | Listed & Under Contract



Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Snohomish County - WA

Price Range: All Prices Combined

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	37	21.62%	16.22%	10.81%	13.51%	62.16%
	12/30/2022	32	25.00%	12.50%	15.63%	3.13%	56.25%
2023	1/6/2023	94	38.30%	14.89%	10.64%	9.57%	73.40%
	1/13/2023	102	34.31%	11.76%	6.86%	8.82%	61.76%
	1/20/2023	106	37.74%	11.32%	11.32%	2.83%	63.21%
	1/27/2023	127	51.97%	10.24%	10.24%	5.51%	77.95%
	2/3/2023	117	52.14%	12.82%	3.42%	5.13%	73.50%
	2/10/2023	121	55.37%	13.22%	4.13%	2.48%	75.21%
	2/17/2023	112	57.14%	11.61%	2.68%	3.57%	75.00%
	2/24/2023	130	47.69%	9.23%	6.15%	5.38%	68.46%
	3/3/2023	148	58.11%	10.14%	4.05%	2.70%	75.00%
	3/10/2023	169	57.40%	13.61%	5.92%	5.33%	82.25%
	3/17/2023	149	57.05%	10.74%	8.72%	5.37%	81.88%
	3/24/2023	157	59.24%	7.01%	7.01%	5.10%	78.34%
	3/31/2023	160	56.25%	14.38%	6.88%	4.38%	81.88%
	4/7/2023	138	61.59%	10.87%	5.80%	2.90%	81.16%
	4/14/2023	192	57.29%	8.85%	5.21%	2.60%	73.96%
	4/21/2023	204	56.37%	9.80%	6.37%	2.94%	75.49%
	4/28/2023	197	59.39%	10.66%	6.09%	3.05%	79.19%
	5/5/2023	212	60.38%	6.60%	1.89%	3.77%	72.64%
	5/12/2023	211	54.03%	11.37%	4.27%	2.84%	72.51%
	5/19/2023	258	53.88%	8.91%	6.20%	5.04%	74.03%
	5/26/2023	149	47.65%	14.77%	3.36%	2.01%	67.79%
	6/2/2023	211	45.50%	8.53%	8.53%	4.27%	66.82%
	6/9/2023	213	39.44%	11.74%	7.04%	6.57%	64.79%
	6/16/2023	229	48.91%	13.97%	5.68%	6.55%	75.11%
	6/23/2023	193	44.56%	16.58%	7.25%	5.18%	73.58%
	6/30/2023	159	50.31%	8.81%	5.66%	4.40%	69.18%
	7/7/2023	191	45.03%	12.57%	6.28%	3.14%	67.02%
	7/14/2023	225	44.00%	13.78%	4.44%	4.44%	66.67%
	7/21/2023	199	44.72%	10.55%	5.53%	5.03%	65.83%
	7/28/2023	207	48.31%	11.59%	3.86%	2.90%	66.67%
8/4/2023	219	44.75%	10.96%	6.85%	2.28%	64.84%	
8/11/2023	191	37.70%	12.04%	6.81%	4.71%	61.26%	
8/18/2023	202	46.53%	6.44%	7.43%	5.45%	65.84%	
8/25/2023	191	43.46%	6.28%	7.33%	5.24%	62.30%	
9/1/2023	131	33.59%	11.45%	7.63%	6.11%	58.78%	
9/8/2023	196	39.29%	9.18%	6.12%	6.12%	60.71%	
9/15/2023	188	36.17%	14.36%	4.79%	5.85%	61.17%	
9/22/2023	173	31.21%	10.40%	8.09%	4.62%	54.34%	
9/29/2023	181	35.91%	8.84%	6.63%	3.87%	55.25%	
10/6/2023	169	28.40%	5.92%	8.28%	5.92%	48.52%	
10/13/2023	158	31.01%	5.06%	7.59%	7.59%	51.27%	
10/20/2023	145	37.93%	11.03%	11.03%	4.14%	64.14%	
10/27/2023	131	31.30%	8.40%	6.11%	5.34%	51.15%	
11/3/2023	127	29.92%	14.17%	9.45%	3.15%	56.69%	
11/10/2023	133	36.84%	12.78%	5.26%	6.02%	60.90%	
11/17/2023	106	32.08%	12.26%	9.43%	3.77%	57.55%	
11/24/2023	44	27.27%	25.00%	9.09%	9.09%	70.45%	
12/1/2023	88	43.18%	15.91%	7.95%	4.55%	71.59%	
12/8/2023	84	35.71%	19.05%	9.52%			
12/15/2023	71	45.07%	5.63%				
12/22/2023	38	57.89%					
12/29/2023	27						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Snohomish County - WA

Price Range: 0 - 350K

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	5	20.00%	40.00%			60.00%
	12/30/2022	5	20.00%	20.00%			40.00%
2023	1/6/2023	14	50.00%	7.14%	14.29%	7.14%	78.57%
	1/13/2023	6	16.67%	16.67%	16.67%	16.67%	66.67%
	1/20/2023	6	50.00%		16.67%		66.67%
	1/27/2023	10	50.00%	10.00%	10.00%	10.00%	80.00%
	2/3/2023	4	25.00%	25.00%		25.00%	75.00%
	2/10/2023	11	45.45%	27.27%			72.73%
	2/17/2023	6	33.33%	16.67%		16.67%	66.67%
	2/24/2023	5	60.00%			20.00%	80.00%
	3/3/2023	10	50.00%	20.00%		10.00%	80.00%
	3/10/2023	12	50.00%	16.67%			66.67%
	3/17/2023	9	33.33%	22.22%	11.11%	11.11%	77.78%
	3/24/2023	14	57.14%	7.14%	14.29%	14.29%	92.86%
	3/31/2023	5	60.00%	20.00%		20.00%	100.00%
	4/7/2023	8	50.00%	25.00%	12.50%		87.50%
	4/14/2023	12	58.33%	8.33%	8.33%		75.00%
	4/21/2023	10	70.00%			10.00%	80.00%
	4/28/2023	15	73.33%			6.67%	80.00%
	5/5/2023	11	63.64%			9.09%	72.73%
	5/12/2023	11	63.64%	18.18%	9.09%		90.91%
	5/19/2023	7	28.57%	28.57%			57.14%
	5/26/2023	11	18.18%	9.09%		18.18%	45.45%
	6/2/2023	13	30.77%	7.69%		7.69%	46.15%
	6/9/2023	15	46.67%		6.67%	6.67%	60.00%
	6/16/2023	10	40.00%	10.00%		20.00%	70.00%
	6/23/2023	9	11.11%	55.56%	11.11%		77.78%
	6/30/2023	4	75.00%				75.00%
	7/7/2023	5	80.00%				80.00%
	7/14/2023	12	41.67%	8.33%	8.33%	8.33%	66.67%
	7/21/2023	11	27.27%	18.18%	9.09%		54.55%
	7/28/2023	14	42.86%	14.29%			57.14%
	8/4/2023	16	31.25%	18.75%	6.25%		56.25%
	8/11/2023	7	42.86%				42.86%
	8/18/2023	10	50.00%	20.00%	10.00%		80.00%
8/25/2023	9	55.56%	11.11%			66.67%	
9/1/2023	6	50.00%				50.00%	
9/8/2023	15	53.33%				53.33%	
9/15/2023	10	20.00%	10.00%	10.00%	10.00%	50.00%	
9/22/2023	4			25.00%		25.00%	
9/29/2023	9	11.11%	33.33%			44.44%	
10/6/2023	11	9.09%			9.09%	18.18%	
10/13/2023	7	14.29%				14.29%	
10/20/2023	9	33.33%	11.11%	22.22%		66.67%	
10/27/2023	8	37.50%		12.50%		50.00%	
11/3/2023	7	57.14%				85.71%	
11/10/2023	11	36.36%	18.18%		9.09%	63.64%	
11/17/2023	7	14.29%	28.57%			42.86%	
11/24/2023	4	25.00%	25.00%			50.00%	
12/1/2023	6	50.00%				50.00%	
12/8/2023	5	20.00%	20.00%	40.00%			
12/15/2023	5						
12/22/2023	4	25.00%					
12/29/2023	3						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
 John L Scott © 2022

