

# Seattle Housing Update - Resale Only

KEY MARKET INDICATORS JANUARY 2024 (DECEMBER RECAP)



## WELCOME 2024! NEW YEAR KICKOFF

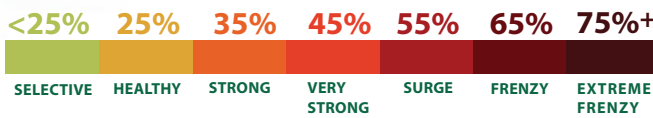


J. Lennox Scott  
Chairman and CEO

The yearly housing cycle enters an exciting phase after the holidays called the New Year Kickoff. We are beginning the year with lower home mortgage rates compared to the last two months, combined with a shortage of unsold inventory and the seasonality of fewer resale listings. This will elevate the intensity for new resale listings going under contract over the next several months, creating a frenzy level of Sales Activity Intensity™ in the more affordable and mid-price ranges. Additionally, in the luxury market, we anticipate increased sales activity.

Price Range	December New Resale Listing	December Resale Pending	January 1st Active Resale Listing	Months Supply (Pending)	Months Resale Supply	(November Listed) % Pending 1st 30 Days	November Sales Activity Intensity™
0 - 350K	12	22	40	1.8	Shortage	50.0%	Very Strong
350K - 500K	27	44	93	2.1	Low	47.5%	Very Strong
500K - 750K	54	84	159	1.9	Shortage	51.7%	Very Strong
750K - 1M	42	85	129	1.5	Shortage	63.9%	Surge
1M - 1.5M	24	48	87	1.8	Shortage	52.7%	Very Strong
1.5M - 2M	10	14	45	3.2	Healthy	35.7%	Strong
2M+	9	17	67	3.9	Healthy	27.6%	Healthy
<b>Total Activity</b>	<b>178</b>	<b>314</b>	<b>620</b>	<b>2.0</b>	<b>Low</b>	<b>51.5%</b>	<b>Very Strong</b>

SCALE
% of Listings under contract first 30 days



SCALE
Months supply



## CURRENT INTEREST RATE

# 6.67%

January 2, 2024 Source: Mortgage News Daily

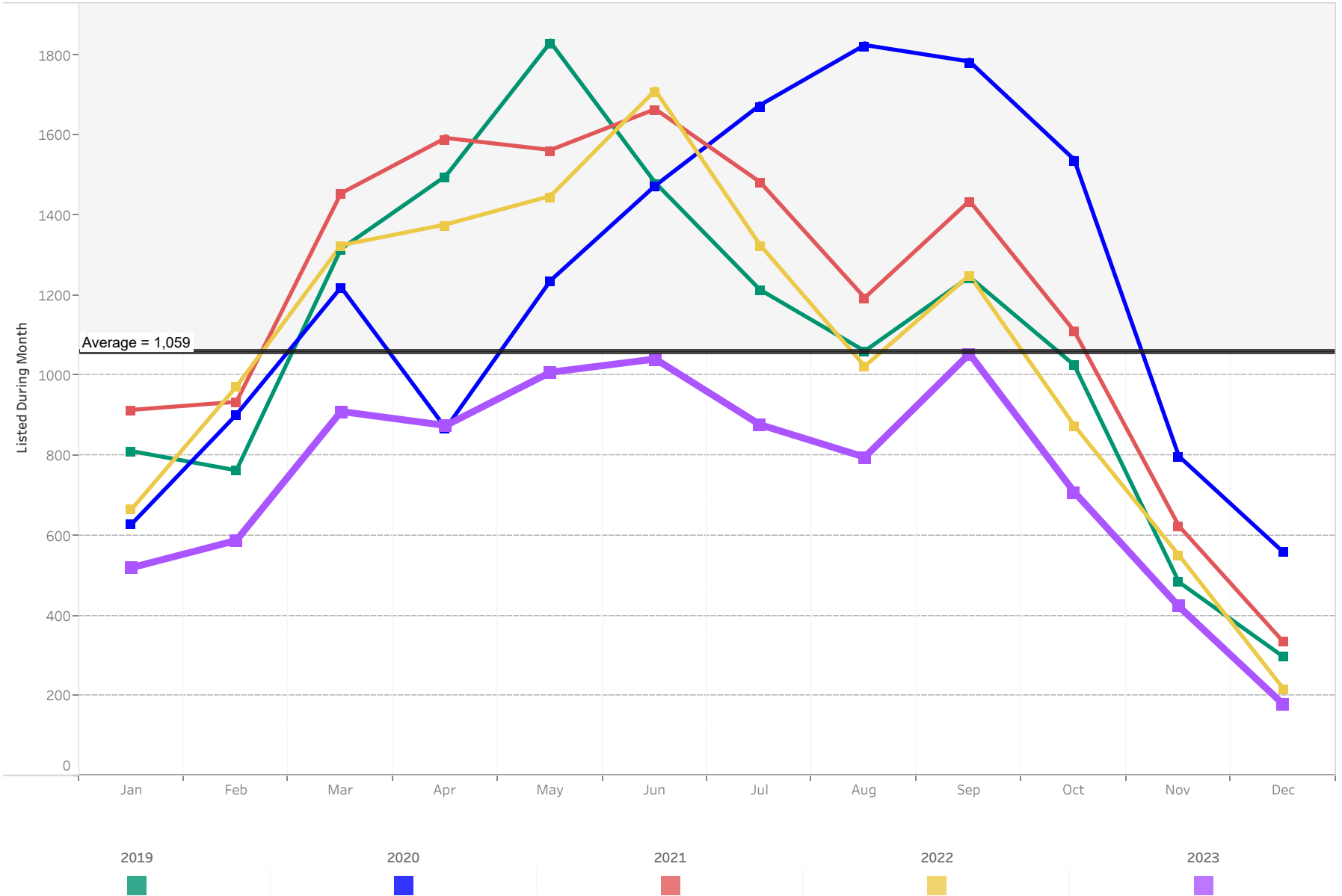
### ► BUYER CONSULTATION

Are you looking to purchase a home in 2024? The first step is to have a buyer consultation with your broker to prep yourself on the intricacies of today's housing market. You will review current market momentum and benefits of personal representation within the unique housing market that we are experiencing. Being Buyer Ready, Day One™ will create greater seller certainty, help you establish the right price, and improve your chances of purchasing the home.

Effective Jan. 1 2024, you must have a written and signed brokerage services agreement if you are working with a broker.

