



MassHealth ACO Update

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Tufts Medicine

November 2022



The MassHealth ACO will be redeveloped as of April 1, 2023

Current ACO:

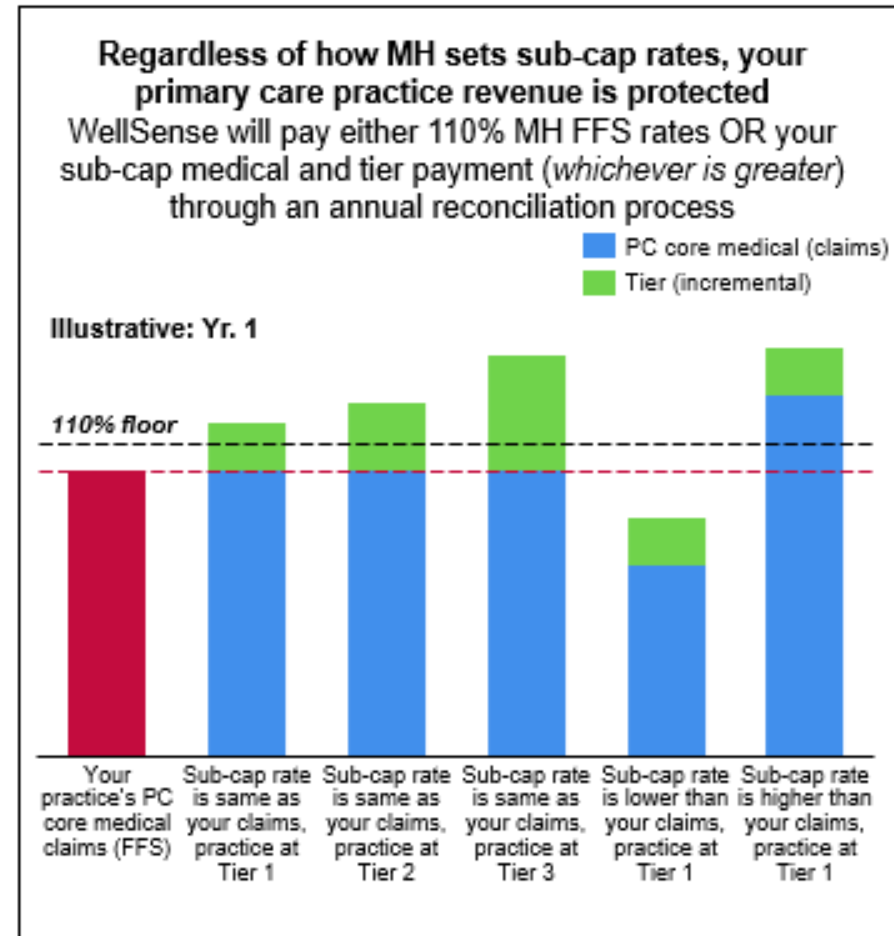
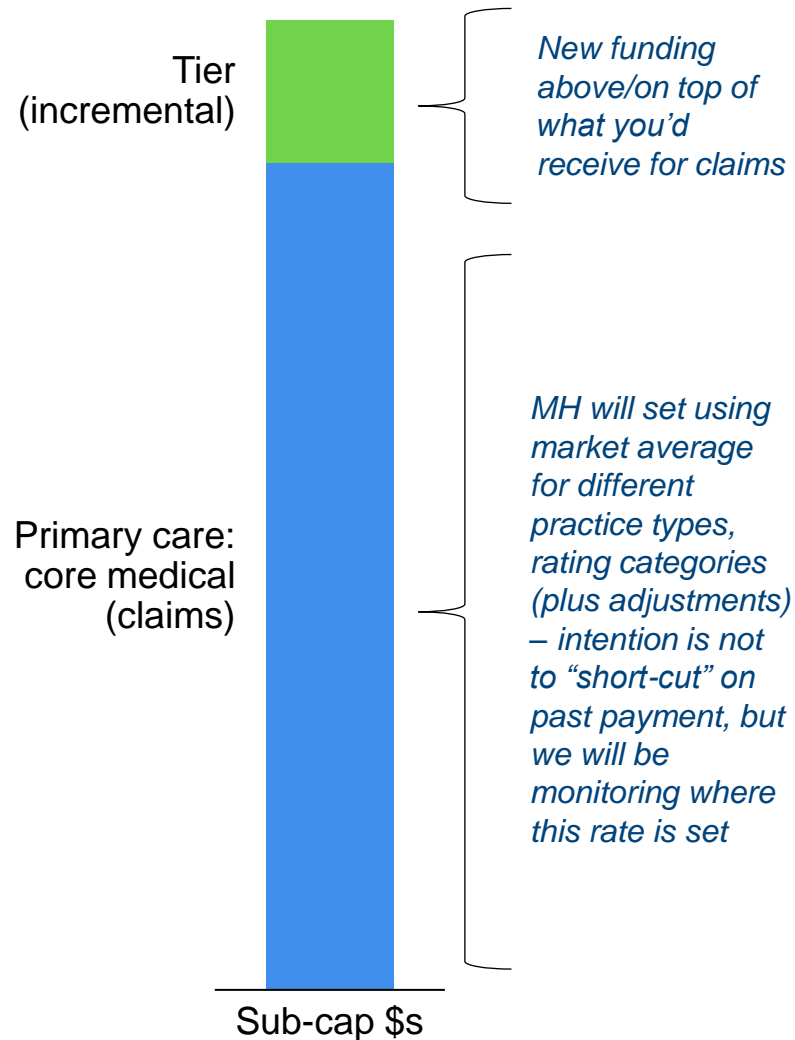
- Fallon Health as MCO partner
- All providers paid fee for service
- No administrative fees for providers
- Narrowed network of hospitals (TMC, BCH and Lahey)
- 50% up and downside risk share for ACO
- No specialty referrals
- No primary care rate guarantee