Snohomish County - WA

Price Range: 350K - 500K

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	9		22.22%	22.22%	22.22%	66.67%
	12/30/2022	7	57.14%	14.29%	14.29%		85.71%
2023	1/6/2023	21	42.86%	23.81%	14.29%	4.76%	85.71%
	1/13/2023	18	72.22%	5.56%			77.78%
	1/20/2023	18	61.11%	11.11%	5.56%	5.56%	83.33%
	1/27/2023	20	65.00%	10.00%	10.00%	5.00%	90.00%
	2/3/2023	22	72.73%		4.55%		77.27%
	2/10/2023	27	62.96%	18.52%	3.70%	3.70%	88.89%
	2/17/2023	17	88.24%	5.88%			94.12%
	2/24/2023	28	50.00%	25.00%	3.57%	7.14%	85.71%
	3/3/2023	19	63.16%	5.26%	5.26%		73.68%
	3/10/2023	31	67.74%	3.23%	6.45%	6.45%	83.87%
	3/17/2023	21	61.90%	14.29%	4.76%		80.95%
	3/24/2023	22	68.18%	9.09%	4.55%	4.55%	86.36%
	3/31/2023	19	73.68%	5.26%		5.26%	84.21%
	4/7/2023	22	72.73%		4.55%	4.55%	81.82%
	4/14/2023	20	60.00%	5.00%		15.00%	80.00%
	4/21/2023	32	71.88%	9.38%	3.13%	3.13%	87.50%
	4/28/2023	43	65.12%	13.95%	4.65%	4.65%	88.37%
	5/5/2023	32	65.63%	3.13%	6.25%	3.13%	78.13%
	5/12/2023	43	53.49%	13.95%	9.30%	2.33%	79.07%
	5/19/2023	39	58.97%	7.69%	5.13%	7.69%	79.49%
	5/26/2023	21	52.38%	19.05%		4.76%	76.19%
	6/2/2023	25	44.00%	16.00%	8.00%	8.00%	76.00%
	6/9/2023	31	38.71%	6.45%	6.45%	9.68%	61.29%
	6/16/2023	36	52.78%	16.67%	2.78%	5.56%	77.78%
	6/23/2023	22	45.45%	22.73%	9.09%		77.27%
	6/30/2023	28	60.71%	14.29%	7.14%		82.14%
	7/7/2023	22	45.45%	22.73%			68.18%
	7/14/2023	31	38.71%	19.35%	3.23%	3.23%	64.52%
	7/21/2023	31	48.39%	22.58%	6.45%	9.68%	87.10%
	7/28/2023	30	63.33%	10.00%	6.67%		80.00%
	8/4/2023	31	61.29%	16.13%	3.23%		80.65%
8/11/2023	28	46.43%	14.29%		3.57%	64.29%	
8/18/2023	31	61.29%	3.23%	16.13%	6.45%	87.10%	
8/25/2023	26	50.00%	3.85%	3.85%	7.69%	65.38%	
9/1/2023	25	32.00%	20.00%	12.00%	4.00%	68.00%	
9/8/2023	21	52.38%	4.76%	4.76%		61.90%	
9/15/2023	25	40.00%	28.00%	4.00%	8.00%	80.00%	
9/22/2023	23	39.13%	13.04%	4.35%	4.35%	60.87%	
9/29/2023	27	44.44%	11.11%	3.70%	7.41%	66.67%	
10/6/2023	30	46.67%		6.67%	6.67%	60.00%	
10/13/2023	26	34.62%	7.69%	15.38%	15.38%	73.08%	
10/20/2023	16	43.75%	6.25%			56.25%	
10/27/2023	24	25.00%	16.67%	8.33%	4.17%	54.17%	
11/3/2023	20	30.00%	20.00%	5.00%	5.00%	60.00%	
11/10/2023	23	47.83%	4.35%	4.35%	8.70%	65.22%	
11/17/2023	19	21.05%	31.58%	10.53%		63.16%	
11/24/2023	12	8.33%	50.00%		33.33%	91.67%	
12/1/2023	16	37.50%	31.25%	6.25%		75.00%	
12/8/2023	14	7.14%	7.14%	28.57%			
12/15/2023	12	50.00%					
12/22/2023	11	72.73%					
12/29/2023	3						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Snohomish County - WA

Price Range: 500K - 750K

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	12	33.33%	8.33%	8.33%	16.67%	66.67%
	12/30/2022	12	16.67%	16.67%	25.00%	8.33%	66.67%
2023	1/6/2023	34	44.12%	5.88%	11.76%	11.76%	73.53%
	1/13/2023	45	26.67%	11.11%	11.11%	15.56%	64.44%
	1/20/2023	44	34.09%	18.18%	15.91%	4.55%	72.73%
	1/27/2023	49	51.02%	14.29%	12.24%	2.04%	79.59%
	2/3/2023	44	50.00%	18.18%	2.27%	4.55%	75.00%
	2/10/2023	44	54.55%	9.09%	6.82%		70.45%
	2/17/2023	47	57.45%	10.64%	4.26%	4.26%	76.60%
	2/24/2023	48	43.75%	6.25%	10.42%	6.25%	66.67%
	3/3/2023	69	60.87%	10.14%	2.90%	1.45%	75.36%
	3/10/2023	69	63.77%	15.94%	7.25%	7.25%	94.20%
	3/17/2023	59	67.80%	8.47%	11.86%	5.08%	93.22%
	3/24/2023	61	59.02%	9.84%	9.84%	4.92%	83.61%
	3/31/2023	62	59.68%	14.52%	9.68%	3.23%	87.10%
	4/7/2023	45	75.56%	8.89%	2.22%	2.22%	88.89%
	4/14/2023	65	61.54%	7.69%	6.15%		75.38%
	4/21/2023	80	60.00%	7.50%	6.25%	1.25%	75.00%
	4/28/2023	65	60.00%	10.77%	3.08%	4.62%	78.46%
	5/5/2023	71	67.61%	7.04%	1.41%	2.82%	78.87%
	5/12/2023	71	53.52%	9.86%	1.41%	4.23%	69.01%
	5/19/2023	102	53.92%	8.82%	5.88%	6.86%	75.49%
	5/26/2023	54	61.11%	14.81%	3.70%		79.63%
	6/2/2023	78	52.56%	6.41%	12.82%	5.13%	76.92%
	6/9/2023	71	43.66%	15.49%	9.86%	2.82%	71.83%
	6/16/2023	89	57.30%	12.36%	6.74%	7.87%	84.27%
	6/23/2023	68	50.00%	14.71%	7.35%	5.88%	77.94%
	6/30/2023	58	48.28%	12.07%	6.90%	5.17%	72.41%
	7/7/2023	78	55.13%	14.10%	6.41%	2.56%	78.21%
	7/14/2023	84	50.00%	13.10%	5.95%	4.76%	73.81%
	7/21/2023	73	56.16%	10.96%	5.48%	2.74%	75.34%
	7/28/2023	77	44.16%	14.29%	6.49%	6.49%	71.43%
8/4/2023	86	50.00%	12.79%	8.14%	4.65%	75.58%	
8/11/2023	74	39.19%	16.22%	10.81%	4.05%	70.27%	
8/18/2023	76	42.11%	5.26%	2.63%	7.89%	57.89%	
8/25/2023	68	47.06%	7.35%	5.88%	7.35%	67.65%	
9/1/2023	54	29.63%	9.26%	9.26%	9.26%	57.41%	
9/8/2023	74	41.89%	12.16%	9.46%	8.11%	71.62%	
9/15/2023	74	35.14%	8.11%	8.11%	8.11%	59.46%	
9/22/2023	79	30.38%	8.86%	10.13%	2.53%	51.90%	
9/29/2023	74	45.95%	6.76%	6.76%	4.05%	63.51%	
10/6/2023	66	25.76%	6.06%	10.61%	9.09%	51.52%	
10/13/2023	59	25.42%	6.78%	10.17%	5.08%	47.46%	
10/20/2023	65	30.77%	12.31%	16.92%	3.08%	63.08%	
10/27/2023	53	33.96%	9.43%	7.55%	7.55%	58.49%	
11/3/2023	47	38.30%	17.02%	17.02%		72.34%	
11/10/2023	50	26.00%	18.00%	6.00%	8.00%	58.00%	
11/17/2023	51	35.29%	9.80%	7.84%	5.88%	58.82%	
11/24/2023	20	35.00%	20.00%	20.00%		75.00%	
12/1/2023	33	45.45%	18.18%	6.06%	9.09%	78.79%	
12/8/2023	36	44.44%	22.22%				
12/15/2023	36	52.78%	11.11%				
12/22/2023	15	66.67%					
12/29/2023	7						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
John L Scott © 2022