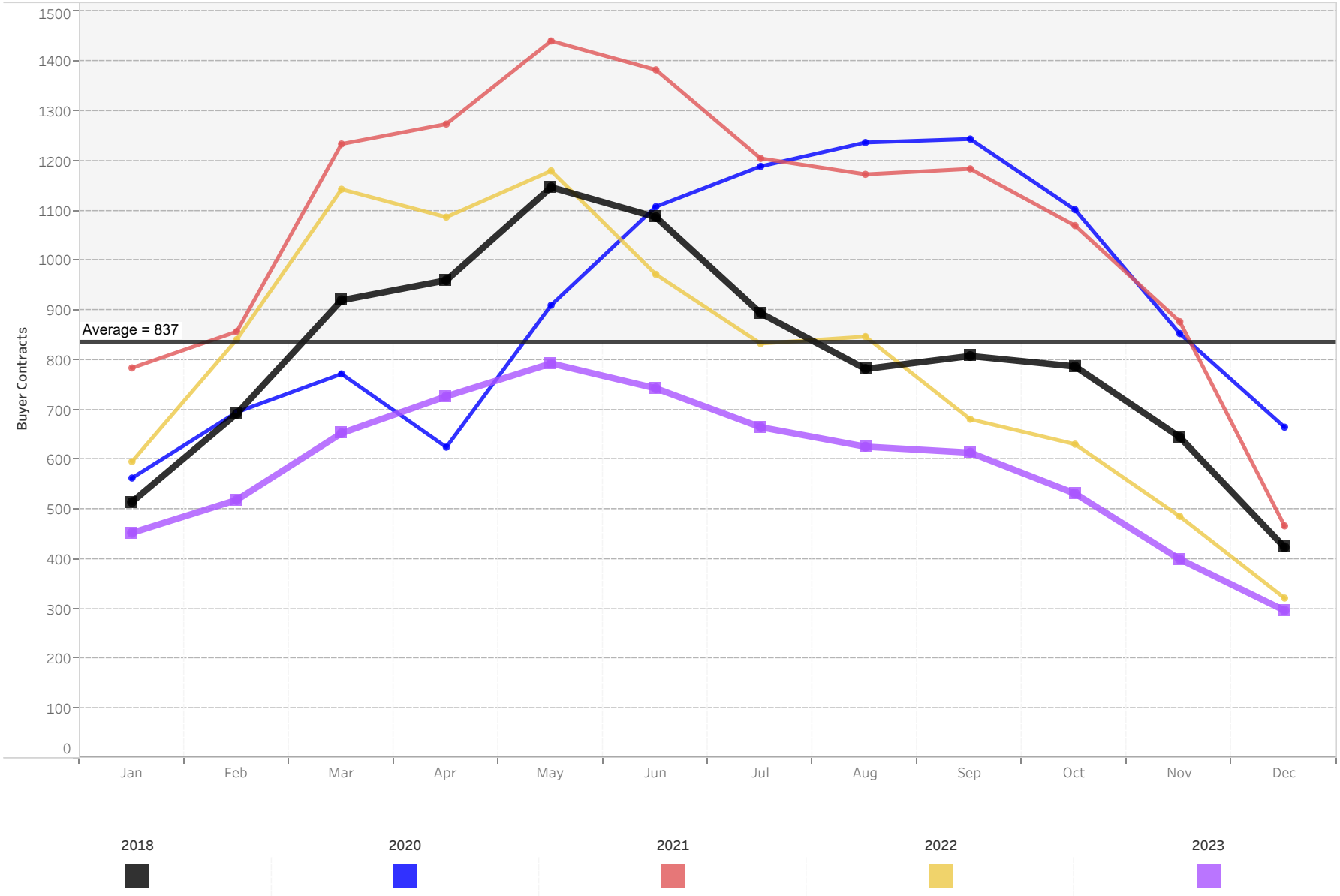
# New Resale Listings Chart - Seattle

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only



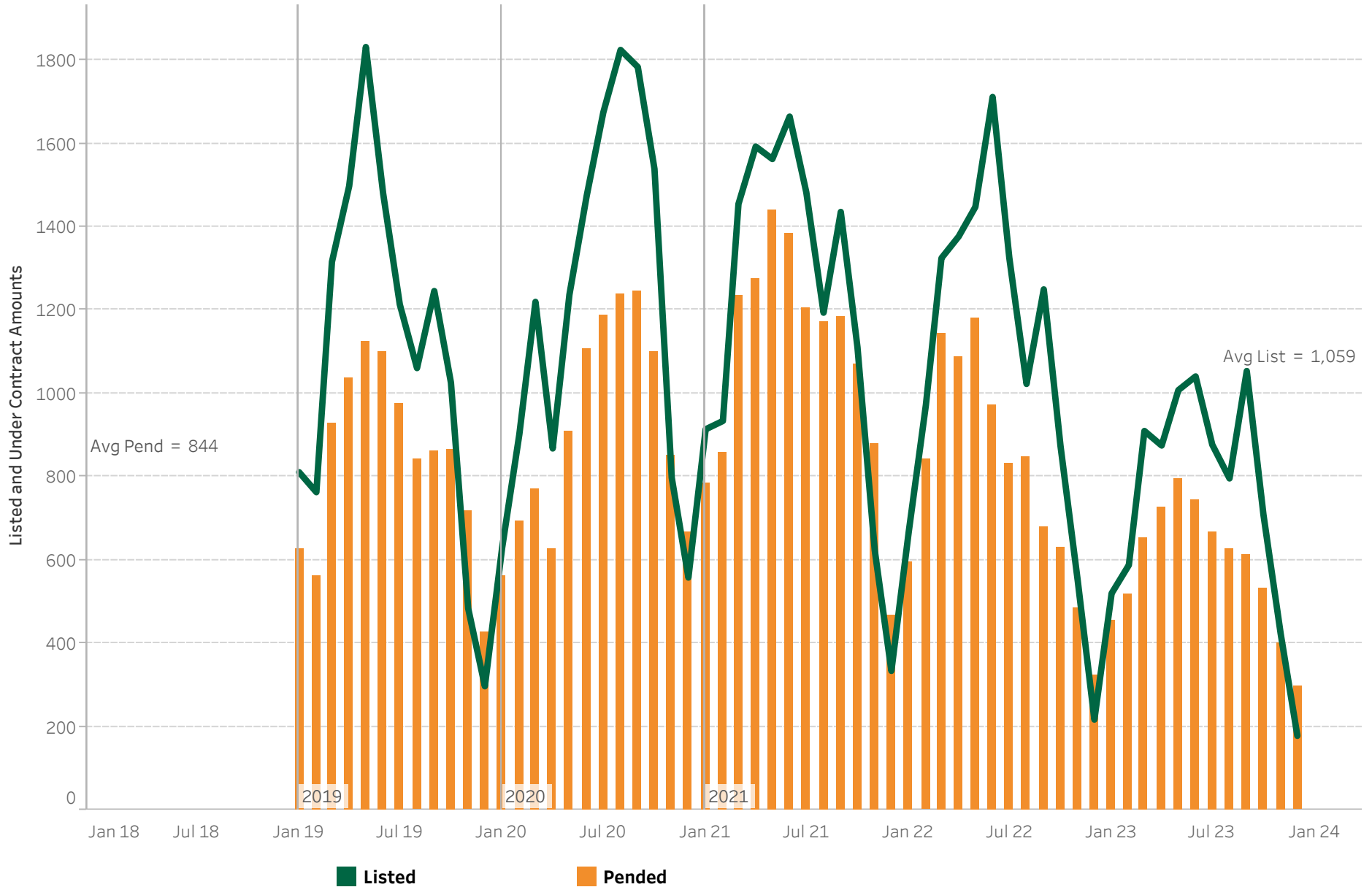
# Total Buyer Contracts for Seattle

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only | Pended Transactions (Not Transaction Sides)



# Resale List and Under Contract for Seattle

Report Date: 1/1/2024 6:06:24 AM | Residential and Condo | Resale Only | Listed & Under Contract



**Weekly Percent New Listings Pended (Resale Only)**  
**Sales Activity Intensity™**  
**John L Scott © 2022**

**Seattle**

**Price Range: All Prices Combined**

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	21	19.05%	9.52%	9.52%		38.10%
	12/30/2022	10	40.00%		20.00%		60.00%
2023	1/6/2023	93	23.66%	15.05%	7.53%	5.38%	51.61%
	1/13/2023	149	38.93%	8.72%	7.38%	8.72%	63.76%
	1/20/2023	112	37.50%	9.82%	4.46%	5.36%	57.14%
	1/27/2023	119	46.22%	12.61%	2.52%	8.40%	69.75%
	2/3/2023	143	45.45%	13.29%	4.90%	4.90%	68.53%
	2/10/2023	131	41.22%	9.92%	6.87%	2.29%	60.31%
	2/17/2023	142	44.37%	8.45%	2.82%	7.04%	62.68%
	2/24/2023	154	48.05%	9.74%	4.55%	5.84%	68.18%
	3/3/2023	169	52.07%	8.88%	1.18%	3.55%	65.68%
	3/10/2023	180	45.00%	8.33%	8.33%	7.22%	68.89%
	3/17/2023	193	56.99%	6.22%	4.66%	2.07%	69.95%
	3/24/2023	176	44.89%	10.80%	3.98%	7.95%	67.61%
	3/31/2023	202	53.47%	11.39%	5.45%	4.46%	74.75%
	4/7/2023	176	47.73%	9.09%	6.25%	5.11%	68.18%
	4/14/2023	213	49.77%	10.33%	3.76%	4.69%	68.54%
	4/21/2023	234	47.86%	11.11%	3.42%	5.13%	67.52%
	4/28/2023	223	52.02%	13.00%	1.35%	2.69%	69.06%
	5/5/2023	269	47.21%	10.04%	5.58%	2.23%	65.06%
	5/12/2023	216	45.37%	13.43%	4.17%	2.78%	65.74%
	5/19/2023	270	44.44%	13.33%	7.04%	5.93%	70.74%
	5/26/2023	155	34.84%	11.61%	6.45%	2.58%	55.48%
	6/2/2023	264	45.08%	8.71%	6.44%	3.41%	63.64%
	6/9/2023	242	45.87%	5.79%	4.55%	3.31%	59.50%
	6/16/2023	221	39.82%	9.05%	4.52%	6.33%	59.73%
	6/23/2023	226	36.73%	8.85%	5.75%	5.31%	56.64%
	6/30/2023	157	35.03%	10.19%	6.37%	3.18%	54.78%
	7/7/2023	178	44.94%	10.11%		0.56%	55.62%
	7/14/2023	254	42.52%	7.87%	4.72%	2.76%	57.87%
	7/21/2023	252	33.73%	9.13%	6.75%	4.37%	53.97%
	7/28/2023	158	43.67%	6.33%	5.70%	2.53%	58.23%
	8/4/2023	184	38.04%	8.15%	5.98%	3.80%	55.98%
8/11/2023	186	34.41%	11.29%	4.84%	7.53%	58.06%	
8/18/2023	191	38.22%	6.81%	4.19%	3.14%	52.36%	
8/25/2023	156	34.62%	11.54%	1.92%	3.21%	51.28%	
9/1/2023	100	37.00%	9.00%	6.00%	1.00%	53.00%	
9/8/2023	309	30.42%	9.39%	5.18%	2.59%	47.57%	
9/15/2023	260	34.23%	9.62%	3.85%	3.46%	51.15%	
9/22/2023	240	25.00%	9.17%	2.92%	2.92%	40.00%	
9/29/2023	195	31.79%	9.23%	3.59%	5.13%	49.74%	
10/6/2023	177	26.55%	7.91%	5.08%	2.82%	42.37%	
10/13/2023	165	24.85%	5.45%	5.45%	4.85%	40.61%	
10/20/2023	177	29.38%	10.17%	4.52%	3.39%	47.46%	
10/27/2023	155	32.90%	7.74%	5.81%	2.58%	49.03%	
11/3/2023	133	33.83%	6.77%	6.02%	5.26%	51.88%	
11/10/2023	111	32.43%	9.01%	4.50%	2.70%	48.65%	
11/17/2023	112	30.36%	8.93%	7.14%	8.04%	54.46%	
11/24/2023	29	31.03%	10.34%	20.69%	3.45%	65.52%	
12/1/2023	94	37.23%	15.96%	9.57%	3.19%	65.96%	
12/8/2023	65	16.92%	6.15%	4.62%			
12/15/2023	47	40.43%	12.77%				
12/22/2023	29	34.48%					
12/29/2023	11						

**Weekly Percent New Listings Pended (Resale Only)**  
**Sales Activity Intensity™**  
 John L Scott © 2022

**Seattle**

**Price Range: 0 - 350K**

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022						
	12/30/2022	1			100.00%		100.00%
2023	1/6/2023	2		50.00%			50.00%
	1/13/2023	3	100.00%				100.00%
	1/20/2023	4	50.00%	25.00%		25.00%	100.00%
	1/27/2023	6	50.00%	16.67%		16.67%	83.33%
	2/3/2023	10	30.00%	20.00%			50.00%
	2/10/2023	1					
	2/17/2023	9	55.56%	22.22%		11.11%	88.89%
	2/24/2023	12	33.33%		8.33%	8.33%	50.00%
	3/3/2023	7	28.57%	14.29%			42.86%
	3/10/2023	6	66.67%	16.67%		16.67%	100.00%
	3/17/2023	11	72.73%				72.73%
	3/24/2023	9		11.11%	22.22%		33.33%
	3/31/2023	13	38.46%	15.38%	7.69%		61.54%
	4/7/2023	10	40.00%	10.00%	30.00%	10.00%	90.00%
	4/14/2023	11	18.18%	18.18%		9.09%	45.45%
	4/21/2023	9	11.11%			33.33%	44.44%
	4/28/2023	10	30.00%				30.00%
	5/5/2023	11	45.45%				45.45%
	5/12/2023	10	20.00%	10.00%		20.00%	50.00%
	5/19/2023	5	20.00%	20.00%	20.00%		60.00%
	5/26/2023	7	14.29%		14.29%	14.29%	42.86%
	6/2/2023	15	20.00%	13.33%	13.33%		46.67%
	6/9/2023	8	12.50%	25.00%			37.50%
	6/16/2023	11	45.45%			9.09%	54.55%
	6/23/2023	10	30.00%			10.00%	40.00%
	6/30/2023	14	35.71%			14.29%	57.14%
	7/7/2023	8	37.50%				37.50%
	7/14/2023	12	25.00%	16.67%	16.67%		58.33%
	7/21/2023	14	28.57%		7.14%	7.14%	42.86%
	7/28/2023	5					
	8/4/2023	17	35.29%				5.88%
	8/11/2023	14	21.43%	7.14%		21.43%	50.00%
8/18/2023	15	26.67%	13.33%		13.33%	53.33%	
8/25/2023	9	22.22%		11.11%	11.11%	44.44%	
9/1/2023	3	33.33%		33.33%		66.67%	
9/8/2023	9	11.11%		11.11%		22.22%	
9/15/2023	11	18.18%	18.18%			36.36%	
9/22/2023	14	14.29%	14.29%			28.57%	
9/29/2023	7	28.57%			14.29%	42.86%	
10/6/2023	4			25.00%		25.00%	
10/13/2023	6	16.67%				16.67%	
10/20/2023	6	50.00%	33.33%			83.33%	
10/27/2023	10	10.00%				10.00%	
11/3/2023	8	37.50%				37.50%	
11/10/2023	4			25.00%		25.00%	
11/17/2023	7	14.29%		14.29%	14.29%	42.86%	
11/24/2023	2		50.00%			50.00%	
12/1/2023	5	60.00%		20.00%		80.00%	
12/8/2023	2			50.00%			
12/15/2023	5	40.00%					
12/22/2023	2						
12/29/2023	1						