Future ACO:

- BMC WellSense as MCO partner
- PCPs paid a medical capitation for primary care services
- Administrative tier payments provided to primary care providers (full pass through to PCPs)
- Expanded network of hospitals (BCH, Dana Farber, UMass, Steward, BI Lahey/Winchester, BMC)
- 20% downside risk share for ACO, 50% upside risk
- No specialty referrals
- 110% guarantee of FFS equivalents vs. received PCP total medical capitation



PCPs receive prospective Medical Care and Admin Tier capitation payments



Slide: BMCWS



Example of Tier Requirements

Tier 1 Requirements

Practices shall meet all Tier 1 requirements to achieve this Tier Designation.

* = may be provided by the ACO
* = may be met virtually



A. Care Delivery Requirements

- Traditional primary care
- Referral to specialty care
- Oral health screening and referral
- Behavioral health (BH) and substance use disorder screening
- BH referral with bi-directional communication, tracking, and monitoring
- BH medication management
- Health-Related Social Needs (HRSN) screening**
- Care coordination**
- Clinical Advice and Support Line**
- Postpartum depression screening
- Use of Prescription Monitoring Program
- Long-Acting Reversible Contraception (LARC) provision, referral option

B. Structure and Staffing Requirements

- Same-day urgent care capacity
- Video telehealth capability
- No reduction in hours

- Access to Translation and Interpreter Services

C. Population-Specific Requirements

Practices serving Enrollees 21 years of age or younger shall:

- Administer, at a minimum, BH, developmental, social, and other screenings and assessments as required under EPSDT
- Screen for SNAP and WIC eligibility
- Establish and maintain relationships with local Children's Behavioral Health Initiative (CBHI)
- Coordination with MA Child Psychiatry Access Program (MCPAP) and MA Child Psychiatry Access Program for Moms (M4M)
- Fluoride varnish for patients ages 6 months up to age 6

Practices serving Enrollees ages 21-65 shall:

- Buprenorphine Waivered Practitioner Requirement

SAMHSA NOI, ten minute process, website listing not needed nor regular prescribing



Admin payments are based on providers meeting Tier requirements

| | Care delivery | Structure and staffing | Population specific requirements | \$ PMPM and \$s total for 10K members |
|--------|---|--|---|---------------------------------------|
| Tier 1 | <ul style="list-style-type: none"> Oral health, BH, postpartum depression screening and referral BH medication management for 'common issues' Use of prescription drug monitoring program LARC discussion and referral | <ul style="list-style-type: none"> Same day urgent care and telehealth capacity No reduction in hours from pre-cap Access to translation services | <p><21</p> <ul style="list-style-type: none"> Screen for SNAP and WIC eligibility Screen for and provide fluoride varnish Coordinate with CBHI and MCPAP (or equivalent resources) <p>>21</p> <ul style="list-style-type: none"> All prescribers applied to be waived for buprenorphine | <p>~\$5 PMPM</p> <p>\$600K</p> |
| Tier 2 | <p><u>Above +</u></p> <ul style="list-style-type: none"> Brief interventions for BH needs Telehealth capable BH referral partners | <p><u>Above +</u></p> <ul style="list-style-type: none"> E-consults with 3 specialties At least 1 evening or weekend session 1 team-based role (0.3 FTE) Consulting independent BH clinician | <p><u>Above +</u></p> <p><21</p> <ul style="list-style-type: none"> Assist with SNAP and WIC applications 1 team member with expertise serving children, youth, and families At least 1 waived provider <p>>21</p> <ul style="list-style-type: none"> LARC provision, at least 1 option At least 1 provider willing to prescribe buprenorphine and AUD meds | <p>~\$7 PMPM</p> <p>\$840K</p> |
| Tier 3 | <p><u>Above +</u></p> <p>One of the following three:</p> <ul style="list-style-type: none"> Visits with clinical pharmacist Services with multiple patients with shared condition Designate an educational liaison (for Pedi sites) | <p><u>Above +</u></p> <ul style="list-style-type: none"> E-consults with 5 specialties At least 3 evening or weekend sessions At least 3 team-based roles (with 1 being BH clinician and 1 being peer/CHW) Consulting independent BH clinician with prescribing capacity | <p><u>Above +</u></p> <p><21</p> <ul style="list-style-type: none"> Full-time on-site staff member with expertise serving children, youth, and families LARC provision, at least 1 option At least 1 provider willing to prescribe buprenorphine, available on a weekly basis <p>>21</p> <ul style="list-style-type: none"> LARC provision, multiple options Capability for next business day MOUD induction | <p>~\$12 PMPM</p> <p>\$1.44M</p> |



Next steps for providers

- MassHealth recently lightened the tiering requirements, now that they are final practice sites need to certify what tier the practice belongs in
- Private providers must also sign a participation agreement
- Tier Assessment Questionnaire tool to be distributed the week of November 7th and are due by December 1st
- Attestations and Participation Agreements to follow and are due by December 1st
- Reach out with specific questions or concerns to michael.nickey@tuftsmedicine.org



Thank You