Snohomish County - WA

Price Range: 750K - 1M

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	5	20.00%	20.00%	20.00%		60.00%
	12/30/2022	5			20.00%		20.00%
2023	1/6/2023	19	15.79%	31.58%	5.26%	10.53%	63.16%
	1/13/2023	20	25.00%	25.00%		5.00%	55.00%
	1/20/2023	22	31.82%	9.09%			40.91%
	1/27/2023	24	50.00%		12.50%	8.33%	70.83%
	2/3/2023	35	45.71%	14.29%	5.71%	8.57%	74.29%
	2/10/2023	18	61.11%	11.11%		5.56%	77.78%
	2/17/2023	29	48.28%	13.79%			62.07%
	2/24/2023	31	54.84%	6.45%			61.29%
	3/3/2023	36	52.78%	11.11%	5.56%	2.78%	72.22%
	3/10/2023	39	56.41%	12.82%	5.13%	5.13%	79.49%
	3/17/2023	31	54.84%	9.68%	6.45%	6.45%	77.42%
	3/24/2023	34	70.59%	2.94%	2.94%	2.94%	79.41%
	3/31/2023	37	59.46%	16.22%	5.41%	2.70%	83.78%
	4/7/2023	36	55.56%	13.89%	2.78%	5.56%	77.78%
	4/14/2023	58	62.07%	12.07%	6.90%		81.03%
	4/21/2023	46	50.00%	15.22%	4.35%	4.35%	73.91%
	4/28/2023	49	55.10%	8.16%	8.16%		71.43%
	5/5/2023	64	50.00%	9.38%		6.25%	65.63%
	5/12/2023	50	56.00%	16.00%	4.00%	4.00%	80.00%
	5/19/2023	60	63.33%	8.33%	5.00%	1.67%	78.33%
	5/26/2023	24	41.67%	12.50%	4.17%		58.33%
	6/2/2023	64	43.75%	7.81%	6.25%	3.13%	60.94%
	6/9/2023	65	43.08%	18.46%	3.08%	4.62%	69.23%
	6/16/2023	56	39.29%	16.07%	1.79%	7.14%	64.29%
	6/23/2023	57	43.86%	17.54%	3.51%	5.26%	70.18%
	6/30/2023	47	48.94%	4.26%	6.38%	4.26%	63.83%
	7/7/2023	48	39.58%	10.42%	14.58%	4.17%	68.75%
	7/14/2023	57	36.84%	17.54%	1.75%	3.51%	59.65%
	7/21/2023	39	41.03%	5.13%	5.13%	2.56%	53.85%
	7/28/2023	55	47.27%	14.55%			61.82%
	8/4/2023	58	36.21%	5.17%	5.17%	1.72%	48.28%
	8/11/2023	47	34.04%	12.77%	4.26%	8.51%	59.57%
8/18/2023	58	46.55%	10.34%	8.62%	3.45%	68.97%	
8/25/2023	43	41.86%	4.65%	13.95%	4.65%	65.12%	
9/1/2023	28	35.71%	14.29%	3.57%	7.14%	60.71%	
9/8/2023	59	35.59%	10.17%	3.39%	3.39%	52.54%	
9/15/2023	46	36.96%	17.39%		2.17%	56.52%	
9/22/2023	39	35.90%	10.26%	2.56%	10.26%	58.97%	
9/29/2023	39	33.33%	2.56%	7.69%	5.13%	48.72%	
10/6/2023	41	26.83%	4.88%	9.76%	2.44%	43.90%	
10/13/2023	46	43.48%	2.17%	4.35%	8.70%	58.70%	
10/20/2023	34	50.00%	11.76%	5.88%	5.88%	73.53%	
10/27/2023	27	25.93%	3.70%		3.70%	33.33%	
11/3/2023	35	14.29%	14.29%	5.71%	2.86%	37.14%	
11/10/2023	25	40.00%	12.00%	4.00%	4.00%	60.00%	
11/17/2023	19	26.32%		15.79%	5.26%	47.37%	
11/24/2023	4	50.00%				50.00%	
12/1/2023	19	36.84%	10.53%	10.53%		57.89%	
12/8/2023	17	35.29%	23.53%	11.76%			
12/15/2023	10	50.00%					
12/22/2023	6	33.33%					
12/29/2023	9						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
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Snohomish County - WA

Price Range: 1M - 1.5M

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	4	50.00%			25.00%	75.00%
	12/30/2022	1	100.00%				100.00%
2023	1/6/2023	5	40.00%			20.00%	60.00%
	1/13/2023	12	33.33%		8.33%		41.67%
	1/20/2023	13	30.77%		23.08%		53.85%
	1/27/2023	21	47.62%	14.29%		4.76%	66.67%
	2/3/2023	10	50.00%	10.00%			60.00%
	2/10/2023	17	47.06%	11.76%	5.88%	5.88%	70.59%
	2/17/2023	11	45.45%	18.18%	9.09%	9.09%	81.82%
	2/24/2023	14	35.71%		14.29%	7.14%	57.14%
	3/3/2023	12	50.00%	8.33%	8.33%	8.33%	75.00%
	3/10/2023	13	30.77%	23.08%	7.69%		61.54%
	3/17/2023	23	47.83%	13.04%	4.35%	8.70%	73.91%
	3/24/2023	17	47.06%		5.88%	5.88%	58.82%
	3/31/2023	26	38.46%	23.08%	7.69%	3.85%	73.08%
	4/7/2023	21	42.86%	14.29%	19.05%		76.19%
	4/14/2023	26	42.31%	11.54%	3.85%	7.69%	65.38%
	4/21/2023	30	46.67%	10.00%	16.67%	3.33%	76.67%
	4/28/2023	20	55.00%	10.00%	10.00%		75.00%
	5/5/2023	27	66.67%	7.41%		3.70%	77.78%
	5/12/2023	24	58.33%	4.17%	4.17%		66.67%
	5/19/2023	35	48.57%	2.86%	8.57%	5.71%	65.71%
	5/26/2023	31	38.71%	16.13%	6.45%		61.29%
	6/2/2023	25	40.00%	8.00%	8.00%		56.00%
	6/9/2023	17	23.53%		5.88%	17.65%	47.06%
	6/16/2023	27	48.15%	14.81%	18.52%		81.48%
	6/23/2023	30	43.33%	6.67%	13.33%		70.00%
	6/30/2023	12	58.33%			8.33%	66.67%
	7/7/2023	25	28.00%	8.00%		8.00%	44.00%
	7/14/2023	36	52.78%	2.78%	5.56%	2.78%	63.89%
	7/21/2023	29	34.48%	6.90%	6.90%	13.79%	62.07%
	7/28/2023	23	47.83%		4.35%	4.35%	56.52%
	8/4/2023	23	34.78%	8.70%	13.04%		56.52%
	8/11/2023	30	36.67%	3.33%	10.00%	3.33%	53.33%
8/18/2023	21	47.62%		4.76%		52.38%	
8/25/2023	39	33.33%	5.13%	7.69%	2.56%	48.72%	
9/1/2023	12	41.67%		8.33%		50.00%	
9/8/2023	16	25.00%	12.50%	6.25%	18.75%	62.50%	
9/15/2023	25	44.00%	16.00%	4.00%		64.00%	
9/22/2023	24	20.83%	16.67%	12.50%	4.17%	54.17%	
9/29/2023	17	17.65%	17.65%	17.65%		52.94%	
10/6/2023	19	26.32%	21.05%	5.26%		52.63%	
10/13/2023	14	28.57%			7.14%	35.71%	
10/20/2023	17	47.06%	5.88%			52.94%	
10/27/2023	17	41.18%	5.88%	5.88%	5.88%	58.82%	
11/3/2023	13	38.46%	7.69%	7.69%		53.85%	
11/10/2023	15	60.00%	6.67%	6.67%		73.33%	
11/17/2023	7	42.86%		14.29%		57.14%	
11/24/2023	3	33.33%				33.33%	
12/1/2023	10	50.00%		20.00%	10.00%	80.00%	
12/8/2023	10	50.00%	20.00%				
12/15/2023	5	40.00%					
12/22/2023	1	100.00%					
12/29/2023	4						

Weekly Percent New Listings Pended (Resale Only)
Sales Activity Intensity™
 John L Scott © 2022

Snohomish County - WA

Price Range: 1.5M +

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	2					
	12/30/2022	2					
2023	1/6/2023	1					
	1/13/2023	1					
	1/20/2023	3					
	1/27/2023	3	33.33%		33.33%	33.33%	100.00%
	2/3/2023	2	50.00%				50.00%
	2/10/2023	4	50.00%				50.00%
	2/17/2023	2	50.00%				50.00%
	2/24/2023	4	50.00%				50.00%
	3/3/2023	2	100.00%				100.00%
	3/10/2023	5		20.00%			20.00%
	3/17/2023	6	16.67%		16.67%		33.33%
	3/24/2023	9	22.22%	11.11%			33.33%
	3/31/2023	11	36.36%		9.09%	9.09%	54.55%
	4/7/2023	6	33.33%	16.67%			50.00%
	4/14/2023	11	36.36%		16.67%		36.36%
	4/21/2023	6		16.67%			16.67%
	4/28/2023	5	20.00%	40.00%	20.00%	20.00%	100.00%
	5/5/2023	7	28.57%				28.57%
	5/12/2023	12	33.33%				33.33%
	5/19/2023	15	26.67%	20.00%	13.33%		60.00%
	5/26/2023	8	37.50%	12.50%			50.00%
	6/2/2023	6	33.33%	16.67%			50.00%
	6/9/2023	14	14.29%		14.29%	14.29%	42.86%
	6/16/2023	11	27.27%	9.09%			36.36%
	6/23/2023	7	42.86%			14.29%	57.14%
	6/30/2023	10	20.00%	10.00%		10.00%	40.00%
	7/7/2023	13	23.08%	7.69%			30.77%
	7/14/2023	5		40.00%		20.00%	60.00%
	7/21/2023	16	25.00%				25.00%
	7/28/2023	8	50.00%				50.00%
	8/4/2023	5	40.00%				40.00%
	8/11/2023	5					
	8/18/2023	6	16.67%		16.67%	16.67%	50.00%
8/25/2023	6	33.33%	16.67%			50.00%	
9/1/2023	6	33.33%	16.67%			50.00%	
9/8/2023	11	18.18%		9.09%	9.09%	36.36%	
9/15/2023	8	25.00%	12.50%		12.50%	50.00%	
9/22/2023	4	50.00%				50.00%	
9/29/2023	15	13.33%	6.67%			20.00%	
10/6/2023	2						
10/13/2023	6		16.67%			16.67%	
10/20/2023	4		25.00%		50.00%	75.00%	
10/27/2023	2						
11/3/2023	5						
11/10/2023	9	22.22%	11.11%	11.11%		44.44%	
11/17/2023	3	100.00%				100.00%	
11/24/2023	1						
12/1/2023	4	50.00%	25.00%			75.00%	
12/8/2023	2	50.00%					
12/15/2023	3						
12/22/2023	1						
12/29/2023	1						