**Weekly Percent New Listings Pended (Resale Only)**  
**Sales Activity Intensity™**  
**John L Scott © 2022**

**Seattle**

**Price Range: 350K - 500K**

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	3					
	12/30/2022	1					
2023	1/6/2023	13	30.77%	23.08%	7.69%		61.54%
	1/13/2023	23	17.39%	17.39%	17.39%	8.70%	60.87%
	1/20/2023	10	20.00%	20.00%			40.00%
	1/27/2023	20	50.00%	15.00%			65.00%
	2/3/2023	17	23.53%	23.53%			47.06%
	2/10/2023	15	20.00%	13.33%	6.67%		40.00%
	2/17/2023	19	31.58%	10.53%	10.53%	5.26%	57.89%
	2/24/2023	16	37.50%	6.25%	6.25%	12.50%	62.50%
	3/3/2023	14	42.86%	7.14%		7.14%	57.14%
	3/10/2023	19	26.32%		10.53%	15.79%	52.63%
	3/17/2023	23	43.48%	4.35%	8.70%		56.52%
	3/24/2023	22	36.36%	13.64%	9.09%	9.09%	68.18%
	3/31/2023	23	39.13%	17.39%	4.35%		60.87%
	4/7/2023	21	38.10%	9.52%	4.76%	14.29%	66.67%
	4/14/2023	24	33.33%	12.50%	8.33%	8.33%	62.50%
	4/21/2023	22	27.27%	9.09%	4.55%		54.55%
	4/28/2023	27	40.74%	22.22%		3.70%	66.67%
	5/5/2023	27	40.74%	11.11%			51.85%
	5/12/2023	23	34.78%	4.35%			39.13%
	5/19/2023	25	24.00%	16.00%	8.00%	16.00%	64.00%
	5/26/2023	26	38.46%	7.69%	3.85%		50.00%
	6/2/2023	23	43.48%				43.48%
	6/9/2023	30	33.33%	3.33%	3.33%		40.00%
	6/16/2023	23	21.74%	26.09%	4.35%	8.70%	60.87%
	6/23/2023	29	41.38%	3.45%	6.90%		51.72%
	6/30/2023	18	16.67%	11.11%	5.56%	5.56%	38.89%
	7/7/2023	24	50.00%	12.50%			62.50%
	7/14/2023	33	36.36%	3.03%		9.09%	48.48%
	7/21/2023	31	35.48%	6.45%	3.23%	3.23%	48.39%
	7/28/2023	24	33.33%	4.17%	8.33%	4.17%	50.00%
	8/4/2023	25	32.00%	24.00%			56.00%
	8/11/2023	11	27.27%	9.09%	9.09%	27.27%	72.73%
	8/18/2023	21	9.52%	4.76%	9.52%	4.76%	28.57%
8/25/2023	25	24.00%	24.00%			48.00%	
9/1/2023	15	33.33%	6.67%	6.67%		46.67%	
9/8/2023	33	21.21%	9.09%	3.03%		33.33%	
9/15/2023	20	10.00%	5.00%			15.00%	
9/22/2023	29	10.34%	3.45%			13.79%	
9/29/2023	23	30.43%	13.04%		4.35%	47.83%	
10/6/2023	15	46.67%	13.33%	13.33%		73.33%	
10/13/2023	22	13.64%	4.55%	4.55%	4.55%	27.27%	
10/20/2023	22	22.73%	9.09%	4.55%		36.36%	
10/27/2023	14	21.43%	21.43%			42.86%	
11/3/2023	12	8.33%		8.33%	16.67%	33.33%	
11/10/2023	10	10.00%	30.00%			40.00%	
11/17/2023	16	37.50%		18.75%	6.25%	62.50%	
11/24/2023	3	100.00%				100.00%	
12/1/2023	8	37.50%	25.00%		12.50%	75.00%	
12/8/2023	12	33.33%	8.33%				
12/15/2023	5	40.00%	20.00%				
12/22/2023	6	16.67%					
12/29/2023	1						

**Weekly Percent New Listings Pended (Resale Only)**  
**Sales Activity Intensity™**  
**John L Scott © 2022**

**Seattle**

**Price Range: 500K - 750K**

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	9	33.33%	22.22%			55.56%
	12/30/2022	1					
2023	1/6/2023	31	16.13%	19.35%	3.23%	6.45%	45.16%
	1/13/2023	43	39.53%	4.65%	9.30%	6.98%	60.47%
	1/20/2023	26	53.85%	3.85%	3.85%	3.85%	65.38%
	1/27/2023	25	32.00%	16.00%	4.00%	4.00%	56.00%
	2/3/2023	33	54.55%	12.12%	9.09%	3.03%	78.79%
	2/10/2023	42	38.10%	16.67%	7.14%	2.38%	64.29%
	2/17/2023	39	38.46%	10.26%		2.56%	51.28%
	2/24/2023	45	60.00%	13.33%	2.22%	2.22%	77.78%
	3/3/2023	42	52.38%	7.14%		7.14%	66.67%
	3/10/2023	54	44.44%	9.26%	9.26%	11.11%	74.07%
	3/17/2023	46	58.70%	15.22%	8.70%		82.61%
	3/24/2023	42	50.00%	7.14%		2.38%	59.52%
	3/31/2023	44	56.82%	6.82%	6.82%	6.82%	77.27%
	4/7/2023	50	54.00%	10.00%	6.00%		70.00%
	4/14/2023	57	52.63%	8.77%	1.75%	5.26%	68.42%
	4/21/2023	64	46.88%	17.19%	1.56%	3.13%	68.75%
	4/28/2023	44	56.82%	9.09%	2.27%	2.27%	70.45%
	5/5/2023	65	41.54%	12.31%	10.77%	4.62%	69.23%
	5/12/2023	59	50.85%	11.86%	3.39%	1.69%	67.80%
	5/19/2023	69	36.23%	14.49%	5.80%	7.25%	63.77%
	5/26/2023	36	38.89%	2.78%	11.11%	5.56%	58.33%
	6/2/2023	79	40.51%	7.59%	11.39%	3.80%	63.29%
	6/9/2023	59	45.76%	8.47%	8.47%	3.39%	66.10%
	6/16/2023	54	35.19%	9.26%	3.70%	9.26%	57.41%
	6/23/2023	44	38.64%	13.64%	4.55%	6.82%	63.64%
	6/30/2023	45	42.22%	2.22%	6.67%	2.22%	53.33%
	7/7/2023	38	36.84%	10.53%			47.37%
	7/14/2023	61	39.34%	8.20%	8.20%	1.64%	57.38%
	7/21/2023	63	28.57%	11.11%	14.29%	4.76%	58.73%
	7/28/2023	41	48.78%	7.32%	2.44%		58.54%
	8/4/2023	50	36.00%	6.00%	10.00%		52.00%
8/11/2023	37	32.43%	13.51%	8.11%	8.11%	62.16%	
8/18/2023	53	45.28%	3.77%	3.77%	3.77%	56.60%	
8/25/2023	33	36.36%	3.03%		6.06%	45.45%	
9/1/2023	29	31.03%	10.34%	3.45%	3.45%	48.28%	
9/8/2023	80	25.00%	13.75%	6.25%		45.00%	
9/15/2023	65	35.38%	10.77%	1.54%	3.08%	50.77%	
9/22/2023	58	27.59%	12.07%	5.17%	8.62%	53.45%	
9/29/2023	38	28.95%	15.79%	5.26%	10.53%	60.53%	
10/6/2023	52	26.92%	11.54%	1.92%	1.92%	42.31%	
10/13/2023	47	21.28%	10.64%		4.26%	36.17%	
10/20/2023	51	27.45%	7.84%	3.92%	9.80%	49.02%	
10/27/2023	47	34.04%	6.38%	10.64%	4.26%	55.32%	
11/3/2023	26	34.62%	11.54%	7.69%	3.85%	57.69%	
11/10/2023	35	25.71%	8.57%	5.71%	2.86%	42.86%	
11/17/2023	33	39.39%	15.15%	3.03%	3.03%	60.61%	
11/24/2023	10	40.00%		30.00%		70.00%	
12/1/2023	24	54.17%	16.67%	4.17%		75.00%	
12/8/2023	23	17.39%	4.35%	8.70%			
12/15/2023	15	46.67%	20.00%				
12/22/2023	6	33.33%					
12/29/2023	6						

**Weekly Percent New Listings Pended (Resale Only)**  
**Sales Activity Intensity™**  
**John L Scott © 2022**

**Seattle**

**Price Range: 750K - 1M**

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	4	25.00%				25.00%
	12/30/2022	4	75.00%				75.00%
2023	1/6/2023	23	26.09%	8.70%	8.70%	8.70%	52.17%
	1/13/2023	42	52.38%	9.52%	4.76%	7.14%	73.81%
	1/20/2023	34	44.12%	8.82%	2.94%	8.82%	64.71%
	1/27/2023	35	54.29%	11.43%	2.86%	11.43%	80.00%
	2/3/2023	34	41.18%	8.82%	5.88%	11.76%	67.65%
	2/10/2023	25	56.00%	8.00%	8.00%	4.00%	76.00%
	2/17/2023	30	46.67%	6.67%	6.67%	3.33%	63.33%
	2/24/2023	37	56.76%	10.81%	2.70%	2.70%	72.97%
	3/3/2023	45	62.22%	6.67%	2.22%	2.22%	73.33%
	3/10/2023	43	51.16%	6.98%	6.98%	4.65%	69.77%
	3/17/2023	57	75.44%		1.75%	1.75%	78.95%
	3/24/2023	48	50.00%	14.58%		10.42%	75.00%
	3/31/2023	57	57.89%	12.28%	3.51%	5.26%	78.95%
	4/7/2023	43	53.49%	6.98%	6.98%	4.65%	72.09%
	4/14/2023	61	62.30%	9.84%	4.92%	3.28%	80.33%
	4/21/2023	53	62.26%	13.21%		1.89%	77.36%
	4/28/2023	63	68.25%	14.29%	1.59%	1.59%	85.71%
	5/5/2023	71	57.75%	14.08%	7.04%	1.41%	80.28%
	5/12/2023	38	52.63%	21.05%	5.26%	2.63%	81.58%
	5/19/2023	66	51.52%	9.09%	6.06%	7.58%	74.24%
	5/26/2023	37	43.24%	16.22%	5.41%		64.86%
	6/2/2023	60	53.33%	11.67%	5.00%	1.67%	71.67%
	6/9/2023	59	61.02%	5.08%	3.39%	1.69%	71.19%
	6/16/2023	50	56.00%	8.00%	2.00%	4.00%	70.00%
	6/23/2023	70	34.29%	8.57%	8.57%	7.14%	58.57%
	6/30/2023	43	44.19%	20.93%	2.33%	2.33%	69.77%
	7/7/2023	49	55.10%	6.12%			61.22%
	7/14/2023	74	51.35%	8.11%	5.41%	2.70%	67.57%
	7/21/2023	63	41.27%	7.94%	6.35%	7.94%	63.49%
	7/28/2023	40	40.00%	12.50%	5.00%	2.50%	60.00%
	8/4/2023	42	35.71%	2.38%	7.14%	4.76%	50.00%
	8/11/2023	61	40.98%	13.11%	3.28%	3.28%	60.66%
8/18/2023	46	36.96%	10.87%	6.52%		54.35%	
8/25/2023	42	42.86%	11.90%	2.38%	4.76%	61.90%	
9/1/2023	25	48.00%	16.00%			64.00%	
9/8/2023	81	45.68%	7.41%	3.70%	3.70%	60.49%	
9/15/2023	59	35.59%	8.47%	5.08%	6.78%	55.93%	
9/22/2023	67	34.33%	7.46%	2.99%	1.49%	46.27%	
9/29/2023	68	35.29%	7.35%	2.94%	2.94%	48.53%	
10/6/2023	45	24.44%	4.44%	4.44%		33.33%	
10/13/2023	30	33.33%	3.33%	10.00%	6.67%	53.33%	
10/20/2023	44	40.91%	6.82%	4.55%	2.27%	54.55%	
10/27/2023	37	29.73%	10.81%	2.70%	5.41%	48.65%	
11/3/2023	32	43.75%	9.38%	9.38%	9.38%	71.88%	
11/10/2023	26	50.00%	7.69%			57.69%	
11/17/2023	21	28.57%	9.52%		9.52%	47.62%	
11/24/2023	7	14.29%	14.29%	14.29%	14.29%	57.14%	
12/1/2023	27	44.44%	11.11%	22.22%	3.70%	81.48%	
12/8/2023	9	22.22%					
12/15/2023	14	28.57%	14.29%				
12/22/2023	9	77.78%					
12/29/2023	1						

