Did you Know?

April 2025 Edition

You can also access all 14 "Did you Know" articles using the TOP STORIES AI?
Login here: **https://ai.firsttech.news/** and you will see a blue button on the left: "List all the 'Did you Know' stories"

No.1 - TOP STORIES #80 - **First Digital**, Experts in IoT solutions, AI and a lot more
In addition, FD has been working with MAHLER to prevent you from getting a leaky radiator; they are also working with OpenAI on Azure to show how AI can be used to find information about services using AI to do some fascinating work helping customers position their products as preferred choices within a natural language response.

No. 2 - TOP STORIES #82 - **First Tech. National,** the most certified SAM partner in SA!
The certifications keep on coming - they now have 2 more, totalling 74.
Block64 is getting more sophisticated, and the SAM team has just completed an Azure cost optimisation assessment and is bringing back a more advanced SQL and Windows Server on-premise compliance assessment process.

No. 3 - TOP STORIES #84 - **First Impact**, Advanced AI Content Creation and Delivery
They have just completed a CoPilot awareness campaign using avatars to an audience of over 2000 people with resounding success leading to some real use cases for AI to help staff improve service delivery.

No. 4 - TOP STORIES #86 - **FirstNet** is one of SA's oldest ISPs and security specialists
They have the highest number of Fortinet, Mimcast and Sendmarc engineers permanently employed in the country, and now they have added Netskope, the leader in the Gartner Magic Quadrant and in the Forrester Wave for the Security Service Edge platform.

No. 5 TOP STORIES #90 - First Digital Demonstrates PEXA an **award-winning AI-powered assistant** for the City of Cape Town. It can be adapted to any company's HR communications needs. A demo is highly recommended!

No. 6 TOP STORIES #92 - **Galdon Data is the ONLY Teams and Zoom Phone certified partner** in South Africa. Are you worried about Teams no longer bundled with M365? Read about how they can show you many options for saving money.

No. 7 TOP STORIES #94 - **You are probably over-licensed!** A tool from First Digital that you can use to discover if you are overlicensed or "underconsuming" for Microsoft M365xx licenses and to use it to improve your negotiation position and drive better consumption. It is highly recommended that you schedule a demo of this system. Once the team can access your tenant(s) Graph API data, results can start flowing in a day.

No. 8 TOP STORIES #98 - **First Digital redesigned the entire blood donation experience** for Western Cape Blood Services—replacing a 72-question paper form with a digital mobile/web system, integrated into Azure, and driven by AI to predict supply needs. Please contact your First Technology account manager to connect you with our specialists in First Digital to show you this amazing World First solution and then talk about what DIgital Transformations could be applied in your business.

No. 9 - TOP STORIES #100 - **FTG is one of only 30 entities worldwide with a certified ISO 19770-1 practitioner.**

FTG's SAM practice spans 25+ years with 20+ dedicated staff using tools like Flexera, SNOW, Block64, and locally developed platforms.
Contact your First Technology Account manager to connect you with the best experts for your requirements.

No.10 TOP STORIES #102 - **You probably pay 50% more for your cloud workloads than you should!** FinIntel's FinOps team is certified, multi-cloud fluent, and ready to optimise your costs.
Contact your First Technology Account Manager to connect you with these experts and find out how they can reduce your cloud spending. Even if you think you may be fine, there's no harm in letting someone else take a look!

No. 11 TOP STORIES #104 - **The AI to interrogate TOP STORIES goes live!** Experiment with it and think about what it can do with your company's data.
Contact your First Technology account manager to connect you with our AI experts to see what they can do with your data and how it could benefit your employees or customers.

No. 12 TOP STORIES #106 - **First Technology Group boasts Africa's largest SAM, ITAM, and FinOps team**!
Contact your First Technology account manager to see how real savings of as much as 50% can be realised —this is the muscle behind License Pulse and FinIntel (and a few other clever tools driven by clever people)

No. 13 TOP STORIES #108 - **TOP STORIES goes live, and we call it "TSAI".** It took only 3 weeks to get it to 16 March, and it has gotten even smarter since then.
Contact your First Technology Account Manager to help you get access to play with it and to connect you with our experts to see what they could do with an AI working on your data!

No.14. TOP STORIES #110 - **FirstNet runs SA's largest cloud PBX**, certified by both Zoom and Teams with 24/7 support and enterprise-grade scale. FTG has the largest and most certified team of Zoom and Teams specialists in the country with 24/7 support.
Contact your First Technology account manager to connect you with our experts to see how that can add more value to your requirements.