BUREAU OF LABOR STATISTICS
State and Area Employment, Hours, and Earnings

State: Washington

Area: Seattle-Bellevue-Everett, WA Metropolitan Division

Year-Over-Year Percent Change													% of Job Growth YOY
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2009	(2.3)	(3.3)	(3.9)	(5.1)	(5.3)	(5.7)	(6.3)	(6.8)	(6.3)	(4.9)	(6.1)	(5.4)	(5.1)
2010	(4.8)	(4.3)	(3.3)	(2.1)	(1.6)	(1.1)	(0.5)	(0.2)	(0.1)	0.7	1.1	1.3	(1.2)
2011	1.4	1.8	1.6	1.8	1.6	1.6	2.0	2.2	2.3	2.0	2.2	2.2	1.9
2012	2.2	2.3	2.6	2.6	2.7	2.8	2.4	2.4	2.6	2.8	2.9	2.9	2.6
2013	3.0	3.1	2.8	2.8	2.8	2.8	2.8	3.0	2.9	2.9	2.8	2.9	2.9
2014	3.0	2.6	2.7	2.5	2.5	2.6	3.0	2.9	2.9	2.7	2.8	2.9	2.8
2015	2.7	2.9	3.0	3.0	3.2	3.5	3.1	3.3	3.3	3.4	3.3	3.2	3.2
2016	3.2	3.5	3.3	3.6	3.6	3.1	3.2	3.1	3.2	3.1	3.0	3.0	3.2
2017	2.8	2.7	2.9	2.8	2.7	2.8	2.5	2.2	1.9	2.1	2.2	2.4	2.5
2018	2.7	2.5	2.4	2.2	2.2	1.9	1.9	2.1	2.3	2.4	2.4	2.1	2.3
2019	2.3	1.5	2.2	2.3	2.3	2.7	2.8	2.7	2.5	2.1	2.2	2.6	2.4
2020	2.5	3.3	1.4	(10.1)	(10.8)	(9.2)	(8.5)	(7.9)	(7.2)	(7.1)	(7.3)	(8.0)	(5.7)
2021	(8.5)	(8.1)	(6.8)	5.4	6.2	4.4	4.2	4.1	3.8	4.5	4.8	5.6	1.6
2022	6.1	5.9	6.0	6.1	5.9	5.7	5.6	5.5	5.3	4.7	3.6	3.7	5.3
2023	4.5	3.7	3.6	3.6	3.2	3.5	2.9	2.7	2.8	2.4	1.8		3.2

Monthly Job Growth - Number of Jobs Change													YTD Job Growth	Monthly Average
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2009	(9,200)	(9,700)	(11,800)	(15,900)	(3,600)	(6,300)	(8,400)	(4,800)	600	(6,300)	(4,100)	(200)	(79,700)	(6,642)
2010	100	(2,000)	3,700	1,900	3,100	200	1,400	(900)	1,700	5,500	500	2,600	17,800	1,483
2011	1,200	2,000	2,000	4,800	1,000	700	7,000	2,200	2,000	2,300	2,900	2,200	30,300	2,525
2012	2,500	3,500	5,800	4,300	3,100	2,000	1,800	1,800	5,500	5,200	3,900	2,300	41,700	3,475
2013	4,600	5,100	1,500	4,300	3,000	2,100	2,300	3,600	4,500	5,200	2,900	3,500	42,600	3,550
2014	5,800	100	3,200	1,700	2,100	3,600	9,000	2,500	3,700	2,200	4,400	5,600	43,900	3,658
2015	3,400	2,500	5,600	1,900	5,100	8,400	3,000	5,400	4,200	2,700	4,200	3,000	49,400	4,117
2016	3,800	7,700	3,300	5,800	5,300	1,000	5,100	4,300	5,200	500	3,500	3,000	48,500	4,042
2017	0	6,100	7,000	4,800	3,200	3,200	(100)	100	200	3,700	5,200	6,800	40,200	3,350
2018	5,000	2,900	5,000	1,600	3,100	(1,500)	600	2,100	3,500	6,300	5,200	2,800	36,600	3,050
2019	8,000	(10,200)	16,100	3,200	4,100	4,700	1,800	1,100	(700)	700	7,000	9,600	45,400	3,783
2020	5,600	4,200	(16,100)	(199,900)	(8,600)	33,600	12,800	12,000	12,400	2,400	2,700	(4,100)	(143,000)	(11,917)
2021	(3,200)	10,400	7,700	6,600	3,900	7,200	10,200	9,900	8,600	13,700	7,600	10,000	92,600	7,717
2022	4,100	8,100	9,800	9,200	(300)	4,900	8,000	8,900	6,400	4,600	6,400	7,800	77,900	6,492
2023	7,500	6,000	4,700	2,000	(1,300)	5,400	(2,100)	4,000	(300)	2,000	(3,300)		24,600	2,236

Correction
Preliminary

BUREAU OF LABOR STATISTICS
State and Area Employment, Hours, and Earnings

State: Washington

Area: **Seattle-Tacoma-Bellevue, WA**

Year-Over-Year Percent Change													% of Job Growth YOY
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2009	(2.4)	(3.3)	(3.9)	(4.9)	(5.1)	(5.5)	(6.1)	(6.5)	(6.1)	(4.8)	(5.8)	(5.1)	(5.0)
2010	(4.6)	(4.1)	(3.2)	(2.0)	(1.4)	(1.1)	(0.5)	(0.2)	(0.1)	0.6	0.9	1.2	(1.2)
2011	1.3	1.5	1.4	1.5	1.3	1.3	1.9	2.0	1.9	1.7	1.9	1.9	1.6
2012	1.9	2.0	2.3	2.2	2.4	2.5	2.2	2.2	2.4	2.7	2.7	2.6	2.3
2013	2.9	2.9	2.7	2.7	2.7	2.7	2.7	2.8	2.8	2.8	2.7	2.9	2.8
2014	3.0	2.7	2.8	2.5	2.4	2.5	2.9	3.0	3.0	2.9	2.9	3.0	2.8
2015	2.7	2.8	3.0	3.0	3.2	3.6	3.2	3.2	3.2	3.2	3.1	3.0	3.1
2016	3.1	3.4	3.2	3.5	3.6	3.1	3.1	3.2	3.1	3.1	3.2	3.1	3.2
2017	2.8	2.6	2.9	2.8	2.6	2.8	2.4	2.2	1.9	2.1	2.1	2.3	2.5
2018	2.7	2.5	2.4	2.3	2.3	2.1	2.2	2.2	2.4	2.4	2.4	2.1	2.3
2019	2.3	1.4	2.1	2.2	2.3	2.6	2.6	2.5	2.4	2.2	2.2	2.6	2.3
2020	2.5	3.3	1.5	(10.3)	(10.8)	(8.9)	(8.2)	(7.6)	(6.9)	(6.8)	(6.9)	(7.6)	(5.6)
2021	(8.1)	(7.7)	(6.5)	6.0	6.8	4.7	4.3	4.1	3.8	4.1	4.3	5.2	1.8
2022	5.7	5.6	5.6	5.7	5.2	4.9	4.7	4.7	4.6	4.4	3.4	3.6	4.8
2023	4.4	3.8	3.6	3.5	3.0	3.3	2.7	2.3	2.4	2.5	2.1		3.1

Monthly Job Growth - Number of Jobs Change													YTD Job Growth	Monthly Average
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2009	(9,500)	(10,700)	(13,500)	(17,800)	(4,600)	(6,900)	(9,800)	(6,600)	1,700	(5,900)	(5,200)	(600)	(89,400)	(7,450)
2010	0	(2,000)	3,600	2,600	4,600	(500)	200	(2,500)	3,900	6,000	200	3,000	19,100	1,592
2011	1,800	2,600	1,200	4,900	600	0	9,900	(200)	1,700	2,600	3,800	2,500	31,400	2,617
2012	2,200	4,300	6,000	4,300	3,800	1,900	3,800	1,000	4,800	6,900	4,200	1,700	44,900	3,742
2013	6,300	5,600	1,500	5,300	3,900	2,100	3,100	4,000	4,600	5,800	4,100	4,500	50,800	4,233
2014	7,900	400	3,100	1,700	1,600	3,100	11,400	5,000	5,100	3,700	4,100	7,000	54,100	4,508
2015	2,800	3,000	6,900	1,000	5,400	9,700	5,400	4,400	6,400	2,400	3,500	4,500	55,400	4,617
2016	5,200	8,400	3,000	6,500	9,000	400	5,700	5,800	5,400	1,200	5,700	2,200	58,500	4,875
2017	(500)	6,500	8,300	5,200	4,800	3,900	(700)	1,000	200	5,100	5,800	6,500	46,100	3,842
2018	6,100	3,500	5,700	3,700	4,800	(600)	1,600	2,600	2,300	6,600	5,200	1,200	42,700	3,558
2019	9,100	(13,100)	19,700	6,100	5,600	6,200	1,700	800	(700)	2,400	5,600	10,600	54,000	4,500
2020	6,900	3,900	(17,900)	(240,500)	(4,900)	45,100	17,100	13,300	13,100	5,500	3,500	(6,300)	(161,200)	(13,433)
2021	(3,600)	12,100	9,200	8,300	8,500	9,100	10,300	9,400	7,500	11,800	8,200	11,800	102,600	8,550
2022	4,100	11,600	10,400	10,000	(900)	4,700	6,100	9,300	6,600	7,400	7,200	7,500	84,000	7,000
2023	8,000	8,400	4,500	1,800	(1,700)	7,800	(1,400)	2,700	400	6,900	(100)		37,300	3,391

Correction
Preliminary

Note: Data is benchmarked in March.