**Weekly Percent New Listings Pended (Resale Only)**  
**Sales Activity Intensity™**  
**John L Scott © 2022**

**Seattle**

**Price Range: 1M - 1.5M**

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	2			100.00%		100.00%
	12/30/2022	3	33.33%		33.33%		66.67%
2023	1/6/2023	17	23.53%	11.76%	11.76%	5.88%	52.94%
	1/13/2023	24	29.17%	12.50%	4.17%	8.33%	54.17%
	1/20/2023	24	29.17%	8.33%	4.17%	4.17%	45.83%
	1/27/2023	15	53.33%	6.67%		13.33%	73.33%
	2/3/2023	26	69.23%	11.54%		3.85%	84.62%
	2/10/2023	25	60.00%	8.00%	4.00%		72.00%
	2/17/2023	24	58.33%			12.50%	70.83%
	2/24/2023	21	52.38%	4.76%	9.52%	9.52%	76.19%
	3/3/2023	33	45.45%	6.06%	3.03%		54.55%
	3/10/2023	34	47.06%	11.76%	11.76%	2.94%	73.53%
	3/17/2023	31	38.71%	12.90%	6.45%	6.45%	64.52%
	3/24/2023	33	51.52%	12.12%	6.06%	12.12%	81.82%
	3/31/2023	44	63.64%	11.36%	6.82%		81.82%
	4/7/2023	24	45.83%	16.67%		8.33%	70.83%
	4/14/2023	35	51.43%	8.57%	5.71%	5.71%	71.43%
	4/21/2023	51	62.75%	7.84%	7.84%	3.92%	82.35%
	4/28/2023	38	44.74%	13.16%	2.63%	7.89%	68.42%
	5/5/2023	54	62.96%	5.56%	3.70%	3.70%	75.93%
	5/12/2023	52	44.23%	13.46%	7.69%	1.92%	67.31%
	5/19/2023	55	60.00%	16.36%	5.45%		81.82%
	5/26/2023	30	30.00%	23.33%	6.67%	3.33%	63.33%
	6/2/2023	47	53.19%	12.77%	2.13%	6.38%	74.47%
	6/9/2023	40	57.50%	5.00%	5.00%	5.00%	72.50%
	6/16/2023	49	42.86%	4.08%	8.16%	6.12%	61.22%
	6/23/2023	35	42.86%	11.43%	2.86%	8.57%	65.71%
	6/30/2023	22	22.73%	13.64%	13.64%		50.00%
	7/7/2023	30	43.33%	6.67%			50.00%
	7/14/2023	45	48.89%	2.22%		2.22%	53.33%
	7/21/2023	46	34.78%	8.70%	2.17%	2.17%	47.83%
	7/28/2023	25	64.00%	4.00%	4.00%	8.00%	80.00%
	8/4/2023	25	60.00%	8.00%	4.00%	4.00%	76.00%
	8/11/2023	35	34.29%	8.57%	5.71%	5.71%	54.29%
8/18/2023	32	46.88%	6.25%	3.13%	3.13%	59.38%	
8/25/2023	26	38.46%	15.38%	3.85%		57.69%	
9/1/2023	11	36.36%	9.09%	18.18%		63.64%	
9/8/2023	60	30.00%	6.67%	6.67%	8.33%	51.67%	
9/15/2023	68	45.59%	10.29%	5.88%	1.47%	63.24%	
9/22/2023	36	27.78%	13.89%	5.56%	2.78%	50.00%	
9/29/2023	39	33.33%	7.69%	5.13%		46.15%	
10/6/2023	32	37.50%	3.13%	3.13%	3.13%	46.88%	
10/13/2023	35	37.14%	2.86%	5.71%	5.71%	51.43%	
10/20/2023	30	26.67%	13.33%	6.67%		46.67%	
10/27/2023	34	47.06%	5.88%	8.82%		61.76%	
11/3/2023	30	40.00%	3.33%	6.67%		50.00%	
11/10/2023	21	47.62%	9.52%	4.76%	9.52%	71.43%	
11/17/2023	28	21.43%	7.14%	10.71%	10.71%	50.00%	
11/24/2023	4	25.00%		50.00%		75.00%	
12/1/2023	14	14.29%	7.14%	7.14%	7.14%	35.71%	
12/8/2023	12	8.33%	8.33%				
12/15/2023	7	57.14%					
12/22/2023	1						
12/29/2023	1						

**Weekly Percent New Listings Pended (Resale Only)**  
**Sales Activity Intensity™**  
**John L Scott © 2022**

**Seattle**

**Price Range: 1.5M - 2M**

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks
2022	12/23/2022	1					
	12/30/2022						
2023	1/6/2023	5	40.00%				40.00%
	1/13/2023	5	60.00%				60.00%
	1/20/2023	8	12.50%		12.50%		25.00%
	1/27/2023	13	46.15%	7.69%		15.38%	69.23%
	2/3/2023	11	36.36%	9.09%	18.18%	9.09%	72.73%
	2/10/2023	13	23.08%		7.69%	7.69%	38.46%
	2/17/2023	12	50.00%			25.00%	75.00%
	2/24/2023	11	45.45%	9.09%	9.09%	9.09%	72.73%
	3/3/2023	16	56.25%	18.75%		6.25%	81.25%
	3/10/2023	14	42.86%	14.29%	7.14%		64.29%
	3/17/2023	18	50.00%			5.56%	55.56%
	3/24/2023	14	42.86%	7.14%	7.14%	14.29%	71.43%
	3/31/2023	11	45.45%	9.09%	9.09%	9.09%	72.73%
	4/7/2023	11	54.55%		9.09%	9.09%	72.73%
	4/14/2023	14	35.71%	14.29%			50.00%
	4/21/2023	14	42.86%		7.14%		50.00%
	4/28/2023	19	42.11%	10.53%			52.63%
	5/5/2023	17	23.53%	11.76%			35.29%
	5/12/2023	18	55.56%	16.67%		5.56%	77.78%
	5/19/2023	19	52.63%	10.53%	10.53%	5.26%	78.95%
	5/26/2023	12	25.00%	8.33%			33.33%
	6/2/2023	20	45.00%	5.00%	5.00%		55.00%
	6/9/2023	21	42.86%			9.52%	52.38%
	6/16/2023	16	31.25%	18.75%	6.25%		56.25%
	6/23/2023	17	41.18%	5.88%	5.88%		52.94%
	6/30/2023	6	16.67%	16.67%		16.67%	50.00%
	7/7/2023	15	46.67%	26.67%		6.67%	80.00%
	7/14/2023	12	25.00%	25.00%			50.00%
	7/21/2023	17	29.41%	11.76%			41.18%
	7/28/2023	14	50.00%		14.29%		64.29%
	8/4/2023	15	33.33%	20.00%	13.33%	20.00%	86.67%
	8/11/2023	19	42.11%	15.79%		5.26%	63.16%
8/18/2023	16	56.25%	6.25%			62.50%	
8/25/2023	9	33.33%	11.11%			44.44%	
9/1/2023	11	18.18%		9.09%		27.27%	
9/8/2023	23	26.09%	13.04%	8.70%		47.83%	
9/15/2023	21	19.05%	9.52%	9.52%	4.76%	42.86%	
9/22/2023	15	26.67%	6.67%			33.33%	
9/29/2023	15	33.33%	6.67%	6.67%	6.67%	53.33%	
10/6/2023	18	11.11%	11.11%	5.56%	11.11%	38.89%	
10/13/2023	14	14.29%		14.29%	7.14%	35.71%	
10/20/2023	15	20.00%	20.00%	6.67%		46.67%	
10/27/2023	7	42.86%				42.86%	
11/3/2023	11	36.36%	9.09%			45.45%	
11/10/2023	8	12.50%		12.50%		25.00%	
11/17/2023	3	66.67%	33.33%			100.00%	
11/24/2023	3		33.33%			33.33%	
12/1/2023	6		33.33%			33.33%	
12/8/2023	4						
12/15/2023							
12/22/2023	3						
12/29/2023	1						

**Weekly Percent New Listings Pended (Resale Only)**  
**Sales Activity Intensity™**  
 John L Scott © 2022

**Seattle**

**Price Range: 2M +**

Report Run: 12/30/2023 6:33:19 AM

Week Ending Date Year	Week Ending Date	Total Listings Taken	Week 1	Week 2	Week 3	Week 4	% of Homes Pending 1st 4 weeks	
2022	12/23/2022	2						
	12/30/2022							
2023	1/6/2023	2	50.00%		50.00%		100.00%	
	1/13/2023	9	22.22%			33.33%	55.56%	
	1/20/2023	6	16.67%	33.33%	16.67%		66.67%	
	1/27/2023	5	20.00%	20.00%	20.00%		60.00%	
	2/3/2023	12	33.33%	16.67%			50.00%	
	2/10/2023	10	30.00%			10.00%	40.00%	
	2/17/2023	9	33.33%		22.22%		55.56%	
	2/24/2023	12			16.67%		8.33%	25.00%
	3/3/2023	12	50.00%		16.67%			66.67%
	3/10/2023	10	40.00%					40.00%
	3/17/2023	7	14.29%					14.29%
	3/24/2023	8	37.50%					37.50%
	3/31/2023	10	30.00%		10.00%		20.00%	60.00%
	4/7/2023	17	29.41%		5.88%			35.29%
	4/14/2023	11	45.45%		9.09%			54.55%
	4/21/2023	21	19.05%		9.52%	4.76%	4.76%	38.10%
	4/28/2023	22	40.91%		13.64%			54.55%
	5/5/2023	24	20.83%		4.17%	4.17%		29.17%
	5/12/2023	16	31.25%		12.50%	6.25%		50.00%
	5/19/2023	31	35.48%		12.90%	9.68%	3.23%	61.29%
	5/26/2023	7	14.29%		14.29%			28.57%
	6/2/2023	20	40.00%		5.00%	5.00%	10.00%	60.00%
	6/9/2023	25	20.00%		4.00%	4.00%	4.00%	32.00%
	6/16/2023	18	27.78%			5.56%	5.56%	38.89%
	6/23/2023	21	23.81%		9.52%		4.76%	38.10%
	6/30/2023	9	33.33%					33.33%
	7/7/2023	14	28.57%		14.29%			42.86%
	7/14/2023	17	35.29%		11.76%	5.88%		52.94%
	7/21/2023	18	27.78%		16.67%	5.56%		50.00%
	7/28/2023	9	22.22%			11.11%		33.33%
	8/4/2023	10	30.00%					30.00%
	8/11/2023	9	11.11%			11.11%		22.22%
	8/18/2023	8	25.00%					25.00%
8/25/2023	12	25.00%		8.33%			33.33%	
9/1/2023	6	66.67%					66.67%	
9/8/2023	23	21.74%		8.70%			30.43%	
9/15/2023	16	37.50%		6.25%		6.25%	50.00%	
9/22/2023	21	9.52%		4.76%			14.29%	
9/29/2023	5					20.00%	20.00%	
10/6/2023	11	9.09%		9.09%	9.09%	9.09%	36.36%	
10/13/2023	11	18.18%		9.09%	9.09%		36.36%	
10/20/2023	9	11.11%					11.11%	
10/27/2023	6	16.67%					16.67%	
11/3/2023	14	14.29%		7.14%		7.14%	28.57%	
11/10/2023	7	28.57%					28.57%	
11/17/2023	4					25.00%	25.00%	
11/24/2023								
12/1/2023	10	20.00%		30.00%			50.00%	
12/8/2023	3			33.33%				
12/15/2023	1							
12/22/2023	2							
12/29/2023								

**BUREAU OF LABOR STATISTICS**  
**State and Area Employment, Hours, and Earnings**

State: Washington

Area: Seattle-Bellevue-Everett, WA Metropolitan Division

Year-Over-Year Percent Change													% of Job Growth YOY
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2009	(2.3)	(3.3)	(3.9)	(5.1)	(5.3)	(5.7)	(6.3)	(6.8)	(6.3)	(4.9)	(6.1)	(5.4)	(5.1)
2010	(4.8)	(4.3)	(3.3)	(2.1)	(1.6)	(1.1)	(0.5)	(0.2)	(0.1)	0.7	1.1	1.3	(1.2)
2011	1.4	1.8	1.6	1.8	1.6	1.6	2.0	2.2	2.3	2.0	2.2	2.2	1.9
2012	2.2	2.3	2.6	2.6	2.7	2.8	2.4	2.4	2.6	2.8	2.9	2.9	2.6
2013	3.0	3.1	2.8	2.8	2.8	2.8	2.8	3.0	2.9	2.9	2.8	2.9	2.9
2014	3.0	2.6	2.7	2.5	2.5	2.6	3.0	2.9	2.9	2.7	2.8	2.9	2.8
2015	2.7	2.9	3.0	3.0	3.2	3.5	3.1	3.3	3.3	3.4	3.3	3.2	3.2
2016	3.2	3.5	3.3	3.6	3.6	3.1	3.2	3.1	3.2	3.1	3.0	3.0	3.2
2017	2.8	2.7	2.9	2.8	2.7	2.8	2.5	2.2	1.9	2.1	2.2	2.4	2.5
2018	2.7	2.5	2.4	2.2	2.2	1.9	1.9	2.1	2.3	2.4	2.4	2.1	2.3
2019	2.3	1.5	2.2	2.3	2.3	2.7	2.8	2.7	2.5	2.1	2.2	2.6	2.4
2020	2.5	3.3	1.4	(10.1)	(10.8)	(9.2)	(8.5)	(7.9)	(7.2)	(7.1)	(7.3)	(8.0)	(5.7)
2021	(8.5)	(8.1)	(6.8)	5.4	6.2	4.4	4.2	4.1	3.8	4.5	4.8	5.6	1.6
2022	6.1	5.9	6.0	6.1	5.9	5.7	5.6	5.5	5.3	4.7	3.6	3.7	5.3
2023	4.5	3.7	3.6	3.6	3.2	3.5	2.9	2.7	2.8	2.4	1.8		3.2

Monthly Job Growth - Number of Jobs Change													YTD Job Growth	Monthly Average
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2009	(9,200)	(9,700)	(11,800)	(15,900)	(3,600)	(6,300)	(8,400)	(4,800)	600	(6,300)	(4,100)	(200)	(79,700)	(6,642)
2010	100	(2,000)	3,700	1,900	3,100	200	1,400	(900)	1,700	5,500	500	2,600	17,800	1,483
2011	1,200	2,000	2,000	4,800	1,000	700	7,000	2,200	2,000	2,300	2,900	2,200	30,300	2,525
2012	2,500	3,500	5,800	4,300	3,100	2,000	1,800	1,800	5,500	5,200	3,900	2,300	41,700	3,475
2013	4,600	5,100	1,500	4,300	3,000	2,100	2,300	3,600	4,500	5,200	2,900	3,500	42,600	3,550
2014	5,800	100	3,200	1,700	2,100	3,600	9,000	2,500	3,700	2,200	4,400	5,600	43,900	3,658
2015	3,400	2,500	5,600	1,900	5,100	8,400	3,000	5,400	4,200	2,700	4,200	3,000	49,400	4,117
2016	3,800	7,700	3,300	5,800	5,300	1,000	5,100	4,300	5,200	500	3,500	3,000	48,500	4,042
2017	0	6,100	7,000	4,800	3,200	3,200	(100)	100	200	3,700	5,200	6,800	40,200	3,350
2018	5,000	2,900	5,000	1,600	3,100	(1,500)	600	2,100	3,500	6,300	5,200	2,800	36,600	3,050
2019	8,000	(10,200)	16,100	3,200	4,100	4,700	1,800	1,100	(700)	700	7,000	9,600	45,400	3,783
2020	5,600	4,200	(16,100)	(199,900)	(8,600)	33,600	12,800	12,000	12,400	2,400	2,700	(4,100)	(143,000)	(11,917)
2021	(3,200)	10,400	7,700	6,600	3,900	7,200	10,200	9,900	8,600	13,700	7,600	10,000	92,600	7,717
2022	4,100	8,100	9,800	9,200	(300)	4,900	8,000	8,900	6,400	4,600	6,400	7,800	77,900	6,492
2023	7,500	6,000	4,700	2,000	(1,300)	5,400	(2,100)	4,000	(300)	2,000	(3,300)		24,600	2,236

Correction  
Preliminary

**BUREAU OF LABOR STATISTICS**  
**State and Area Employment, Hours, and Earnings**

State: Washington

Area: **Seattle-Tacoma-Bellevue, WA**

Year-Over-Year Percent Change													% of Job Growth YOY
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2009	(2.4)	(3.3)	(3.9)	(4.9)	(5.1)	(5.5)	(6.1)	(6.5)	(6.1)	(4.8)	(5.8)	(5.1)	(5.0)
2010	(4.6)	(4.1)	(3.2)	(2.0)	(1.4)	(1.1)	(0.5)	(0.2)	(0.1)	0.6	0.9	1.2	(1.2)
2011	1.3	1.5	1.4	1.5	1.3	1.3	1.9	2.0	1.9	1.7	1.9	1.9	1.6
2012	1.9	2.0	2.3	2.2	2.4	2.5	2.2	2.2	2.4	2.7	2.7	2.6	2.3
2013	2.9	2.9	2.7	2.7	2.7	2.7	2.7	2.8	2.8	2.8	2.7	2.9	2.8
2014	3.0	2.7	2.8	2.5	2.4	2.5	2.9	3.0	3.0	2.9	2.9	3.0	2.8
2015	2.7	2.8	3.0	3.0	3.2	3.6	3.2	3.2	3.2	3.2	3.1	3.0	3.1
2016	3.1	3.4	3.2	3.5	3.6	3.1	3.1	3.2	3.1	3.1	3.2	3.1	3.2
2017	2.8	2.6	2.9	2.8	2.6	2.8	2.4	2.2	1.9	2.1	2.1	2.3	2.5
2018	2.7	2.5	2.4	2.3	2.3	2.1	2.2	2.2	2.4	2.4	2.4	2.1	2.3
2019	2.3	1.4	2.1	2.2	2.3	2.6	2.6	2.5	2.4	2.2	2.2	2.6	2.3
2020	2.5	3.3	1.5	(10.3)	(10.8)	(8.9)	(8.2)	(7.6)	(6.9)	(6.8)	(6.9)	(7.6)	(5.6)
2021	(8.1)	(7.7)	(6.5)	6.0	6.8	4.7	4.3	4.1	3.8	4.1	4.3	5.2	1.8
2022	5.7	5.6	5.6	5.7	5.2	4.9	4.7	4.7	4.6	4.4	3.4	3.6	4.8
2023	4.4	3.8	3.6	3.5	3.0	3.3	2.7	2.3	2.4	2.5	2.1		3.1

Monthly Job Growth - Number of Jobs Change													YTD Job Growth	Monthly Average
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2009	(9,500)	(10,700)	(13,500)	(17,800)	(4,600)	(6,900)	(9,800)	(6,600)	1,700	(5,900)	(5,200)	(600)	(89,400)	(7,450)
2010	0	(2,000)	3,600	2,600	4,600	(500)	200	(2,500)	3,900	6,000	200	3,000	19,100	1,592
2011	1,800	2,600	1,200	4,900	600	0	9,900	(200)	1,700	2,600	3,800	2,500	31,400	2,617
2012	2,200	4,300	6,000	4,300	3,800	1,900	3,800	1,000	4,800	6,900	4,200	1,700	44,900	3,742
2013	6,300	5,600	1,500	5,300	3,900	2,100	3,100	4,000	4,600	5,800	4,100	4,500	50,800	4,233
2014	7,900	400	3,100	1,700	1,600	3,100	11,400	5,000	5,100	3,700	4,100	7,000	54,100	4,508
2015	2,800	3,000	6,900	1,000	5,400	9,700	5,400	4,400	6,400	2,400	3,500	4,500	55,400	4,617
2016	5,200	8,400	3,000	6,500	9,000	400	5,700	5,800	5,400	1,200	5,700	2,200	58,500	4,875
2017	(500)	6,500	8,300	5,200	4,800	3,900	(700)	1,000	200	5,100	5,800	6,500	46,100	3,842
2018	6,100	3,500	5,700	3,700	4,800	(600)	1,600	2,600	2,300	6,600	5,200	1,200	42,700	3,558
2019	9,100	(13,100)	19,700	6,100	5,600	6,200	1,700	800	(700)	2,400	5,600	10,600	54,000	4,500
2020	6,900	3,900	(17,900)	(240,500)	(4,900)	45,100	17,100	13,300	13,100	5,500	3,500	(6,300)	(161,200)	(13,433)
2021	(3,600)	12,100	9,200	8,300	8,500	9,100	10,300	9,400	7,500	11,800	8,200	11,800	102,600	8,550
2022	4,100	11,600	10,400	10,000	(900)	4,700	6,100	9,300	6,600	7,400	7,200	7,500	84,000	7,000
2023	8,000	8,400	4,500	1,800	(1,700)	7,800	(1,400)	2,700	400	6,900	(100)		37,300	3,391

Correction  
Preliminary

Note: Data is benchmarked in March.

**SEATTLE METRO**  
 Market Snap Shot  
 Active Listing to Pending Sales Months of Inventory  
 RESALE ONLY (SFH&CND Combined)  
 Published: Jan. 1 2024