SNOHOMISH COUNTY
Market Snap Shot
Active Listing to Pending Sales Months of Inventory
RESALE ONLY (SFH&CND Combined)
Published: Jan. 1 2024

	All Prices Combined					0 - \$349,999					\$350,000 - \$499,999					\$500,000 - \$749,999					\$750,000 - \$999,999					\$1,000,000 - \$1,499,999					\$1,500,000 and Above				
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days
Dec 20	586	647	271	0.4	82.9%	72	89	64	0.7	79.2%	186	210	52	0.2	84.9%	222	244	71	0.3	86.9%	79	79	37	0.5	78.5%	17	18	22	1.2	58.8%	10	7	25	3.6	60.0%
Jan 21	747	667	311	0.5	89.0%	109	105	57	0.5	82.6%	248	224	73	0.3	93.5%	270	228	106	0.5	90.4%	86	85	35	0.4	89.5%	28	19	21	1.1	75.0%	6	6	19	3.2	16.7%
Feb 21	812	777	293	0.4	89.0%	93	92	44	0.5	78.5%	266	251	64	0.3	88.3%	288	289	83	0.3	93.4%	125	105	61	0.6	92.0%	30	31	21	0.7	80.0%	10	9	20	2.2	70.0%
Mar 21	1202	1126	233	0.2	89.5%	139	130	33	0.3	88.5%	333	327	50	0.2	90.7%	455	411	76	0.2	90.8%	205	203	37	0.2	90.2%	49	42	19	0.5	87.8%	21	13	18	1.4	47.6%
Apr 21	1525	1186	483	0.4	87.4%	128	111	52	0.5	82.0%	349	286	81	0.3	89.7%	610	482	188	0.4	90.5%	320	223	104	0.5	86.3%	95	69	33	0.5	80.0%	23	15	25	1.7	47.8%
May 21	1446	1423	442	0.3	84.9%	107	112	39	0.3	83.2%	358	342	87	0.3	86.3%	572	593	130	0.2	87.8%	296	286	111	0.4	84.5%	87	76	43	0.6	74.7%	26	14	32	2.3	46.2%
Jun 21	1647	1404	513	0.4	84.2%	135	102	56	0.5	77.0%	351	314	84	0.3	85.5%	684	578	179	0.3	86.3%	347	310	117	0.4	85.0%	108	86	47	0.5	78.7%	22	14	30	2.1	59.1%
Jul 21	1630	1294	718	0.6	81.9%	111	92	63	0.7	75.7%	349	273	129	0.5	84.5%	694	574	257	0.4	84.3%	328	254	165	0.6	82.3%	112	80	63	0.8	74.1%	36	21	41	2.0	50.0%
Aug 21	1471	1422	687	0.5	80.8%	116	99	64	0.6	72.4%	294	329	103	0.3	87.4%	616	584	256	0.4	83.4%	311	301	151	0.5	79.1%	104	88	74	0.8	67.3%	30	21	39	1.9	56.7%
Sep 21	1350	1222	583	0.5	83.9%	107	101	54	0.5	79.4%	284	238	103	0.4	85.6%	553	511	212	0.4	85.7%	282	271	115	0.4	87.2%	94	80	56	0.7	74.5%	30	21	43	2.0	50.0%
Oct 21	1004	1099	436	0.4	85.2%	82	94	50	0.5	81.7%	194	223	62	0.3	87.1%	418	446	158	0.4	86.8%	216	245	80	0.3	84.7%	71	70	51	0.7	78.9%	23	21	35	1.7	73.9%
Nov 21	731	856	216	0.3	88.2%	48	61	28	0.5	83.3%	160	166	37	0.2	84.4%	322	391	64	0.2	89.4%	148	169	35	0.2	92.6%	40	57	24	0.4	92.5%	13	12	28	2.3	61.5%
Dec 21	524	556	157	0.3	85.9%	45	51	22	0.4	82.2%	109	116	24	0.2	87.2%	218	222	48	0.2	87.6%	115	123	26	0.2	88.7%	29	34	17	0.5	72.4%	8	10	20	2.0	50.0%
Jan 22	695	650	192	0.3	92.4%	50	49	16	0.3	82.0%	136	129	33	0.3	89.7%	279	266	64	0.2	95.7%	133	127	32	0.3	94.0%	82	66	32	0.5	93.9%	15	13	15	1.2	66.7%
Feb 22	991	925	239	0.3	93.0%	52	45	20	0.4	92.3%	152	148	36	0.2	93.4%	377	360	75	0.2	95.0%	250	227	50	0.2	93.2%	129	119	38	0.3	89.9%	31	26	20	0.8	80.6%
Mar 22	1549	1345	428	0.3	89.5%	77	77	23	0.3	77.9%	220	213	47	0.2	90.9%	528	470	126	0.3	93.9%	426	349	120	0.3	89.9%	233	187	77	0.4	88.0%	65	49	35	0.7	64.6%
Apr 22	1571	1277	675	0.5	80.8%	63	57	25	0.4	79.4%	196	183	62	0.3	95.4%	514	457	179	0.4	87.9%	478	356	230	0.6	75.5%	248	181	127	0.7	72.2%	72	43	52	1.2	56.9%
May 22	1718	1357	957	0.7	62.9%	59	65	24	0.4	78.0%	179	186	60	0.3	77.1%	580	493	269	0.5	68.3%	496	364	321	0.9	59.5%	303	196	199	1.0	55.1%	101	53	84	1.6	37.6%
Jun 22	1866	1008	1550	1.5	48.0%	64	43	47	1.1	64.1%	226	173	115	0.7	70.8%	672	357	557	1.6	52.1%	527	264	472	1.8	40.6%	293	138	259	1.9	35.2%	84	33	100	3.0	33.3%
Jul 22	1609	1050	1823	1.7	49.4%	69	59	50	0.8	56.5%	236	175	188	1.1	68.6%	531	393	646	1.6	53.5%	463	260	557	2.1	42.5%	238	131	281	2.1	37.4%	72	32	101	3.2	33.3%
Aug 22	1212	1156	1580	1.4	47.5%	46	58	40	0.7	69.6%	186	202	169	0.8	54.8%	468	458	590	1.3	50.6%	319	280	455	1.6	40.8%	140	120	241	2.0	40.0%	53	38	85	2.2	35.8%
Sep 22	1066	838	1559	1.9	45.6%	56	42	54	1.3	60.7%	139	124	176	1.4	59.7%	395	358	582	1.6	47.8%	279	202	433	2.1	38.0%	139	86	225	2.6	41.7%	58	26	89	3.4	27.6%
Oct 22	835	683	1434	2.1	41.4%	37	37	51	1.4	62.2%	137	134	170	1.3	51.1%	342	283	552	2.0	38.6%	206	146	396	2.7	34.5%	83	69	171	2.5	50.6%	30	14	94	6.7	26.7%
Nov 22	518	566	1127	2.0	45.0%	33	38	44	1.2	51.5%	99	103	148	1.4	60.6%	207	237	445	1.9	49.3%	113	126	288	2.3	37.2%	47	49	127	2.6	19.1%	19	13	75	5.8	15.8%
Dec 22	313	455	813	1.8	49.5%	27	29	43	1.5	51.9%	78	114	109	1.0	62.8%	124	189	308	1.6	47.6%	56	96	194	2.0	39.3%	17	19	98	5.2	47.1%	11	8	61	7.6	27.3%
Jan 23	477	579	583	1.0	69.2%	38	45	32	0.7	68.4%	89	134	52	0.4	84.3%	187	237	216	0.9	76.5%	102	114	148	1.3	53.9%	49	45	79	1.8	57.1%	12	4	56	14.0	25.0%
Feb 23	520	636	433	0.7	75.0%	26	42	19	0.5	76.9%	102	115	36	0.3	87.3%	209	262	156	0.6	75.1%	114	138	111	0.8	67.5%	55	63	65	1.0	74.5%	14	16	46	2.9	42.9%
Mar 23	794	683	509	0.7	79.5%	50	44	24	0.5	80.0%	118	109	48	0.4	80.5%	315	305	166	0.5	87.6%	185	143	138	1.0	77.3%	91	65	79	1.2	68.1%	35	17	54	3.2	42.9%
Apr 23	770	739	520	0.7	75.6%	44	46	22	0.5	75.0%	122	106	58	0.5	79.5%	266	291	152	0.5	78.2%	205	188	141	0.8	75.6%	102	88	88	1.0	75.5%	31	20	59	3.0	38.7%
May 23	927	841	562	0.7	71.7%	47	38	27	0.7	72.3%	156	156	55	0.4	78.2%	328	296	176	0.6	77.7%	229	219	143	0.7	67.2%	125	107	99	0.9	64.0%	42	25	62	2.5	47.6%
Jun 23	982	806	696	0.9	69.7%	44	34	38	1.1	65.9%	141	125	79	0.6	78.0%	348	326	198	0.6	75.6%	286	201	199	1.0	65.7%	111	94	100	1.1	65.8%	52	26	82	3.2	40.4%
Jul 23	875	811	717	0.9	66.1%	42	39	42	1.1	64.3%	121	133	66	0.5	77.7%	337	322	199	0.6	73.0%	209	199	203	1.0	63.2%	119	88	120	1.4	54.6%	47	30	87	2.9	29.8%
Aug 23	909	756	795	1.1	62.5%	43	43	50	1.2	53.5%	128	126	72	0.6	73.4%	348	284	237	0.8	68.1%	238	192	228	1.2	59.7%	127	90	131	1.5	49.6%	25	21	77	3.7	36.0%
Sep 23	810	651	875	1.3	60.5%	42	31	57	1.8	52.4%	107	96	86	0.9	67.3%	333	269	292	1.1	66.1%	195	166	222	1.3	57.4%	93	72	131	1.8	57.0%	40	17	87	5.1	27.5%
Oct 23	643	585	835	1.4	55.4%	37	26	60	2.3	45.9%	97	95	90	0.9	61.9%	264	240	291	1.2	58.0%	154	144	207	1.4	55.2%	73	71	109	1.5	50.7%	18	9	78	8.7	22.2%
Nov 23	459	486	668	1.4	60.6%	28	25	57	2.3	64.3%	83	76	88	1.2	68.7%	187	210	227	1.1	65.8%	95	101	165	1.6	45.3%	46	57	74	1.3	58.7%	20	17	57	3.4	50.0%
Dec 23	236	438	385	0.9		18	24	37	1.5		44	74	56	0.8		97	198	113	0.6		48	88	101	1.1		21	40	41	1.0		8	14	37	2.6	