	All Prices Combined				0 - \$349,999				\$350,000 - \$499,999				\$500,000 - \$749,999				\$750,000 - \$999,999				\$1,000,000 - \$1,499,999				\$1,500,000 - \$1,999,999				\$2,000,000 and Above											
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days					
Dec 20	537	636	961	1.5	57.9%	38	45	117	2.6	28.9%	91	100	187	1.9	50.5%	181	224	267	1.2	68.5%	125	155	122	0.8	69.6%	59	77	117	1.5	57.6%	22	18	53	2.9	27.3%	21	17	98	5.8	14.3%
Jan 21	883	754	921	1.2	74.1%	74	49	118	2.4	54.1%	135	120	180	1.5	65.2%	294	283	223	0.8	77.9%	215	174	149	0.9	84.2%	103	81	113	1.4	74.8%	31	21	49	2.3	71.0%	31	26	89	3.4	54.8%
Feb 21	898	822	861	1.0	76.4%	60	65	101	1.6	56.7%	120	108	160	1.5	66.7%	296	269	218	0.8	76.7%	223	195	156	0.8	86.5%	123	110	95	0.9	78.9%	36	41	44	1.1	86.1%	40	34	87	2.6	60.0%
Mar 21	1403	1190	885	0.7	73.9%	87	71	97	1.4	49.4%	197	163	174	1.1	63.5%	415	363	223	0.6	78.3%	359	322	146	0.5	83.6%	192	164	106	0.6	80.2%	82	57	56	1.0	69.5%	71	50	83	1.7	46.5%
Apr 21	1559	1221	980	0.8	77.6%	86	78	93	1.2	66.3%	187	156	165	1.1	72.2%	432	340	239	0.7	79.4%	429	345	196	0.6	86.0%	246	187	122	0.7	78.0%	104	67	71	1.1	70.2%	75	48	94	2.0	54.7%
May 21	1538	1381	981	0.7	73.3%	76	62	100	1.6	60.5%	162	144	146	1.0	58.6%	477	424	251	0.6	74.6%	414	402	178	0.4	82.9%	231	204	135	0.7	74.9%	97	85	73	0.9	64.9%	81	60	98	1.6	64.2%
Jun 21	1642	1331	1052	0.8	73.7%	80	70	92	1.3	62.5%	206	149	180	1.2	61.7%	461	393	260	0.7	77.7%	470	376	206	0.5	79.8%	264	204	155	0.8	71.2%	92	81	67	0.8	75.0%	69	58	92	1.6	62.3%
Jul 21	1462	1145	1135	1.0	71.6%	93	64	118	1.8	57.0%	170	142	164	1.2	67.1%	407	310	291	0.9	68.6%	421	324	254	0.8	75.1%	236	189	161	0.9	79.7%	65	66	53	0.8	80.0%	70	50	94	1.9	64.3%
Aug 21	1190	1126	995	0.9	71.8%	66	74	90	1.2	59.1%	140	131	154	1.2	60.7%	376	340	278	0.8	74.5%	339	330	224	0.7	78.2%	168	159	122	0.8	73.8%	57	53	51	1.0	78.9%	44	39	76	1.9	38.6%
Sep 21	1407	1117	1009	0.9	70.6%	70	56	86	1.5	47.1%	165	108	160	1.5	57.6%	396	361	266	0.7	74.2%	416	319	238	0.7	73.6%	214	174	129	0.7	80.8%	74	49	45	0.9	63.5%	72	50	85	1.7	63.9%
Oct 21	1086	1012	969	1.0	72.6%	60	51	91	1.8	58.3%	135	124	155	1.3	65.2%	332	312	269	0.9	72.9%	307	289	215	0.7	79.2%	163	160	106	0.7	74.8%	35	32	46	1.4	68.6%	54	44	87	2.0	63.0%
Nov 21	611	820	547	0.7	75.1%	40	59	63	1.1	57.5%	82	108	104	1.0	61.0%	173	238	135	0.6	80.3%	171	249	89	0.4	84.8%	97	111	66	0.6	75.3%	37	39	29	0.7	64.9%	11	16	61	3.8	45.5%
Dec 21	336	465	317	0.7	73.8%	21	48	38	0.8	61.9%	45	78	61	0.8	80.0%	105	146	69	0.5	79.0%	93	111	51	0.5	78.5%	51	54	36	0.7	62.7%	13	20	16	0.8	69.2%	8	8	46	5.8	25.0%
Jan 22	666	627	311	0.5	88.0%	49	49	33	0.7	73.5%	86	106	41	0.4	97.7%	180	170	67	0.4	95.0%	197	176	66	0.4	89.8%	104	89	42	0.5	81.7%	22	17	16	0.9	86.4%	28	20	46	2.3	50.0%
Feb 22	971	878	382	0.4	85.4%	39	41	30	0.7	76.9%	125	124	45	0.4	82.4%	230	228	75	0.3	86.1%	291	254	87	0.3	89.7%	177	150	67	0.4	89.8%	58	46	22	0.5	82.8%	51	35	56	1.6	58.8%
Mar 22	1319	1183	473	0.4	87.1%	62	65	28	0.4	90.3%	150	133	61	0.5	85.3%	327	294	99	0.3	89.9%	398	353	123	0.3	88.7%	244	230	66	0.3	89.3%	70	59	29	0.5	81.4%	68	49	67	1.4	63.2%
Apr 22	1379	1160	672	0.6	79.9%	54	54	32	0.6	79.6%	151	130	75	0.6	72.8%	331	290	145	0.5	82.8%	417	359	166	0.5	82.7%	259	200	124	0.6	79.2%	83	63	47	0.7	78.3%	84	64	83	1.3	71.4%
May 22	1450	1225	789	0.6	68.5%	58	55	33	0.6	72.4%	142	112	102	0.9	60.6%	342	315	165	0.5	72.2%	383	334	186	0.6	71.3%	301	258	132	0.5	69.8%	137	95	73	0.8	66.4%	87	56	98	1.8	50.6%
Jun 22	1724	1016	1283	1.3	54.1%	65	47	56	1.2	53.8%	179	108	157	1.5	53.1%	392	233	298	1.3	53.6%	508	299	331	1.1	57.9%	345	204	207	1.0	56.2%	136	77	110	1.4	44.1%	99	48	124	2.6	45.5%
Jul 22	1329	866	1453	1.7	51.8%	45	34	62	1.8	48.9%	133	95	173	1.8	44.4%	306	211	355	1.7	51.0%	381	261	358	1.4	58.5%	263	165	255	1.5	51.7%	106	51	114	2.2	54.7%	95	49	136	2.8	36.8%
Aug 22	1028	882	1320	1.5	48.0%	38	46	47	1.0	55.3%	115	100	162	1.6	59.1%	239	217	328	1.5	47.7%	277	252	306	1.2	48.7%	206	156	231	1.5	45.6%	93	73	117	1.6	45.2%	60	38	129	3.4	31.7%
Sep 22	1262	713	1556	2.2	44.5%	28	27	45	1.7	50.0%	122	94	166	1.8	42.6%	318	180	404	2.2	41.8%	337	187	382	2.0	49.0%	256	140	280	2.0	50.0%	116	48	144	3.0	38.8%	85	37	135	3.6486	28.2%
Oct 22	881	652	1439	2.2	38.8%	41	28	54	1.9	46.3%	87	67	169	2.5	27.6%	243	169	408	2.4	37.0%	257	188	355	1.9	43.6%	141	118	219	1.9	44.7%	75	55	126	2.3	30.7%	37	27	108	4	29.7%
Nov 22	557	502	1133	2.3	41.7%	23	25	39	1.6	39.1%	68	55	153	2.8	38.2%	176	153	337	2.2	38.1%	145	139	269	1.9	46.9%	89	85	165	1.9	53.9%	33	32	86	2.7	30.3%	23	13	84	6.4615	17.4%
Dec 22	218	331	756	2.3	39.9%	9	16	26	1.6	44.4%	30	48	100	2.1	33.3%	57	97	220	2.3	45.6%	65	88	187	2.1	35.4%	41	54	102	1.9	48.8%	7	19	52	2.7	42.9%	9	9	69	7.6667	11.1%
Jan 23	519	465	676	1.5	61.5%	14	23	17	0.7	92.9%	72	65	97	1.5	55.6%	136	135	186	1.4	63.2%	149	141	155	1.1	67.1%	82	66	97	1.5	57.3%	37	19	53	2.8	45.9%	29	16	71	4.4375	55.2%
Feb 23	590	539	663	1.2	63.1%	30	23	24	1.0	60.0%	71	70	95	1.4	49.3%	166	162	174	1.1	65.7%	128	130	130	1.0	68.8%	99	100	88	0.9	76.8%	51	32	66	2.1	56.9%	45	22	86	3.9091	37.8%
Mar 23	918	680	812	1.2	67.8%	43	34	35	1.0	60.5%	98	69	110	1.6	58.2%	227	207	176	0.9	71.8%	257	178	182	1.0	71.6%	172	109	143	1.3	69.8%	72	53	73	1.4	70.8%	49	30	93	3.1	42.9%
Apr 23	877	759	837	1.1	64.9%	34	30	41	1.4	58.8%	100	90	107	1.2	58.0%	223	205	176	0.9	67.3%	226	203	189	0.9	73.9%	159	145	133	0.9	69.2%	63	51	75	1.5	52.4%	72	35	116	3.3143	43.1%
May 23	1013	827	919	1.1	64.0%	32	30	43	1.4	53.1%	103	85	112	1.3	54.3%	255	202	223	1.1	65.9%	246	220	189	0.9	69.9%	208	182	134	0.7	74.0%	79	58	79	1.4	55.7%	90	50	139	2.78	41.1%
Jun 23	1046	776	1027	1.3	57.2%	55	36	57	1.6	45.5%	113	85	125	1.5	51.3%	261	210	252	1.2	59.0%	265	200	220	1.1	65.7%	186	144	139	1.0	63.4%	80	51	89	1.7	51.3%	86	50	145	2.9	32.6%
Jul 23	883	695	1064	1.5	54.7%	38	34	59	1.7	39.5%	104	81	140	1.7	52.9%	217	165	268	1.6	56.7%	237	197	230	1.2	62.4%	156	120	150	1.3	53.2%	63	47	85	1.8	52.4%	68	51	132	2.5882	38.2%
Aug 23	805	657	1051	1.6	52.3%	54	35	67	1.9	50.0%	88	73	146	2.0	48.9%	203	199	244	1.2	50.7%	210	175	225	1.3	59.0%	135	99	156	1.6	53.3%	74	53	84	1.6	56.8%	41	23	129	5.6087	24.4%
Sep 23	1057	639	1287	2.0	47.1%	38	31	71	2.3	34.2%	113	65	174	2.7	30.1%	250	162	299	1.8	50.8%	289	181	290	1.6	54.7%	215	132	211	1.6	52.6%	82	39	103	2.6	39.0%	70	29	139	4.7931	30.0%
Oct 23	715	550	1210	2.2	45.2%	25	24	65	2.7	32.0%	78	62	164	2.6	42.3%	196	148	302	2.0	47.4%	179	153	269	1.8	47.5%	135	103	189	1.8	49.6%	56	39	92	2.4	46.4%	46	21			

**SEATTLE LUXURY**  
**Market Snap Shot**  
**Active Listing to Pending Sales Months of Inventory**  
**RESALE ONLY (SFH&CND Combined)**  
**Published: Jan. 1 2024**

	\$1,000,000 and Above					\$1,000,000 - \$1,999,999					\$2,000,000 - \$2,499,999					\$2,500,000 - \$2,999,999					\$3,000,000 - \$3,999,999					\$4,000,000 - \$4,999,999					\$5,000,000 and Above				
	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days	New Resale Listings	New Resale Pending	Active Listings End/Mo	Months Supply (Pend)	% New Listing Pending 1st 30 Days
Dec 20	102	112	268	2.4	42.2%	81	95	170	1.8	49.4%	8	5	33	6.6	12.5%	9	6	25	4.2	22.2%	4	4	14	3.5	0.0%	0	1	5	5.0	0.0%	0	1	21	21.0	0.0%
Jan 21	165	128	251	2.0	70.3%	134	102	162	1.6	73.9%	21	11	37	3.4	57.1%	8	10	19	1.9	62.5%	2	3	11	3.7	0.0%	0	1	3	3.0	0.0%	0	1	19	19.0	0.0%
Feb 21	199	185	226	1.2	76.4%	159	151	139	0.9	80.5%	20	22	33	1.5	75.0%	10	9	25	2.8	50.0%	5	1	8	8.0	60.0%	2	1	4	4.0	50.0%	3	1	17	17.0	0.0%
Mar 21	345	271	245	0.9	70.7%	274	221	162	0.7	77.0%	26	27	23	0.9	57.7%	21	13	25	1.9	52.4%	16	8	12	1.5	37.5%	5	1	6	6.0	0.0%	3	1	17	17.0	33.3%
Apr 21	425	302	287	1.0	72.0%	350	254	193	0.8	75.7%	35	18	32	1.8	60.0%	13	15	22	1.5	61.5%	12	7	14	2.0	41.7%	9	5	9	1.8	66.7%	6	3	17	5.7	16.7%
May 21	409	349	306	0.9	70.4%	328	289	208	0.7	72.0%	34	31	30	1.0	70.6%	18	8	25	3.1	55.6%	21	14	17	1.2	66.7%	4	4	10	2.5	25.0%	4	3	16	5.3	75.0%
Jun 21	425	343	314	0.9	70.6%	356	285	222	0.8	72.2%	25	25	25	1.0	64.0%	27	23	24	1.0	77.8%	7	6	18	3.0	57.1%	7	3	11	3.7	28.6%	3	1	14	14.0	0.0%
Jul 21	371	305	308	1.0	76.8%	301	255	214	0.8	79.7%	40	21	33	1.6	67.5%	16	16	21	1.3	56.3%	6	8	13	1.6	66.7%	3	3	9	3.0	100.0%	5	2	18	9.0	40.0%
Aug 21	269	251	249	1.0	69.1%	225	212	173	0.8	75.1%	19	21	20	1.0	52.6%	10	10	16	1.6	40.0%	11	6	14	2.3	27.3%	3	1	11	11.0	0.0%	1	1	15	15.0	0.0%
Sep 21	360	273	259	0.9	73.9%	288	223	174	0.8	76.4%	35	26	26	1.0	82.9%	15	12	13	1.1	60.0%	11	7	15	2.1	45.5%	3	2	12	6.0	0.0%	8	3	19	6.3	37.5%
Oct 21	252	236	239	1.0	71.4%	198	192	152	0.8	73.7%	26	25	26	1.0	73.1%	12	10	13	1.3	66.7%	7	2	20	10.0	28.6%	4	4	10	2.5	75.0%	5	3	18	6.0	40.0%
Nov 21	140	162	156	1.0	70.7%	129	146	95	0.7	72.9%	3	8	13	1.6	33.3%	1	2	9	4.5	100.0%	3	3	14	4.7	33.3%	1	0	11	Max*	0.0%	3	3	14	4.7	66.7%
Dec 21	73	77	98	1.3	57.5%	65	71	52	0.7	61.5%	4	3	8	2.7	25.0%	1	2	5	2.5	0.0%	3	1	12	12.0	33.3%	0	0	10	Max*	0.0%	0	0	11	Max*	0.0%
Jan 22	150	103	103	1.0	73.3%	121	89	59	0.7	80.2%	9	5	8	1.6	55.6%	5	3	7	2.3	80.0%	7	2	11	5.5	42.9%	2	2	5	2.5	0.0%	6	2	13	6.5	16.7%
Feb 22	276	202	151	0.7	80.4%	226	171	94	0.5	85.8%	22	14	12	0.9	72.7%	14	8	15	1.9	57.1%	8	7	11	1.6	50.0%	3	1	5	5.0	0.0%	3	1	14	14.0	0.0%
Mar 22	382	304	146	0.5	78.8%	317	264	83	0.3	83.0%	26	19	13	0.7	73.1%	14	9	17	1.9	50.0%	11	4	10	2.5	63.6%	11	6	11	1.8	36.4%	3	2	12	6.0	33.3%
Apr 22	411	300	256	0.9	77.4%	327	239	172	0.7	79.2%	45	36	19	0.5	75.6%	15	11	21	1.9	80.0%	14	10	15	1.5	57.1%	5	3	13	4.3	60.0%	5	1	16	16.0	40.0%
May 22	504	385	311	0.8	65.9%	420	333	215	0.6	68.8%	27	15	31	2.1	51.9%	27	18	23	1.3	51.9%	17	12	13	1.1	52.9%	7	3	13	4.3	42.9%	6	4	16	4.0	50.0%
Jun 22	555	303	443	1.5	52.6%	457	258	318	1.2	54.3%	38	23	43	1.9	63.2%	30	12	28	2.3	40.0%	16	6	21	3.5	37.5%	6	3	13	4.3	16.7%	8	1	20	20.0	12.5%
Jul 22	443	241	506	2.1	49.4%	355	197	373	1.9	52.4%	38	21	44	2.1	36.8%	19	11	30	2.7	42.1%	17	7	23	3.3	47.1%	3	1	13	13.0	33.3%	11	4	23	5.8	18.2%
Aug 22	342	235	474	2.0	43.6%	284	200	346	1.7	45.8%	28	17	38	2.2	35.7%	13	8	30	3.8	30.8%	12	8	20	2.5	33.3%	1	1	14	14.0	0.0%	4	1	26	26.0	25.0%
Sep 22	441	210	562	2.7	43.1%	362	176	426	2.4	46.4%	38	19	48	2.5	39.5%	18	11	25	2.3	27.8%	13	1	26	26.0	0.0%	2	1	11	11.0	0.0%	8	2	26	13.0	25.0%
Oct 22	250	189	457	2.4	38.8%	213	164	348	2.1	40.4%	16	13	32	2.5	37.5%	12	8	25	3.1	41.7%	7	2	21	10.5	0.0%	0	1	6	6.0	0.0%	2	1	25	25.0	0.0%
Nov 22	145	130	335	2.6	42.8%	122	117	251	2.1	47.5%	10	6	25	4.2	20.0%	6	3	17	5.7	33.3%	3	4	14	3.5	0.0%	0	0	4	Max*	0.0%	4	0	24	Max*	0.0%
Dec 22	57	82	223	2.7	42.1%	48	73	154	2.1	47.9%	3	4	21	5.3	0.0%	3	2	12	6.0	33.3%	1	2	11	5.5	0.0%	1	1	2	2.0	0.0%	1	0	23	Max*	0.0%
Jan 23	148	101	221	2.2	54.1%	119	85	150	1.8	53.8%	8	6	17	2.8	62.5%	11	4	18	4.5	36.4%	6	4	11	2.8	83.3%	2	2	3	1.5	100.0%	2	0	22	Max*	0.0%
Feb 23	195	154	240	1.6	62.6%	150	132	154	1.2	70.0%	17	11	22	2.0	52.9%	13	5	22	4.4	23.1%	11	4	17	4.3	27.3%	0	0	3	Max*	0.0%	4	2	22	11.0	50.0%
Mar 23	293	192	309	1.6	65.5%	244	162	216	1.3	70.1%	14	10	21	2.1	50.0%	12	7	24	3.4	41.7%	12	6	20	3.3	41.7%	6	5	4	0.8	66.7%	5	2	24	12.0	0.0%
Apr 23	294	231	324	1.4	59.2%	222	196	208	1.1	64.4%	25	18	24	1.3	72.0%	15	9	28	3.1	53.3%	15	7	24	3.4	20.0%	7	0	10	Max*	28.6%	10	1	30	30.0	0.0%
May 23	377	290	352	1.2	62.3%	287	240	213	0.9	69.0%	35	20	35	1.8	45.7%	25	14	33	2.4	40.0%	20	10	29	2.9	50.0%	4	4	10	2.5	25.0%	6	2	32	16.0	0.0%
Jun 23	352	245	373	1.5	53.1%	266	195	228	1.2	59.8%	33	17	39	2.3	42.4%	25	18	33	1.8	36.0%	18	9	32	3.6	22.2%	4	5	8	1.6	0.0%	6	1	33	33.0	16.7%
Jul 23	287	218	367	1.7	49.5%	219	167	235	1.4	53.0%	28	24	36	1.5	53.6%	18	18	27	1.5	50.0%	7	5	24	4.8	14.3%	4	3	8	2.7	0.0%	11	1	37	37.0	9.1%
Aug 23	250	175	369	2.1	49.6%	209	152	240	1.6	54.5%	11	7	32	4.6	27.3%	17	9	32	3.6	23.5%	11	5	22	4.4	27.3%	1	2	7	3.5	0.0%	1	0	36	Max*	0.0%
Sep 23	367	200	453	2.3	45.2%	297	171	314	1.8	48.8%	29	17	36	2.1	41.4%	19	7	35	5.0	36.8%	13	3	29	9.7	7.7%	3	1	5	5.0	33.3%	6	1	34	34.0	0.0%
Oct 23	237	163	410	2.5	43.9%	191	142	281	2.0	48.7%	16	9	32	3.6	37.5%	16	5	36	7.2	12.5%	7	5	24	4.8	42.9%	3	2	5	2.5	0.0%	4	0	32	Max*	0.0%
Nov 23	148	125	309	2.5	44.6%	119	109	211	1.9	48.7%	11	6	31	5.2	27.3%	8	5	19	3.8	37.5%	2	2	14	7.0	0.0%	2	0	6	Max*	100.0%	6	3	28	9.3	0.0%
Dec 23	43	79	199	2.5		34	62	132	2.1		5	8	17	2.1		1	6	9	1.5		1	0	9	Max*		0	2	4	2.0		2	1	28	28.0	

Months Supply	Inventory
0 - 0.9	Extreme Shortage
1 - 1.9	Shortage
2 - 2.9	Low
3 - 3.9	Healthy
4 - 4.9	Availability
5+	Selection

74.87% Low Inventory

4.52% Shortage Inventory

4.52% Selection Inventory

2.01% Low Inventory

14.07% Selection Inventory



**Percent New Listings Pended by Month (Resale Only)**  
**Sales Activity Intensity™**  
**Internal Use Only**

**Seattle**

**Price Range: All Prices Combined**

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
<b>2022</b>	January	90.09%	3.20%	1.07%	0.15%	0.30%		5.18%
	February	88.91%	2.45%	1.07%	0.11%	0.11%		7.36%
	March	88.84%	2.46%	0.92%	0.15%	0.15%		7.47%
	April	84.08%	2.83%	0.74%	0.82%	0.15%	0.07%	11.31%
	May	71.03%	4.67%	2.05%	0.92%	0.42%	0.21%	20.68%
	June	56.84%	9.55%	3.82%	1.31%	0.36%	0.12%	28.00%
	July	53.55%	8.49%	4.55%	2.01%	0.62%	0.46%	30.32%
	August	50.84%	7.94%	3.57%	1.79%	1.69%	1.19%	32.97%
	September	47.27%	9.14%	4.24%	2.61%	1.80%	0.73%	34.20%
	October	41.01%	13.16%	6.82%	3.64%	1.88%	0.71%	32.78%
	November	45.07%	12.85%	7.08%	4.47%	2.23%	0.74%	27.56%
	December	43.19%	20.66%	10.33%	3.76%	0.94%	0.47%	20.66%
<b>2023</b>	January	62.50%	10.89%	4.44%	3.02%	0.20%	0.40%	18.55%
	February	65.96%	9.47%	3.33%	1.58%	0.88%	0.53%	18.25%
	March	70.36%	8.05%	2.35%	1.34%	0.67%	0.11%	17.11%
	April	68.07%	5.71%	3.73%	1.28%	1.05%	0.35%	19.81%
	May	66.40%	7.37%	3.43%	1.31%	0.50%	0.40%	20.59%
	June	59.45%	10.73%	4.43%	2.07%	0.79%	0.49%	22.05%
	July	57.29%	7.93%	3.97%	1.98%	1.28%		
	August	55.61%	8.52%	4.65%	1.81%			
	September	48.55%	7.64%	4.84%				
	October	46.36%	11.13%					
	November	57.48%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

**Percent New Listings Pended by Month (Resale Only)**  
**Sales Activity Intensity™**  
**Internal Use Only**

**Seattle**

**Price Range: 0 - 350K**

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
<b>2022</b>	January	74.00%	14.00%	4.00%		2.00%		6.00%
	February	75.61%	7.32%	4.88%	2.44%			9.76%
	March	92.06%		3.17%				4.76%
	April	80.00%	5.45%	1.82%	1.82%		1.82%	9.09%
	May	67.19%	4.69%	6.25%	4.69%	1.56%		15.63%
	June	51.43%	18.57%	10.00%	1.43%			18.57%
	July	45.83%	14.58%	4.17%	4.17%	2.08%		29.17%
	August	47.62%	7.14%	7.14%	7.14%	2.38%	4.76%	23.81%
	September	38.89%	8.33%	11.11%		2.78%		38.89%
	October	45.24%	23.81%	4.76%	4.76%	2.38%		19.05%
	November	47.37%	15.79%		10.53%			26.32%
	December	40.00%	40.00%			10.00%		10.00%
<b>2023</b>	January	87.50%	12.50%					
	February	59.38%	12.50%	9.38%	3.13%	3.13%		12.50%
	March	60.00%	13.33%	4.44%				22.22%
	April	53.66%	12.20%	7.32%	2.44%	4.88%		19.51%
	May	52.94%	5.88%	2.94%	2.94%	2.94%		32.35%
	June	48.21%	14.29%	3.57%	5.36%		1.79%	26.79%
	July	41.46%	12.20%	7.32%	4.88%	2.44%		
	August	50.91%	10.91%	9.09%	3.64%			
	September	30.23%	6.98%	16.28%				
	October	28.57%	14.29%					
	November	52.38%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

**Percent New Listings Pended by Month (Resale Only)**  
**Sales Activity Intensity™**  
**Internal Use Only**

**Seattle**

**Price Range: 350K - 500K**

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
<b>2022</b>	January	94.19%	2.33%	1.16%				2.33%
	February	84.68%	4.84%	1.61%				8.87%
	March	85.03%	4.08%	1.36%	0.68%	0.68%		8.16%
	April	74.17%	5.30%	3.31%	1.99%	0.66%		14.57%
	May	60.14%	7.43%	2.70%	2.03%	0.68%		27.03%
	June	55.25%	11.05%	5.52%	2.21%		0.55%	25.41%
	July	42.03%	15.22%	6.52%	5.07%	0.72%	1.45%	28.99%
	August	59.46%	9.91%	6.31%	0.90%	1.80%	1.80%	19.82%
	September	45.08%	10.66%	4.92%	4.92%	2.46%		31.97%
	October	23.66%	19.35%	9.68%	8.60%	4.30%	5.38%	29.03%
	November	40.00%	15.71%	8.57%	5.71%	5.71%	1.43%	22.86%
	December	36.67%	26.67%	10.00%	6.67%	3.33%		16.67%
<b>2023</b>	January	59.42%	15.94%	5.80%	2.90%			15.94%
	February	54.41%	8.82%	5.88%	2.94%	1.47%	1.47%	25.00%
	March	60.82%	12.37%	5.15%	4.12%	2.06%		15.46%
	April	62.77%	7.45%	3.19%		3.19%		23.40%
	May	51.43%	11.43%	3.81%		1.90%	1.90%	29.52%
	June	48.74%	15.97%	4.20%	3.36%	1.68%	1.68%	24.37%
	July	53.10%	7.96%	1.77%	2.65%	1.77%		
	August	48.31%	13.48%	5.62%	2.25%			
	September	33.04%	6.25%	7.14%				
	October	45.45%	12.99%					
	November	58.54%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