Months Supply	Inventory
0 - 0.9	Extreme Shortage
1 - 1.9	Shortage
2 - 2.9	Low
3 - 3.9	Healthy
4 - 4.9	Availability
5+	Selection

9.61% Shortage Inventory

43.9% Extreme Shortage Inventory

36.88% Shortage Inventory

9.61% Low Inventory

SNOHOMISH COUNTY LUXURY

Market Snap Shot

Active Listing to Pending Sales Months of Inventory RESALE ONLY (SFH&CND Combined)

Published: Jan. 1 2024

	\$1,000,000 and Above					\$1,000,000 - \$1,499,999					\$1,500,000 - \$1,999,999					\$2,000,000 - \$2,999,999					\$3,000,000 - \$4,999,999					\$5,000,000 and Above				
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days
Dec 20	27	25	47	1.9	59.3%	17	18	22	1.2	58.8%	7	5	8	1.6	71.4%	2	1	10	10.0	0.0%	1	1	6	6.0	100.0%	0	0	1	Max*	0.0%
Jan 21	34	25	40	1.6	64.7%	28	19	21	1.1	75.0%	2	5	6	1.2	0.0%	3	1	8	8.0	33.3%	0	0	4	Max*	0.0%	1	0	1	Max*	0.0%
Feb 21	40	40	41	1.0	77.5%	30	31	21	0.7	80.0%	6	4	9	2.3	50.0%	4	5	6	1.2	100.0%	0	0	4	Max*	0.0%	0	0	1	Max*	0.0%
Mar 21	70	55	37	0.7	75.7%	49	42	19	0.5	87.8%	10	9	5	0.6	70.0%	4	2	6	3.0	50.0%	7	2	6	3.0	14.3%	0	0	1	Max*	0.0%
Apr 21	118	84	58	0.7	73.7%	95	69	33	0.5	80.0%	11	8	11	1.4	63.6%	8	5	7	1.4	37.5%	4	2	6	3.0	25.0%	0	0	1	Max*	0.0%
May 21	113	90	75	0.8	68.1%	87	76	43	0.6	74.7%	17	12	14	1.2	64.7%	5	1	10	10.0	0.0%	4	1	7	7.0	25.0%	0	0	1	Max*	0.0%
Jun 21	130	100	77	0.8	75.4%	108	86	47	0.5	78.7%	13	10	12	1.2	69.2%	6	4	12	3.0	66.7%	1	0	4	Max*	0.0%	2	0	2	Max*	0.0%
Jul 21	148	101	104	1.0	68.2%	112	80	63	0.8	74.1%	23	14	22	1.6	60.9%	7	5	10	2.0	28.6%	6	2	7	3.5	33.3%	0	0	2	Max*	0.0%
Aug 21	134	109	113	1.0	64.9%	104	88	74	0.8	67.3%	25	17	24	1.4	60.0%	4	3	9	3.0	50.0%	1	1	4	4.0	0.0%	0	0	2	Max*	0.0%
Sep 21	124	101	99	1.0	68.5%	94	80	56	0.7	74.5%	19	16	23	1.4	57.9%	8	5	11	2.2	50.0%	3	0	7	Max*	0.0%	0	0	2	Max*	0.0%
Oct 21	94	91	86	0.9	77.7%	71	70	51	0.7	78.9%	17	16	16	1.0	82.4%	5	4	11	2.8	60.0%	1	1	6	6.0	0.0%	0	0	2	Max*	0.0%
Nov 21	53	69	52	0.8	83.0%	41	57	24	0.4	87.8%	7	9	12	1.3	71.4%	3	2	8	4.0	66.7%	2	1	6	6.0	50.0%	0	0	2	Max*	0.0%
Dec 21	37	41	37	0.9	67.6%	29	32	17	0.5	72.4%	4	5	7	1.4	75.0%	1	4	6	1.5	100.0%	3	0	6	Max*	0.0%	0	0	1	Max*	0.0%
Jan 22	94	71	52	0.7	81.9%	79	64	37	0.6	87.3%	9	3	6	2.0	55.6%	5	4	3	0.8	60.0%	1	0	5	Max*	0.0%	0	0	1	Max*	0.0%
Feb 22	155	138	61	0.4	89.0%	123	114	41	0.4	91.9%	26	19	13	0.7	84.6%	4	3	2	0.7	50.0%	2	2	4	2.0	50.0%	0	0	1	Max*	0.0%
Mar 22	283	205	102	0.5	80.6%	220	167	70	0.4	86.4%	47	30	20	0.7	61.7%	14	5	5	1.0	57.1%	2	3	6	2.0	50.0%	0	0	1	Max*	0.0%
Apr 22	298	203	175	0.9	69.8%	231	164	131	0.8	74.0%	55	30	30	1.0	58.2%	9	9	8	0.9	55.6%	3	0	5	Max*	0.0%	0	0	1	Max*	0.0%
May 22	381	229	292	1.3	51.2%	293	180	205	1.1	53.6%	63	40	54	1.4	44.4%	19	8	20	2.5	47.4%	5	1	11	11.0	20.0%	1	0	2	Max*	0.0%
Jun 22	338	152	359	2.4	36.4%	259	122	258	2.1	37.5%	61	27	68	2.5	37.7%	13	2	22	11.0	23.1%	5	1	10	10.0	0.0%	0	0	1	Max*	0.0%
Jul 22	275	139	385	2.8	37.5%	217	113	285	2.5	36.9%	41	23	65	2.8	43.9%	11	3	23	7.7	36.4%	6	0	11	Max*	16.7%	0	0	1	Max*	0.0%
Aug 22	172	136	327	2.4	40.1%	127	107	241	2.3	40.9%	38	22	60	2.7	39.5%	7	6	15	2.5	28.6%	0	1	10	10.0	0.0%	0	0	1	Max*	0.0%
Sep 22	189	106	315	3.0	37.0%	133	84	226	2.7	42.1%	28	15	57	3.8	25.0%	19	6	19	3.2	31.6%	8	1	13	13.0	12.5%	1	0	0	Max*	0.0%
Oct 22	113	84	271	3.2	44.2%	84	71	176	2.5	50.0%	20	9	61	6.8	30.0%	8	3	22	7.3	25.0%	1	1	12	12.0	0.0%	0	0	0	Max*	0.0%
Nov 22	66	62	202	3.3	18.2%	47	49	127	2.6	19.1%	13	10	44	4.4	15.4%	5	3	20	6.7	20.0%	0	0	10	Max*	0.0%	1	0	1	Max*	0.0%
Dec 22	28	27	159	5.9	39.3%	17	19	98	5.2	47.1%	6	4	36	9.0	33.3%	2	3	15	5.0	50.0%	2	1	8	8.0	0.0%	1	0	2	Max*	0.0%
Jan 23	61	49	135	2.8	50.8%	49	45	79	1.8	57.1%	8	3	32	10.7	12.5%	4	1	14	14.0	50.0%	0	0	8	Max*	0.0%	0	0	2	Max*	0.0%
Feb 23	69	79	111	1.4	68.1%	55	63	65	1.0	74.5%	11	9	30	3.3	45.5%	2	6	7	1.2	50.0%	1	1	7	7.0	0.0%	0	0	2	Max*	0.0%
Mar 23	126	82	133	1.6	61.1%	91	65	79	1.2	68.1%	25	12	36	3.0	52.0%	8	4	8	2.0	25.0%	1	1	7	7.0	0.0%	1	0	3	Max*	0.0%
Apr 23	133	108	147	1.4	66.9%	102	88	88	1.0	75.5%	17	16	34	2.1	52.9%	12	2	16	8.0	25.0%	2	2	7	3.5	0.0%	0	0	2	Max*	0.0%
May 23	167	132	161	1.2	59.9%	125	107	99	0.9	64.0%	24	19	30	1.6	54.2%	12	6	21	3.5	50.0%	4	0	8	Max*	25.0%	2	0	3	Max*	0.0%
Jun 23	163	120	182	1.5	57.7%	111	94	100	1.1	65.8%	37	17	46	2.7	48.6%	12	7	25	3.6	25.0%	3	2	8	4.0	0.0%	0	0	3	Max*	0.0%
Jul 23	166	118	207	1.8	47.6%	119	88	120	1.4	54.6%	29	21	46	2.2	34.5%	11	6	28	4.7	18.2%	6	3	11	3.7	33.3%	1	0	2	Max*	0.0%
Aug 23	152	111	208	1.9	47.4%	127	90	131	1.5	49.6%	14	13	38	2.9	42.9%	10	7	29	4.1	30.0%	1	1	9	9.0	0.0%	0	0	1	Max*	0.0%
Sep 23	133	89	218	2.4	48.1%	93	72	131	1.8	57.0%	22	10	45	4.5	31.8%	15	5	34	6.8	26.7%	3	2	7	3.5	0.0%	0	0	1	Max*	0.0%
Oct 23	91	80	187	2.3	45.1%	73	71	109	1.5	50.7%	12	4	49	12.3	16.7%	5	5	22	4.4	40.0%	1	0	6	Max*	0.0%	0	0	1	Max*	0.0%
Nov 23	66	74	131	1.8	56.1%	46	57	74	1.3	58.7%	14	7	36	5.1	50.0%	5	7	18	2.6	40.0%	0	2	2	1.0	0.0%	1	1	1	1.0	100.0%
Dec 23	29	54	78	1.4		21	40	41	1.0		4	12	17	1.4		3	2	16	8.0		1	0	3	Max*		0	0	1	Max*	