**Percent New Listings Pended by Month (Resale Only)**  
**Sales Activity Intensity™**  
**Internal Use Only**

**Seattle**

**Price Range: 500K - 750K**

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
<b>2022</b>	January	93.99%	2.19%	0.55%		0.55%		2.73%
	February	91.78%	2.28%	1.37%				4.57%
	March	89.88%	2.45%	1.23%				6.44%
	April	83.99%	3.02%	0.60%	1.21%	0.30%		10.88%
	May	74.17%	7.21%	2.70%	1.20%			14.71%
	June	52.87%	11.72%	3.74%	2.24%	0.75%	0.25%	28.43%
	July	51.13%	8.68%	5.79%	1.29%	1.29%	1.29%	30.55%
	August	49.17%	6.61%	3.72%	2.89%	1.24%	0.83%	35.54%
	September	44.94%	9.18%	5.70%	2.22%	2.22%	2.22%	33.54%
	October	40.26%	16.45%	6.93%	3.46%	3.46%	0.43%	29.00%
	November	40.12%	15.70%	8.72%	6.40%	3.49%	1.16%	24.42%
	December	46.55%	12.07%	17.24%	3.45%			20.69%
<b>2023</b>	January	58.78%	10.69%	8.40%	3.82%			18.32%
	February	68.13%	10.63%	3.13%	0.63%	1.25%		16.25%
	March	72.85%	9.50%	3.17%	2.71%	0.45%		11.31%
	April	69.06%	5.83%	3.59%	2.69%	0.90%	0.45%	17.49%
	May	65.22%	9.09%	3.56%	2.37%	0.79%	0.79%	18.18%
	June	62.50%	12.90%	4.44%	0.81%	1.21%	0.40%	17.74%
	July	58.25%	9.71%	5.34%	3.40%	0.97%		
	August	55.21%	7.29%	4.17%	2.60%			
	September	51.01%	9.31%	3.64%				
	October	47.52%	12.38%					
	November	60.68%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

**Percent New Listings Pended by Month (Resale Only)**  
**Sales Activity Intensity™**  
**Internal Use Only**

**Seattle**

**Price Range: 750K - 1M**

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
<b>2022</b>	January	93.05%	2.14%	0.53%				4.28%
	February	92.81%	1.80%	1.08%		0.36%		3.96%
	March	92.21%	2.60%	0.26%				4.94%
	April	89.97%	1.50%	0.25%	0.50%			7.77%
	May	74.53%	3.25%	1.36%	0.54%	0.54%	0.54%	19.24%
	June	61.04%	8.75%	3.75%	1.04%			25.42%
	July	62.22%	5.83%	3.61%	1.11%			27.22%
	August	51.65%	8.79%	4.03%	1.83%	2.56%	1.47%	29.67%
	September	52.01%	10.53%	2.48%	2.79%	1.55%		30.65%
	October	47.15%	8.94%	7.72%	3.66%	1.22%		31.30%
	November	49.28%	13.04%	7.25%	1.45%	0.72%	0.72%	27.54%
	December	38.10%	22.22%	9.52%	4.76%			25.40%
<b>2023</b>	January	71.22%	10.07%	1.44%	2.88%		0.72%	13.67%
	February	70.73%	7.32%	2.44%	1.63%			17.89%
	March	76.52%	5.26%	1.21%	0.81%	0.81%	0.40%	14.98%
	April	79.19%	4.98%	3.62%	0.90%	0.45%	0.45%	10.41%
	May	76.72%	6.03%	3.45%	1.29%			12.50%
	June	67.82%	8.43%	5.75%	1.92%	0.38%		15.71%
	July	64.35%	6.96%	4.78%	0.87%	0.87%		
	August	59.90%	9.66%	4.35%	0.48%			
	September	54.45%	8.54%	4.27%				
	October	49.09%	11.52%					
	November	64.95%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

**Percent New Listings Pended by Month (Resale Only)**  
**Sales Activity Intensity™**  
**Internal Use Only**

**Seattle**

**Price Range: 1M - 1.5M**

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
<b>2022</b>	January	91.09%	1.98%		0.99%			5.94%
	February	92.86%	0.60%					6.55%
	March	90.50%	1.24%			0.41%		7.85%
	April	86.35%	3.21%					10.44%
	May	74.13%	2.45%	1.05%		0.35%	0.35%	21.68%
	June	62.04%	6.17%	3.09%	0.31%	0.31%		28.09%
	July	56.45%	9.27%	4.03%	2.02%	0.81%		27.42%
	August	51.26%	6.03%	3.02%	0.50%	2.01%	1.01%	36.18%
	September	53.11%	4.15%	3.32%	3.32%	1.66%	0.41%	34.02%
	October	46.38%	9.42%	5.80%	0.72%			37.68%
	November	58.43%	8.99%	5.62%	2.25%			24.72%
	December	58.33%	19.44%	8.33%				13.89%
<b>2023</b>	January	56.10%	14.63%	3.66%	2.44%	1.22%	1.22%	20.73%
	February	76.77%	6.06%	2.02%	1.01%	1.01%		13.13%
	March	72.62%	7.74%	1.79%				17.86%
	April	73.83%	5.37%	2.01%	0.67%			18.12%
	May	75.00%	4.81%	2.40%	0.48%			17.31%
	June	64.57%	8.00%	4.00%	1.71%	1.14%	0.57%	20.00%
	July	56.08%	8.11%	3.38%	0.68%	1.35%		
	August	61.11%	7.14%	4.76%	2.38%			
	September	56.31%	4.37%	2.91%				
	October	53.44%	8.40%					
	November	56.04%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

**Percent New Listings Pended by Month (Resale Only)**  
**Sales Activity Intensity™**  
**Internal Use Only**

**Seattle**

**Price Range: 1.5M - 2M**

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
<b>2022</b>	January	90.00%	5.00%					5.00%
	February	86.44%	3.39%					10.17%
	March	84.93%	4.11%	1.37%				9.59%
	April	77.92%	2.60%					19.48%
	May	70.31%	3.91%	1.56%	0.78%			23.44%
	June	51.64%	8.20%	0.82%		1.64%		37.70%
	July	51.92%	5.77%	2.88%	3.85%			35.58%
	August	53.01%	8.43%		1.20%			37.35%
	September	43.64%	12.73%	5.45%	1.82%	1.82%	0.91%	33.64%
	October	34.33%	11.94%	5.97%	1.49%			46.27%
	November	32.14%	7.14%	7.14%	7.14%	3.57%		42.86%
	December	37.50%	25.00%				12.50%	25.00%
<b>2023</b>	January	51.52%	3.03%	3.03%	3.03%			39.39%
	February	63.83%	12.77%					23.40%
	March	69.01%	7.04%	1.41%				22.54%
	April	54.24%	6.78%	6.78%				32.20%
	May	61.11%	8.33%	5.56%	1.39%			23.61%
	June	57.53%	1.37%	5.48%	4.11%			31.51%
	July	59.32%	5.08%		1.69%	1.69%		
	August	62.12%	4.55%	3.03%				
	September	44.16%	9.09%	3.90%				
	October	43.86%	12.28%					
	November	42.31%						

Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

**Percent New Listings Pended by Month (Resale Only)**  
**Sales Activity Intensity™**  
**Internal Use Only**

**Seattle**

**Price Range: 2M +**

Report Run: 1/1/2024 5:19:30 AM

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold / Expired / Cancelled / 180+
<b>2022</b>	January	58.62%	3.45%	6.90%				31.03%
	February	65.31%	2.04%					32.65%
	March	66.67%	3.17%	3.17%	1.59%			25.40%
	April	75.61%	1.22%	1.22%	1.22%			20.73%
	May	55.95%	4.76%	2.38%		1.19%		35.71%
	June	48.45%	8.25%	3.09%	2.06%			38.14%
	July	42.53%	5.75%	4.60%				47.13%
	August	35.09%	12.28%					52.63%
	September	31.17%	11.69%	2.60%				54.55%
	October	35.29%	8.82%		5.88%			50.00%
	November	33.33%			4.76%			61.90%
	December	25.00%	25.00%		12.50%			37.50%
<b>2023</b>	January	61.54%		3.85%	3.85%			30.77%
	February	43.90%	14.63%	4.88%	4.88%		4.88%	26.83%
	March	48.89%	4.44%			2.22%		44.44%
	April	45.07%	1.41%	4.23%	1.41%	1.41%	1.41%	45.07%
	May	49.43%	6.90%	3.45%	1.15%			39.08%
	June	38.10%	15.48%	1.19%	1.19%			44.05%
	July	46.67%	5.00%	3.33%	1.67%	1.67%		
	August	30.00%	5.00%	2.50%	2.50%			
	September	33.82%	8.82%	7.35%				
	October	24.39%	4.88%					
	November	39.29%						

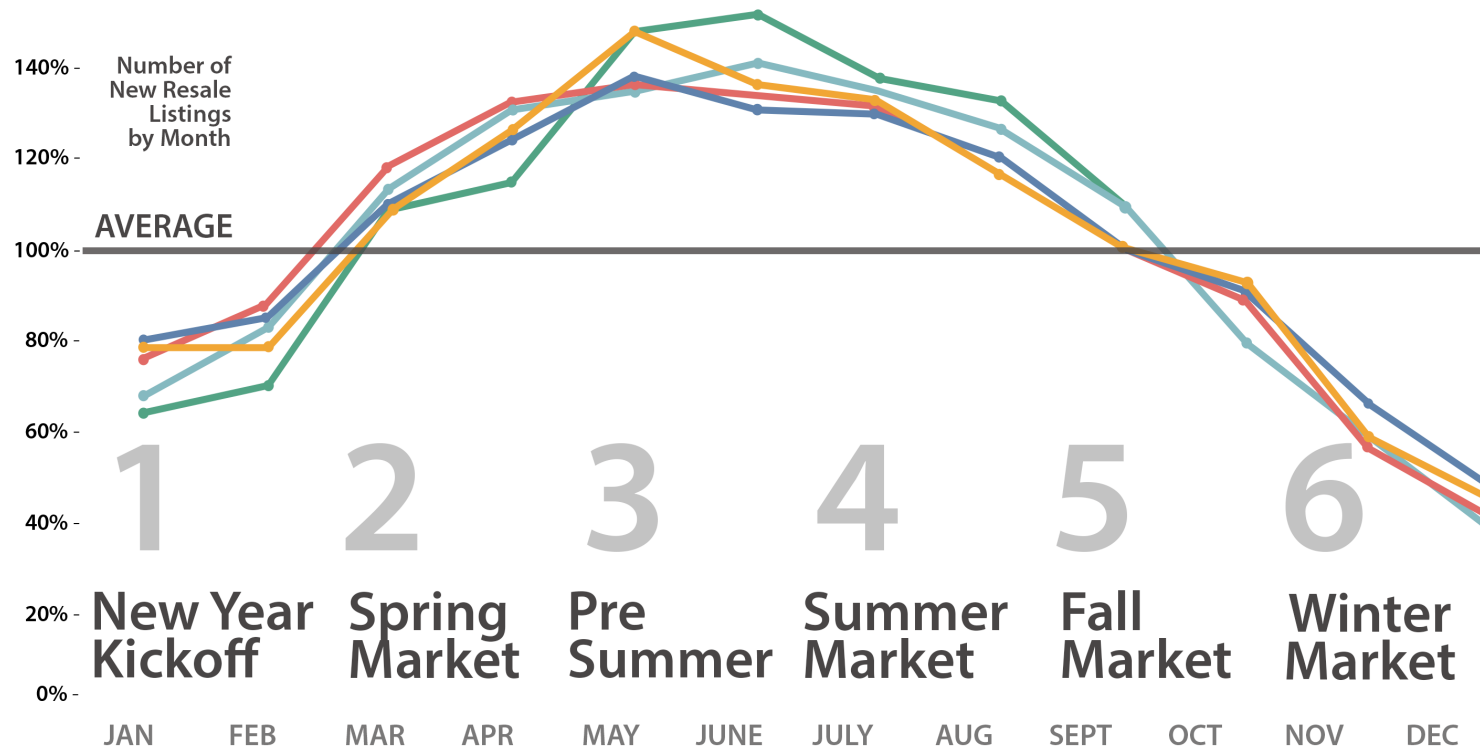
Source: NWMLS

John L Scott Real Estate

NOTE: Months per price range void of listings removes highlighting for the row.

## Residential Real Estate is so Predictable

By J. Lennox Scott



\*5-year span of resale listings on market. Normal pattern of new resale listings (non-COVID years).