Months Supply	Inventory
0 - 0.9	Extreme Shortage
1 - 1.9	Shortage
2 - 2.9	Low
3 - 3.9	Healthy
4 - 4.9	Availability
5.0+	Selection

74.36% Shortage Inventory

25.64% Selection Inventory

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Snohomish County - WA

Price Range: All Prices Combined

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	92.69%	1.79%	0.45%	0.30%	0.15%		4.63%
	February	94.30%	1.79%	0.32%	0.11%	0.11%		3.38%
	March	91.47%	2.17%	0.74%	0.20%	0.07%	0.14%	5.21%
	April	81.08%	4.21%	1.14%	0.60%	0.47%	0.13%	12.37%
	May	64.29%	7.68%	3.53%	0.98%	0.43%	0.37%	22.73%
	June	48.56%	11.51%	6.43%	2.43%	0.96%	0.56%	29.55%
	July	50.07%	13.66%	5.77%	2.52%	1.13%	0.66%	26.19%
	August	47.95%	10.97%	7.14%	2.87%	1.65%	1.31%	28.11%
	September	46.15%	12.82%	5.03%	3.25%	2.76%	1.08%	28.90%
	October	44.32%	14.65%	7.58%	6.57%	2.65%	0.38%	23.86%
	November	46.56%	17.21%	8.91%	6.48%	1.62%	1.21%	18.02%
	December	55.70%	22.48%	5.03%	2.35%	1.01%	0.67%	12.75%
2023	January	71.14%	13.20%	3.58%	0.45%	1.34%	0.45%	9.84%
	February	74.90%	10.12%	3.85%	1.42%	0.20%	0.20%	9.31%
	March	81.42%	6.82%	2.41%	1.07%	0.40%	0.40%	7.49%
	April	77.58%	7.74%	4.21%	1.22%	0.82%		8.42%
	May	73.90%	8.93%	3.84%	1.24%	0.34%	0.34%	11.41%
	June	71.22%	9.52%	3.70%	1.59%	0.11%	0.53%	13.33%
	July	67.30%	10.51%	4.37%	1.53%	0.71%		
	August	64.02%	11.58%	3.41%	2.84%			
	September	59.85%	11.97%	7.46%				
	October	55.43%	14.26%					
	November	61.78%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Snohomish County - WA

Price Range: 0 - 350K

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	83.67%	2.04%		2.04%			12.24%
	February	94.23%	1.92%					3.85%
	March	86.49%	6.76%	2.70%	1.35%	1.35%	1.35%	
	April	80.65%	1.61%					17.74%
	May	78.33%	1.67%	1.67%		1.67%	1.67%	15.00%
	June	64.18%	14.93%	4.48%	1.49%		1.49%	13.43%
	July	50.68%	15.07%	4.11%	2.74%	1.37%		26.03%
	August	62.00%	8.00%	6.00%	6.00%	2.00%		16.00%
	September	58.18%	10.91%	3.64%			1.82%	25.45%
	October	67.57%	5.41%	16.22%	2.70%	2.70%		5.41%
	November	50.00%	14.71%	11.76%	11.76%			11.76%
	December	55.56%	25.93%	11.11%				7.41%
2023	January	75.00%	5.56%	8.33%				11.11%
	February	73.08%	19.23%	3.85%	3.85%			
	March	82.00%	4.00%	4.00%		2.00%	2.00%	6.00%
	April	80.00%	6.67%	2.22%	2.22%			8.89%
	May	73.33%	2.22%	8.89%	2.22%			13.33%
	June	63.04%	8.70%	6.52%	4.35%		2.17%	15.22%
	July	64.44%	11.11%			2.22%		
	August	58.14%	13.95%	4.65%	6.98%			
	September	46.34%	7.32%	7.32%				
	October	44.44%	11.11%					
	November	58.06%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Snohomish County - WA

Price Range: 350K - 500K

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	92.25%	2.33%	1.55%				3.88%
	February	93.20%	4.08%					2.72%
	March	95.31%	2.35%	0.47%	0.47%		0.47%	0.94%
	April	89.64%	2.59%	2.07%	2.07%	0.52%		3.11%
	May	78.21%	5.59%	1.68%	0.56%	0.56%		13.41%
	June	66.81%	10.34%	6.03%	1.72%	0.43%	0.43%	14.22%
	July	65.65%	12.61%	4.35%	1.74%	0.43%	0.43%	14.78%
	August	51.83%	10.99%	10.47%	1.57%	1.05%	1.05%	23.04%
	September	55.63%	15.49%	8.45%	3.52%	4.93%		11.97%
	October	55.40%	15.83%	7.91%	3.60%			17.27%
	November	60.00%	18.00%	8.00%	3.00%		1.00%	10.00%
	December	64.38%	17.81%	2.74%	1.37%			13.70%
2023	January	87.50%	7.50%					5.00%
	February	86.32%	7.37%	2.11%				4.21%
	March	85.98%	5.61%	0.93%	0.93%			6.54%
	April	85.47%	5.98%	1.71%		0.85%		5.98%
	May	80.28%	9.86%	2.11%	0.70%			7.04%
	June	77.04%	10.37%	2.22%	2.22%			8.15%
	July	75.42%	10.17%	4.24%	2.54%			
	August	74.22%	7.81%	1.56%	3.13%			
	September	67.59%	11.11%	4.63%				
	October	60.82%	13.40%					
	November	71.60%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Snohomish County - WA

Price Range: 500K - 750K

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	95.24%	1.10%	0.37%				3.30%
	February	96.38%	0.84%	0.56%				2.23%
	March	93.95%	1.56%	0.39%	0.20%			3.91%
	April	86.64%	4.25%	0.81%	0.40%	0.20%	0.40%	7.29%
	May	66.21%	9.90%	4.27%	1.54%	0.17%		17.92%
	June	48.57%	13.08%	8.12%	3.61%	1.35%	0.90%	24.36%
	July	50.94%	14.98%	5.99%	2.81%	1.50%	0.94%	22.85%
	August	49.32%	12.67%	7.47%	2.49%	1.81%	1.36%	24.89%
	September	47.44%	15.64%	4.87%	3.85%	3.08%	0.77%	24.36%
	October	38.79%	17.27%	7.58%	8.79%	3.33%	0.61%	23.64%
	November	50.00%	19.90%	10.20%	4.08%	2.55%	0.51%	12.76%
	December	53.28%	24.59%	4.92%	1.64%	0.82%		14.75%
2023	January	75.71%	14.12%	3.39%	0.56%		0.56%	5.65%
	February	74.49%	12.24%	3.57%	0.51%	0.51%	0.51%	8.16%
	March	88.00%	5.00%	2.00%	1.67%			3.33%
	April	78.91%	8.98%	3.91%	0.78%	0.78%		6.64%
	May	76.67%	9.70%	2.42%	1.52%	0.61%	0.30%	8.79%
	June	78.25%	9.67%	2.72%	0.91%	0.30%	0.60%	7.55%
	July	74.92%	9.40%	5.02%	0.31%			
	August	67.84%	11.99%	4.09%	3.22%			
	September	64.33%	12.74%	8.60%				
	October	57.37%	14.74%					
	November	65.75%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Snohomish County - WA

Price Range: 750K - 1M

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	94.49%	1.57%					3.94%
	February	93.62%	0.85%	0.43%	0.43%			4.68%
	March	89.92%	2.27%	0.76%				7.05%
	April	76.05%	5.32%	1.77%	0.44%	0.67%		15.74%
	May	62.39%	7.21%	3.83%	1.13%	0.45%	0.90%	24.10%
	June	43.82%	12.58%	6.71%	1.89%	0.63%	0.21%	34.17%
	July	46.38%	13.72%	5.24%	2.74%	1.25%	0.25%	30.42%
	August	43.10%	11.11%	6.40%	3.37%	2.69%	2.02%	31.31%
	September	39.92%	12.10%	4.84%	4.03%	2.42%	0.81%	35.89%
	October	39.44%	15.56%	7.22%	5.00%	3.33%	0.56%	28.89%
	November	39.05%	17.14%	6.67%	12.38%	0.95%	1.90%	21.90%
	December	52.94%	23.53%	3.92%	7.84%	3.92%	3.92%	3.92%
2023	January	58.51%	19.15%	6.38%	1.06%	3.19%		11.70%
	February	69.72%	8.26%	7.34%	1.83%			12.84%
	March	79.07%	8.72%	2.33%	0.58%	0.58%	0.58%	8.14%
	April	76.56%	8.85%	5.21%	1.56%	0.52%		7.29%
	May	72.82%	8.74%	3.88%	1.94%	0.49%	0.97%	11.17%
	June	67.27%	10.43%	4.68%	1.08%			16.55%
	July	61.84%	13.53%	2.90%	2.90%	1.45%		
	August	62.27%	13.18%	3.64%	1.36%			
	September	55.73%	9.38%	8.85%				
	October	55.70%	14.09%					
	November	47.83%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Snohomish County - WA

Price Range: 1M - 1.5M

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	92.21%	1.30%		1.30%	1.30%		3.90%
	February	92.68%	2.44%			0.81%		4.07%
	March	91.78%	0.46%	0.91%				6.85%
	April	77.92%	4.76%			0.87%		16.45%
	May	56.10%	6.97%	3.83%	0.35%	0.35%		32.40%
	June	39.37%	7.09%	3.94%	1.97%	1.18%	0.39%	46.06%
	July	40.38%	12.68%	9.39%	1.41%	0.94%	1.41%	33.80%
	August	45.97%	8.06%	4.03%	2.42%		0.81%	38.71%
	September	43.65%	7.94%	3.97%	2.38%	0.79%	0.79%	40.48%
	October	51.90%	7.59%	6.33%	8.86%	2.53%		22.78%
	November	22.73%	9.09%	11.36%	9.09%	2.27%	2.27%	43.18%
	December	57.14%	21.43%	7.14%				14.29%
2023	January	55.77%	13.46%	1.92%		5.77%	1.92%	21.15%
	February	73.21%	5.36%	1.79%	3.57%			16.07%
	March	70.93%	8.14%	4.65%		1.16%	1.16%	13.95%
	April	74.49%	6.12%	6.12%	1.02%			12.24%
	May	70.59%	10.92%	5.88%				12.61%
	June	66.67%	7.41%	2.78%	3.70%			19.44%
	July	59.13%	11.30%	6.96%	0.87%	0.87%		
	August	54.10%	13.11%	2.46%	2.46%			
	September	60.24%	19.28%	6.02%				
	October	52.17%	17.39%					
	November	64.44%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Percent New Listings Pended by Month (Resale Only)
Sales Activity Intensity™
Internal Use Only

Snohomish County - WA

Price Range: 1.5M +

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
2022	January	66.67%	13.33%					20.00%
	February	87.50%	6.25%					6.25%
	March	73.02%	6.35%	1.59%				19.05%
	April	60.00%	1.54%	1.54%	1.54%			35.38%
	May	49.41%	5.88%	1.18%		1.18%	1.18%	41.18%
	June	39.74%	6.41%	1.28%		1.28%		51.28%
	July	40.35%	7.02%	1.75%	5.26%			45.61%
	August	40.00%	4.44%	4.44%	6.67%			44.44%
	September	33.96%	1.89%	1.89%		3.77%	7.55%	50.94%
	October	33.33%	3.70%		3.70%	3.70%		55.56%
	November	26.67%	6.67%			6.67%	6.67%	53.33%
	December	36.36%	18.18%	9.09%				36.36%
2023	January	37.50%	12.50%					50.00%
	February	50.00%	16.67%		8.33%			25.00%
	March	45.45%	18.18%	3.03%	3.03%			30.30%
	April	46.43%	3.57%	7.14%	7.14%	7.14%		28.57%
	May	46.51%	2.33%	9.30%				41.86%
	June	46.81%	6.38%	8.51%			4.26%	34.04%
	July	39.53%	2.33%	4.65%	4.65%	2.33%		
	August	34.62%		3.85%	3.85%			
	September	35.90%	10.26%	2.56%				
	October	26.67%	6.67%					
	November	50.00%						

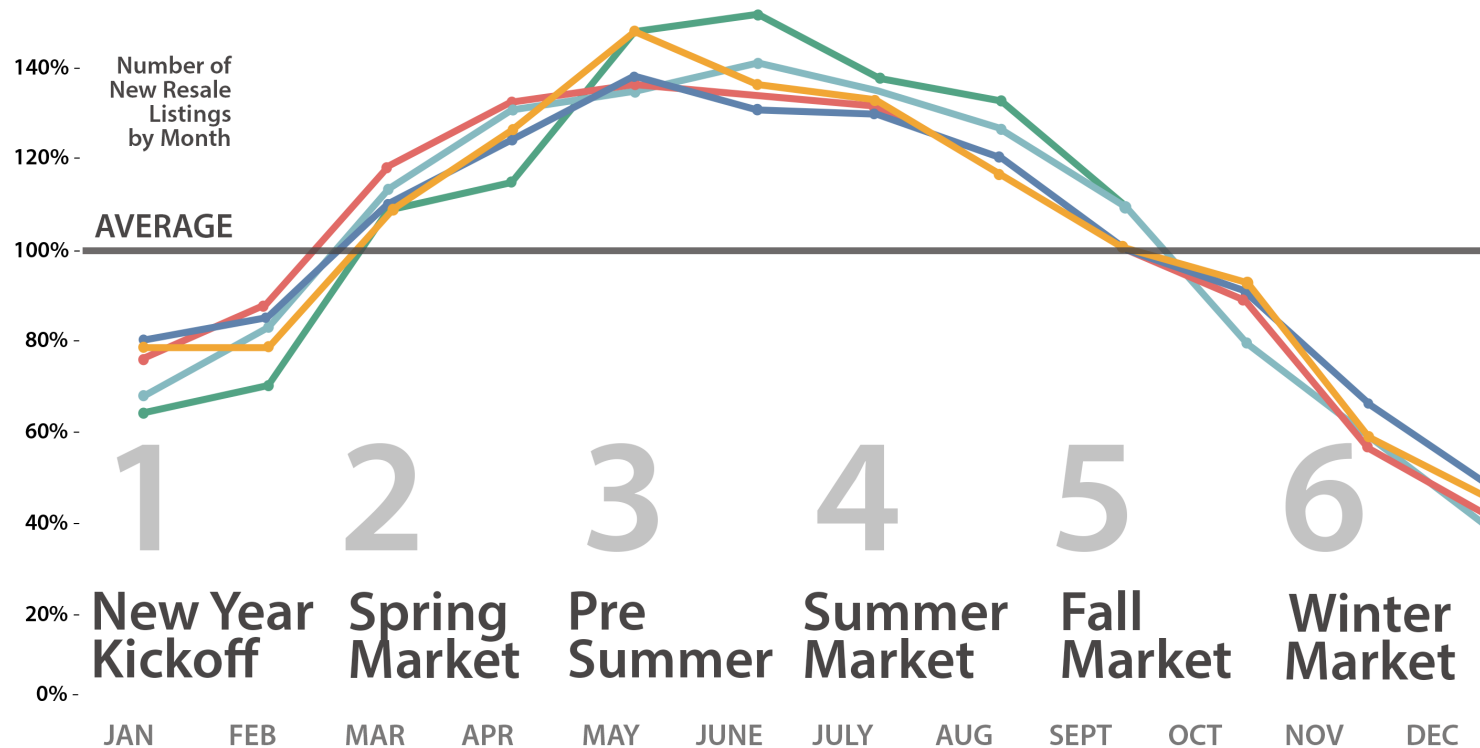
Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

Residential Real Estate is so Predictable

By J. Lennox Scott



*5-year span of resale listings on market. Normal pattern of new resale listings (non-COVID years).